

# Pending Sales Report by Region

## April 2021



A pending sale is defined as anything classified as one of the following statuses:  
Pending, Contingent, Under Agreement or Active with a Flag.

### Single-Family Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	Apr-2020	Apr-2021	+ / -	Apr-2020	Apr-2021	+ / -	Apr-2020	Apr-2021	+ / -
<b>Cape Cod &amp; Islands</b>	229	408	<b>+78.2%</b>	\$439,900	\$620,500	<b>+41.1%</b>	\$13.5	\$39.5	<b>+192.6%</b>
<b>Central</b>	605	918	<b>+51.7%</b>	\$325,000	\$385,000	<b>+18.5%</b>	\$21.9	\$39.7	<b>+81.3%</b>
<b>Greater Boston</b>	734	1,538	<b>+109.5%</b>	\$662,000	\$765,750	<b>+15.7%</b>	\$61.7	\$151.5	<b>+145.5%</b>
<b>Northeast</b>	463	768	<b>+65.9%</b>	\$491,500	\$581,500	<b>+18.3%</b>	\$25.8	\$50.4	<b>+95.3%</b>
<b>Southeast</b>	345	560	<b>+62.3%</b>	\$357,750	\$411,000	<b>+14.9%</b>	\$13.3	\$25.2	<b>+89.5%</b>
<b>South Shore</b>	332	578	<b>+74.1%</b>	\$468,950	\$575,000	<b>+22.6%</b>	\$18.0	\$40.0	<b>+122.2%</b>
<b>West</b>	487	687	<b>+41.1%</b>	\$240,000	\$283,000	<b>+17.9%</b>	\$13.4	\$23.7	<b>+76.9%</b>
<b>State Totals</b>	<b>3,245</b>	<b>5,565</b>	<b>+71.5%</b>	<b>\$437,750</b>	<b>\$529,000</b>	<b>+20.8%</b>	<b>\$176.0</b>	<b>\$379.0</b>	<b>+115.3%</b>

### Condominium Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	Apr-2020	Apr-2021	+ / -	Apr-2020	Apr-2021	+ / -	Apr-2020	Apr-2021	+ / -
<b>Cape Cod &amp; Islands</b>	42	105	<b>+150.0%</b>	\$304,000	\$410,000	<b>+34.9%</b>	\$1.5	\$4.6	<b>+206.7%</b>
<b>Central</b>	115	231	<b>+100.9%</b>	\$251,000	\$273,000	<b>+8.8%</b>	\$3.2	\$6.7	<b>+109.4%</b>
<b>Greater Boston</b>	529	1,588	<b>+200.2%</b>	\$604,915	\$625,000	<b>+3.3%</b>	\$38.9	\$119.5	<b>+207.2%</b>
<b>Northeast</b>	162	412	<b>+154.3%</b>	\$328,325	\$350,000	<b>+6.6%</b>	\$6.0	\$16.1	<b>+168.3%</b>
<b>Southeast</b>	63	104	<b>+65.1%</b>	\$250,000	\$260,000	<b>+4.0%</b>	\$1.6	\$2.9	<b>+81.3%</b>
<b>South Shore</b>	67	207	<b>+209.0%</b>	\$372,000	\$403,500	<b>+8.5%</b>	\$2.7	\$9.2	<b>+240.7%</b>
<b>West</b>	50	91	<b>+82.0%</b>	\$165,000	\$220,000	<b>+33.3%</b>	\$1.0	\$2.3	<b>+130.0%</b>
<b>State Totals</b>	<b>1,041</b>	<b>2,773</b>	<b>+166.4%</b>	<b>\$435,000</b>	<b>\$485,000</b>	<b>+11.5%</b>	<b>\$56.8</b>	<b>\$163.9</b>	<b>+188.6%</b>