

# Pending Sales Report by Region

## August 2021



A pending sale is defined as anything classified as one of the following statuses:  
Pending, Contingent, Under Agreement or Active with a Flag.

### Single-Family Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	Aug-2020	Aug-2021	+ / -	Aug-2020	Aug-2021	+ / -	Aug-2020	Aug-2021	+ / -
<b>Cape Cod &amp; Islands</b>	647	455	-29.7%	\$540,000	\$618,000	+14.4%	\$51.5	\$38.1	-26.0%
<b>Central</b>	1,013	1,008	-0.5%	\$370,000	\$420,000	+13.5%	\$41.9	\$48.5	+15.8%
<b>Greater Boston</b>	1,455	1,232	-15.3%	\$720,000	\$780,000	+8.3%	\$135.7	\$123.8	-8.8%
<b>Northeast</b>	930	930	0.0%	\$560,000	\$610,000	+8.9%	\$59.0	\$66.4	+12.5%
<b>Southeast</b>	672	608	-9.5%	\$378,750	\$445,000	+17.5%	\$28.1	\$30.2	+7.5%
<b>South Shore</b>	647	591	-8.7%	\$514,511	\$590,000	+14.7%	\$40.0	\$41.2	+3.0%
<b>West</b>	851	820	-3.6%	\$260,475	\$295,000	+13.3%	\$26.4	\$29.2	+10.6%
<b>State Totals</b>	<b>6,331</b>	<b>5,759</b>	<b>-9.0%</b>	<b>\$492,000</b>	<b>\$557,331</b>	<b>+13.3%</b>	<b>\$396.7</b>	<b>\$398.4</b>	<b>+0.4%</b>

### Condominium Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	Aug-2020	Aug-2021	+ / -	Aug-2020	Aug-2021	+ / -	Aug-2020	Aug-2021	+ / -
<b>Cape Cod &amp; Islands</b>	156	120	-23.1%	\$350,000	\$412,000	+17.7%	\$6.2	\$5.6	-9.7%
<b>Central</b>	219	221	+0.9%	\$265,000	\$311,000	+17.4%	\$6.2	\$7.4	+19.4%
<b>Greater Boston</b>	964	1,038	+7.7%	\$592,500	\$644,000	+8.7%	\$66.6	\$80.2	+20.4%
<b>Northeast</b>	403	385	-4.5%	\$335,925	\$372,000	+10.7%	\$15.3	\$15.5	+1.3%
<b>Southeast</b>	122	95	-22.1%	\$262,950	\$268,000	+1.9%	\$3.4	\$2.9	-14.7%
<b>South Shore</b>	229	221	-3.5%	\$387,450	\$399,900	+3.2%	\$9.8	\$10.0	+2.0%
<b>West</b>	109	138	+26.6%	\$217,500	\$215,000	-1.1%	\$2.8	\$3.6	+28.6%
<b>State Totals</b>	<b>2,238</b>	<b>2,243</b>	<b>+0.2%</b>	<b>\$427,000</b>	<b>\$482,169</b>	<b>+12.9%</b>	<b>\$116.3</b>	<b>\$132.6</b>	<b>+14.0%</b>