



## MASSACHUSETTS ASSOCIATION OF REALTORS®

### 2022 ELECTED OFFICES CANDIDATE APPLICATION

*\* EACH CERTIFIED CANDIDATE'S COMPLETED APPLICATION WILL BE POSTED TO THE MAR WEBSITE \**

This form is for individuals who wish to serve as an MAR officer, MAR Director-At-Large or NAR Director representing the Massachusetts Association of REALTORS®. This application will be posted to the MAR website and shared with the Board of Directors and Alternates following candidate certification.

All **MAR Officer and Director-At-Large Applications** must be submitted to MAR Headquarters by **April 15, 2021** with a current **digital photo** attached. Candidates for an MAR Officer of Director-At-Large position shall include with the application a list of signatures of 25% of MAR Directors.

All **MAR Regional Vice President Applications** must be submitted to MAR Headquarters by **April 15, 2021** with a current **digital photo** attached. Candidates for Regional Vice President shall include with the application a list of signatures of 25% of its Region's Directors.

On or before **April 30, 2021** the CEO/EVP shall review and determine whether candidates for MAR elective office have met all qualifications for the particular office. If there are no certified candidates for a given office, the CEO/EVP shall extend the application deadline for those offices only until May 15, 2021 then complete the certification process by May 31, 2021.

The CEO/EVP shall notify the Executive Committee and Local Member Association Executive Officers of all certified candidates. The CEO/EVP also shall be responsible for publishing the names of Certified Candidates and distributing campaign guidelines, as approved by the Executive Committee, to certified candidates for contested offices.

All **NAR Director-At-Large Applications** must be submitted to MAR Headquarters by **July 15, 2021** with a current **digital photo** attached. Candidates shall include with the application a list of signatures of 25% of MAR Directors.

On or before **July 30, 2021** the CEO/EVP shall review and determine whether candidates for NAR Director-At-Large elective office have met all qualifications for the particular office. If there are an insufficient number of certified candidates for a given office, then CEO/EVP shall extend the application deadline for those offices only until August 15, 2021 and then complete the certification process by August 30, 2021.

The CEO/EVP shall notify the Executive Committee and Local Member Association Executive Officers of all certified candidates. The CEO/EVP also shall be responsible for publishing the names of Certified Candidates and distributing campaign guidelines, as approved by the Executive Committee, to certified candidates for contested offices.



DATE: 4/8/2021

**SEEKING OFFICE OF:**

President-Elect                       Treasurer                       MAR Director-At-Large  
 NAR Director-At-Large (*due 7/15*)       Regional Vice President of \_\_\_\_\_ Region

**PLEASE TYPE**

NAME OF CANDIDATE:      Marie Presti \_\_\_\_\_

PRIMARY BOARD:              GBAR \_\_\_\_\_

FIRM NAME:                      The Presti Group Inc. \_\_\_\_\_

ADDRESS:                        701 Washington St. Newton MA 02458 \_\_\_\_\_  
\_\_\_\_\_

FIRM PHONE:      (617)964-7776 \_\_\_\_\_                      FAX: ( \_\_\_\_\_ ) \_\_\_\_\_

HOME PHONE:      (617)620-6948 \_\_\_\_\_                      E-mail: marie@theprestigroup.com \_\_\_\_\_

BECAME A MEMBER OF MAR IN:              2002 \_\_\_\_\_ (please give year)

NUMBER OF YEARS AS A REALTOR®:      18 \_\_\_\_\_

LICENSED SALESPERSON OR BROKER:      Broker \_\_\_\_\_ (**please state which**) - **MANDATORY**

OTHER (EXPLAIN)                      \_\_\_\_\_



## ACHIEVEMENTS AND CONTRIBUTIONS

\*Please be sure to answer **ALL** sections, *giving years of activity*:

1. ***Activity at State Association*** (offices held, committee work, attendance and participation at MAR events, other leadership roles, please include dates of service whenever possible).

Finance Committee (2020-2021, 2014), Chair 2021, Member, 2014 & 2020  
Executive Committee (2021)  
Audit Committee (2021, 2019)  
Investment Committee (2021)  
Board of Directors (2021, 2020, 2018, 2017, 2016 2015, 2012, 2011, 2010, 2009)  
Alternate Director (2013, 2014),  
Consumer Awareness (2019),  
Government Affairs Committee (2018),  
Professional Standards Committee (2013-2017),  
Homelessness Task Force (2017),  
Mediation Committee (2014, 2016-2017), Chair - 2017  
Forms Committee (2015),  
Member Benefits Committee (2015)  
Education Committee (2013),  
Business Development Committee (2006),

MAR Leadership Academy graduate (2006).

I've done state leadership training (1 day) from Massachusetts Association of Realtors for the past 7 years.

2. ***Activity at Local Board/Association*** (offices held, committee work, attendance and participation at MAR events, other leadership roles, please include dates of service whenever possible).

2011-2021 Professional Standards Committee  
2019-2020 Consumer Outreach Committee, Professional Standards Committee  
2019 Immediate Past President Greater Boston Association of Realtors (an 11K member Megaboard),  
2019 Chair, Nominating Committee  
2019 Grievance Committee  
2018 President  
2017 President Elec  
2016, 2010-2011 Chair 2016, Forms Committee  
2015-2016 Treasurer  
2016-2019 Mediation Committee  
2013-2019 GBAR Board of Director.  
2012 Awards Selection Committee  
2011 Technology Committee  
2009 Education Committee

2017-2019 Greater Boston Real Estate Board – Board of Director  
2017, Greater Boston Real Estate Board – Finance Committee

As part of my presidential duties, I attended all new member orientations for that year (12 total), and over 50 local events. Attended 9 of the last 10 Realtor Days on Beacon Hill.

Attended our local GBAR Roadshow Conference for the past 8 years as well as dozens of classes including ethics, Safety, Rentals, Economic Expectations, RPR, Comparative Market Analysis, Broker Owner Forums, Flood Insurance, Tax



Strategies, Foreclosures, Smart Growth, Real Estate Brokerage Technology, and more.

Received certified state instructor 4 years ago and taught "Rentals the Right Way" CEU class (fair housing) to agents. Taught Zipforms classes to local members. Taught GRI Finance class at the state level several times through MAR.

Local gbar leadership training (1 day) with my local Greater Boston Association of Realtors for the past 7 years.

3. **Activity at National Association** (offices held, committee work, attendance and participation at NAR events, other leadership roles, please include dates of service whenever possible).

RPAC Major Investor Council for Massachusetts (2021)  
NAR Board of Director (2018-2019),  
NAR Research Committee (2018-2019)  
Attended last 5 NAR Mid Year Legislative Events in Washington DC  
Attended numerous NAR conference and expo (approximately 10 events)  
Attended NAR Leadership Training, Chicago, Aug 2017  
Attended NAR Mediation and Ombudsman Training in Chicago, July 2016

4. **Activity in Civic Affairs** (local, state and national level participation/leadership in civic and service organizations; charitable activities; political commissions or committees; etc. Please include dates of service whenever possible).

Newton Rotary Club - motto is service above self. Member since 2004. President (2009), President Elec (2008), Board Member (2004-2007)  
Newton Mother's Forum – member (2007-2021); board member (2007-2012)  
Stoneham Middle School PTO 2020-2021  
Mystic Valley Regional Charter School - PTO 2019-2020 (and elementary school 2016-2018)  
Eucharistic Minister and Lector - Saint Patrick's Parish (last 5 years, prior to that at my other church for past 28 years)  
Newton Historical Society – member for 15 years

5. **List REALTOR® Institutes, Societies and Councils** in which you hold membership and any designations received, if any. (Please include year designation was received):

CRS (certified residential specialist): on RRC National Finance Committee (2019-2021); RRC New England Finance Co-Chair (2020-2021)  
CRB (Certified Real Estate Broker Manager)  
ABR (Accredited Buyer Representative)  
GRI (Graduate Realtor Institute): teaches GRI classes.  
SRES (Senior Real Estate Specialist)  
GREEN  
CNE (Certified Negotiation Expert)  
CDRE (Certified Divorce Real Estate Expert)  
LMC (Loss Mitigation Certification)

MLSPIN Board of Directors (2019-2021)

6. **Business Accomplishments** (public recognition of business conduct; awards; service to public; rehab work; etc. Please include dates of service whenever possible)



**Awards:**

- Rate My Agent Award – State for Massachusetts and also New England Region Award, Jan 2021
- Five Star Real Estate Agent award for customer service 2018-2020
- “Woman of FIRE” award from Banker & Tradesman for industry influence (2018)
- Boston Agent Magazine VIP award for leadership (2018)
- Greater Boston Association of Realtors “Realtor of the Year” 2017
- Greater Boston Association of Realtors “Realtor Spirit Award” 2014

**Education:**

- Bachelor Arts, Math & Computer Science, Mount Holyoke College, (1987)
- Masters of Business Administration (MBA), Olin graduate school of Business at Babson College, (1997)

Marie is regularly sourced by local and national media on a wide range of industry topics.

- Speaker at National Asian Association of Realtors, Oct 2019
- Speaker at Boston Women’s Council of Realtors’ Mastermind Series, May 2019

7. Are you aware of the responsibilities and time requirements of service as an elected officer?

YES  NO

8. Do you satisfy all criteria for the office, which you are seeking, as attached?

YES  NO

9. **Additional information** - Have you ever been involved in any activity, which would have caused you to have been reprimanded, suspended, by the Massachusetts Board of Registration of Real Estate Brokers and Salesmen, or had your real estate license revoked? If so, explain circumstances.

YES  NO

10. **Remarks by the candidate** (give any other information you desire)

I am excited to continue my state association service by serving our members as Treasurer again next year. I have just started to understand the position and the financials at a state level and interested in better serving the members by serving an additional year. I’m an educator and have been trying to simplify the reporting to the board. I have been serving Realtor members in a variety of ways over the last 14 years and now that I have served as President of my local association and Treasurer of the local for 2 years, I feel I can offer value utilizing my financial skills at the state level. Also, GBAR is a mega board and the responsibilities at that board was extensive over the years.

I am an RPAC Golden R President’s Circle investor.

I am working on my Circle of Excellence certification.

11. **Optional endorsement of candidacy** by Local Board of Directors. NOTE: Board may endorse more than one candidate. (this is an optional requirement; candidate may choose to submit application without completing this section. Local Boards will be notified by MAR of all candidate applications for informational purposes).



Association/Board Name: GBAR

Association/Board President's Name: Dino Confalone

Association/Board President's Signature: \_\_\_\_\_

**12. Candidate's Signature**

Candidate's Signature: Marie A. Presti



Please return to: Theresa Hatton, CEO  
Massachusetts Association of REALTORS18  
18 Washington Street  
Foxborough, MA 02035  
[thatton@marealtor.com](mailto:thatton@marealtor.com)


**MASSACHUSETTS**

ASSOCIATION OF REALTORS®

## MAR CANDIDATE SIGNATURE FORM

 CANDIDATE'S NAME Marie Presti

 CANDIDATE FOR OFFICE OF: Treasurer 2022 (second year)

I, being a **State Director** (not Alternate Director) for the Massachusetts Association of REALTORS®, hereby support the candidacy of this candidate for office as stated, for a term beginning **January 1, 2022**.

25% of MAR Director signatures, or if a candidate for MAR Regional Vice President, a list of signatures of 25% of MAR Directors representing theregion.

NAME (please print)	SIGNATURE	ASSN./BOARD
1. Dino Confalone	<i>Dino Confalone</i> 4/9/2021 6:37:29 AM EDT	GBAR
2. Rita Coffey	<i>Rita Coffey</i> 4/9/2021 9:42:07 PM EDT	sSR
3. James Major	<i>James Major</i> 4/9/2021 1:47:00 PM EDT	GBREB
4. Kate Lanagan MacGregor	<i>Kate Lanagan MacGregor</i> 4/9/2021 8:17:59 AM EDT	RASEM
5. Kimberly Allard	<i>Allard</i> 4/9/2021 9:36:42 AM EDT	SSR
6. Michelle Haggstrom	<i>Michelle Haggstrom</i> 4/8/2021 9:41:08 PM EDT	NCMAR
7. Kelly Catallo	<i>Kelly Catallo</i> 4/9/2021 8:36:11 AM EDT	GBAR
8. Douglas Azarian	<i>Douglas Azarian</i> 4/8/2021 9:43:32 PM EDT	CCIAOR
9. Todd Movsessian	<i>Todd Movsessian</i> 4/9/2021 6:19:52 AM EDT	GBAR
10. Jacquelyn Santini	<i>Jacquelyn Santini</i> 4/9/2021 5:03:23 PM EDT	
11. David Peretti	<i>David Peretti</i> 4/8/2021 9:40:08 PM EDT	GBAR
12. William Dermody	<i>William Dermody</i> 4/9/2021 10:53:55 AM EDT	GBAR
13. Susan McDonough	<i>Susan McDonough</i> 4/9/2021 2:38:37 PM EDT	GBAR
14. Shahan Missaghian	<i>Shahan Missaghian</i> 4/9/2021 8:46:16 AM EDT	
15. Judy Moore	<i>Judy Moore</i> 4/9/2021 8:50:59 AM EDT	GBAR
16. Dave Wluka	<i>David Wluka</i> 4/8/2021 9:55:29 PM EDT	
17. Janet Murray	<i>Janet Murray</i> 4/8/2021 9:40:10 PM EDT	South Shore
18. Gary Rogers	<i>D. Gary Rogers</i> 4/9/2021 9:40:14 AM EDT	Gbar
19. Greg Kiely	<i>Gregory Kiely</i> 4/8/2021 9:37:48 PM EDT	CCIAOR/GBAR
20. Deborah Heffernan	<i>Deborah Heffernan</i> 4/9/2021 7:23:16 AM EDT	CCIAOR



## MASSACHUSETTS ASSOCIATION OF REALTORS® REQUIREMENTS FOR ELECTED OFFICES

All candidates for MAR office must be current REALTOR® members of MAR. Applications require signatures from 25% of MAR Directors except that Regional Vice Presidents require 25% of MAR Directors from the respective region.

**Candidates for President-Elect and Treasurer** also must have served as MAR Director within the past five (5) years. Treasurer must have been a member of the Finance Committee within the past five (5) years.

*(MAR Bylaws Article IV, Section 3)*

**Candidates for Regional Vice President** also must hold Primary Membership in a Local Member Association within the respective geographic region as defined in MAR Bylaws; must have served either as a MAR Director or an officer of a Local Association within the past five (5) years; and must have served on a MAR committee, work group, presidential advisory group or task force within the past five (5) years. Regional Vice Presidents serve for a term of two (2) consecutive elective years but not more than two consecutive terms. After certification, they are elected by the Directors holding membership within the respective geographic region.

*(MAR Bylaws Article V, Sections 2A, 3A and 5(d))*

**Candidates for MAR Director At Large** also must have served either as a MAR Director or an officer of a Local Association within the past five (5) years; and must have served on a MAR committee, work group, presidential advisory group or task force within the past five (5) years. MAR Directors-At-Large serve for a term of two (2) consecutive elective years but not more than two consecutive terms.

*(MAR Bylaws Article V, Sections 2B, 3B and 5(e))*

**Massachusetts NAR Director(s) at Large** shall be elected at the annual meeting of the Board of Directors. If available, one position shall be reserved for the MAR President Elect. Alternate Directors may be elected per Article IX, Section 3 of MAR Bylaws. *(MAR Bylaws Article IX)*

Candidate signature acknowledges above requirements for the elected office they are seeking.

### **Candidate's Signature**

Candidate's Signature:

 *Marie Annette Presti*  
4/26/2021 11:53:10 AM EDT