

# Pending Sales Report by Region

## March 2022



A pending sale is defined as anything classified as one of the following statuses:  
Pending, Contingent, Under Agreement or Active with a Flag.

### Single-Family Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	Mar-2021	Mar-2022	+ / -	Mar-2021	Mar-2022	+ / -	Mar-2021	Mar-2022	+ / -
Cape Cod & Islands	470	372	-20.9%	\$610,250	\$627,500	+2.8%	\$32.6	\$28.0	-14.1%
Central	802	727	-9.4%	\$374,900	\$410,000	+9.4%	\$22.0	\$21.8	-0.9%
Greater Boston	1,512	1,305	-13.7%	\$720,400	\$795,000	+10.4%	\$76.0	\$78.9	+3.8%
Northeast	797	665	-16.6%	\$535,000	\$593,500	+10.9%	\$27.0	\$28.7	+6.3%
Southeast	472	442	-6.4%	\$400,000	\$450,000	+12.5%	\$16.1	\$15.8	-1.9%
South Shore	549	409	-25.5%	\$545,000	\$590,000	+8.3%	\$23.8	\$18.7	-21.4%
West	620	603	-2.7%	\$262,000	\$300,000	+14.5%	\$16.3	\$14.7	-9.8%
<b>State Totals</b>	<b>5,268</b>	<b>4,569</b>	<b>-13.3%</b>	<b>\$485,000</b>	<b>\$547,000</b>	<b>+12.8%</b>	<b>\$215.7</b>	<b>\$208.2</b>	<b>-3.5%</b>

### Condominium Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	Mar-2021	Mar-2022	+ / -	Mar-2021	Mar-2022	+ / -	Mar-2021	Mar-2022	+ / -
Cape Cod & Islands	124	105	-15.3%	\$335,000	\$425,000	+26.9%	\$4.6	\$4.3	-6.5%
Central	199	217	+9.0%	\$282,500	\$315,000	+11.5%	\$4.3	\$4.7	+9.3%
Greater Boston	1,545	1,426	-7.7%	\$617,150	\$675,000	+9.4%	\$83.3	\$71.5	-14.2%
Northeast	379	329	-13.2%	\$358,750	\$387,500	+8.0%	\$10.7	\$10.1	-5.6%
Southeast	74	89	+20.3%	\$275,000	\$315,500	+14.7%	\$2.3	\$2.6	+13.0%
South Shore	224	150	-33.0%	\$389,500	\$420,000	+7.8%	\$7.4	\$5.2	-29.7%
West	92	102	+10.9%	\$174,950	\$200,000	+14.3%	\$1.1	\$1.7	+54.5%
<b>State Totals</b>	<b>2,646</b>	<b>2,425</b>	<b>-8.4%</b>	<b>\$459,900</b>	<b>\$484,000</b>	<b>+5.2%</b>	<b>\$113.9</b>	<b>\$100.1</b>	<b>-12.1%</b>