

Berkshire County Board of REALTORS®

- 37.4%

+ 6.0%

- 31.3%

Year-Over-Year
Change in
Closed Sales
All Properties

Year-Over-Year
Change in
Median Sales Price
All Properties

Year-Over-Year
Change in
Inventory of Homes
All Properties

Single-Family Properties

	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	200	127	- 36.5%	1,626	1,365	- 16.1%
Closed Sales	242	159	- 34.3%	1,414	1,293	- 8.6%
Median Sales Price*	\$287,500	\$298,634	+ 3.9%	\$255,514	\$300,000	+ 17.4%
Inventory of Homes for Sale	492	363	- 26.2%	--	--	--
Months Supply of Inventory	3.5	2.6	- 26.0%	--	--	--
Cumulative Days on Market Until Sale	88	32	- 63.6%	89	46	- 48.4%
Percent of Original List Price Received*	95.2%	96.9%	+ 1.8%	94.5%	97.9%	+ 3.6%
New Listings	174	160	- 8.0%	1,829	1,686	- 7.8%

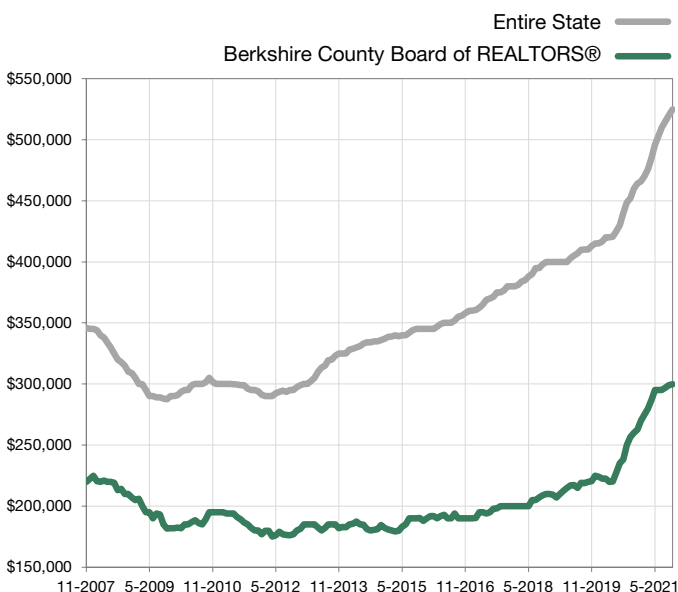
Condominium Properties

	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	16	17	+ 6.3%	164	188	+ 14.6%
Closed Sales	39	17	- 56.4%	157	171	+ 8.9%
Median Sales Price*	\$226,085	\$302,500	+ 33.8%	\$325,000	\$268,500	- 17.4%
Inventory of Homes for Sale	102	45	- 55.9%	--	--	--
Months Supply of Inventory	6.4	2.7	- 57.9%	--	--	--
Cumulative Days on Market Until Sale	180	46	- 74.5%	151	78	- 48.3%
Percent of Original List Price Received*	93.1%	97.2%	+ 4.4%	92.8%	96.7%	+ 4.1%
New Listings	18	20	+ 11.1%	211	186	- 11.8%

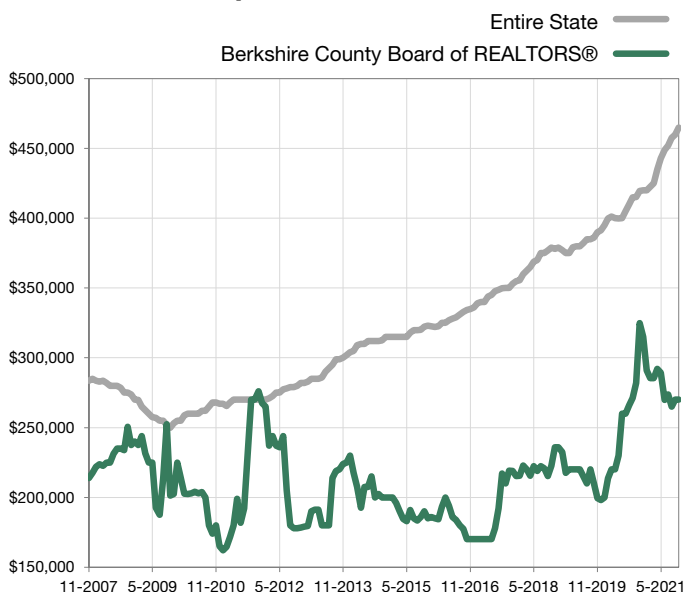
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Median Sales Price BASED ON A ROLLING 12-MONTH AVERAGE

Single-Family Properties



Condominium Properties



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Local Market Update – October 2021

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®



Cape Cod & Islands Association of REALTORS®, Inc.

- 32.4%

+ 12.1%

- 47.0%

Year-Over-Year
Change in
Closed Sales
All Properties

Year-Over-Year
Change in
Median Sales Price
All Properties

Year-Over-Year
Change in
Inventory of Homes
All Properties

Single-Family Properties

	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	654	524	- 19.9%	5,712	4,807	- 15.8%
Closed Sales	736	483	- 34.4%	5,115	4,520	- 11.6%
Median Sales Price*	\$540,000	\$605,000	+ 12.0%	\$488,500	\$590,000	+ 20.8%
Inventory of Homes for Sale	1,258	685	- 45.5%	--	--	--
Months Supply of Inventory	2.5	1.4	- 42.8%	--	--	--
Cumulative Days on Market Until Sale	86	36	- 58.4%	104	44	- 57.7%
Percent of Original List Price Received*	98.0%	99.3%	+ 1.3%	95.5%	101.1%	+ 5.8%
New Listings	661	493	- 25.4%	6,313	5,399	- 14.5%

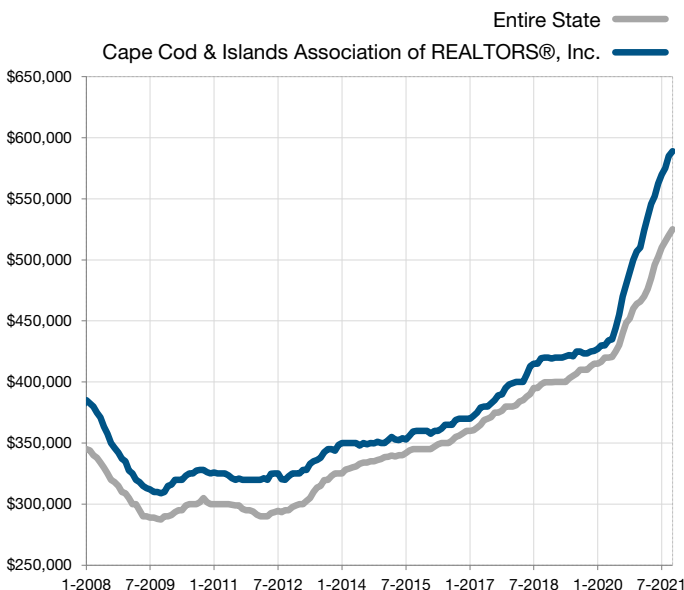
Condominium Properties

	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	168	114	- 32.1%	1,366	1,264	- 7.5%
Closed Sales	174	132	- 24.1%	1,223	1,156	- 5.5%
Median Sales Price*	\$399,950	\$415,500	+ 3.9%	\$325,000	\$364,500	+ 12.2%
Inventory of Homes for Sale	388	188	- 51.5%	--	--	--
Months Supply of Inventory	3.3	1.6	- 52.1%	--	--	--
Cumulative Days on Market Until Sale	114	38	- 66.6%	108	57	- 46.9%
Percent of Original List Price Received*	97.0%	99.8%	+ 2.9%	96.1%	99.8%	+ 3.9%
New Listings	176	118	- 33.0%	1,582	1,314	- 16.9%

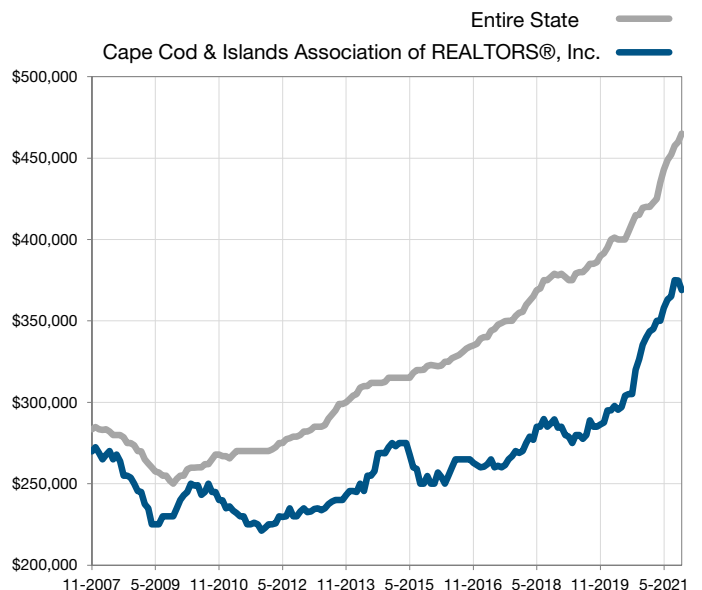
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Median Sales Price BASED ON A ROLLING 12-MONTH AVERAGE

Single-Family Properties



Condominium Properties



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Local Market Update – October 2021

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®



Greater Boston Association of REALTORS®

Single-Family Properties

Key Metrics	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	1,463	1,368	- 6.5%	12,301	12,859	+ 4.5%
Closed Sales	1,452	1,048	- 27.8%	11,094	11,957	+ 7.8%
Median Sales Price*	\$699,000	\$700,000	+ 0.1%	\$675,000	\$750,000	+ 11.1%
Inventory of Homes for Sale	1,892	1,120	- 40.8%	--	--	--
Months Supply of Inventory	1.7	0.9	- 47.1%	--	--	--
Cumulative Days on Market Until Sale	35	28	- 20.0%	43	27	- 37.2%
Percent of Original List Price Received*	100.9%	102.1%	+ 1.2%	99.6%	104.1%	+ 4.5%
New Listings	1,635	1,302	- 20.4%	14,705	14,739	+ 0.2%

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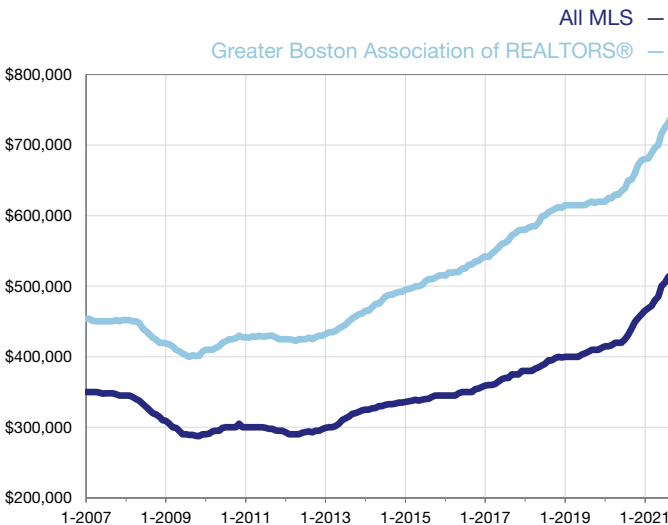
Condominium Properties

Key Metrics	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	1,090	1,132	+ 3.9%	9,178	12,258	+ 33.6%
Closed Sales	970	939	- 3.2%	8,491	11,742	+ 38.3%
Median Sales Price*	\$575,000	\$605,000	+ 5.2%	\$590,000	\$624,550	+ 5.9%
Inventory of Homes for Sale	3,582	2,015	- 43.7%	--	--	--
Months Supply of Inventory	4.2	1.8	- 57.1%	--	--	--
Cumulative Days on Market Until Sale	44	40	- 9.1%	47	46	- 2.1%
Percent of Original List Price Received*	98.7%	99.8%	+ 1.1%	98.8%	100.0%	+ 1.2%
New Listings	1,667	1,213	- 27.2%	14,072	15,508	+ 10.2%

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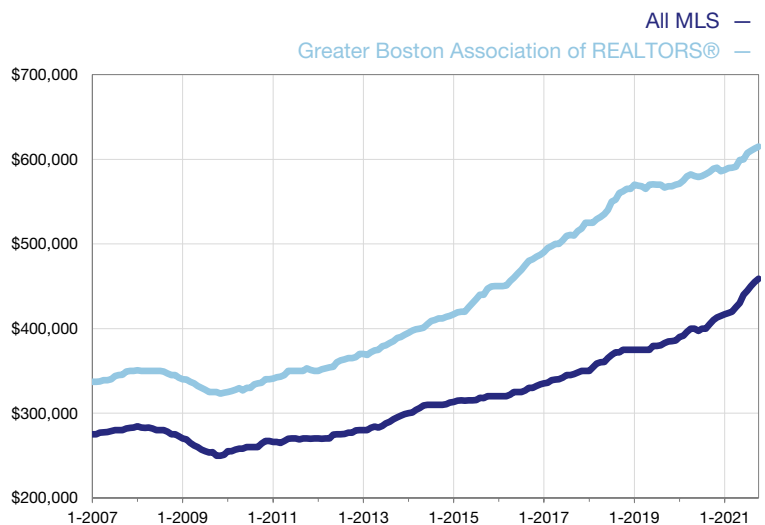
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



Local Market Update – October 2021

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®



Greater Newburyport REALTORS®

0.0%

Year-Over-Year
Change in
Closed Sales
All Properties

+ 27.7%

Year-Over-Year
Change in
Median Sales Price
All Properties

- 48.0%

Year-Over-Year
Change in
Inventory of Homes
All Properties

Single-Family Properties

	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	81	61	- 24.7%	647	592	- 8.5%
Closed Sales	58	70	+ 20.7%	590	563	- 4.6%
Median Sales Price*	\$579,450	\$677,500	+ 16.9%	\$569,450	\$652,000	+ 14.5%
Inventory of Homes for Sale	108	52	- 51.9%	--	--	--
Months Supply of Inventory	1.8	0.9	- 51.6%	--	--	--
Cumulative Days on Market Until Sale	35	24	- 33.3%	51	29	- 42.9%
Percent of Original List Price Received*	101.6%	103.0%	+ 1.4%	98.7%	103.5%	+ 4.9%
New Listings	82	57	- 30.5%	775	684	- 11.7%

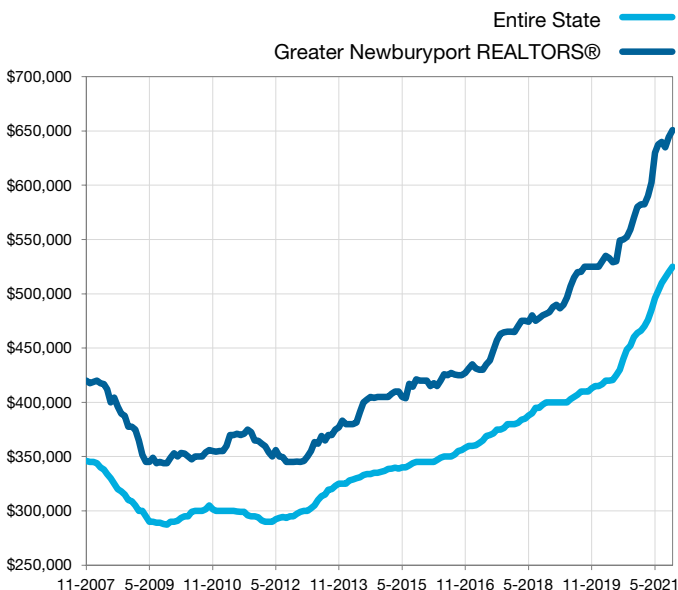
Condominium Properties

	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	46	41	- 10.9%	412	408	- 1.0%
Closed Sales	46	34	- 26.1%	376	364	- 3.2%
Median Sales Price*	\$392,000	\$524,000	+ 33.7%	\$407,550	\$449,950	+ 10.4%
Inventory of Homes for Sale	63	37	- 41.3%	--	--	--
Months Supply of Inventory	1.7	1.0	- 41.3%	--	--	--
Cumulative Days on Market Until Sale	37	30	- 19.0%	47	35	- 25.8%
Percent of Original List Price Received*	99.5%	100.9%	+ 1.4%	99.3%	102.0%	+ 2.8%
New Listings	49	45	- 8.2%	502	457	- 9.0%

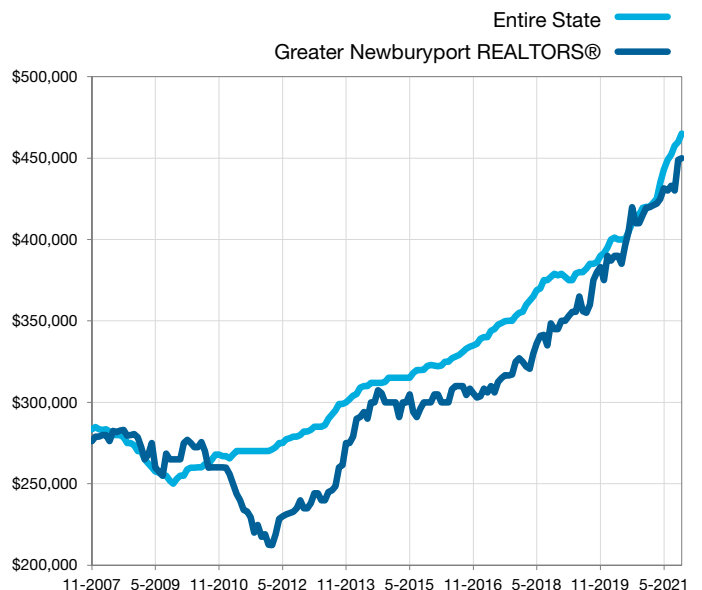
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Median Sales Price BASED ON A ROLLING 12-MONTH AVERAGE

Single-Family Properties



Condominium Properties



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Local Market Update – October 2021

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®



North Central Massachusetts Association of REALTORS®

- 17.4%

Year-Over-Year
Change in
Closed Sales
All Properties

+ 7.0%

Year-Over-Year
Change in
Median Sales Price
All Properties

- 39.5%

Year-Over-Year
Change in
Inventory of Homes
All Properties

Single-Family Properties

	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	313	292	- 6.7%	2,692	2,531	- 6.0%
Closed Sales	314	257	- 18.2%	2,372	2,406	+ 1.4%
Median Sales Price*	\$333,012	\$363,000	+ 9.0%	\$320,000	\$374,900	+ 17.2%
Inventory of Homes for Sale	418	250	- 40.2%	--	--	--
Months Supply of Inventory	1.8	1.0	- 43.2%	--	--	--
Cumulative Days on Market Until Sale	47	27	- 41.6%	53	30	- 43.5%
Percent of Original List Price Received*	100.9%	101.9%	+ 1.0%	99.2%	103.9%	+ 4.7%
New Listings	348	293	- 15.8%	3,011	2,852	- 5.3%

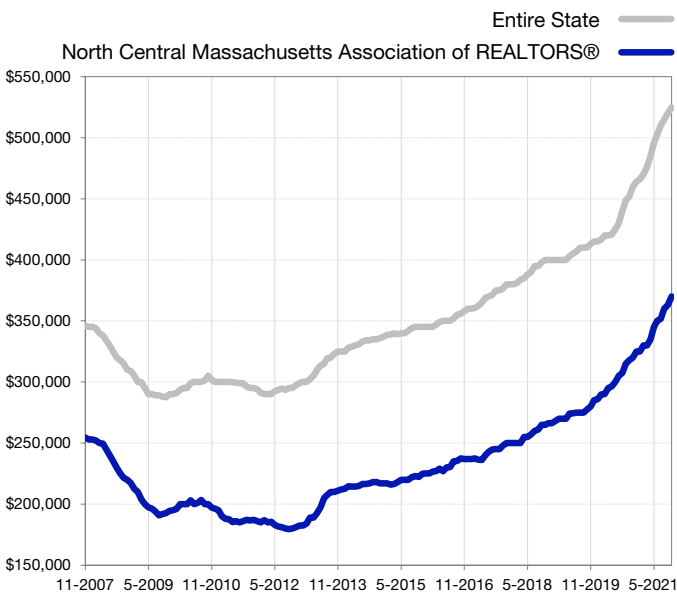
Condominium Properties

	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	49	43	- 12.2%	396	413	+ 4.3%
Closed Sales	49	43	- 12.2%	363	388	+ 6.9%
Median Sales Price*	\$264,900	\$257,000	- 3.0%	\$218,000	\$250,000	+ 14.7%
Inventory of Homes for Sale	50	33	- 34.0%	--	--	--
Months Supply of Inventory	1.4	0.8	- 38.6%	--	--	--
Cumulative Days on Market Until Sale	44	27	- 38.3%	52	27	- 47.8%
Percent of Original List Price Received*	100.1%	101.9%	+ 1.7%	99.6%	102.9%	+ 3.3%
New Listings	46	36	- 21.7%	446	454	+ 1.8%

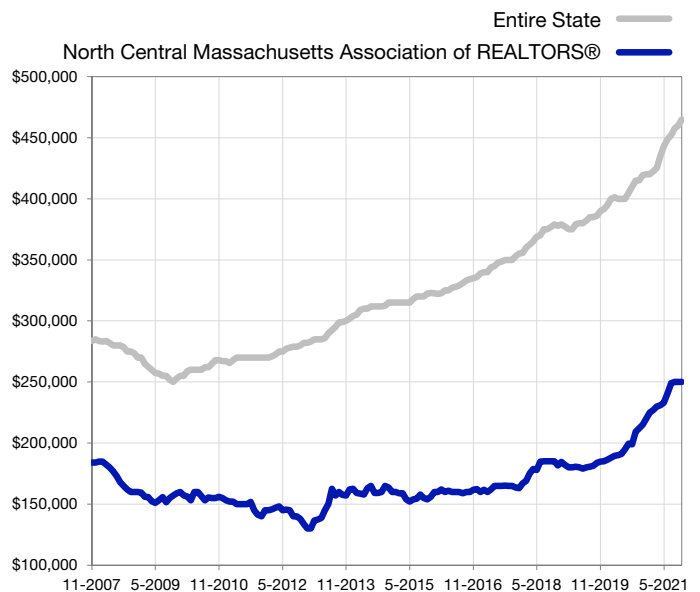
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Median Sales Price BASED ON A ROLLING 12-MONTH AVERAGE

Single-Family Properties



Condominium Properties



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North Shore REALTORS®

- 16.7%

+ 12.5%

- 36.3%

Year-Over-Year
Change in
Closed Sales
All Properties

Year-Over-Year
Change in
Median Sales Price
All Properties

Year-Over-Year
Change in
Inventory of Homes
All Properties

Single-Family Properties

	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	423	384	- 9.2%	3,509	3,433	- 2.2%
Closed Sales	425	379	- 10.8%	3,142	3,197	+ 1.8%
Median Sales Price*	\$545,000	\$600,000	+ 10.1%	\$525,000	\$600,000	+ 14.3%
Inventory of Homes for Sale	404	257	- 36.4%	--	--	--
Months Supply of Inventory	1.3	0.8	- 39.4%	--	--	--
Cumulative Days on Market Until Sale	38	25	- 32.9%	42	27	- 35.7%
Percent of Original List Price Received*	102.9%	103.0%	+ 0.1%	100.2%	104.9%	+ 4.7%
New Listings	450	344	- 23.6%	3,917	3,831	- 2.2%

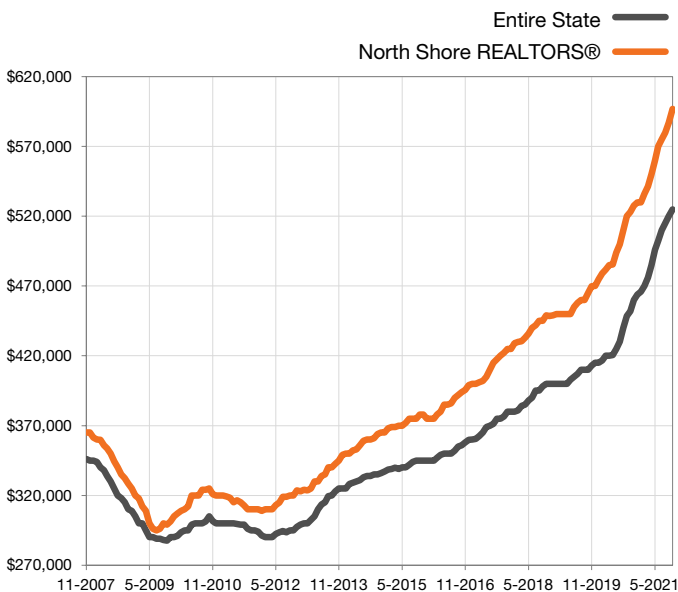
Condominium Properties

	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	228	183	- 19.7%	1,672	1,657	- 0.9%
Closed Sales	199	141	- 29.1%	1,482	1,519	+ 2.5%
Median Sales Price*	\$345,000	\$355,000	+ 2.9%	\$345,000	\$388,000	+ 12.5%
Inventory of Homes for Sale	243	155	- 36.2%	--	--	--
Months Supply of Inventory	1.6	1.0	- 39.8%	--	--	--
Cumulative Days on Market Until Sale	34	28	- 16.7%	46	31	- 33.9%
Percent of Original List Price Received*	100.0%	101.7%	+ 1.7%	99.8%	102.3%	+ 2.5%
New Listings	235	181	- 23.0%	1,903	1,872	- 1.6%

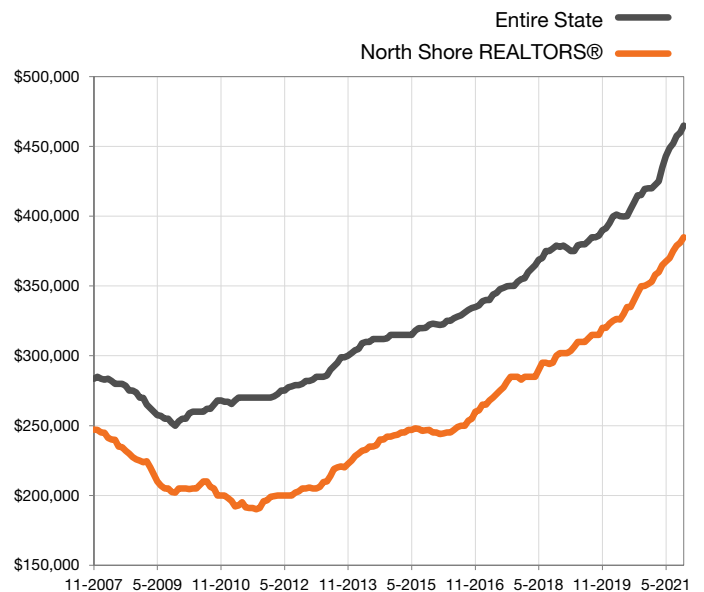
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Median Sales Price BASED ON A ROLLING 12-MONTH AVERAGE

Single-Family Properties



Condominium Properties



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Local Market Update – October 2021

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®



Northeast Association of REALTORS®

- 14.6%

+ 16.3%

- 32.9%

Year-Over-Year
Change in
Closed Sales
All Properties

Year-Over-Year
Change in
Median Sales Price
All Properties

Year-Over-Year
Change in
Inventory of Homes
All Properties

Single-Family Properties

	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	395	363	- 8.1%	3,386	3,403	+ 0.5%
Closed Sales	392	350	- 10.7%	3,033	3,195	+ 5.3%
Median Sales Price*	\$490,000	\$550,000	+ 12.2%	\$495,000	\$560,000	+ 13.1%
Inventory of Homes for Sale	362	250	- 30.9%	--	--	--
Months Supply of Inventory	1.2	0.8	- 35.3%	--	--	--
Cumulative Days on Market Until Sale	28	25	- 13.4%	38	23	- 39.0%
Percent of Original List Price Received*	102.2%	103.5%	+ 1.2%	100.5%	105.4%	+ 4.9%
New Listings	433	342	- 21.0%	3,784	3,785	+ 0.0%

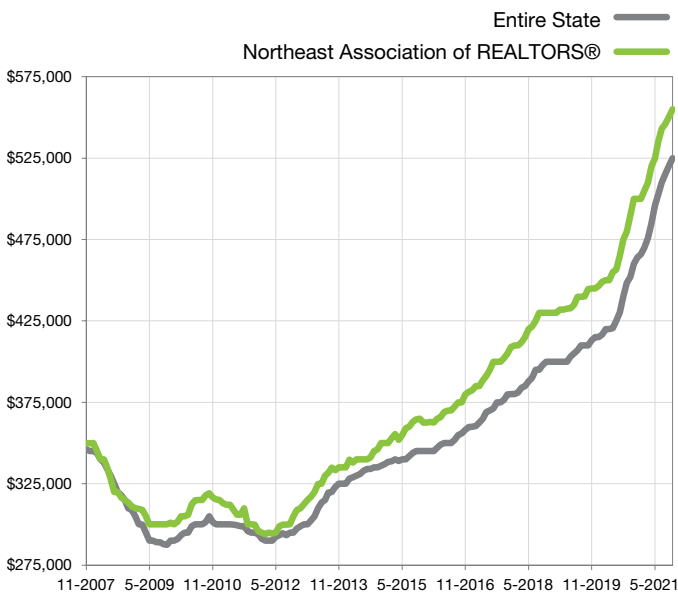
Condominium Properties

	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	153	159	+ 3.9%	1,310	1,445	+ 10.3%
Closed Sales	170	130	- 23.5%	1,183	1,371	+ 15.9%
Median Sales Price*	\$302,500	\$334,100	+ 10.4%	\$299,900	\$315,000	+ 5.0%
Inventory of Homes for Sale	167	105	- 37.1%	--	--	--
Months Supply of Inventory	1.4	0.8	- 44.9%	--	--	--
Cumulative Days on Market Until Sale	39	23	- 43.0%	43	26	- 39.8%
Percent of Original List Price Received*	100.5%	102.4%	+ 1.9%	99.8%	103.0%	+ 3.2%
New Listings	165	145	- 12.1%	1,497	1,595	+ 6.5%

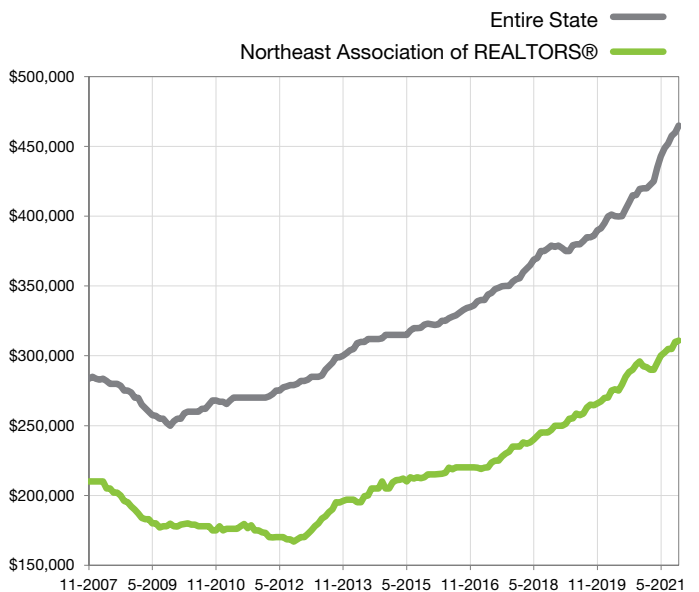
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Median Sales Price BASED ON A ROLLING 12-MONTH AVERAGE

Single-Family Properties



Condominium Properties



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Local Market Update – October 2021

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®



REALTOR® Association of Central Massachusetts

- 16.8%

+ 11.4%

- 34.5%

Year-Over-Year
Change in
Closed Sales
All Properties

Year-Over-Year
Change in
Median Sales Price
All Properties

Year-Over-Year
Change in
Inventory of Homes
All Properties

Single-Family Properties

	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	624	637	+ 2.1%	5,766	5,575	- 3.3%
Closed Sales	693	556	- 19.8%	5,228	5,146	- 1.6%
Median Sales Price*	\$363,000	\$420,750	+ 15.9%	\$355,000	\$408,250	+ 15.0%
Inventory of Homes for Sale	822	546	- 33.6%	--	--	--
Months Supply of Inventory	1.6	1.0	- 34.6%	--	--	--
Cumulative Days on Market Until Sale	32	31	- 4.0%	48	29	- 40.4%
Percent of Original List Price Received*	101.0%	101.3%	+ 0.4%	99.1%	103.5%	+ 4.4%
New Listings	704	565	- 19.7%	6,544	6,387	- 2.4%

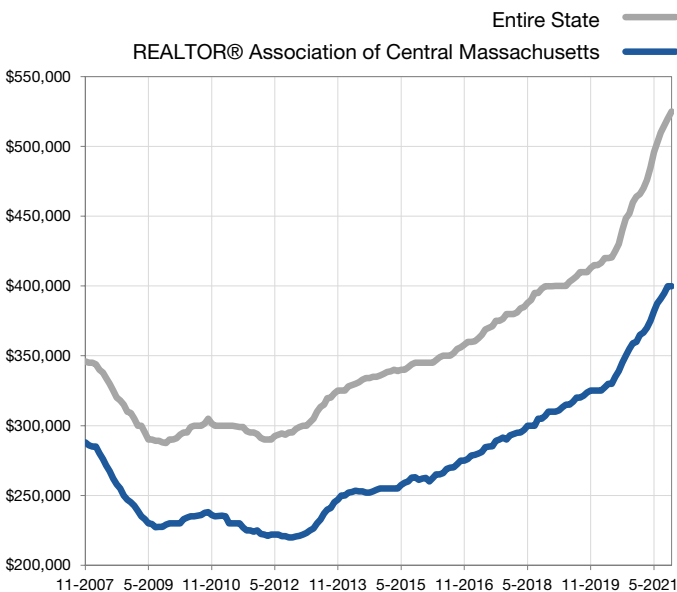
Condominium Properties

	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	144	180	+ 25.0%	1,370	1,544	+ 12.7%
Closed Sales	162	155	- 4.3%	1,228	1,376	+ 12.1%
Median Sales Price*	\$316,000	\$310,000	- 1.9%	\$266,275	\$300,000	+ 12.7%
Inventory of Homes for Sale	202	125	- 38.1%	--	--	--
Months Supply of Inventory	1.7	0.9	- 46.4%	--	--	--
Cumulative Days on Market Until Sale	51	37	- 26.9%	52	30	- 41.5%
Percent of Original List Price Received*	100.4%	101.9%	+ 1.4%	99.1%	102.6%	+ 3.5%
New Listings	163	161	- 1.2%	1,546	1,661	+ 7.4%

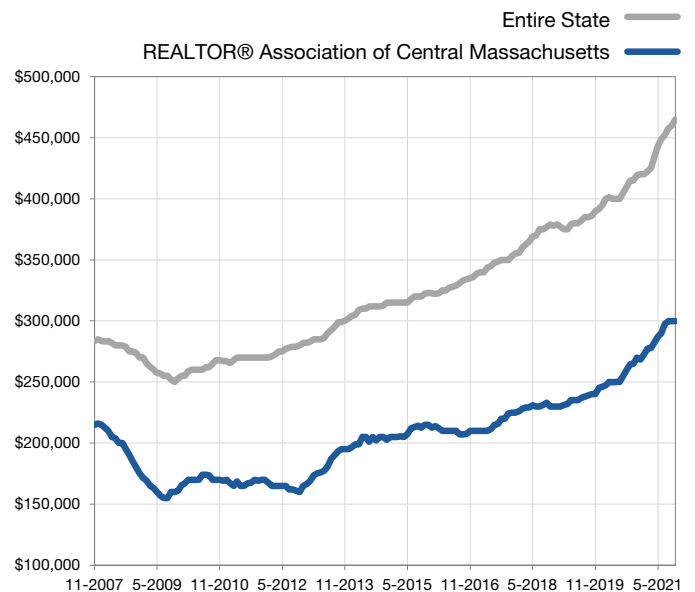
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Median Sales Price BASED ON A ROLLING 12-MONTH AVERAGE

Single-Family Properties



Condominium Properties



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Local Market Update – October 2021

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®



REALTOR® Association of Pioneer Valley

- 4.8%

+ 10.6%

- 37.6%

Year-Over-Year
Change in
Closed Sales
All Properties

Year-Over-Year
Change in
Median Sales Price
All Properties

Year-Over-Year
Change in
Inventory of Homes
All Properties

Single-Family Properties

	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	596	605	+ 1.5%	5,444	5,390	- 1.0%
Closed Sales	652	573	- 12.1%	4,916	5,011	+ 1.9%
Median Sales Price*	\$260,000	\$299,500	+ 15.2%	\$248,000	\$285,000	+ 14.9%
Inventory of Homes for Sale	962	612	- 36.4%	--	--	--
Months Supply of Inventory	2.0	1.2	- 39.6%	--	--	--
Cumulative Days on Market Until Sale	41	29	- 28.9%	55	35	- 37.2%
Percent of Original List Price Received*	99.7%	101.7%	+ 2.0%	98.2%	102.4%	+ 4.3%
New Listings	679	609	- 10.3%	6,181	6,052	- 2.1%

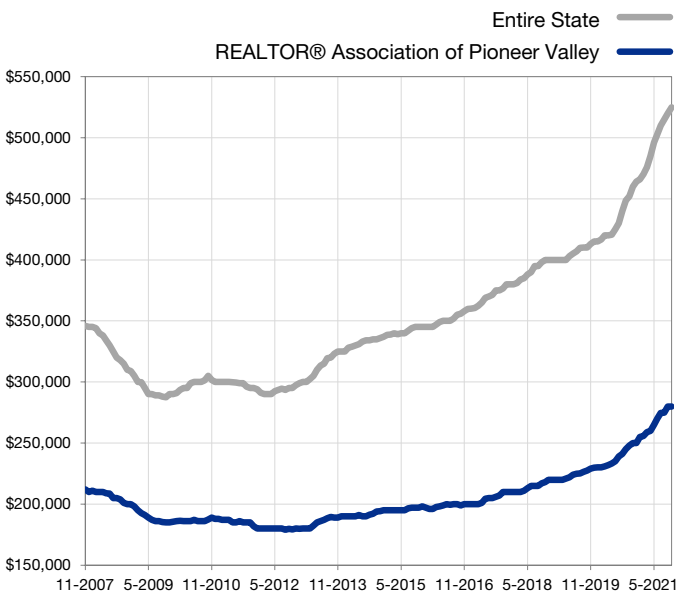
Condominium Properties

	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	77	88	+ 14.3%	707	897	+ 26.9%
Closed Sales	71	115	+ 62.0%	644	816	+ 26.7%
Median Sales Price*	\$204,000	\$190,500	- 6.6%	\$172,200	\$195,000	+ 13.2%
Inventory of Homes for Sale	143	78	- 45.5%	--	--	--
Months Supply of Inventory	2.2	1.0	- 54.9%	--	--	--
Cumulative Days on Market Until Sale	40	36	- 11.2%	58	41	- 30.2%
Percent of Original List Price Received*	99.1%	101.8%	+ 2.7%	97.9%	101.2%	+ 3.4%
New Listings	84	86	+ 2.4%	783	944	+ 20.6%

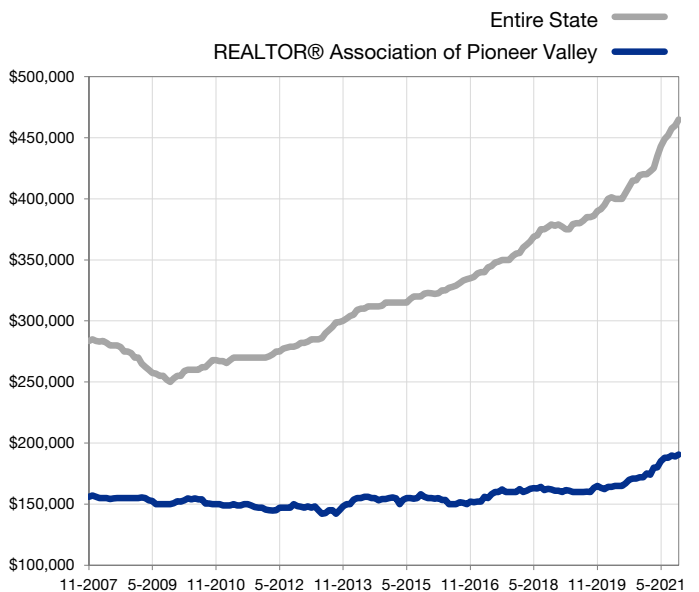
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Median Sales Price BASED ON A ROLLING 12-MONTH AVERAGE

Single-Family Properties



Condominium Properties



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – October 2021

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®



Realtor® Association of Southeastern Massachusetts

- 28.0%

Year-Over-Year
Change in
Closed Sales
All Properties

+ 11.7%

Year-Over-Year
Change in
Median Sales Price
All Properties

- 40.8%

Year-Over-Year
Change in
Inventory of Homes
All Properties

Single-Family Properties

	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	499	450	- 9.8%	4,453	4,160	- 6.6%
Closed Sales	534	392	- 26.6%	3,967	3,932	- 0.9%
Median Sales Price*	\$405,000	\$450,000	+ 11.1%	\$370,000	\$435,000	+ 17.6%
Inventory of Homes for Sale	696	412	- 40.8%	--	--	--
Months Supply of Inventory	1.7	1.0	- 41.7%	--	--	--
Cumulative Days on Market Until Sale	40	30	- 26.4%	54	30	- 44.5%
Percent of Original List Price Received*	100.7%	101.0%	+ 0.2%	98.8%	103.0%	+ 4.2%
New Listings	545	453	- 16.9%	5,038	4,724	- 6.2%

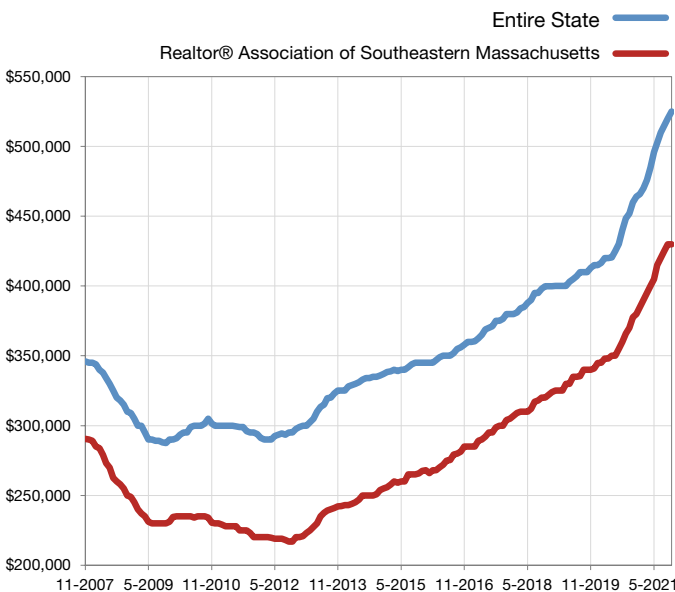
Condominium Properties

	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	81	83	+ 2.5%	752	774	+ 2.9%
Closed Sales	105	68	- 35.2%	692	733	+ 5.9%
Median Sales Price*	\$265,000	\$295,000	+ 11.3%	\$250,000	\$275,000	+ 10.0%
Inventory of Homes for Sale	115	68	- 40.9%	--	--	--
Months Supply of Inventory	1.6	0.9	- 45.0%	--	--	--
Cumulative Days on Market Until Sale	35	33	- 7.0%	44	30	- 32.3%
Percent of Original List Price Received*	99.0%	101.9%	+ 2.9%	98.8%	102.2%	+ 3.4%
New Listings	103	82	- 20.4%	874	874	0.0%

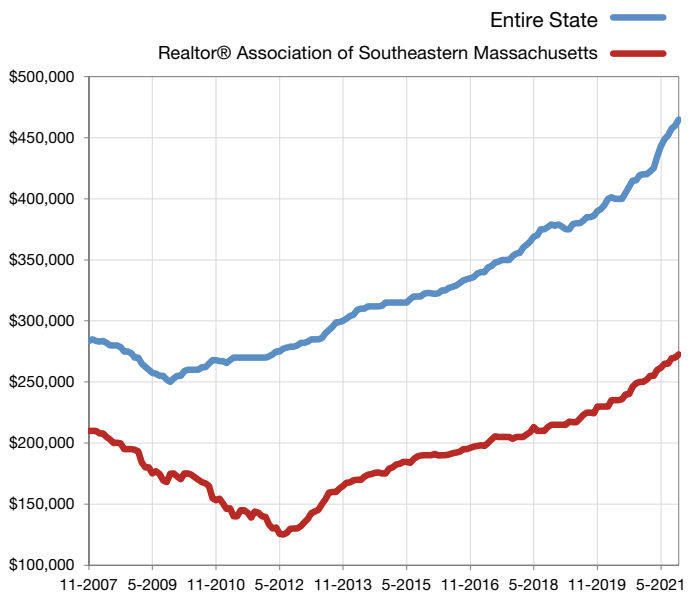
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Median Sales Price BASED ON A ROLLING 12-MONTH AVERAGE

Single-Family Properties



Condominium Properties



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South Shore REALTORS® Greater Fall River Region

- 12.0%

+ 11.8%

- 24.9%

Year-Over-Year
Change in
Closed Sales
All Properties

Year-Over-Year
Change in
Median Sales Price
All Properties

Year-Over-Year
Change in
Inventory of Homes
All Properties

Single-Family Properties

	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	116	97	- 16.4%	988	894	- 9.5%
Closed Sales	110	92	- 16.4%	912	857	- 6.0%
Median Sales Price*	\$352,673	\$385,000	+ 9.2%	\$330,000	\$380,000	+ 15.2%
Inventory of Homes for Sale	164	137	- 16.5%	--	--	--
Months Supply of Inventory	1.8	1.5	- 12.6%	--	--	--
Cumulative Days on Market Until Sale	61	34	- 44.3%	65	32	- 50.5%
Percent of Original List Price Received*	98.9%	99.4%	+ 0.5%	98.1%	102.0%	+ 4.0%
New Listings	127	113	- 11.0%	1,089	1,057	- 2.9%

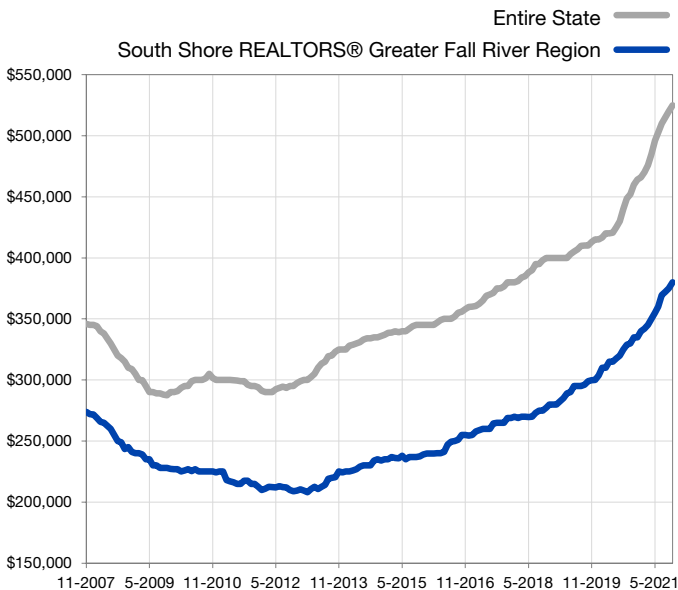
Condominium Properties

	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	17	10	- 41.2%	96	121	+ 26.0%
Closed Sales	7	11	+ 57.1%	90	116	+ 28.9%
Median Sales Price*	\$158,000	\$280,000	+ 77.2%	\$167,550	\$222,500	+ 32.8%
Inventory of Homes for Sale	45	20	- 55.6%	--	--	--
Months Supply of Inventory	5.0	1.7	- 66.0%	--	--	--
Cumulative Days on Market Until Sale	36	22	- 37.9%	40	32	- 21.0%
Percent of Original List Price Received*	98.7%	101.3%	+ 2.6%	96.8%	99.9%	+ 3.2%
New Listings	28	10	- 64.3%	147	138	- 6.1%

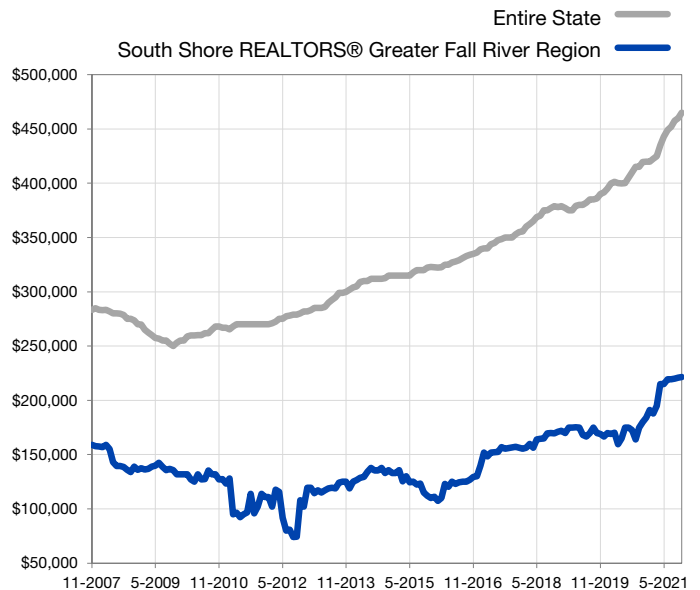
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Median Sales Price BASED ON A ROLLING 12-MONTH AVERAGE

Single-Family Properties



Condominium Properties



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South Shore REALTORS®

- 25.5%

+ 7.9%

- 47.0%

Year-Over-Year
Change in
Closed Sales
All Properties

Year-Over-Year
Change in
Median Sales Price
All Properties

Year-Over-Year
Change in
Inventory of Homes
All Properties

Single-Family Properties

	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	607	549	- 9.6%	5,577	5,093	- 8.7%
Closed Sales	648	483	- 25.5%	4,992	4,723	- 5.4%
Median Sales Price*	\$510,000	\$555,000	+ 8.8%	\$490,000	\$567,900	+ 15.9%
Inventory of Homes for Sale	746	418	- 44.0%	--	--	--
Months Supply of Inventory	1.5	0.8	- 43.3%	--	--	--
Cumulative Days on Market Until Sale	41	32	- 21.6%	52	31	- 40.9%
Percent of Original List Price Received*	100.2%	101.2%	+ 0.9%	98.7%	103.1%	+ 4.5%
New Listings	679	534	- 21.4%	6,363	5,742	- 9.8%

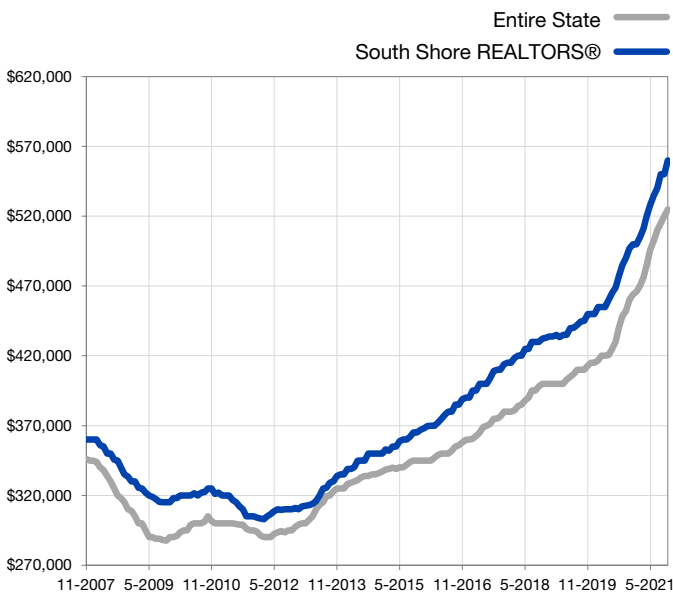
Condominium Properties

	October			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	197	167	- 15.2%	1,720	1,833	+ 6.6%
Closed Sales	233	173	- 25.8%	1,575	1,728	+ 9.7%
Median Sales Price*	\$375,000	\$394,990	+ 5.3%	\$370,000	\$399,450	+ 8.0%
Inventory of Homes for Sale	350	163	- 53.4%	--	--	--
Months Supply of Inventory	2.2	0.9	- 58.0%	--	--	--
Cumulative Days on Market Until Sale	46	31	- 31.2%	57	40	- 29.2%
Percent of Original List Price Received*	99.4%	101.1%	+ 1.7%	99.0%	100.8%	+ 1.8%
New Listings	250	145	- 42.0%	2,135	2,117	- 0.8%

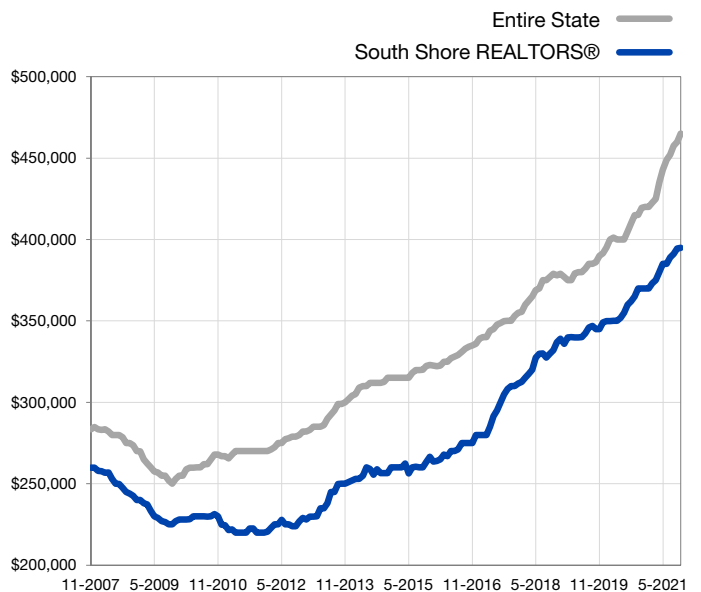
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Median Sales Price BASED ON A ROLLING 12-MONTH AVERAGE

Single-Family Properties



Condominium Properties



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