

Pending Sales Report by Region

July 2019



MASSACHUSETTS ASSOCIATION OF REALTORS®

A pending sale is defined as anything classified as one of the following statuses:
Pending, Contingent, Under Agreement or Active with a Flag.

Single-Family Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	Jul-2018	Jul-2019	+ / -	Jul-2018	Jul-2019	+ / -	Jul-2018	Jul-2019	+ / -
Cape Cod & Islands	409	402	-1.7%	\$430,000	\$435,000	+1.2%	\$25.2	\$24.1	-4.4%
Central	862	956	+10.9%	\$302,300	\$325,000	+7.5%	\$29.8	\$34.3	+15.1%
Greater Boston	1,177	1,265	+7.5%	\$650,000	\$656,000	+0.9%	\$93.9	\$107.7	+14.7%
Northeast	834	911	+9.2%	\$458,250	\$490,000	+6.9%	\$44.2	\$49.9	+12.9%
Southeast	535	629	+17.6%	\$325,000	\$350,000	+7.7%	\$19.3	\$23.5	+21.8%
South Shore	622	636	+2.3%	\$440,000	\$465,000	+5.7%	\$32.1	\$33.9	+5.6%
West	749	845	+12.8%	\$227,000	\$239,000	+5.3%	\$19.9	\$22.6	+13.6%
State Totals	5,295	5,793	+9.4%	\$424,900	\$439,900	+3.5%	\$276.9	\$318.5	+15.0%

Condominium Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	Jul-2018	Jul-2019	+ / -	Jul-2018	Jul-2019	+ / -	Jul-2018	Jul-2019	+ / -
Cape Cod & Islands	104	110	+5.8%	\$282,000	\$264,000	-6.4%	\$3.3	\$3.7	+12.1%
Central	188	223	+18.6%	\$215,000	\$215,000	0.0%	\$4.7	\$5.3	+12.8%
Greater Boston	954	976	+2.3%	\$599,900	\$582,250	-2.9%	\$66.3	\$69.8	+5.3%
Northeast	365	378	+3.6%	\$300,000	\$300,000	0.0%	\$12.1	\$12.5	+3.3%
Southeast	99	85	-14.1%	\$215,000	\$223,225	+3.8%	\$2.3	\$2.1	-8.7%
South Shore	185	193	+4.3%	\$330,000	\$340,500	+3.2%	\$6.6	\$7.6	+15.2%
West	108	108	0.0%	\$168,500	\$183,000	+8.6%	\$2.2	\$2.3	+4.5%
State Totals	2,033	2,117	+4.1%	\$400,000	\$399,000	-0.2%	\$104.6	\$110.3	+5.4%