

Local Market Update – November 2021

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Barnstable County

Single-Family Properties

Key Metrics	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	434	398	- 8.3%	5,599	4,645	- 17.0%
Closed Sales	527	426	- 19.2%	5,157	4,456	- 13.6%
Median Sales Price*	\$582,500	\$651,944	+ 11.9%	\$500,000	\$610,000	+ 22.0%
Inventory of Homes for Sale	983	463	- 52.9%	--	--	--
Months Supply of Inventory	2.1	1.1	- 47.6%	--	--	--
Cumulative Days on Market Until Sale	65	30	- 53.8%	102	43	- 57.8%
Percent of Original List Price Received*	98.0%	99.3%	+ 1.3%	95.7%	100.9%	+ 5.4%
New Listings	402	307	- 23.6%	6,018	5,108	- 15.1%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

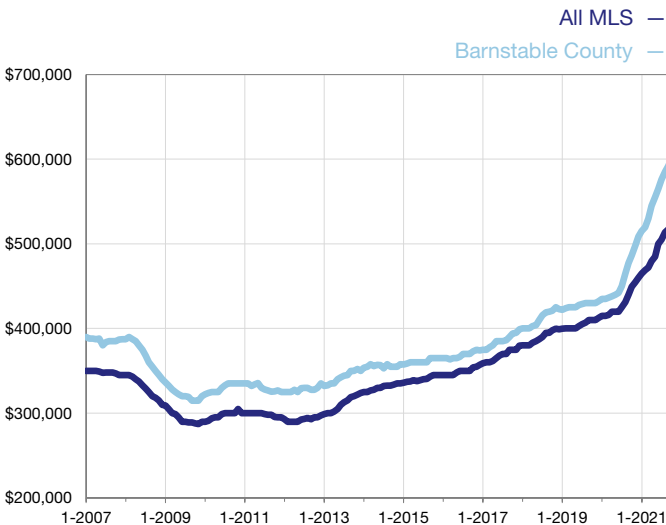
Condominium Properties

Key Metrics	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	96	108	+ 12.5%	1,406	1,308	- 7.0%
Closed Sales	140	112	- 20.0%	1,308	1,223	- 6.5%
Median Sales Price*	\$399,950	\$387,225	- 3.2%	\$334,850	\$370,000	+ 10.5%
Inventory of Homes for Sale	331	134	- 59.5%	--	--	--
Months Supply of Inventory	2.8	1.2	- 57.1%	--	--	--
Cumulative Days on Market Until Sale	77	22	- 71.4%	105	53	- 49.5%
Percent of Original List Price Received*	97.9%	99.8%	+ 1.9%	96.1%	99.9%	+ 4.0%
New Listings	93	80	- 14.0%	1,605	1,328	- 17.3%

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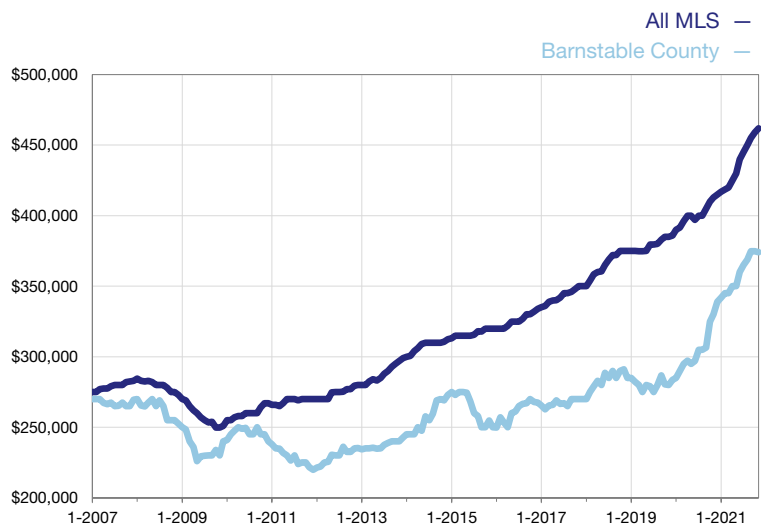
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Berkshire County

Single-Family Properties

Key Metrics	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	123	130	+ 5.7%	1,749	1,511	- 13.6%
Closed Sales	194	164	- 15.5%	1,608	1,458	- 9.3%
Median Sales Price*	\$295,500	\$302,500	+ 2.4%	\$259,450	\$300,250	+ 15.7%
Inventory of Homes for Sale	449	289	- 35.6%	--	--	--
Months Supply of Inventory	3.1	2.1	- 32.3%	--	--	--
Cumulative Days on Market Until Sale	54	39	- 27.8%	85	45	- 47.1%
Percent of Original List Price Received*	97.4%	97.8%	+ 0.4%	94.8%	97.9%	+ 3.3%
New Listings	111	107	- 3.6%	1,937	1,796	- 7.3%

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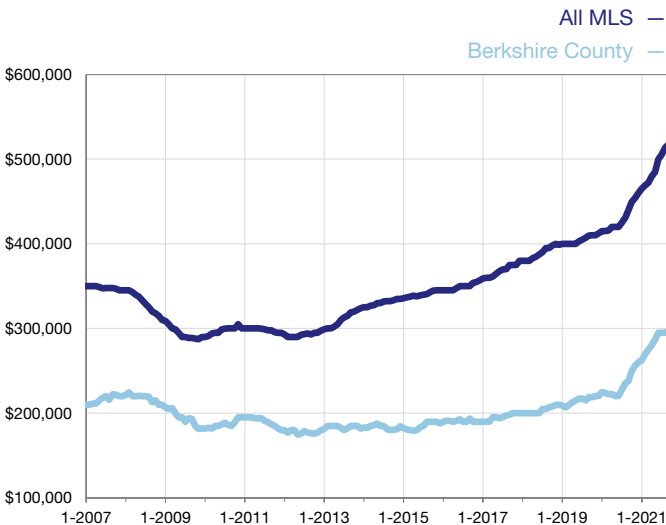
Condominium Properties

Key Metrics	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	14	10	- 28.6%	178	203	+ 14.0%
Closed Sales	12	15	+ 25.0%	169	187	+ 10.7%
Median Sales Price*	\$247,450	\$250,000	+ 1.0%	\$299,000	\$268,500	- 10.2%
Inventory of Homes for Sale	91	33	- 63.7%	--	--	--
Months Supply of Inventory	5.8	2.0	- 65.5%	--	--	--
Cumulative Days on Market Until Sale	86	72	- 16.3%	146	78	- 46.6%
Percent of Original List Price Received*	95.2%	95.4%	+ 0.2%	93.0%	96.6%	+ 3.9%
New Listings	10	7	- 30.0%	224	192	- 14.3%

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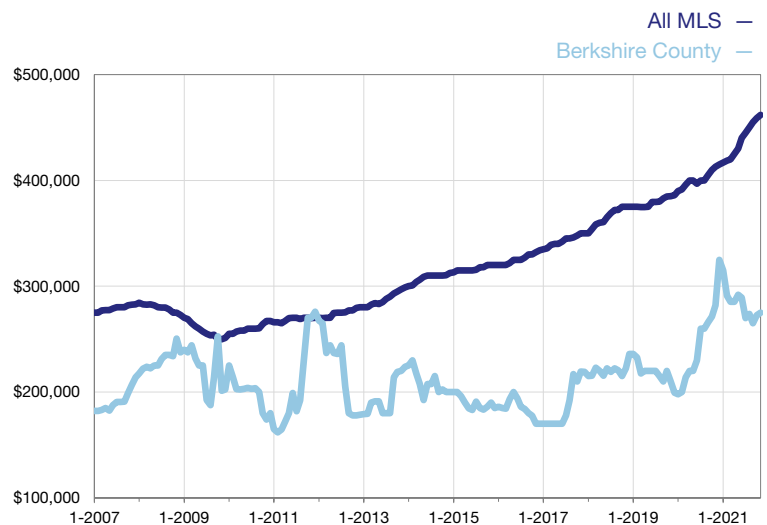
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Bristol County

Single-Family Properties

Key Metrics	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	372	398	+ 7.0%	4,738	4,394	- 7.3%
Closed Sales	447	422	- 5.6%	4,340	4,245	- 2.2%
Median Sales Price*	\$389,900	\$429,900	+ 10.3%	\$366,000	\$425,000	+ 16.1%
Inventory of Homes for Sale	586	352	- 39.9%	--	--	--
Months Supply of Inventory	1.5	0.9	- 40.0%	--	--	--
Cumulative Days on Market Until Sale	37	31	- 16.2%	53	30	- 43.4%
Percent of Original List Price Received*	100.8%	101.3%	+ 0.5%	99.0%	102.7%	+ 3.7%
New Listings	362	362	0.0%	5,239	4,961	- 5.3%

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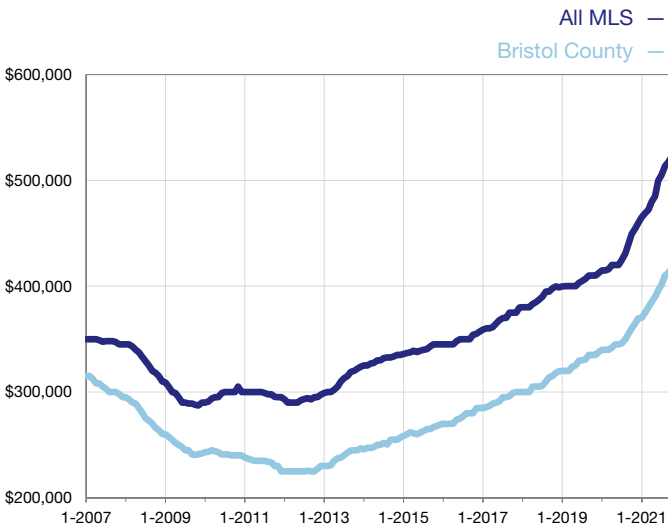
Condominium Properties

Key Metrics	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	81	74	- 8.6%	821	804	- 2.1%
Closed Sales	83	78	- 6.0%	764	788	+ 3.1%
Median Sales Price*	\$234,000	\$290,250	+ 24.0%	\$241,500	\$271,750	+ 12.5%
Inventory of Homes for Sale	103	49	- 52.4%	--	--	--
Months Supply of Inventory	1.5	0.7	- 53.3%	--	--	--
Cumulative Days on Market Until Sale	30	28	- 6.7%	43	28	- 34.9%
Percent of Original List Price Received*	101.1%	101.3%	+ 0.2%	98.9%	101.8%	+ 2.9%
New Listings	65	63	- 3.1%	926	881	- 4.9%

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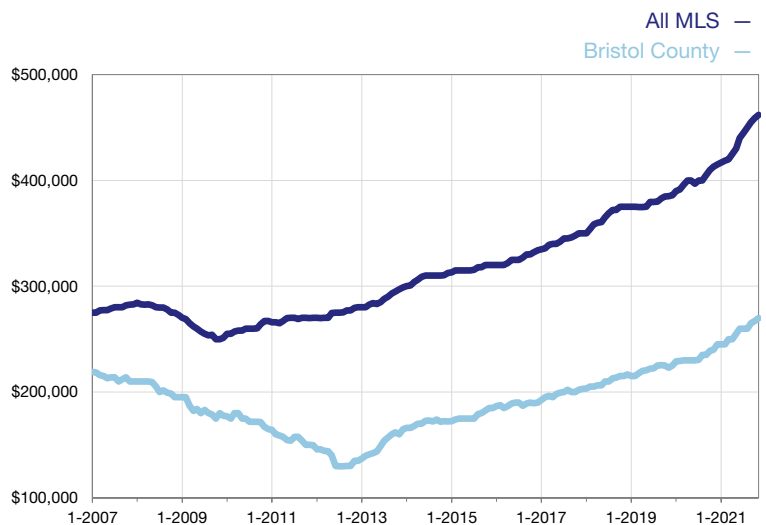
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Dukes County

Single-Family Properties

Key Metrics	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	10	9	- 10.0%	90	66	- 26.7%
Closed Sales	8	6	- 25.0%	83	55	- 33.7%
Median Sales Price*	\$1,110,500	\$1,207,500	+ 8.7%	\$1,400,000	\$1,210,000	- 13.6%
Inventory of Homes for Sale	46	17	- 63.0%	--	--	--
Months Supply of Inventory	5.9	3.0	- 49.2%	--	--	--
Cumulative Days on Market Until Sale	129	44	- 65.9%	159	54	- 66.0%
Percent of Original List Price Received*	93.6%	95.4%	+ 1.9%	92.2%	97.4%	+ 5.6%
New Listings	6	3	- 50.0%	134	86	- 35.8%

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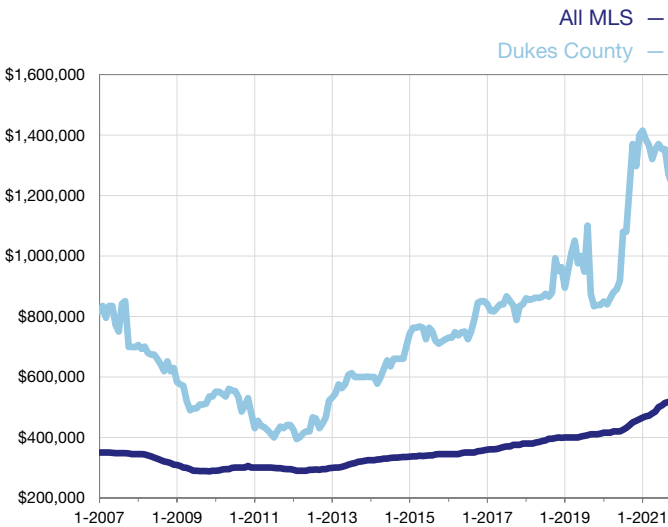
Condominium Properties

Key Metrics	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	1	0	- 100.0%	5	6	+ 20.0%
Closed Sales	1	0	- 100.0%	4	8	+ 100.0%
Median Sales Price*	\$430,000	\$0	- 100.0%	\$187,500	\$652,500	+ 248.0%
Inventory of Homes for Sale	11	0	- 100.0%	--	--	--
Months Supply of Inventory	8.3	0.0	- 100.0%	--	--	--
Cumulative Days on Market Until Sale	149	0	- 100.0%	68	143	+ 110.3%
Percent of Original List Price Received*	98.9%	0.0%	- 100.0%	92.5%	89.2%	- 3.6%
New Listings	0	0	--	15	8	- 46.7%

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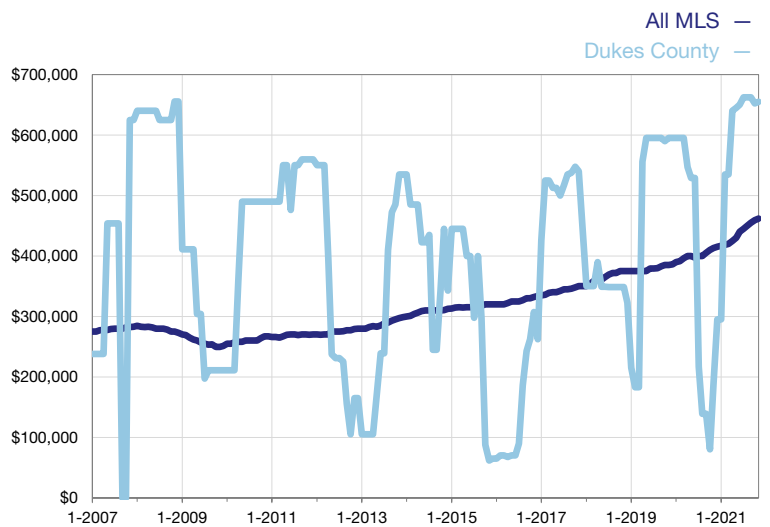
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Essex County

Single-Family Properties

Key Metrics	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	475	466	- 1.9%	5,906	5,686	- 3.7%
Closed Sales	625	524	- 16.2%	5,509	5,444	- 1.2%
Median Sales Price*	\$540,000	\$610,500	+ 13.1%	\$532,000	\$606,000	+ 13.9%
Inventory of Homes for Sale	511	279	- 45.4%	--	--	--
Months Supply of Inventory	1.0	0.6	- 40.0%	--	--	--
Cumulative Days on Market Until Sale	29	28	- 3.4%	41	27	- 34.1%
Percent of Original List Price Received*	102.1%	102.8%	+ 0.7%	100.3%	104.7%	+ 4.4%
New Listings	395	409	+ 3.5%	6,536	6,268	- 4.1%

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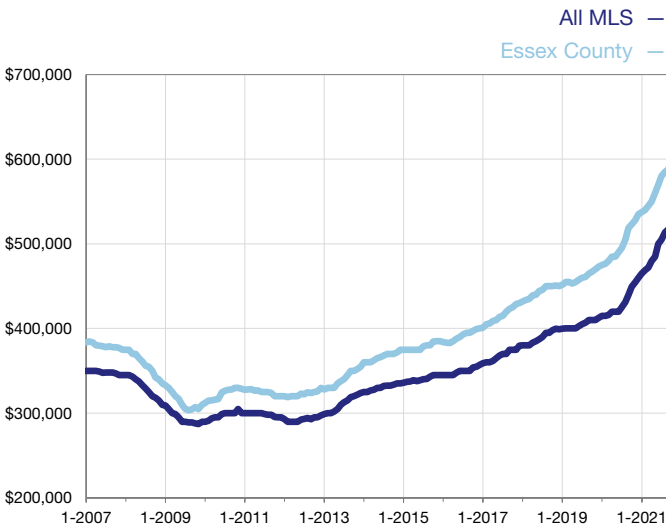
Condominium Properties

Key Metrics	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	211	223	+ 5.7%	2,750	2,789	+ 1.4%
Closed Sales	273	287	+ 5.1%	2,537	2,645	+ 4.3%
Median Sales Price*	\$365,000	\$415,000	+ 13.7%	\$349,900	\$385,000	+ 10.0%
Inventory of Homes for Sale	325	165	- 49.2%	--	--	--
Months Supply of Inventory	1.4	0.7	- 50.0%	--	--	--
Cumulative Days on Market Until Sale	38	30	- 21.1%	46	31	- 32.6%
Percent of Original List Price Received*	100.0%	100.5%	+ 0.5%	99.7%	102.0%	+ 2.3%
New Listings	204	189	- 7.4%	3,130	3,102	- 0.9%

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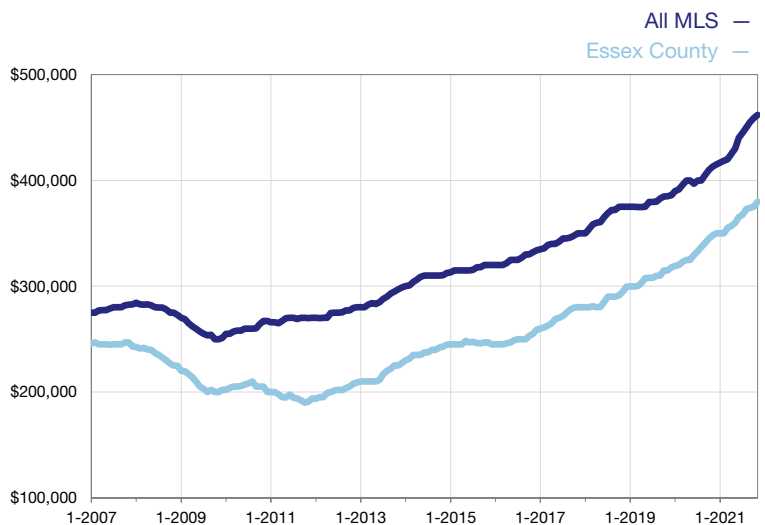
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Franklin County

Single-Family Properties

Key Metrics	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	58	55	- 5.2%	642	587	- 8.6%
Closed Sales	62	57	- 8.1%	587	551	- 6.1%
Median Sales Price*	\$249,500	\$279,990	+ 12.2%	\$243,000	\$280,000	+ 15.2%
Inventory of Homes for Sale	105	71	- 32.4%	--	--	--
Months Supply of Inventory	2.0	1.4	- 30.0%	--	--	--
Cumulative Days on Market Until Sale	43	39	- 9.3%	69	39	- 43.5%
Percent of Original List Price Received*	99.1%	100.5%	+ 1.4%	96.1%	102.0%	+ 6.1%
New Listings	52	51	- 1.9%	703	674	- 4.1%

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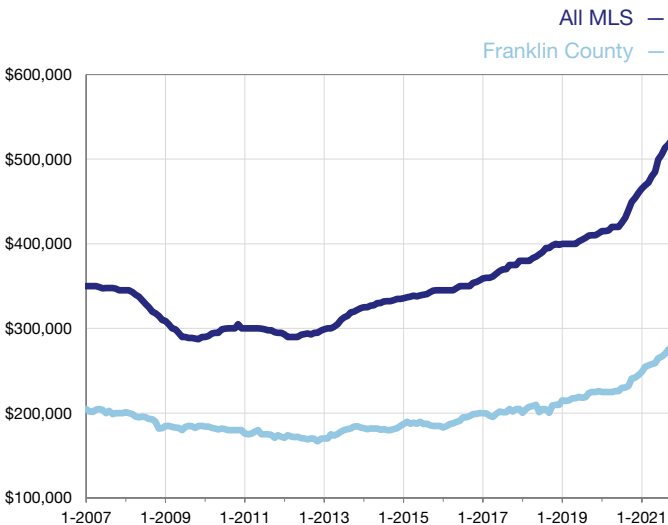
Condominium Properties

Key Metrics	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	2	4	+ 100.0%	36	32	- 11.1%
Closed Sales	3	6	+ 100.0%	35	27	- 22.9%
Median Sales Price*	\$204,000	\$244,250	+ 19.7%	\$187,000	\$190,000	+ 1.6%
Inventory of Homes for Sale	3	2	- 33.3%	--	--	--
Months Supply of Inventory	1.0	0.6	- 40.0%	--	--	--
Cumulative Days on Market Until Sale	16	25	+ 56.3%	66	26	- 60.6%
Percent of Original List Price Received*	99.5%	100.7%	+ 1.2%	97.7%	100.9%	+ 3.3%
New Listings	3	3	0.0%	40	32	- 20.0%

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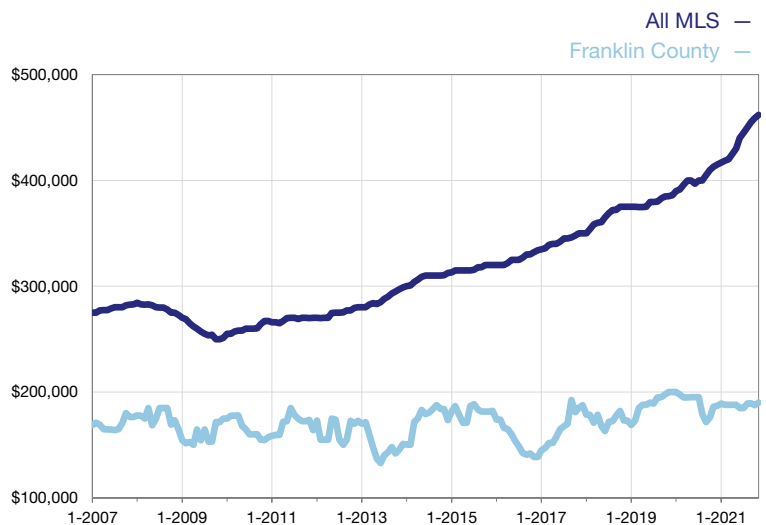
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Hampden County

Single-Family Properties

Key Metrics	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	351	354	+ 0.9%	4,094	4,114	+ 0.5%
Closed Sales	383	374	- 2.3%	3,747	3,875	+ 3.4%
Median Sales Price*	\$242,500	\$268,000	+ 10.5%	\$233,500	\$265,000	+ 13.5%
Inventory of Homes for Sale	530	295	- 44.3%	--	--	--
Months Supply of Inventory	1.6	0.8	- 50.0%	--	--	--
Cumulative Days on Market Until Sale	32	29	- 9.4%	47	32	- 31.9%
Percent of Original List Price Received*	101.3%	101.6%	+ 0.3%	99.1%	102.5%	+ 3.4%
New Listings	325	290	- 10.8%	4,594	4,530	- 1.4%

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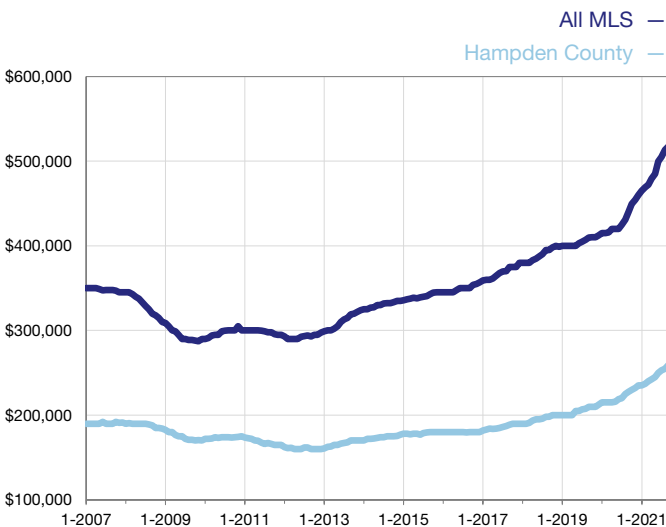
Condominium Properties

Key Metrics	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	37	53	+ 43.2%	488	604	+ 23.8%
Closed Sales	34	59	+ 73.5%	456	568	+ 24.6%
Median Sales Price*	\$165,900	\$175,000	+ 5.5%	\$157,500	\$172,500	+ 9.5%
Inventory of Homes for Sale	68	41	- 39.7%	--	--	--
Months Supply of Inventory	1.6	0.8	- 50.0%	--	--	--
Cumulative Days on Market Until Sale	46	27	- 41.3%	55	31	- 43.6%
Percent of Original List Price Received*	97.8%	100.6%	+ 2.9%	97.9%	101.4%	+ 3.6%
New Listings	39	48	+ 23.1%	521	631	+ 21.1%

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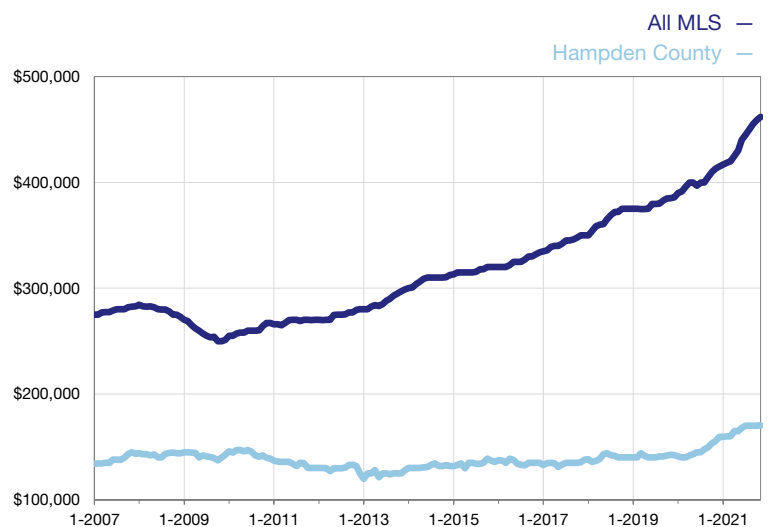
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Hampshire County

Single-Family Properties

Key Metrics	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	85	100	+ 17.6%	1,222	1,197	- 2.0%
Closed Sales	111	119	+ 7.2%	1,145	1,169	+ 2.1%
Median Sales Price*	\$351,500	\$370,000	+ 5.3%	\$320,000	\$369,000	+ 15.3%
Inventory of Homes for Sale	218	118	- 45.9%	--	--	--
Months Supply of Inventory	2.1	1.1	- 47.6%	--	--	--
Cumulative Days on Market Until Sale	56	42	- 25.0%	64	41	- 35.9%
Percent of Original List Price Received*	97.9%	101.2%	+ 3.4%	97.5%	102.1%	+ 4.7%
New Listings	94	82	- 12.8%	1,381	1,316	- 4.7%

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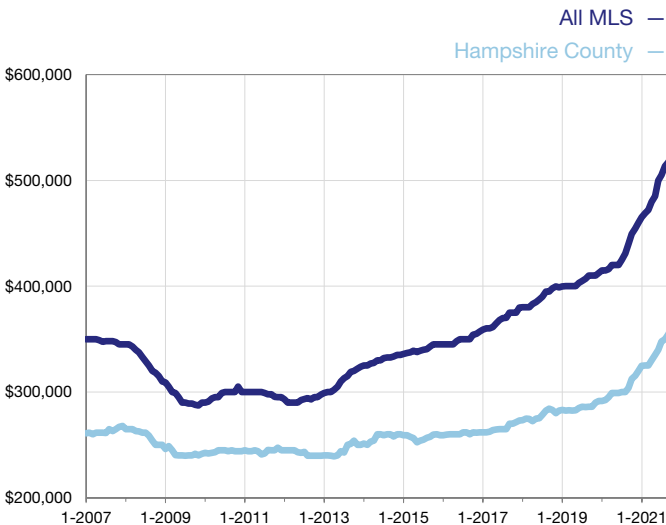
Condominium Properties

Key Metrics	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	19	28	+ 47.4%	242	339	+ 40.1%
Closed Sales	24	27	+ 12.5%	216	316	+ 46.3%
Median Sales Price*	\$183,738	\$225,000	+ 22.5%	\$230,000	\$245,000	+ 6.5%
Inventory of Homes for Sale	52	25	- 51.9%	--	--	--
Months Supply of Inventory	2.6	0.9	- 65.4%	--	--	--
Cumulative Days on Market Until Sale	37	37	0.0%	57	56	- 1.8%
Percent of Original List Price Received*	97.8%	101.0%	+ 3.3%	97.9%	100.9%	+ 3.1%
New Listings	11	23	+ 109.1%	278	360	+ 29.5%

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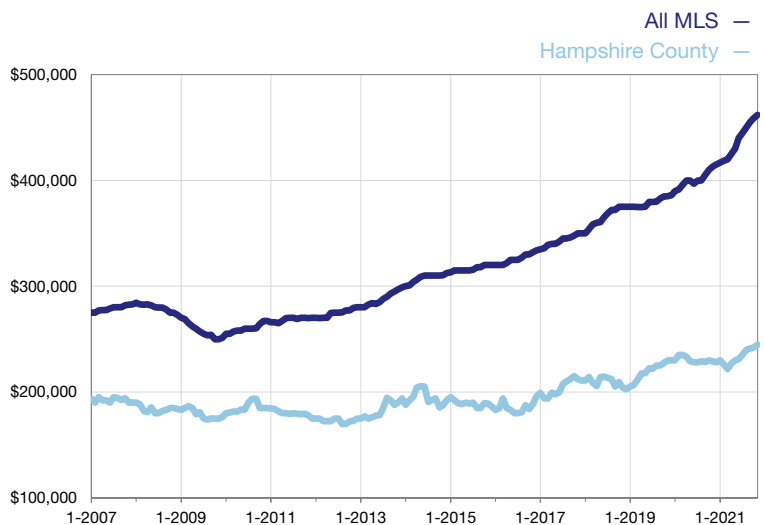
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



Local Market Update – November 2021

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Middlesex County

Single-Family Properties

Key Metrics	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	850	887	+ 4.4%	10,763	11,187	+ 3.9%
Closed Sales	1,029	1,052	+ 2.2%	9,926	10,651	+ 7.3%
Median Sales Price*	\$640,000	\$692,500	+ 8.2%	\$635,000	\$701,000	+ 10.4%
Inventory of Homes for Sale	1,015	549	- 45.9%	--	--	--
Months Supply of Inventory	1.1	0.6	- 45.5%	--	--	--
Cumulative Days on Market Until Sale	31	26	- 16.1%	40	26	- 35.0%
Percent of Original List Price Received*	101.6%	102.7%	+ 1.1%	100.2%	104.6%	+ 4.4%
New Listings	704	710	+ 0.9%	12,233	12,358	+ 1.0%

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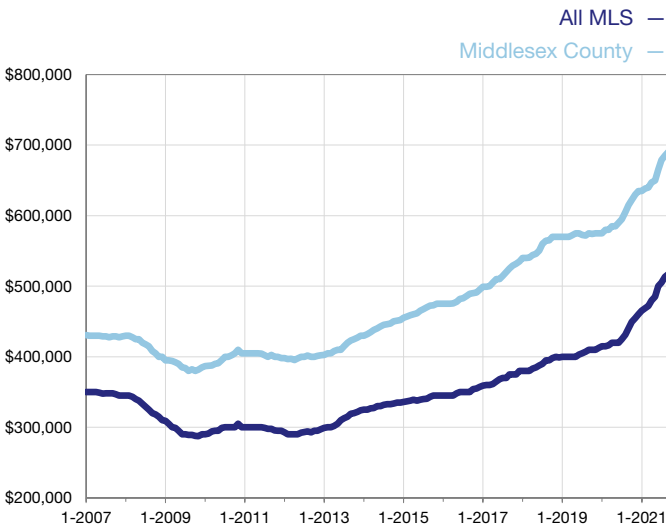
Condominium Properties

Key Metrics	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	467	500	+ 7.1%	5,438	6,579	+ 21.0%
Closed Sales	498	579	+ 16.3%	5,011	6,397	+ 27.7%
Median Sales Price*	\$487,000	\$545,000	+ 11.9%	\$507,500	\$535,500	+ 5.5%
Inventory of Homes for Sale	1,025	425	- 58.5%	--	--	--
Months Supply of Inventory	2.2	0.7	- 68.2%	--	--	--
Cumulative Days on Market Until Sale	37	31	- 16.2%	43	34	- 20.9%
Percent of Original List Price Received*	99.4%	100.5%	+ 1.1%	99.5%	101.6%	+ 2.1%
New Listings	460	402	- 12.6%	6,895	7,416	+ 7.6%

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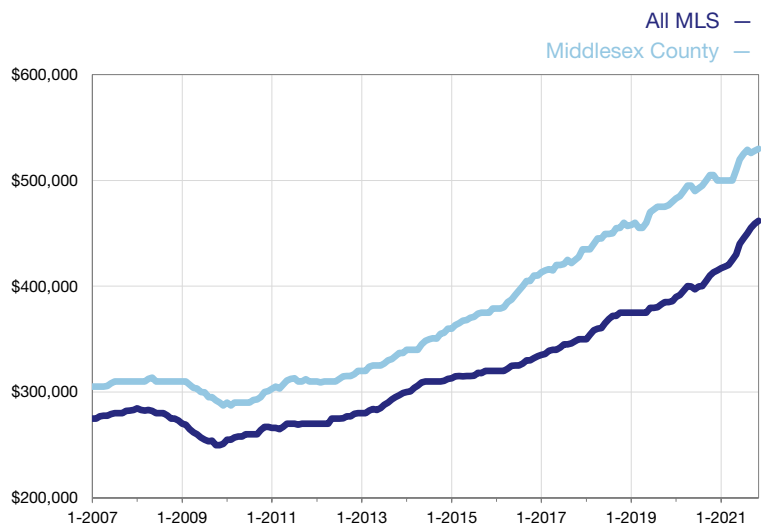
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Nantucket County

Single-Family Properties

Key Metrics	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	9	3	- 66.7%	69	37	- 46.4%
Closed Sales	7	4	- 42.9%	58	40	- 31.0%
Median Sales Price*	\$1,450,000	\$3,027,500	+ 108.8%	\$2,350,000	\$2,850,000	+ 21.3%
Inventory of Homes for Sale	35	9	- 74.3%	--	--	--
Months Supply of Inventory	6.1	2.0	- 67.2%	--	--	--
Cumulative Days on Market Until Sale	98	80	- 18.4%	83	108	+ 30.1%
Percent of Original List Price Received*	93.2%	94.2%	+ 1.1%	93.1%	93.6%	+ 0.5%
New Listings	5	3	- 40.0%	116	45	- 61.2%

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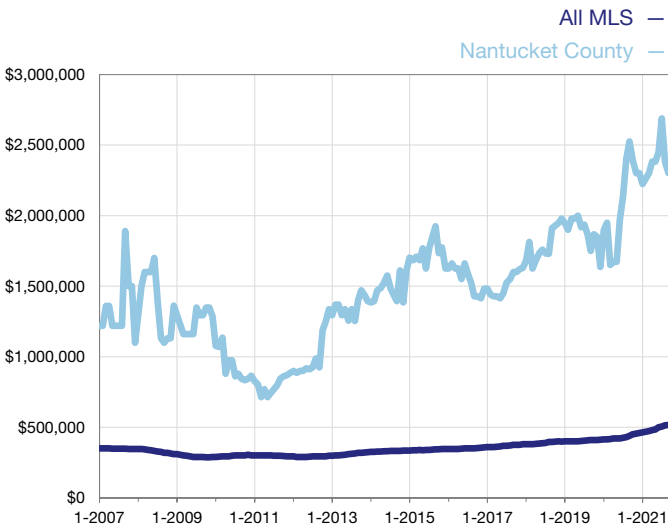
Condominium Properties

Key Metrics	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	0	1	--	3	4	+ 33.3%
Closed Sales	0	0	--	2	2	0.0%
Median Sales Price*	\$0	\$0	--	\$987,500	\$796,000	- 19.4%
Inventory of Homes for Sale	3	0	- 100.0%	--	--	--
Months Supply of Inventory	1.5	0.0	- 100.0%	--	--	--
Cumulative Days on Market Until Sale	0	0	--	68	118	+ 73.5%
Percent of Original List Price Received*	0.0%	0.0%	--	96.9%	90.8%	- 6.3%
New Listings	1	0	- 100.0%	6	4	- 33.3%

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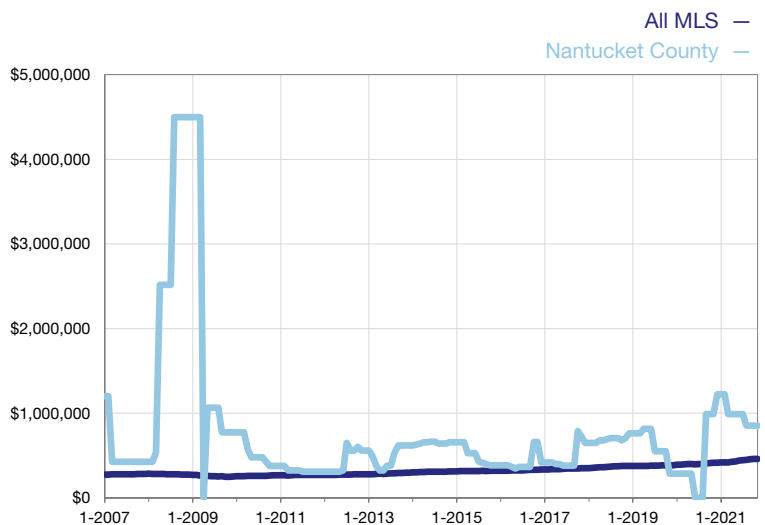
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



Local Market Update – November 2021

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Norfolk County

Single-Family Properties

Key Metrics	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	481	436	- 9.4%	6,018	6,038	+ 0.3%
Closed Sales	548	517	- 5.7%	5,571	5,775	+ 3.7%
Median Sales Price*	\$610,000	\$660,000	+ 8.2%	\$575,000	\$650,000	+ 13.0%
Inventory of Homes for Sale	661	318	- 51.9%	--	--	--
Months Supply of Inventory	1.3	0.6	- 53.8%	--	--	--
Cumulative Days on Market Until Sale	33	30	- 9.1%	44	28	- 36.4%
Percent of Original List Price Received*	101.1%	101.5%	+ 0.4%	99.3%	103.3%	+ 4.0%
New Listings	412	371	- 10.0%	6,964	6,753	- 3.0%

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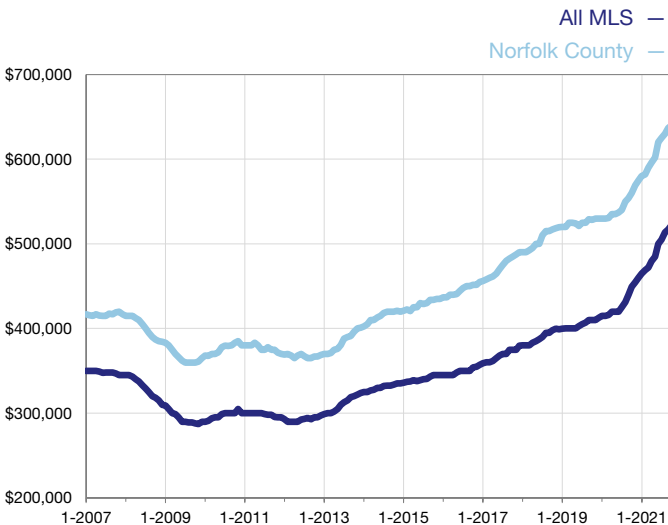
Condominium Properties

Key Metrics	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	177	240	+ 35.6%	2,241	2,772	+ 23.7%
Closed Sales	206	192	- 6.8%	2,148	2,591	+ 20.6%
Median Sales Price*	\$433,137	\$509,250	+ 17.6%	\$440,000	\$485,600	+ 10.4%
Inventory of Homes for Sale	540	224	- 58.5%	--	--	--
Months Supply of Inventory	2.7	0.9	- 66.7%	--	--	--
Cumulative Days on Market Until Sale	55	43	- 21.8%	52	42	- 19.2%
Percent of Original List Price Received*	99.1%	101.0%	+ 1.9%	99.0%	100.4%	+ 1.4%
New Listings	201	195	- 3.0%	2,982	3,258	+ 9.3%

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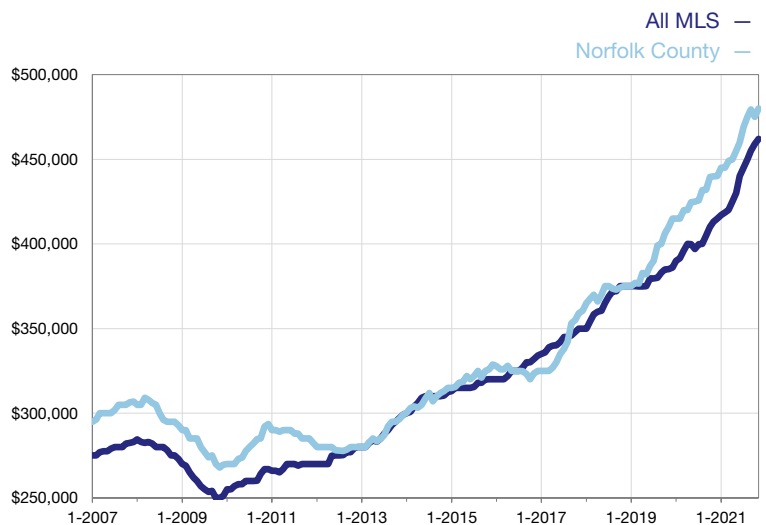
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



Local Market Update – November 2021

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Plymouth County

Single-Family Properties

Key Metrics	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	476	463	- 2.7%	6,150	5,582	- 9.2%
Closed Sales	550	533	- 3.1%	5,647	5,345	- 5.3%
Median Sales Price*	\$465,000	\$515,000	+ 10.8%	\$449,000	\$507,750	+ 13.1%
Inventory of Homes for Sale	708	377	- 46.8%	--	--	--
Months Supply of Inventory	1.4	0.8	- 42.9%	--	--	--
Cumulative Days on Market Until Sale	36	30	- 16.7%	55	31	- 43.6%
Percent of Original List Price Received*	100.7%	100.9%	+ 0.2%	98.5%	102.8%	+ 4.4%
New Listings	448	435	- 2.9%	6,865	6,243	- 9.1%

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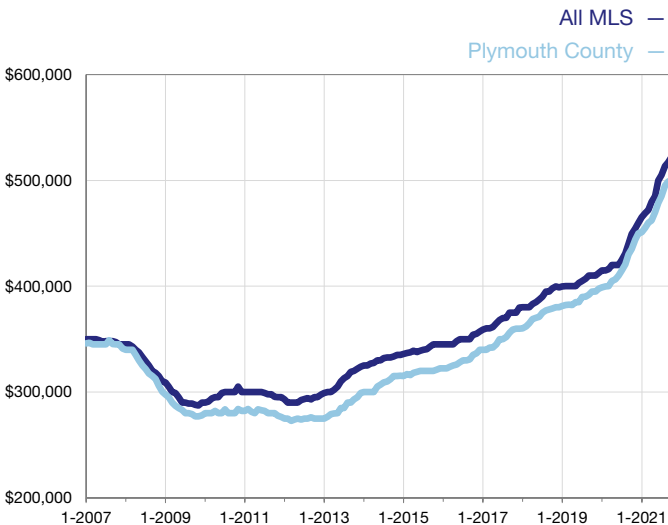
Condominium Properties

Key Metrics	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	105	98	- 6.7%	1,308	1,311	+ 0.2%
Closed Sales	125	110	- 12.0%	1,206	1,243	+ 3.1%
Median Sales Price*	\$375,000	\$363,500	- 3.1%	\$352,750	\$375,000	+ 6.3%
Inventory of Homes for Sale	196	90	- 54.1%	--	--	--
Months Supply of Inventory	1.8	0.8	- 55.6%	--	--	--
Cumulative Days on Market Until Sale	69	34	- 50.7%	64	40	- 37.5%
Percent of Original List Price Received*	100.7%	100.4%	- 0.3%	99.4%	101.5%	+ 2.1%
New Listings	105	90	- 14.3%	1,563	1,458	- 6.7%

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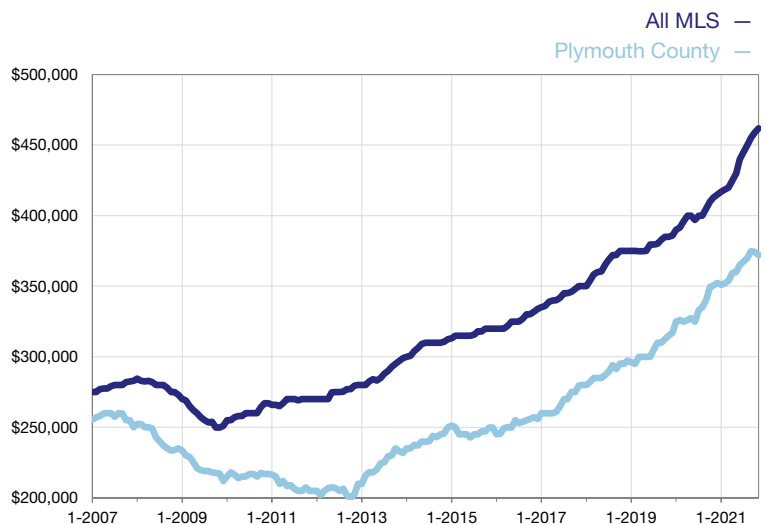
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



Local Market Update – November 2021

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Suffolk County

Single-Family Properties

Key Metrics	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	107	124	+ 15.9%	1,167	1,356	+ 16.2%
Closed Sales	117	115	- 1.7%	1,050	1,262	+ 20.2%
Median Sales Price*	\$630,000	\$750,000	+ 19.0%	\$635,000	\$710,000	+ 11.8%
Inventory of Homes for Sale	236	144	- 39.0%	--	--	--
Months Supply of Inventory	2.4	1.2	- 50.0%	--	--	--
Cumulative Days on Market Until Sale	34	30	- 11.8%	35	34	- 2.9%
Percent of Original List Price Received*	99.4%	99.5%	+ 0.1%	99.8%	101.3%	+ 1.5%
New Listings	129	111	- 14.0%	1,537	1,687	+ 9.8%

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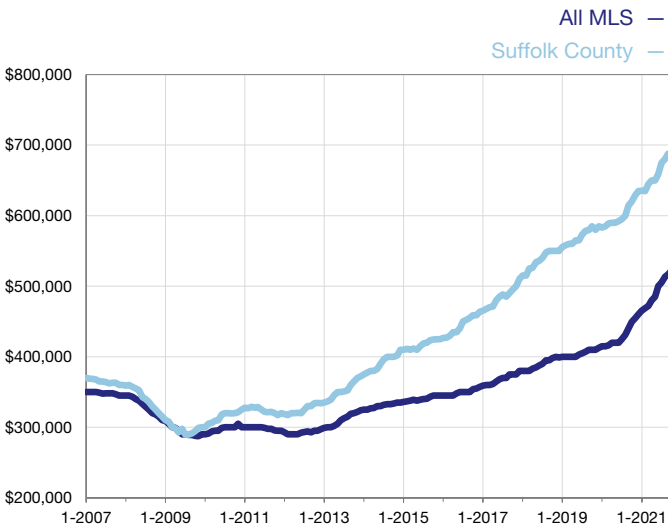
Condominium Properties

Key Metrics	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	366	428	+ 16.9%	4,247	6,011	+ 41.5%
Closed Sales	371	381	+ 2.7%	4,020	5,841	+ 45.3%
Median Sales Price*	\$607,500	\$660,000	+ 8.6%	\$637,000	\$665,000	+ 4.4%
Inventory of Homes for Sale	1,885	1,008	- 46.5%	--	--	--
Months Supply of Inventory	5.1	1.9	- 62.7%	--	--	--
Cumulative Days on Market Until Sale	46	39	- 15.2%	48	54	+ 12.5%
Percent of Original List Price Received*	96.9%	98.4%	+ 1.5%	97.9%	98.6%	+ 0.7%
New Listings	420	415	- 1.2%	7,381	8,098	+ 9.7%

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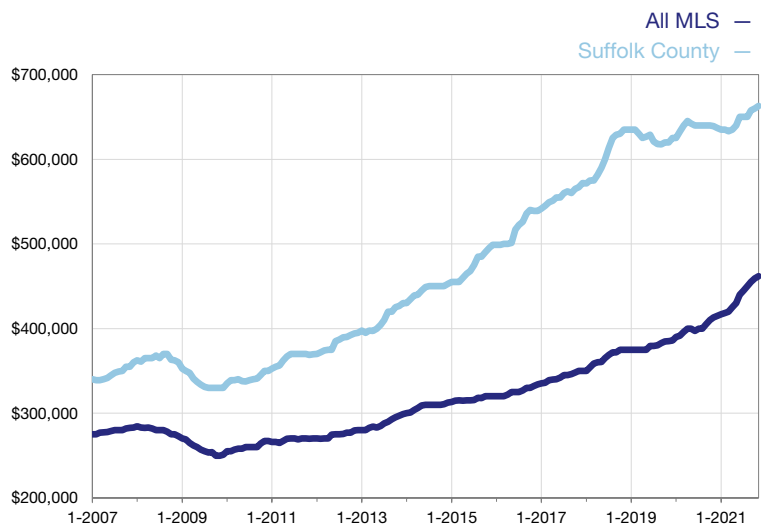
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



Local Market Update – November 2021

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Worcester County

Single-Family Properties

Key Metrics	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	651	718	+ 10.3%	8,257	7,877	- 4.6%
Closed Sales	785	745	- 5.1%	7,636	7,510	- 1.7%
Median Sales Price*	\$350,000	\$395,000	+ 12.9%	\$339,900	\$390,000	+ 14.7%
Inventory of Homes for Sale	960	557	- 42.0%	--	--	--
Months Supply of Inventory	1.4	0.8	- 42.9%	--	--	--
Cumulative Days on Market Until Sale	34	30	- 11.8%	48	29	- 39.6%
Percent of Original List Price Received*	100.9%	101.1%	+ 0.2%	99.3%	103.3%	+ 4.0%
New Listings	592	610	+ 3.0%	9,210	8,855	- 3.9%

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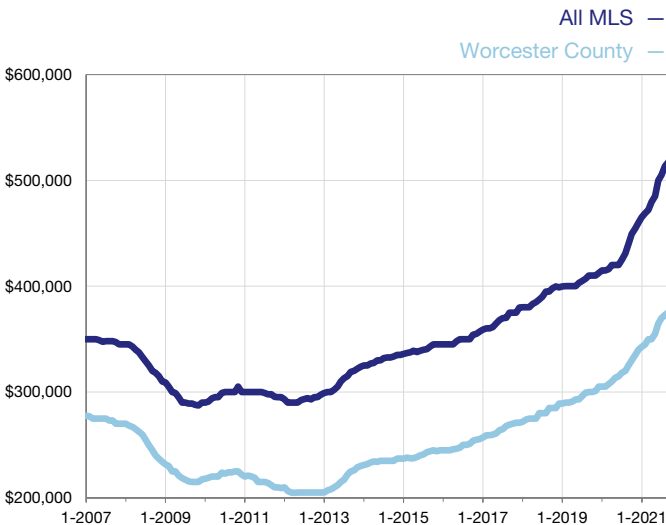
Condominium Properties

Key Metrics	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	117	149	+ 27.4%	1,672	1,855	+ 10.9%
Closed Sales	161	154	- 4.3%	1,559	1,683	+ 8.0%
Median Sales Price*	\$261,000	\$301,250	+ 15.4%	\$250,000	\$281,000	+ 12.4%
Inventory of Homes for Sale	212	122	- 42.5%	--	--	--
Months Supply of Inventory	1.5	0.8	- 46.7%	--	--	--
Cumulative Days on Market Until Sale	31	27	- 12.9%	50	30	- 40.0%
Percent of Original List Price Received*	100.0%	101.8%	+ 1.8%	99.3%	102.7%	+ 3.4%
New Listings	125	132	+ 5.6%	1,874	1,999	+ 6.7%

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Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

