

# Pending Sales Report by Region

## June 2021



A pending sale is defined as anything classified as one of the following statuses:  
Pending, Contingent, Under Agreement or Active with a Flag.

### Single-Family Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	Jun-2020	Jun-2021	+ / -	Jun-2020	Jun-2021	+ / -	Jun-2020	Jun-2021	+ / -
<b>Cape Cod &amp; Islands</b>	682	439	-35.6%	\$475,000	\$595,532	+25.4%	\$46.1	\$35.6	-22.8%
<b>Central</b>	1,136	1,111	-2.2%	\$335,000	\$415,000	+23.9%	\$42.7	\$52.6	+23.2%
<b>Greater Boston</b>	1,749	1,745	-0.2%	\$677,825	\$812,000	+19.8%	\$151.6	\$181.5	+19.7%
<b>Northeast</b>	1,070	1,012	-5.4%	\$520,500	\$625,000	+20.1%	\$63.3	\$74.6	+17.9%
<b>Southeast</b>	722	642	-11.1%	\$364,000	\$434,850	+19.5%	\$28.7	\$31.8	+10.8%
<b>South Shore</b>	787	655	-16.8%	\$490,000	\$600,000	+22.4%	\$44.4	\$45.4	+2.3%
<b>West</b>	935	829	-11.3%	\$255,000	\$313,000	+22.7%	\$27.5	\$30.1	+9.5%
<b>State Totals</b>	<b>7,230</b>	<b>6,543</b>	<b>-9.5%</b>	<b>\$455,000</b>	<b>\$578,500</b>	<b>+27.1%</b>	<b>\$413.5</b>	<b>\$470.0</b>	<b>+13.7%</b>

### Condominium Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	Jun-2020	Jun-2021	+ / -	Jun-2020	Jun-2021	+ / -	Jun-2020	Jun-2021	+ / -
<b>Cape Cod &amp; Islands</b>	127	103	-18.9%	\$326,000	\$382,500	+17.3%	\$4.9	\$4.9	0.0%
<b>Central</b>	227	231	+1.8%	\$250,000	\$304,750	+21.9%	\$6.2	\$7.5	+21.0%
<b>Greater Boston</b>	1,276	1,473	+15.4%	\$590,000	\$640,000	+8.5%	\$87.6	\$115.0	+31.3%
<b>Northeast</b>	437	417	-4.6%	\$329,900	\$368,000	+11.5%	\$15.7	\$17.1	+8.9%
<b>Southeast</b>	101	109	+7.9%	\$237,500	\$268,000	+12.8%	\$2.5	\$3.2	+28.0%
<b>South Shore</b>	216	215	-0.5%	\$378,650	\$430,000	+13.6%	\$8.6	\$10.4	+20.9%
<b>West</b>	100	115	+15.0%	\$180,000	\$213,950	+18.9%	\$2.3	\$2.9	+26.1%
<b>State Totals</b>	<b>2,517</b>	<b>2,688</b>	<b>+6.8%</b>	<b>\$400,000</b>	<b>\$500,000</b>	<b>+25.0%</b>	<b>\$124.9</b>	<b>\$165.1</b>	<b>+32.2%</b>