

Pending Sales Report by Region

October 2021



A pending sale is defined as anything classified as one of the following statuses:
Pending, Contingent, Under Agreement or Active with a Flag.

Single-Family Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	Oct-2020	Oct-2021	+ / -	Oct-2020	Oct-2021	+ / -	Oct-2020	Oct-2021	+ / -
Cape Cod & Islands	549	428	-22.0%	\$550,250	\$627,500	+14.0%	\$45.0	\$46.5	+3.3%
Central	937	938	+0.1%	\$354,900	\$400,000	+12.7%	\$36.7	\$42.3	+15.3%
Greater Boston	1,464	1,378	-5.9%	\$699,000	\$700,000	+0.1%	\$129.5	\$121.8	-5.9%
Northeast	899	812	-9.7%	\$520,000	\$585,000	+12.5%	\$57.7	\$56.9	-1.4%
Southeast	615	556	-9.6%	\$391,250	\$441,500	+12.8%	\$27.3	\$27.4	+0.4%
South Shore	607	555	-8.6%	\$510,000	\$555,000	+8.8%	\$37.6	\$36.4	-3.2%
West	796	739	-7.2%	\$265,000	\$300,000	+13.2%	\$26.0	\$26.8	+3.1%
State Totals	5,969	5,509	-7.7%	\$470,000	\$520,000	+10.6%	\$363.2	\$366.1	+0.8%

Condominium Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	Oct-2020	Oct-2021	+ / -	Oct-2020	Oct-2021	+ / -	Oct-2020	Oct-2021	+ / -
Cape Cod & Islands	144	95	-34.0%	\$402,000	\$416,000	+3.5%	\$6.6	\$4.2	-36.4%
Central	193	226	+17.1%	\$297,500	\$306,000	+2.9%	\$6.0	\$7.2	+20.0%
Greater Boston	1,090	1,144	+5.0%	\$575,000	\$605,000	+5.2%	\$77.3	\$92.5	+19.7%
Northeast	427	386	-9.6%	\$335,000	\$355,000	+6.0%	\$15.4	\$15.9	+3.2%
Southeast	98	94	-4.1%	\$252,500	\$295,000	+16.8%	\$2.7	\$2.8	+3.7%
South Shore	197	169	-14.2%	\$375,000	\$394,995	+5.3%	\$8.8	\$7.7	-12.5%
West	93	109	+17.2%	\$210,000	\$195,000	-7.1%	\$2.6	\$2.6	0.0%
State Totals	2,267	2,246	-0.9%	\$410,000	\$431,000	+5.1%	\$116.9	\$130.8	+11.9%