

Local Market Update – March 2021

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Barnstable County

Single-Family Properties

Key Metrics	March			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	357	446	+ 24.9%	1,003	1,134	+ 13.1%
Closed Sales	397	340	- 14.4%	914	993	+ 8.6%
Median Sales Price*	\$440,000	\$644,500	+ 46.5%	\$435,000	\$584,000	+ 34.3%
Inventory of Homes for Sale	1,913	410	- 78.6%	--	--	--
Months Supply of Inventory	4.7	0.8	- 83.0%	--	--	--
Cumulative Days on Market Until Sale	122	80	- 34.4%	118	74	- 37.3%
Percent of Original List Price Received*	93.6%	99.1%	+ 5.9%	93.0%	98.3%	+ 5.7%
New Listings	569	465	- 18.3%	1,564	1,016	- 35.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

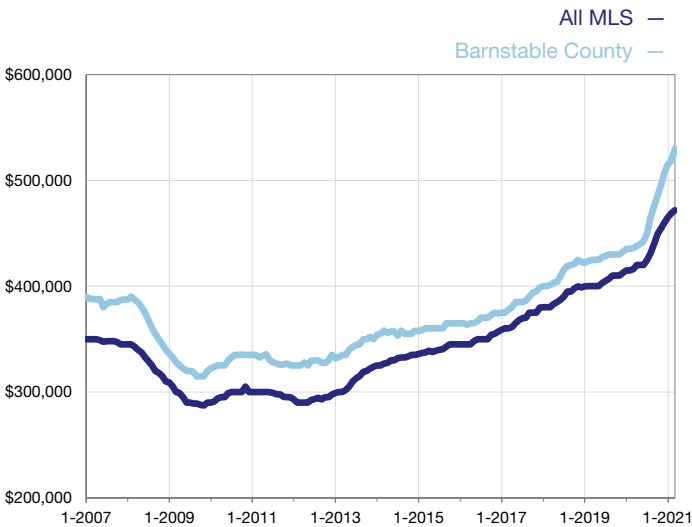
Condominium Properties

Key Metrics	March			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	87	124	+ 42.5%	254	349	+ 37.4%
Closed Sales	97	118	+ 21.6%	245	281	+ 14.7%
Median Sales Price*	\$295,000	\$333,500	+ 13.1%	\$300,600	\$340,000	+ 13.1%
Inventory of Homes for Sale	558	165	- 70.4%	--	--	--
Months Supply of Inventory	5.2	1.3	- 75.0%	--	--	--
Cumulative Days on Market Until Sale	95	86	- 9.5%	99	95	- 4.0%
Percent of Original List Price Received*	96.0%	96.9%	+ 0.9%	95.5%	97.1%	+ 1.7%
New Listings	140	121	- 13.6%	431	289	- 32.9%

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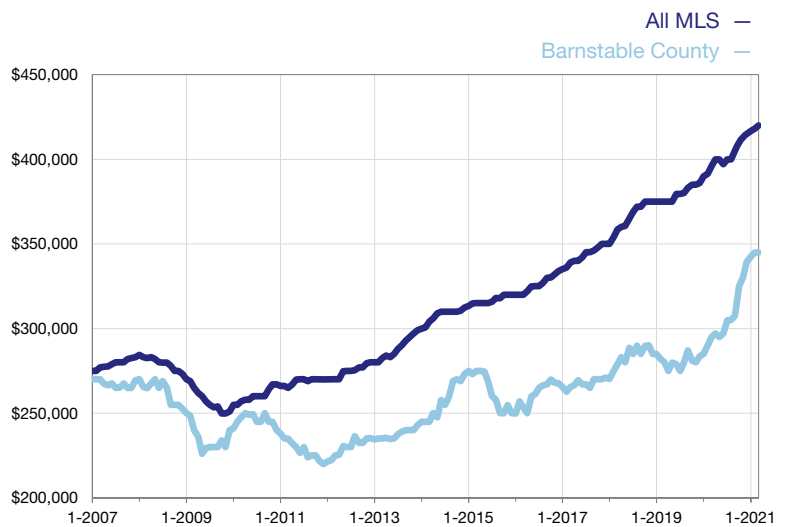
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Berkshire County

Single-Family Properties

Key Metrics	March			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	85	118	+ 38.8%	258	336	+ 30.2%
Closed Sales	76	106	+ 39.5%	249	295	+ 18.5%
Median Sales Price*	\$205,000	\$244,000	+ 19.0%	\$215,000	\$263,950	+ 22.8%
Inventory of Homes for Sale	678	207	- 69.5%	--	--	--
Months Supply of Inventory	5.4	1.4	- 74.1%	--	--	--
Cumulative Days on Market Until Sale	101	74	- 26.7%	107	72	- 32.7%
Percent of Original List Price Received*	94.5%	95.5%	+ 1.1%	91.7%	94.4%	+ 2.9%
New Listings	146	154	+ 5.5%	349	303	- 13.2%

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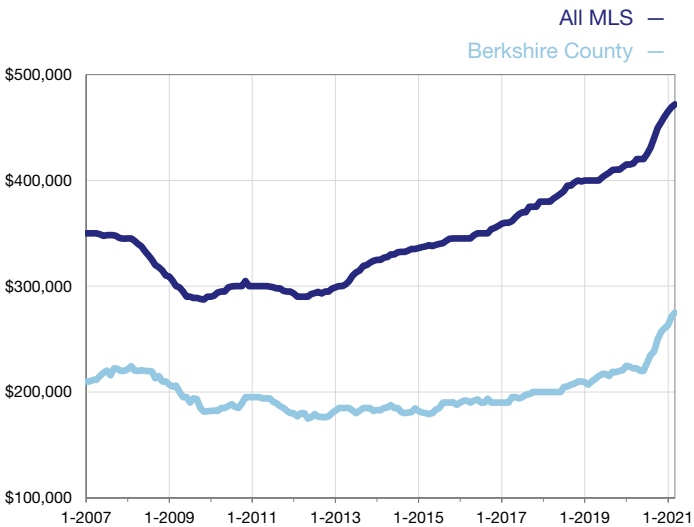
Condominium Properties

Key Metrics	March			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	7	18	+ 157.1%	25	50	+ 100.0%
Closed Sales	11	15	+ 36.4%	25	40	+ 60.0%
Median Sales Price*	\$360,000	\$350,000	- 2.8%	\$355,000	\$252,000	- 29.0%
Inventory of Homes for Sale	129	39	- 69.8%	--	--	--
Months Supply of Inventory	8.5	2.4	- 71.8%	--	--	--
Cumulative Days on Market Until Sale	149	118	- 20.8%	159	104	- 34.6%
Percent of Original List Price Received*	93.2%	94.9%	+ 1.8%	91.8%	94.3%	+ 2.7%
New Listings	14	15	+ 7.1%	53	34	- 35.8%

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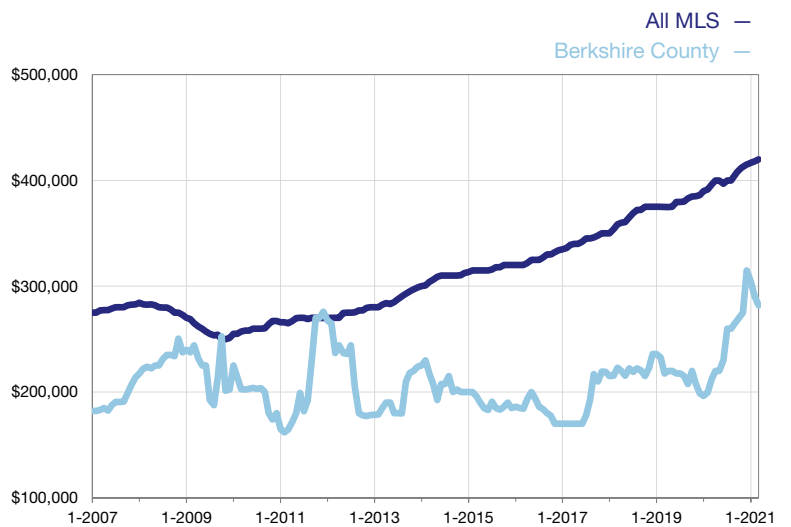
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Bristol County

Single-Family Properties

Key Metrics	March			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	343	447	+ 30.3%	1,043	1,034	- 0.9%
Closed Sales	362	302	- 16.6%	889	872	- 1.9%
Median Sales Price*	\$333,750	\$400,000	+ 19.9%	\$330,000	\$391,000	+ 18.5%
Inventory of Homes for Sale	935	274	- 70.7%	--	--	--
Months Supply of Inventory	2.4	0.7	- 70.8%	--	--	--
Cumulative Days on Market Until Sale	75	35	- 53.3%	72	36	- 50.0%
Percent of Original List Price Received*	97.3%	101.7%	+ 4.5%	96.7%	101.4%	+ 4.9%
New Listings	499	471	- 5.6%	1,282	1,073	- 16.3%

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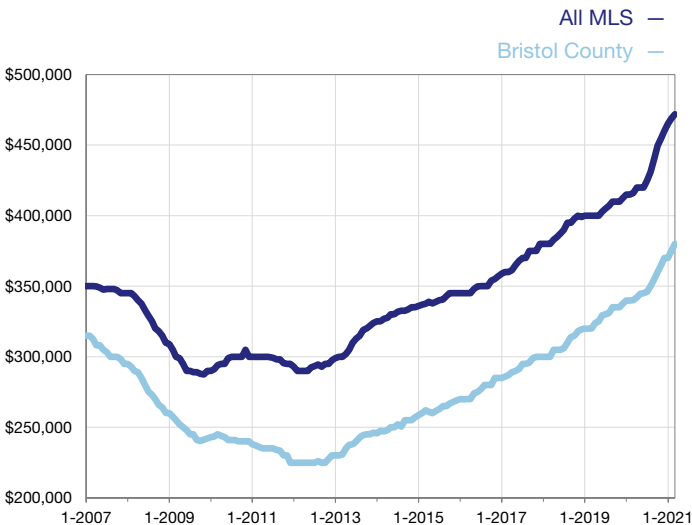
Condominium Properties

Key Metrics	March			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	54	62	+ 14.8%	162	177	+ 9.3%
Closed Sales	60	62	+ 3.3%	162	177	+ 9.3%
Median Sales Price*	\$227,450	\$270,000	+ 18.7%	\$232,500	\$255,900	+ 10.1%
Inventory of Homes for Sale	144	35	- 75.7%	--	--	--
Months Supply of Inventory	2.1	0.5	- 76.2%	--	--	--
Cumulative Days on Market Until Sale	54	28	- 48.1%	61	38	- 37.7%
Percent of Original List Price Received*	98.1%	101.0%	+ 3.0%	96.8%	98.8%	+ 2.1%
New Listings	92	71	- 22.8%	222	172	- 22.5%

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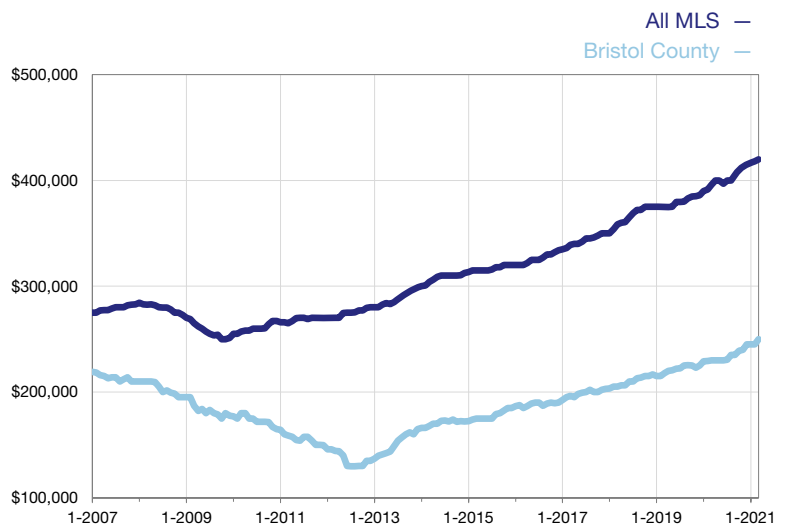
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Dukes County

Single-Family Properties

Key Metrics	March			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	2	6	+ 200.0%	13	14	+ 7.7%
Closed Sales	5	4	- 20.0%	19	10	- 47.4%
Median Sales Price*	\$1,400,000	\$793,000	- 43.4%	\$1,156,888	\$879,000	- 24.0%
Inventory of Homes for Sale	45	13	- 71.1%	--	--	--
Months Supply of Inventory	7.4	1.8	- 75.7%	--	--	--
Cumulative Days on Market Until Sale	202	59	- 70.8%	179	52	- 70.9%
Percent of Original List Price Received*	92.9%	96.4%	+ 3.8%	90.2%	93.8%	+ 4.0%
New Listings	6	5	- 16.7%	26	18	- 30.8%

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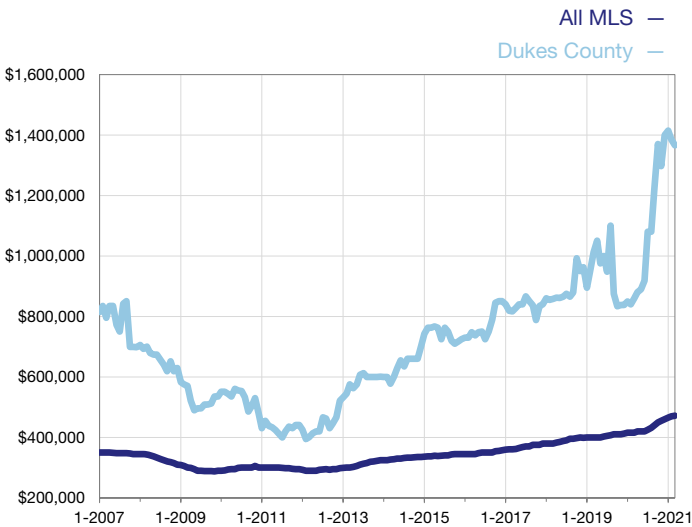
Condominium Properties

Key Metrics	March			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	0	1	--	1	2	+ 100.0%
Closed Sales	0	0	--	0	3	--
Median Sales Price*	\$0	\$0	--	\$0	\$650,000	--
Inventory of Homes for Sale	1	3	+ 200.0%	--	--	--
Months Supply of Inventory	0.5	1.9	+ 280.0%	--	--	--
Cumulative Days on Market Until Sale	0	0	--	0	209	--
Percent of Original List Price Received*	0.0%	0.0%	--	0.0%	94.5%	--
New Listings	0	0	--	0	4	--

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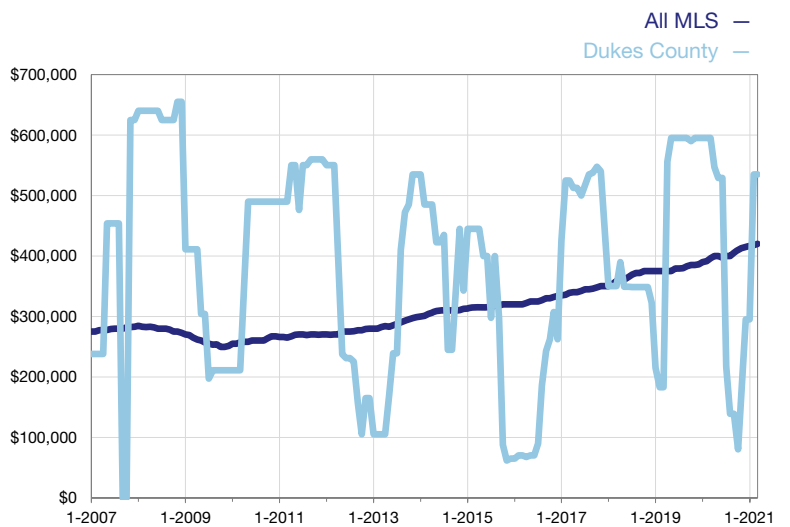
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Essex County

Single-Family Properties

Key Metrics	March			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	443	592	+ 33.6%	1,141	1,213	+ 6.3%
Closed Sales	363	304	- 16.3%	982	932	- 5.1%
Median Sales Price*	\$491,000	\$547,500	+ 11.5%	\$490,000	\$547,500	+ 11.7%
Inventory of Homes for Sale	801	282	- 64.8%	--	--	--
Months Supply of Inventory	1.5	0.6	- 60.0%	--	--	--
Cumulative Days on Market Until Sale	56	37	- 33.9%	60	36	- 40.0%
Percent of Original List Price Received*	98.6%	104.1%	+ 5.6%	97.3%	102.5%	+ 5.3%
New Listings	610	640	+ 4.9%	1,446	1,283	- 11.3%

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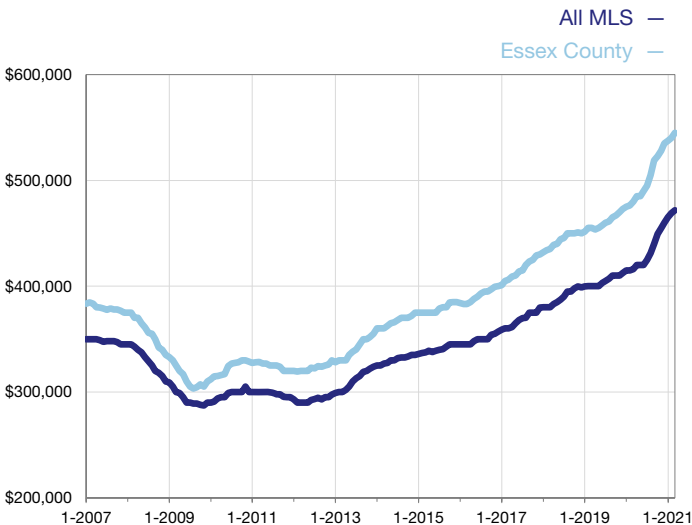
Condominium Properties

Key Metrics	March			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	185	282	+ 52.4%	561	682	+ 21.6%
Closed Sales	192	194	+ 1.0%	500	543	+ 8.6%
Median Sales Price*	\$345,200	\$380,628	+ 10.3%	\$329,950	\$365,000	+ 10.6%
Inventory of Homes for Sale	364	179	- 50.8%	--	--	--
Months Supply of Inventory	1.5	0.7	- 53.3%	--	--	--
Cumulative Days on Market Until Sale	46	35	- 23.9%	57	41	- 28.1%
Percent of Original List Price Received*	100.0%	102.0%	+ 2.0%	98.5%	100.2%	+ 1.7%
New Listings	245	306	+ 24.9%	689	737	+ 7.0%

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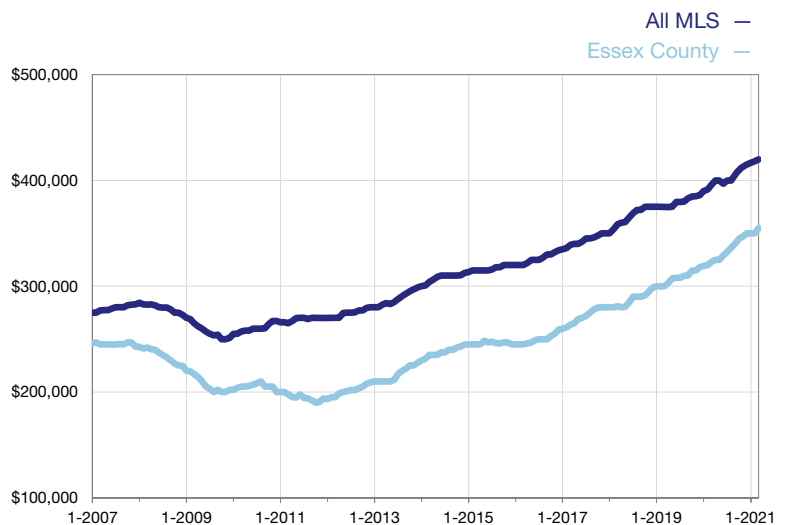
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Franklin County

Single-Family Properties

Key Metrics	March			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	43	45	+ 4.7%	111	114	+ 2.7%
Closed Sales	37	24	- 35.1%	100	113	+ 13.0%
Median Sales Price*	\$226,000	\$256,000	+ 13.3%	\$198,913	\$265,000	+ 33.2%
Inventory of Homes for Sale	153	46	- 69.9%	--	--	--
Months Supply of Inventory	3.0	0.8	- 73.3%	--	--	--
Cumulative Days on Market Until Sale	98	34	- 65.3%	84	46	- 45.2%
Percent of Original List Price Received*	91.5%	99.9%	+ 9.2%	91.5%	97.7%	+ 6.8%
New Listings	62	45	- 27.4%	134	104	- 22.4%

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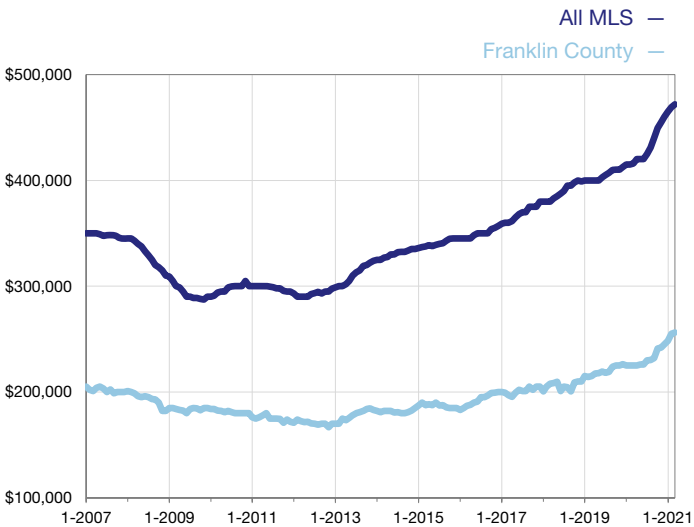
Condominium Properties

Key Metrics	March			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	2	4	+ 100.0%	7	6	- 14.3%
Closed Sales	2	0	- 100.0%	5	2	- 60.0%
Median Sales Price*	\$147,250	\$0	- 100.0%	\$161,000	\$158,750	- 1.4%
Inventory of Homes for Sale	9	0	- 100.0%	--	--	--
Months Supply of Inventory	2.9	0.0	- 100.0%	--	--	--
Cumulative Days on Market Until Sale	171	0	- 100.0%	92	34	- 63.0%
Percent of Original List Price Received*	84.2%	0.0%	- 100.0%	93.7%	88.9%	- 5.1%
New Listings	3	3	0.0%	10	5	- 50.0%

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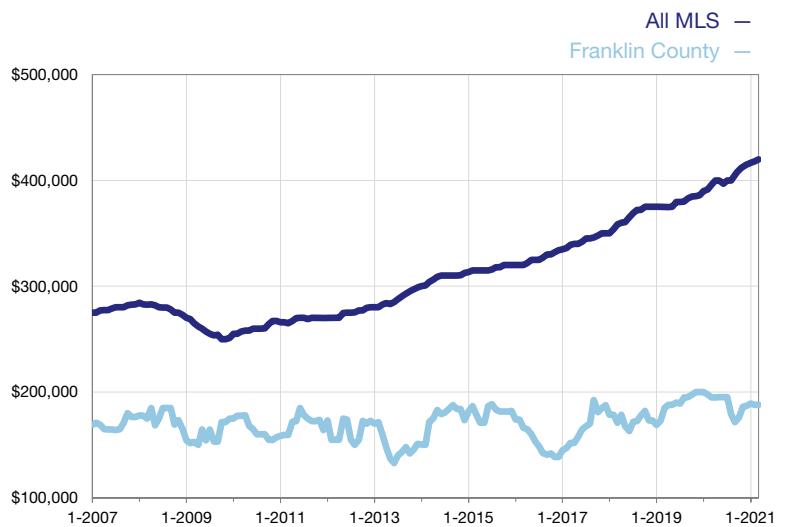
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Hampden County

Single-Family Properties

Key Metrics	March			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	345	384	+ 11.3%	903	967	+ 7.1%
Closed Sales	280	311	+ 11.1%	734	833	+ 13.5%
Median Sales Price*	\$201,750	\$248,500	+ 23.2%	\$205,000	\$241,450	+ 17.8%
Inventory of Homes for Sale	690	223	- 67.7%	--	--	--
Months Supply of Inventory	2.0	0.6	- 70.0%	--	--	--
Cumulative Days on Market Until Sale	70	42	- 40.0%	72	44	- 38.9%
Percent of Original List Price Received*	95.6%	100.5%	+ 5.1%	95.5%	99.9%	+ 4.6%
New Listings	415	377	- 9.2%	1,100	930	- 15.5%

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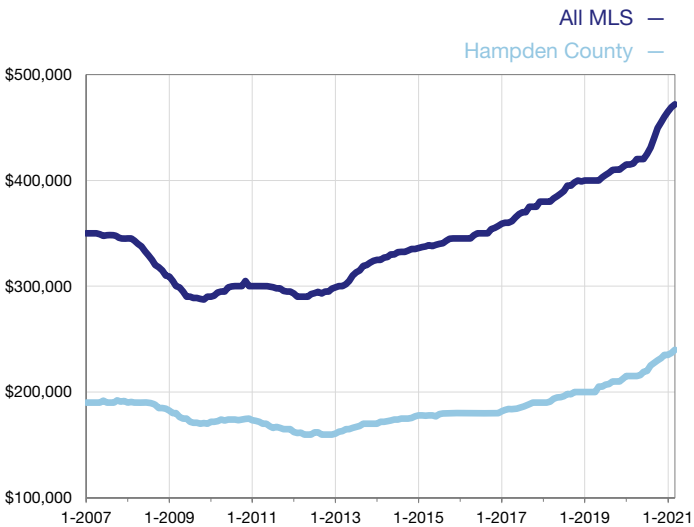
Condominium Properties

Key Metrics	March			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	37	64	+ 73.0%	108	150	+ 38.9%
Closed Sales	29	39	+ 34.5%	84	115	+ 36.9%
Median Sales Price*	\$160,000	\$151,000	- 5.6%	\$139,000	\$149,900	+ 7.8%
Inventory of Homes for Sale	129	25	- 80.6%	--	--	--
Months Supply of Inventory	2.9	0.6	- 79.3%	--	--	--
Cumulative Days on Market Until Sale	61	36	- 41.0%	60	35	- 41.7%
Percent of Original List Price Received*	97.4%	100.3%	+ 3.0%	95.9%	99.3%	+ 3.5%
New Listings	46	46	0.0%	146	133	- 8.9%

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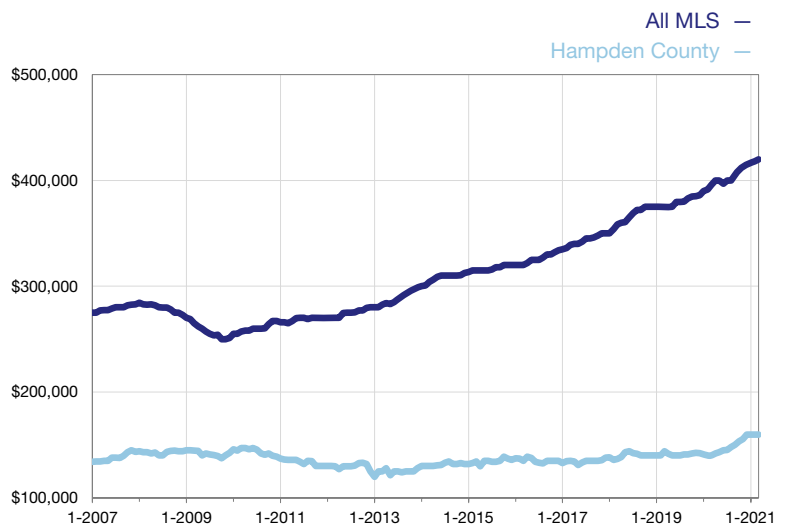
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



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Hampshire County

Single-Family Properties

Key Metrics	March			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	102	112	+ 9.8%	265	264	- 0.4%
Closed Sales	81	83	+ 2.5%	210	234	+ 11.4%
Median Sales Price*	\$283,500	\$335,000	+ 18.2%	\$282,000	\$332,750	+ 18.0%
Inventory of Homes for Sale	308	96	- 68.8%	--	--	--
Months Supply of Inventory	2.9	0.9	- 69.0%	--	--	--
Cumulative Days on Market Until Sale	94	66	- 29.8%	93	67	- 28.0%
Percent of Original List Price Received*	95.2%	100.0%	+ 5.0%	94.6%	98.9%	+ 4.5%
New Listings	145	106	- 26.9%	337	244	- 27.6%

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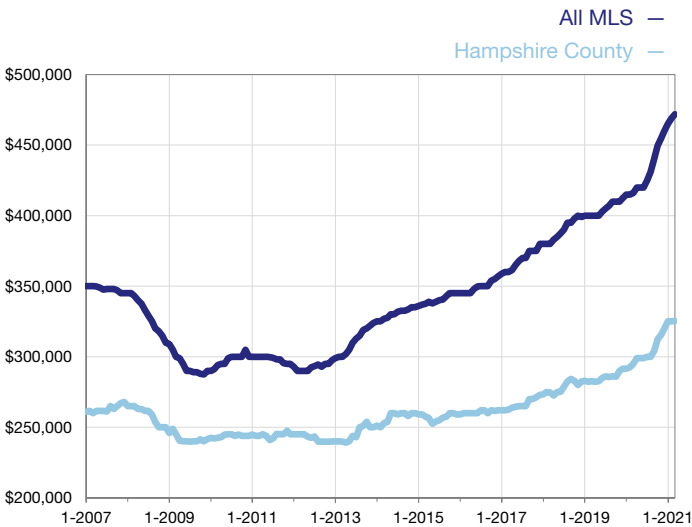
Condominium Properties

Key Metrics	March			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	20	32	+ 60.0%	52	73	+ 40.4%
Closed Sales	10	17	+ 70.0%	36	51	+ 41.7%
Median Sales Price*	\$273,000	\$202,750	- 25.7%	\$254,875	\$220,000	- 13.7%
Inventory of Homes for Sale	67	44	- 34.3%	--	--	--
Months Supply of Inventory	3.0	2.1	- 30.0%	--	--	--
Cumulative Days on Market Until Sale	139	44	- 68.3%	75	66	- 12.0%
Percent of Original List Price Received*	93.0%	98.3%	+ 5.7%	95.8%	97.6%	+ 1.9%
New Listings	27	39	+ 44.4%	68	87	+ 27.9%

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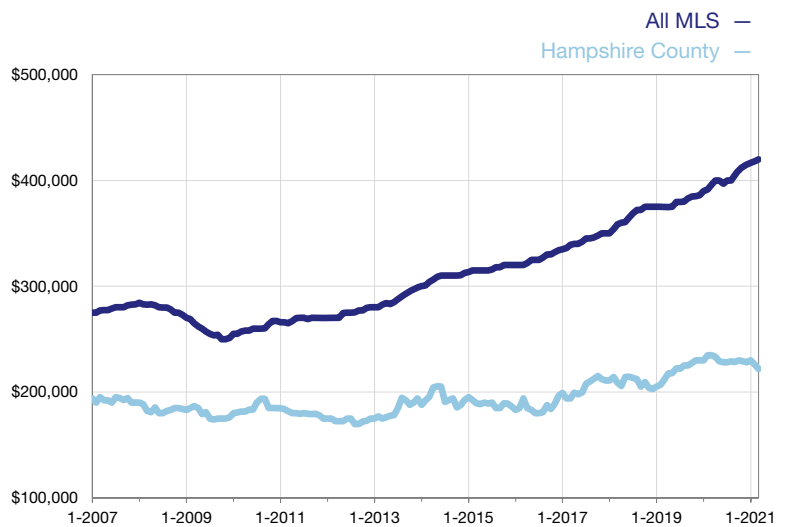
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



Local Market Update – March 2021

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Middlesex County

Single-Family Properties

Key Metrics	March			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	920	1,208	+ 31.3%	2,138	2,450	+ 14.6%
Closed Sales	579	610	+ 5.4%	1,644	1,768	+ 7.5%
Median Sales Price*	\$615,000	\$650,250	+ 5.7%	\$585,000	\$635,000	+ 8.5%
Inventory of Homes for Sale	1,421	453	- 68.1%	--	--	--
Months Supply of Inventory	1.6	0.5	- 68.8%	--	--	--
Cumulative Days on Market Until Sale	57	46	- 19.3%	65	42	- 35.4%
Percent of Original List Price Received*	99.2%	103.0%	+ 3.8%	97.3%	101.3%	+ 4.1%
New Listings	1,222	1,211	- 0.9%	2,817	2,555	- 9.3%

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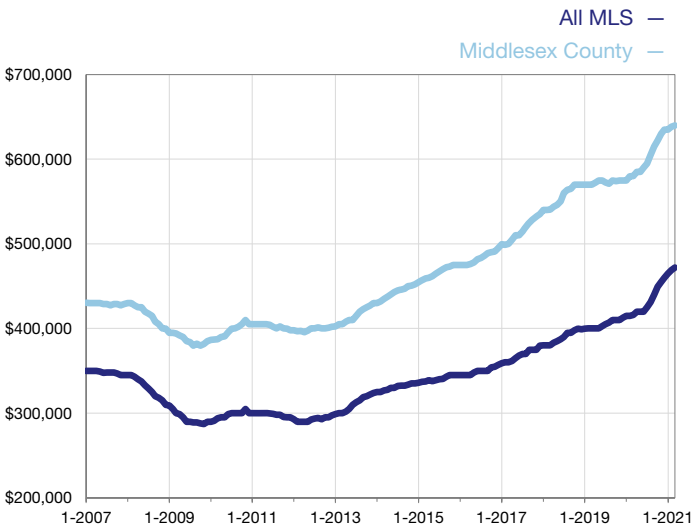
Condominium Properties

Key Metrics	March			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	428	759	+ 77.3%	1,258	1,712	+ 36.1%
Closed Sales	419	541	+ 29.1%	1,041	1,278	+ 22.8%
Median Sales Price*	\$528,000	\$529,000	+ 0.2%	\$520,000	\$510,000	- 1.9%
Inventory of Homes for Sale	756	461	- 39.0%	--	--	--
Months Supply of Inventory	1.6	0.9	- 43.8%	--	--	--
Cumulative Days on Market Until Sale	53	47	- 11.3%	60	49	- 18.3%
Percent of Original List Price Received*	100.3%	100.6%	+ 0.3%	98.7%	99.4%	+ 0.7%
New Listings	634	748	+ 18.0%	1,607	1,784	+ 11.0%

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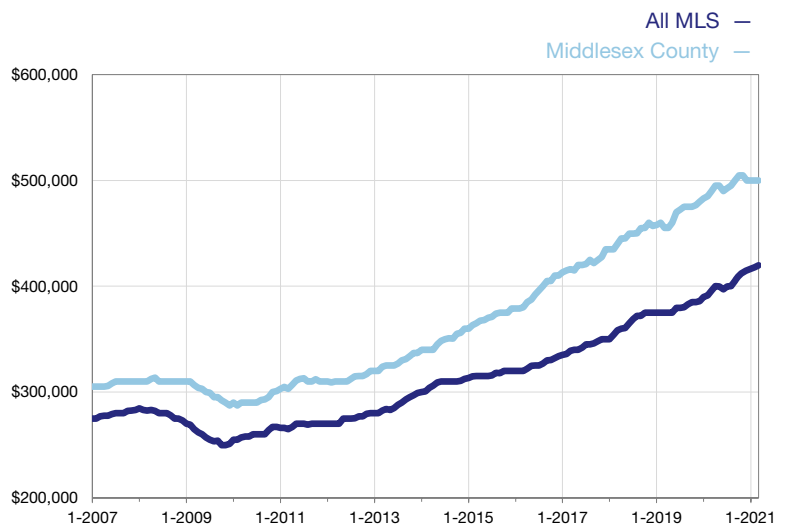
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



Local Market Update – March 2021

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Nantucket County

Single-Family Properties

Key Metrics	March			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	1	3	+ 200.0%	5	9	+ 80.0%
Closed Sales	2	2	0.0%	8	8	0.0%
Median Sales Price*	\$1,120,000	\$3,972,500	+ 254.7%	\$2,275,000	\$2,722,500	+ 19.7%
Inventory of Homes for Sale	26	8	- 69.2%	--	--	--
Months Supply of Inventory	6.0	1.2	- 80.0%	--	--	--
Cumulative Days on Market Until Sale	53	153	+ 188.7%	62	227	+ 266.1%
Percent of Original List Price Received*	92.6%	97.4%	+ 5.2%	88.0%	93.9%	+ 6.7%
New Listings	8	4	- 50.0%	16	7	- 56.3%

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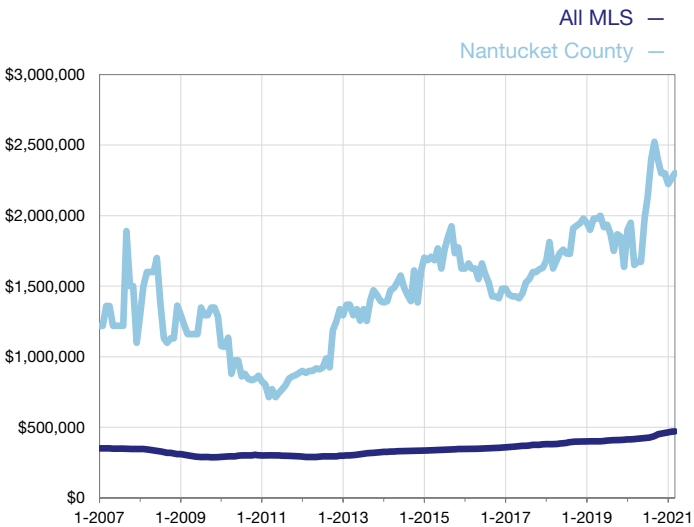
Condominium Properties

Key Metrics	March			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	0	0	--	0	1	--
Closed Sales	0	1	--	0	1	--
Median Sales Price*	\$0	\$740,000	--	\$0	\$740,000	--
Inventory of Homes for Sale	0	2	--	--	--	--
Months Supply of Inventory	0.0	1.5	--	--	--	--
Cumulative Days on Market Until Sale	0	94	--	0	94	--
Percent of Original List Price Received*	0.0%	94.3%	--	0.0%	94.3%	--
New Listings	0	2	--	0	2	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

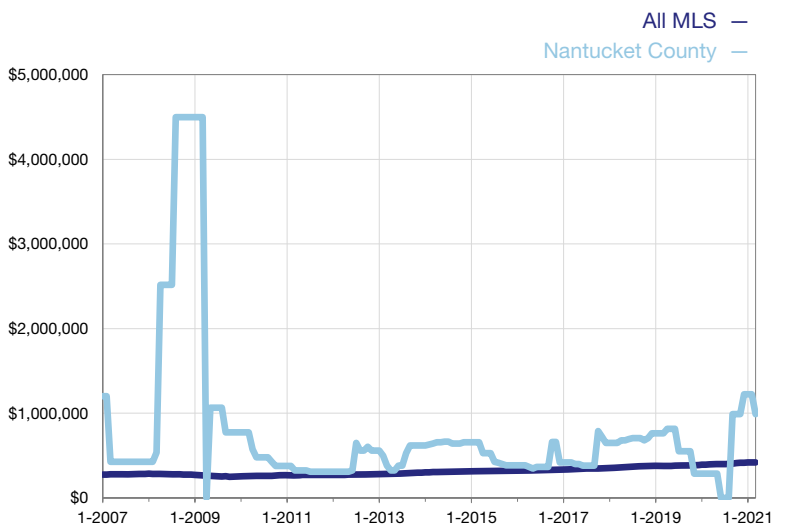
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



Local Market Update – March 2021

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Norfolk County

Single-Family Properties

Key Metrics	March			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	484	707	+ 46.1%	1,232	1,417	+ 15.0%
Closed Sales	388	368	- 5.2%	986	1,029	+ 4.4%
Median Sales Price*	\$525,000	\$620,000	+ 18.1%	\$524,513	\$600,000	+ 14.4%
Inventory of Homes for Sale	901	319	- 64.6%	--	--	--
Months Supply of Inventory	1.8	0.6	- 66.7%	--	--	--
Cumulative Days on Market Until Sale	62	33	- 46.8%	65	39	- 40.0%
Percent of Original List Price Received*	98.1%	102.6%	+ 4.6%	97.0%	100.9%	+ 4.0%
New Listings	680	741	+ 9.0%	1,676	1,504	- 10.3%

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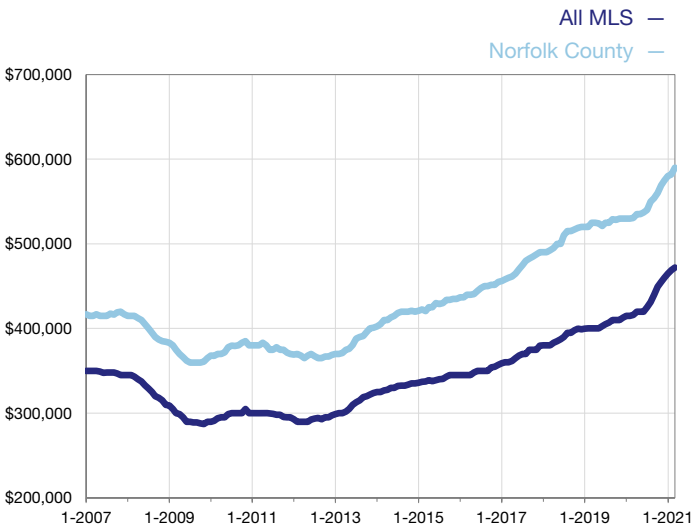
Condominium Properties

Key Metrics	March			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	159	325	+ 104.4%	500	738	+ 47.6%
Closed Sales	185	218	+ 17.8%	492	505	+ 2.6%
Median Sales Price*	\$430,000	\$452,500	+ 5.2%	\$425,000	\$459,000	+ 8.0%
Inventory of Homes for Sale	397	295	- 25.7%	--	--	--
Months Supply of Inventory	1.9	1.5	- 21.1%	--	--	--
Cumulative Days on Market Until Sale	58	58	0.0%	65	58	- 10.8%
Percent of Original List Price Received*	99.3%	99.5%	+ 0.2%	98.5%	98.4%	- 0.1%
New Listings	234	369	+ 57.7%	665	861	+ 29.5%

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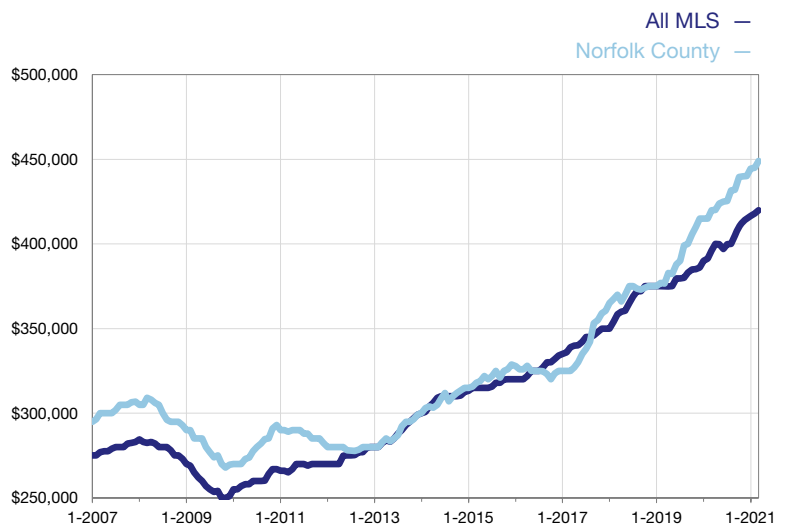
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



Local Market Update – March 2021

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Plymouth County

Single-Family Properties

Key Metrics	March			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	478	592	+ 23.8%	1,276	1,325	+ 3.8%
Closed Sales	401	373	- 7.0%	1,047	1,035	- 1.1%
Median Sales Price*	\$414,000	\$465,000	+ 12.3%	\$406,500	\$460,000	+ 13.2%
Inventory of Homes for Sale	1,153	310	- 73.1%	--	--	--
Months Supply of Inventory	2.2	0.6	- 72.7%	--	--	--
Cumulative Days on Market Until Sale	71	37	- 47.9%	76	40	- 47.4%
Percent of Original List Price Received*	97.5%	102.3%	+ 4.9%	96.5%	101.0%	+ 4.7%
New Listings	616	617	+ 0.2%	1,630	1,352	- 17.1%

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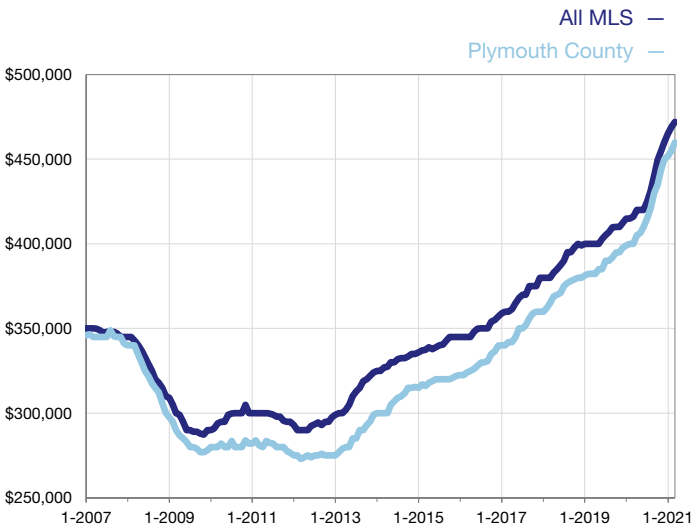
Condominium Properties

Key Metrics	March			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	102	161	+ 57.8%	296	340	+ 14.9%
Closed Sales	69	105	+ 52.2%	234	268	+ 14.5%
Median Sales Price*	\$350,000	\$354,900	+ 1.4%	\$350,000	\$350,000	0.0%
Inventory of Homes for Sale	280	143	- 48.9%	--	--	--
Months Supply of Inventory	2.6	1.3	- 50.0%	--	--	--
Cumulative Days on Market Until Sale	62	49	- 21.0%	65	48	- 26.2%
Percent of Original List Price Received*	99.5%	100.5%	+ 1.0%	98.4%	99.7%	+ 1.3%
New Listings	138	180	+ 30.4%	401	405	+ 1.0%

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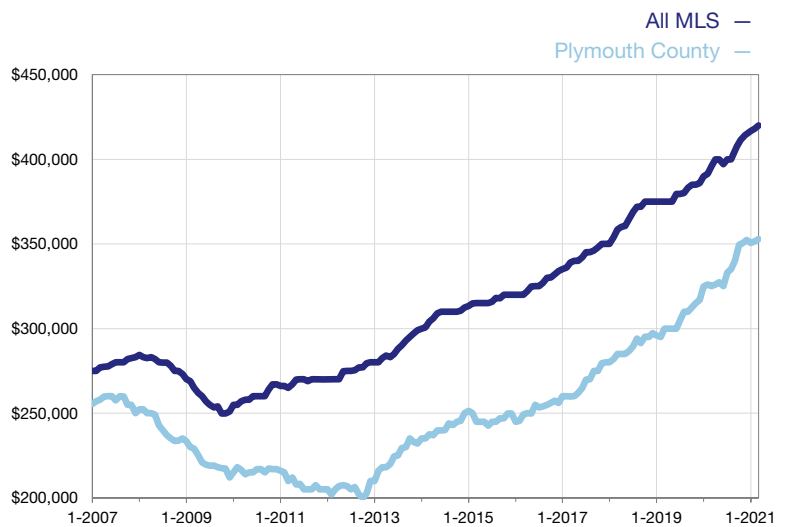
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



Local Market Update – March 2021

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Suffolk County

Single-Family Properties

Key Metrics	March			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	71	125	+ 76.1%	210	281	+ 33.8%
Closed Sales	72	80	+ 11.1%	198	243	+ 22.7%
Median Sales Price*	\$602,500	\$714,000	+ 18.5%	\$575,000	\$640,000	+ 11.3%
Inventory of Homes for Sale	165	104	- 37.0%	--	--	--
Months Supply of Inventory	1.6	1.0	- 37.5%	--	--	--
Cumulative Days on Market Until Sale	40	40	0.0%	48	43	- 10.4%
Percent of Original List Price Received*	99.2%	102.4%	+ 3.2%	97.9%	99.3%	+ 1.4%
New Listings	121	150	+ 24.0%	300	311	+ 3.7%

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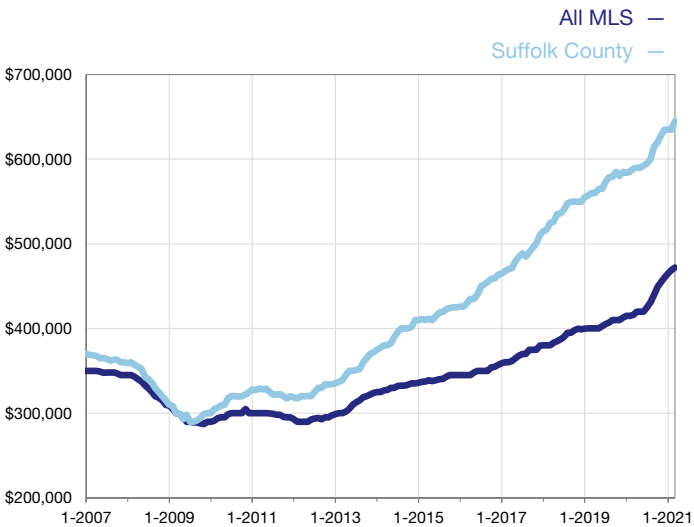
Condominium Properties

Key Metrics	March			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	360	765	+ 112.5%	1,034	1,713	+ 65.7%
Closed Sales	332	492	+ 48.2%	912	1,119	+ 22.7%
Median Sales Price*	\$699,000	\$649,450	- 7.1%	\$675,000	\$645,000	- 4.4%
Inventory of Homes for Sale	1,006	1,038	+ 3.2%	--	--	--
Months Supply of Inventory	2.5	2.7	+ 8.0%	--	--	--
Cumulative Days on Market Until Sale	69	71	+ 2.9%	67	70	+ 4.5%
Percent of Original List Price Received*	98.0%	97.7%	- 0.3%	97.1%	96.4%	- 0.7%
New Listings	549	944	+ 71.9%	1,542	2,095	+ 35.9%

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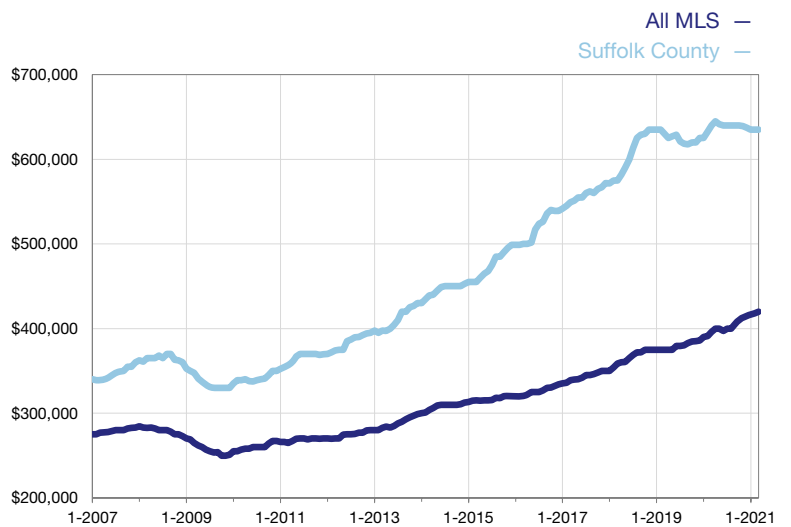
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



Local Market Update – March 2021

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Worcester County

Single-Family Properties

Key Metrics	March			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	707	776	+ 9.8%	1,766	1,680	- 4.9%
Closed Sales	516	475	- 7.9%	1,436	1,417	- 1.3%
Median Sales Price*	\$312,500	\$365,000	+ 16.8%	\$299,900	\$350,000	+ 16.7%
Inventory of Homes for Sale	1,412	403	- 71.5%	--	--	--
Months Supply of Inventory	2.0	0.6	- 70.0%	--	--	--
Cumulative Days on Market Until Sale	71	36	- 49.3%	70	40	- 42.9%
Percent of Original List Price Received*	97.3%	102.9%	+ 5.8%	96.5%	101.2%	+ 4.9%
New Listings	931	817	- 12.2%	2,199	1,704	- 22.5%

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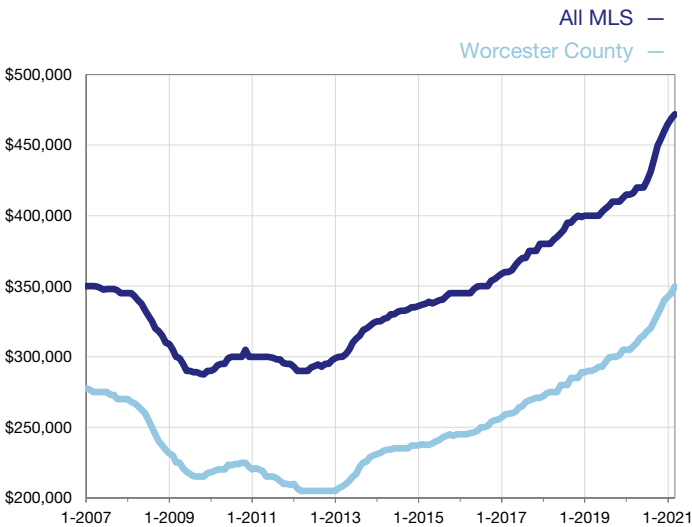
Condominium Properties

Key Metrics	March			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	124	190	+ 53.2%	386	442	+ 14.5%
Closed Sales	117	120	+ 2.6%	323	331	+ 2.5%
Median Sales Price*	\$228,500	\$279,250	+ 22.2%	\$230,000	\$249,806	+ 8.6%
Inventory of Homes for Sale	280	110	- 60.7%	--	--	--
Months Supply of Inventory	2.0	0.8	- 60.0%	--	--	--
Cumulative Days on Market Until Sale	59	30	- 49.2%	62	40	- 35.5%
Percent of Original List Price Received*	99.0%	101.3%	+ 2.3%	98.1%	100.3%	+ 2.2%
New Listings	177	201	+ 13.6%	472	436	- 7.6%

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Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

