

# Pending Sales Report by Region

## February 2021



A pending sale is defined as anything classified as one of the following statuses:  
Pending, Contingent, Under Agreement or Active with a Flag.

### Single-Family Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	Feb-2020	Feb-2021	+ / -	Feb-2020	Feb-2021	+ / -	Feb-2020	Feb-2021	+ / -
<b>Cape Cod &amp; Islands</b>	348	356	<b>+2.3%</b>	\$442,500	\$555,000	<b>+25.4%</b>	\$20.5	\$29.4	<b>+43.4%</b>
<b>Central</b>	596	537	<b>-9.9%</b>	\$281,700	\$345,000	<b>+22.5%</b>	\$18.7	\$20.5	<b>+9.6%</b>
<b>Greater Boston</b>	840	893	<b>+6.3%</b>	\$614,000	\$650,000	<b>+5.9%</b>	\$71.6	\$81.4	<b>+13.7%</b>
<b>Northeast</b>	506	489	<b>-3.4%</b>	\$480,000	\$549,900	<b>+14.6%</b>	\$27.1	\$32.1	<b>+18.5%</b>
<b>Southeast</b>	459	384	<b>-16.3%</b>	\$327,000	\$391,000	<b>+19.6%</b>	\$16.2	\$16.6	<b>+2.5%</b>
<b>South Shore</b>	400	384	<b>-4.0%</b>	\$450,000	\$506,500	<b>+12.6%</b>	\$20.1	\$23.6	<b>+17.4%</b>
<b>West</b>	538	509	<b>-5.4%</b>	\$210,000	\$258,900	<b>+23.3%</b>	\$12.9	\$16.2	<b>+25.6%</b>
<b>State Totals</b>	<b>3,763</b>	<b>3,612</b>	<b>-4.0%</b>	<b>\$395,000</b>	<b>\$464,000</b>	<b>+17.5%</b>	<b>\$188.8</b>	<b>\$218.4</b>	<b>+15.7%</b>

### Condominium Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	Feb-2020	Feb-2021	+ / -	Feb-2020	Feb-2021	+ / -	Feb-2020	Feb-2021	+ / -
<b>Cape Cod &amp; Islands</b>	80	100	<b>+25.0%</b>	\$325,000	\$352,900	<b>+8.6%</b>	\$3.2	\$4.3	<b>+34.4%</b>
<b>Central</b>	146	141	<b>-3.4%</b>	\$222,500	\$247,450	<b>+11.2%</b>	\$3.5	\$4.0	<b>+14.3%</b>
<b>Greater Boston</b>	831	1,125	<b>+35.4%</b>	\$579,000	\$598,500	<b>+3.4%</b>	\$63.9	\$82.8	<b>+29.6%</b>
<b>Northeast</b>	251	291	<b>+15.9%</b>	\$314,500	\$345,000	<b>+9.7%</b>	\$9.2	\$10.8	<b>+17.4%</b>
<b>Southeast</b>	67	79	<b>+17.9%</b>	\$219,700	\$240,000	<b>+9.2%</b>	\$1.5	\$2.1	<b>+40.0%</b>
<b>South Shore</b>	148	163	<b>+10.1%</b>	\$340,000	\$350,000	<b>+2.9%</b>	\$5.9	\$6.5	<b>+10.2%</b>
<b>West</b>	69	87	<b>+26.1%</b>	\$148,000	\$183,700	<b>+24.1%</b>	\$1.6	\$1.9	<b>+18.8%</b>
<b>State Totals</b>	<b>1,613</b>	<b>2,009</b>	<b>+24.6%</b>	<b>\$405,000</b>	<b>\$425,750</b>	<b>+5.1%</b>	<b>\$88.3</b>	<b>\$107.9</b>	<b>+22.2%</b>