



MASSACHUSETTS ASSOCIATION OF REALTORS®
2023 ELECTED OFFICES CANDIDATE APPLICATION

** EACH CERTIFIED CANDIDATE'S COMPLETED APPLICATION WILL BE POSTED TO THE MAR WEBSITE **

This form is for individuals who wish to serve as an MAR officer, MAR Director-At-Large or NAR Director representing the Massachusetts Association of REALTORS®. This application will be posted to the MAR website and shared with the Board of Directors and Alternates following candidate certification.

All **MAR Officer and Director-At-Large Applications** must be submitted to MAR Headquarters by **April 15, 2022** with a *current hard-copy or digital photo* attached. Candidates for an MAR Officer of Director At-Large position shall include with the application a list of signatures of 25% of MAR Directors.

All **MAR Regional Vice President Applications** must be submitted to MAR Headquarters by **April 15, 2022** with a *current digital photo attached*. Candidates for Regional Vice President shall include with the application a list of signatures of 25% of its Region's Directors.

On or before **May 1, 2022** the CEO/EVP shall review and determine whether candidates for MAR elective office have met all qualifications for the particular office. If there are no certified candidates for a given office, the CEO/EVP shall extend the application deadline for those offices only until April 30, 2022 then complete the certification process by May 15, 2022.

The CEO/EVP shall notify the Executive Committee and Local Member Association Executive Officers of all certified candidates. The CEO/EVP also shall be responsible for publishing the names of Certified Candidates and distributing campaign guidelines, as approved by the Executive Committee, to certified candidates for contested offices.

All **NAR Director-At-Large Applications** must be submitted to MAR Headquarters by **July 15, 2022** with a *current hard-copy or digital photo* attached. Candidates shall include with the application a list of signatures of 25% of MAR Directors.

On or before **July 30, 2022** the CEO/EVP shall review and determine whether candidates for NAR Director-At-Large elective office have met all qualifications for the particular office. If there are an insufficient number of certified candidates for a given office, then CEO/EVP shall extend the application deadline for those offices only until August 15, 2022 and then complete the certification process by August 30, 2022.

The CEO/EVP shall notify the Executive Committee and Local Member Association Executive Officers of all certified candidates. The CEO/EVP also shall be responsible for publishing the names of Certified Candidates

and distributing campaign guidelines, as approved by the Executive Committee, to certified candidates for contested offices.

DATE: 1/29/2022

SEEKING OFFICE OF:

President-Elect

Treasurer MAR Director-At-Large
Regional Vice President of _____ Region

NAR Director-At-Large

= PLEASE TYPE

NAME OF CANDIDATE: Marie A. Presti _____

PRIMARY BOARD: Greater Boston Association of Realtors _____

FIRM NAME: The Presti Group Inc. _____

ADDRESS: 701 Washington St. Newton MA 02458 & 389 Main St. Stoneham
MA 02180

FIRM PHONE: (617) 964-7776 _____ FAX: () _____

HOME PHONE: () _____ E-mail: marie@theprestigroup.com

BECAME A MEMBER OF MAR IN: 2002 (please give year)

NUMBER OF YEARS AS A REALTOR®: 20 _____

LICENSED SALESPERSON OR BROKER: MA Broker (please state which) **MANDATORY**

OTHER (EXPLAIN) _____

ACHIEVEMENTS AND CONTRIBUTIONS

*Please be sure to answer **ALL** sections, *giving years of activity*:

Activity at State Association (offices held, committee work, attendance and participation at MAR events, other leadership roles, please include dates of service whenever possible).

- Finance Committee (2020-2022), Chair 2021-2022, Member 2014, 2020
- Executive Committee (2021, 2022)
- Treasurer (2021-2022)
- Investment Committee (2021-2022)
- Board of Directors (2022, 2021, 2020, 2018, 2017, 2016 2015, 2012, 2011, 2010, 2009),
- Alternate Director (2013, 2014),
- Audit Committee (2019, 2021, 2022)
- Consumer Awareness (2019)
- Government Affairs Committee (2018)
- Professional Standards Committee (2013-2017)
- Homelessness Task Force (2017)
- Mediation Committee (2014, 2016-2017), Chair - 2017
- Forms Committee (2015),
- Member Benefits Committee (2015)
- Education Committee (2013),
- Business Development Committee (2006),
- MAR Leadership Academy graduate (2006).
- I've done state leadership training from Massachusetts Association of Realtors for the past 7 years.
- Attended MAR Conference every year for the last 8 years (with 1 exception)
- Attended Professional Standards Training many times over the past 10 years

Activity at Local Board/Association (offices held, committee work, attendance and participation at MAR events, other leadership roles, please include dates of service whenever possible).

Greater Boston Association of Realtors

- 2022 Awards Committee
- 2011-2021 Professional Standards Committee
- 2016-2021 Mediation Committee (successfully mediated individually 2 mediations in 2021)
- 2019-2020 Consumer Outreach Committee, Professional Standards Committee
- 2019 Immediate Past President Greater Boston Association of Realtors
- 2019 Nominating Committee, Chair
- 2019 Grievance Committee
- 2018 President
- 2017 President Elect
- 2015-2016 Treasurer
- 2013-2019 Board of Directors
- 2016, 2010-2011 Forms Committee, Chair 2016
- 2012 Awards Selection Committee
- 2011 Technology Committee
- 2009 Education Committee
- Attended Leadership Training for 6 of the last 9 years
- As part of my president duties, I attended all new member orientations for that year (12 total), and over 50 local events.
- Attended 10 of the last 11 Realtor Days on Beacon Hill.
- Attended our local GBAR Roadshow Conference for the past 9 years as well as dozens of classes including ethics, Safety, Rentals, Economic Expectations, RPR, Comparative Market Analysis, Broker Owner Forums, Flood Insurance, Tax Strategies, Foreclosures, Smart Growth, Real Estate Brokerage Technology, and more.

Greater Boston Real Estate Board

- 2017-2019 Greater Boston Real Estate Board – Board of Director
- 2017, Greater Boston Real Estate Board – Finance Committee

Training

- Received certified state instructor, 2016
- Taught “Rentals the Right Way” CEU class (fair housing) to agents.
- Taught Zipforms classes to local broker offices and members.
- Taught GRI Finance class thru MAR.
- Taught Financing CEU classes thru Realty Guild

Activity at National Association (offices held, committee work, attendance and participation at NAR events, other leadership roles, please include dates of service whenever possible).

- 2022, 2019, 2018 NAR Board of Director
- 2022 MLS Policies and Issues Committee
- 2021 Massachusetts RPAC Trustee
- 2018-2019 NAR Research Committee
- Attended last 6 NAR Mid Year Legislative Event in Washington DC (and virtually)
- Attended numerous NAR conference and expo (approximately 11 events)
- 2017 Attended NAR Leadership Training, Chicago
- 2016 NAR Mediation and Ombudsman Training in Chicago

Activity in Civic Affairs (local, state and national level participation/leadership in civic and service organizations; charitable activities; political commissions or committees; etc. Please include dates of service whenever possible).

Newton Rotary Club - motto is service above self. President (2009), President Elec (2008), Board Member (2004-2007), member 2010-2022

Newton Mother's Forum – member (2007-2022); board member (2007-2012)

Stoneham High School Boosters 2021 (volunteered at Football games)

Stoneham Central Middle School PTO 2021

Stoneham 8th Grade Graduation & Scavenger Hunt 2021

Mystic Valley Regional Charter School - PTO 2019-2020

Stoneham Colonial Park elementary school PTO 2016-2018

Eucharistic Minister and Lector - Saint Patrick's Parish (last 5 years, prior to that at my other church for past 28 years)

Newton Historical Society – member for 15 years

Green Newton – member for 15 years

List REALTOR® Institutes, Societies and Councils in which you hold membership and any designations received, if any. (Please include year designation was received):

- CRS (certified residential specialist) through Residential Realtor Council (RRC)
- RRC National Finance Committee (2019-2022)
- RRC New England Finance Co-Chair (2020-2022)
- CRB (Certified Real Estate Broker Manager)
- ABR (Accredited Buyer Representative)
- GRI (Graduate Realtor Institute): teaches GRI classes.
- SRES (Senior Real Estate Specialist)
- GREEN
- LMC (Loss Mitigation Certification)
- MLSPIN Board of Directors (2019-2022)

Business Accomplishments (public recognition of business conduct; awards; service to public; rehab work; etc. Please include dates of service whenever possible)

Awards:

- 2022 Rate My Agent Realtor of the Year (Newton, Middlesex County – top 2, Massachusetts – top 6)
- 2021 Rate My Agent Realtor of the Year (Massachusetts and New England Awards)
- Five Star Real Estate Agent award for customer service 2018-2021
- “Woman of FIRE” award from Banker & Tradesman for industry influence (2018)
- Boston Agent Magazine VIP award for leadership (2018)
- Greater Boston Association of Realtors “Realtor of the Year” 2017
- Greater Boston Association of Realtors “Realtor Spirit Award” 2014

Education:

- Bachelor Arts, Math & Computer Science, Mount Holyoke College, (1987)
- Masters of Business Administration (MBA), Olin graduate school of Business at Babson College, (1997)

Press:

- Marie is regularly sourced by local and national media on a wide range of industry topics.
- Appeared on Fox 21 News twice in 2021
- Appeared on Chronicle in 2019

Speaking Engagements:

- May, 2020 Speaker at CRS New England Mastermind – on SBA COVID loans
- Oct, 2019 Speaker at National Asian Association of Realtors – on persistence
- May, 2019 Speaker at Boston Women’s Council of Realtors’ Mastermind Series – personal story

Are you aware of the responsibilities and time requirements of service as an elected officer?

YES NO

Do you satisfy all criteria for the office, which you are seeking, as attached?

YES NO

Additional information - Have you ever been involved in any activity, which would have caused you to have been reprimanded, suspended, by the Massachusetts Board of Registration of Real Estate Brokers and Salesmen, or had your real estate license revoked? If so, explain circumstances.

YES NO

Remarks by the candidate (give any other information you desire)

- I am excited to continue my association service by serving our membership as MAR President Elec in 2023. Having now served as an MAR officer for two years, I feel I have gotten the training I need to be a strong leader. I have been serving Realtor members in a variety of ways over the last 16 years and now that I have served as President of my local association MAR Treasurer for 2 years, I feel I can offer value to the association and be a role model to new and experienced members. I want to be a members officer and be there to listen to our member's needs and try to provide them more services to help them grow their businesses.

RPAC

- I am an RPAC Golden R President's Circle investor and have been since 2018. Prior to that I was a Sterling R for 4 years. I believe that Realtors should be investing in their profession.

- I am working on my Circle of Excellence certification.

Optional endorsement of candidacy by Local Board of Directors. NOTE: Board may endorse more than one candidate. (this is an optional requirement; candidate may choose to submit application without completing this section. Local Boards will be notified by MAR of all candidate applications for informational purposes).

Association/Board Name: _____

Association/Board President's Name: _____

Association/Board President's Signature: _____

Candidate's Signature

Candidate's Signature: _____

 *Marie Presti*
4/13/2022 12:25:20 PM EDT

Please return to: Theresa Hatton, CEO

Massachusetts Association of REALTORS®
 18 Washington Street Foxborough, MA 02035
thatton@marealtor.com



MASSACHUSETTS
 ASSOCIATION OF REALTORS®

MAR CANDIDATE SIGNATURE FORM

CANDIDATE'S NAME Marie A. Presti

CANDIDATE FOR OFFICE OF: President Elect

I, being a **State Director** (not Alternate Director) for the Massachusetts Association of REALTORS®, hereby support the candidacy of this candidate for office as stated, for a term beginning **January 1, 2023**:

25% of MAR Director signatures, or if a candidate for MAR Regional Vice President, a list of signatures of 25% of MAR Directors representing the region.

NAME (please print)	SIGNATURE	ASSN./BOARD
1. Bob Sullivan	<i>Robert Sullivan</i> 4/11/2022 2:44:56 PM EDT	South Shore
2. Annie Blatz	<i>Annie Blatz</i> 4/11/2022 2:24:32 PM EDT	CCIAOR
3. James Major	<i>James Major</i> 4/11/2022 2:24:57 PM EDT	GBAR
4. Deborah Heffernan	<i>Deb Heffernan</i> 4/12/2022 9:38:41 PM EDT	CCIOA
5. Michael DeLuca	<i>Michael DeLuca</i> 4/14/2022 8:41:26 PM EDT	RACM
6. Darlene Rossi	<i>Darleen Rossi</i> 4/12/2022 9:43:55 PM EDT	NCMAR
7. Peter Davies	<i>Peter Davies</i> 4/11/2022 2:19:20 PM EDT	RAPV
8. Todd Movsessian	<i>Todd Movsessian</i> 4/12/2022 9:44:29 PM EDT	GBAR
9. David Peretti	<i>David Peretti</i> 4/12/2022 2:40:01 PM EDT	GBAR
10. Alison Socha	<i>Alison Socha</i> 4/13/2022 12:19:23 PM EDT	GBAR
11. Amleto Martocchia	<i>Amleto Martocchia</i> 4/11/2022 2:25:02 PM EDT	GBAR
12. Shahan Missaghian	<i>Shahan</i> 4/11/2022 2:52:43 PM EDT	GBAR
13. Jason Gell	<i>Jason Gell</i> 4/13/2022 10:23:19 AM EDT	GBAR
14. David Wluka	<i>David Wluka</i> 4/13/2022 7:27:10 AM EDT	South Shore
15. Janet Murray	<i>Janet Murray</i> 4/12/2022 9:40:43 PM EDT	GBAR
16. Paul Yorkis	<i>Paul Yorkis</i> 4/11/2022 2:13:52 PM EDT	CCIAOR
17. Richard Waystack	<i>Richard Waystack</i> 4/11/2022 2:30:09 PM EDT	

18. Donna Davids

RASM

19. Mary D'Ambra

South Shore

20. David McCarthy

GBAR

AuthentisIGN
Donna Davids
 4/13/2022 6:54:28 AM EDT
 AuthentisIGN
Mary D'Ambra
 4/12/2022 9:36:29 PM EDT
 AuthentisIGN
David McCarthy
 4/11/2022 2:19:11 PM EDT



MASSACHUSETTS
ASSOCIATION OF REALTORS®

MASSACHUSETTS ASSOCIATION OF REALTORS® REQUIREMENTS FOR ELECTED OFFICES

All candidates for MAR office must be current REALTOR® members of MAR. Applications require signatures from 25% of MAR Directors except that Regional Vice Presidents require 25% of MAR Directors from the respective region.

Candidates for President-Elect and Treasurer also must have served as MAR Director within the past five (5) years. Treasurer must have been a member of the Finance Committee within the past five (5) years. *(MAR Bylaws Article IV, Section 3)*

Candidates for Regional Vice President also must hold Primary Membership in a Local Member Association within the respective geographic region as defined in MAR Bylaws; must have served either as a MAR Director or an officer of a Local Association within the past five (5) years; and must have served on a MAR committee, work group, presidential advisory group or task force within the past five (5) years. Regional Vice Presidents serve for a term of two (2) consecutive elective years but not more than two consecutive terms. After certification, they are elected by the Directors holding membership within the respective geographic region. *(MAR Bylaws Article V, Sections 2A, 3A and 5(d))*

Candidates for MAR Director At Large also must have served either as a MAR Director or an officer of a Local Association within the past five (5) years; and must have served on a MAR committee, work group, presidential advisory group or task force within the past five (5) years. MAR Directors-At-Large serve for a term of two (2) consecutive elective years but not more than two consecutive terms. *(MAR Bylaws Article V, Sections 2B, 3B and 5(e))*

Massachusetts NAR Director(s) at Large shall be elected at the annual meeting of the Board of Directors. If available, one position shall be reserved for the MAR President Elect. Alternate Directors may be elected per Article IX, Section 3 of MAR Bylaws. *(MAR Bylaws Article IX)*

Candidate signature acknowledges above requirements for the elected office they are

seeking. **Candidate's Signature** Candidate's Signature:

AuthentisIGN
Marie Presti
 4/12/2022 9:47:46 PM EDT



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