

## Massachusetts Association of REALTORS® Installs 2021 Leadership

**WALTHAM, Mass.** – January 29, 2021 - The Massachusetts Association of REALTORS® (MAR) today announced the installation of their 2021 leadership.

“This has been an unprecedented year and our industry has shown great resilience in the midst of uncertainty,” said Theresa Hatton, Chief Executive Officer of MAR. “As the crisis continues, we are fortunate to be under the leadership of these dedicated professionals. They exemplify our values as REALTORS® and will guide the organization through the next year and beyond.”

The 2021 elected officials include:

**President:** The MAR President is the official spokesperson for the Association and presides over meetings of the Leadership Team, Board of Directors, and Executive Committee. They serve as the Massachusetts NAR Director of the National Association of REALTORS® while assisting with Local Member Board/Association installations. The MAR President appoints chairs and members of the Association’s Committees, Task Forces, Work Groups, and Presidential Advisory Groups.

### Steve Medeiros

- Steve Medeiros, an associate broker at Keller Williams Realty in Dartmouth is the 2021 President of the 25,000-member MAR. Prior to his election, Medeiros served as the 2018-2019 Southeastern Regional Representative. Medeiros has been a member of the MAR Board of Directors and Government Affairs Committee since 2015. In 2017, he served as the chairperson for the MAR Government Affairs Committee. In addition, he also served on the Executive, Finance, and Leadership Development Committees in 2019. On the local level, Medeiros was the 2017 President of the REALTOR® Association of Southeastern Massachusetts. He was named REALTOR® of the Year by his local association in 2014 and again in 2017. On the national level, Medeiros is a member of the Meeting and Conference Committee. In 2019, he was a member of the Medium board forum and the forum chair of the Local Leadership Idea Exchange Council. In 2018, he served as the vice chair of the Medium Board Forum and as a member of the Local Leadership Idea Exchange Council. A REALTOR® since 2004, Medeiros has earned his Accredited Buyer Representative (ABR), Certified Residential Specialist (CRS), e-PRO® (a technology certification provided by the National Association of REALTORS®) and Senior Real Estate Specialist (SRES) designations. Medeiros earned his C2EX (Commitment to Excellence ) endorsement in 2020, a program that empowers REALTORS® to demonstrate their professionalism and commitment to conducting business at the highest standards.

**Treasurer:** The MAR Treasurer oversee the preparation of the operating budget and works closely with the MAR Director of Finance and CEO/EVP to ensure sound fiscal management of the Association and its assets.

### Marie Presti

- Marie Presti is a REALTOR® and owner based in the Greater Boston area. Since 2011 she has owned and operated The Presti Group, serving Newton and more recently Stoneham. For nearly

20 years, Marie has been a passionate advocate for her clients, whether they are buying, selling, or just needing real estate advice. Along with her position as Treasurer, Presti will serve as the 2021 Chair of the Finance Committee and will serve on the Investment and Executive Committees. She has previously served on the 2020 MAR Board of Directors, sat on the Finance Committee, and chaired the Mediation Committee. She is a leader at the Greater Boston Association of REALTORS® serving as Past President (2019), President (2018), President-Elect (2018), Treasurer (2015 – 2016), a board member (2013 – 2019), and served on the Forms and Professional Standards committees (2013 – present). Her many accolades include being named a Five Star Real Estate Professional (2019-2020), Boston Agent Magazine's Association VIP, Banker and Tradesman Women of Fire, the Greater Boston Association of REALTORS® REALTOR® of the Year, and the Greater Boston Association of REALTORS® Spirit Award. She graduated from the MAR Leadership Academy in 2006 and has a BA degree from Mount Holyoke College and an MBA from Babson College. A REALTOR® since 2002, Presti has earned her CRS (Certified Residential Specialist), GRI (Graduate Realtor Institute), CRB (Certified Real Estate Brokerage Manager), Senior Real Estate Specialist (SRES), ABR (Accredited Buyer Representative) and GREEN designations. She currently serves as a board member at MLS Property Information Network and is a member of the Newton/Needham and Stoneham Chambers of Commerce and is active with the Newton Rotary Club, Newton Mother's Forum, and the Stoneham Parent Teacher Organization.

**President Elect:** In the absence of the President, the President-Elect performs the duties of the President. They also serve as a Massachusetts NAR Director At-Large and are a voting member of the New England REALTORS® Committee.

#### **Dawn Ruffini**

- Dawn (Henry) Ruffini, a REALTOR® and owner with RE/MAX Connections in Wilbraham, is the 2021 President Elect of MAR. Previously she served two consecutive terms as MAR Treasurer. Prior to being elected treasurer, she served as MAR Western Region VP in 2016 and 2017. She was also a member of the Professional Standards, Leadership Development, and Finance Committees. She has served on the Board of Directors since 2015 and was a member of the Convention Planning Committee in 2014 and 2015. On the local level, Ruffini served as President of the REALTOR® Association of Pioneer Valley in 2015 and was named its REALTOR® of the Year in 2014. At the national level, Ruffini is a member of the Strategic Thinking Advisory Committee. In 2019, she was a member of the Member Communications Committee. In 2018, she served as a member of the RPAC Participation Council and in 2017, she was a member of the Strategic Thinking Advisory Committee. Previously, she was a member of the Data Strategies Committee in 2015 and 2016. A REALTOR® since 2001, Ruffini has earned her e-PRO Internet Professional (EPRO) and Senior Real Estate Specialist (SRES) designations.

#### **Immediate Past President: Kurt Thompson**

- Kurt Thompson, a Broker Associate with Keller Williams Realty - North Central in Leominster, is the 2021 Immediate Past President of MAR. Prior to his election, Thompson served as the 2019 MAR President Elect and 2018 MAR Treasurer. In 2017, he served as the 2017 MAR Professional Development Vice President, the MAR Legal Affairs/Member Benefits focus

area Vice President in 2015 and 2016, the Professional Development focus area Vice President in 2014, and the Communications/Technology focus area Vice President in 2013. Thompson was the 2016 State Chair of the Northeast Region of the Council of Residential Specialists (CRS). A member of the MAR Board of Directors since 2010, Thompson has served on numerous MAR committees and task forces over the years. Thompson was the chairperson of the Finance Committee and a member of the Strategic Planning, Professional Standards and Investment Committees in 2018. In 2012, he was named the Massachusetts REALTOR® of the Year and in 2014, Thompson was the CRS of the Year, for the Massachusetts Chapter of CRS. On the local level, Thompson was the 2011 President of the North Central Massachusetts Association of REALTOR® (NCMAR). He served as the Association's Treasurer from 2007 to 2009, and again in 2012 and served on the NCMAR Board of Directors from 2007 to 2012. At the national level, Thompson is a member of the National Association of REALTORS® Board of Directors, and in 2019 was the Chair of the Regulatory Issues Forum. He has previously served as a member of the Strategic Thinking Advisory Committee and the Local Leadership Idea Exchange Council in 2017. He also served as Chair of the Small Boards Forum that year. Kurt has earned his Certified Buyer Representative (CBR), Certified Residential Specialist (CRS), Loss Mitigation Certification (LMC) designations.

#### **About the Massachusetts Association of REALTORS®**

Organized in 1924, the [Massachusetts Association of REALTORS®](#) is a professional trade organization with more than 25,000+ members. The term REALTOR® is registered as the exclusive designation of members of the National Association of REALTORS® who subscribe to a strict code of ethics and enjoy continuing education programs.

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Massachusetts Association of REALTORS® Press Contact:

Kaileigh Higgins

Matter Communications

(978) 944 -1028

[MAR@matternow.com](mailto:MAR@matternow.com)

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