

Pending Sales Report by Region

May 2021



A pending sale is defined as anything classified as one of the following statuses:
Pending, Contingent, Under Agreement or Active with a Flag.

Single-Family Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	May-2020	May-2021	+ / -	May-2020	May-2021	+ / -	May-2020	May-2021	+ / -
Cape Cod & Islands	417	457	+9.6%	\$450,000	\$636,750	+41.5%	\$25.4	\$42.5	+67.3%
Central	881	1,024	+16.2%	\$351,250	\$405,000	+15.3%	\$33.7	\$46.4	+37.7%
Greater Boston	1,284	1,848	+43.9%	\$670,000	\$762,000	+13.7%	\$108.6	\$183.7	+69.2%
Northeast	778	951	+22.2%	\$480,000	\$595,000	+24.0%	\$43.0	\$65.5	+52.3%
Southeast	557	595	+6.8%	\$350,000	\$425,000	+21.4%	\$21.5	\$28.8	+34.0%
South Shore	629	636	+1.1%	\$475,000	\$580,000	+22.1%	\$33.5	\$43.2	+29.0%
West	775	803	+3.6%	\$235,000	\$283,000	+20.4%	\$20.9	\$27.5	+31.6%
State Totals	5,438	6,422	+18.1%	\$438,000	\$550,000	+25.6%	\$292.0	\$442.7	+51.6%

Condominium Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	May-2020	May-2021	+ / -	May-2020	May-2021	+ / -	May-2020	May-2021	+ / -
Cape Cod & Islands	90	123	+36.7%	\$270,000	\$350,000	+29.6%	\$3.2	\$5.0	+56.3%
Central	159	248	+56.0%	\$249,900	\$299,900	+20.0%	\$4.4	\$8.0	+81.8%
Greater Boston	848	1,563	+84.3%	\$576,927	\$640,000	+10.9%	\$56.1	\$127.0	+126.4%
Northeast	342	387	+13.2%	\$321,000	\$375,000	+16.8%	\$12.3	\$15.9	+29.3%
Southeast	83	136	+63.9%	\$222,500	\$265,000	+19.1%	\$2.0	\$3.8	+90.0%
South Shore	156	203	+30.1%	\$350,500	\$390,000	+11.3%	\$6.3	\$8.9	+41.3%
West	97	130	+34.0%	\$165,000	\$202,000	+22.4%	\$2.0	\$3.4	+70.0%
State Totals	1,795	2,807	+56.4%	\$402,500	\$506,500	+25.8%	\$88.1	\$178.8	+103.0%