

# Pending Sales Report by Region

## May 2019



MASSACHUSETTS ASSOCIATION OF REALTORS®

A pending sale is defined as anything classified as one of the following statuses:  
Pending, Contingent, Under Agreement or Active with a Flag.

### Single-Family Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	May-2018	May-2019	+ / -	May-2018	May-2019	+ / -	May-2018	May-2019	+ / -
<b>Cape Cod &amp; Islands</b>	471	496	<b>+5.3%</b>	\$429,000	\$427,000	<b>-0.5%</b>	\$28.7	\$29.9	<b>+4.2%</b>
<b>Central</b>	1,057	1,086	<b>+2.7%</b>	\$295,450	\$307,500	<b>+4.1%</b>	\$34.6	\$37.8	<b>+9.2%</b>
<b>Greater Boston</b>	1,780	1,879	<b>+5.6%</b>	\$629,000	\$635,000	<b>+1.0%</b>	\$141.3	\$158.4	<b>+12.1%</b>
<b>Northeast</b>	1,013	1,088	<b>+7.4%</b>	\$445,500	\$465,250	<b>+4.4%</b>	\$53.2	\$58.6	<b>+10.2%</b>
<b>Southeast</b>	667	707	<b>+6.0%</b>	\$293,000	\$330,000	<b>+12.6%</b>	\$22.0	\$26.1	<b>+18.6%</b>
<b>South Shore</b>	675	759	<b>+12.4%</b>	\$435,000	\$460,000	<b>+5.7%</b>	\$33.9	\$41.7	<b>+23.0%</b>
<b>West</b>	854	853	<b>-0.1%</b>	\$215,000	\$226,000	<b>+5.1%</b>	\$20.6	\$22.3	<b>+8.3%</b>
<b>State Totals</b>	<b>6,602</b>	<b>7,017</b>	<b>+6.3%</b>	<b>\$405,000</b>	<b>\$420,000</b>	<b>+3.7%</b>	<b>\$336.6</b>	<b>\$378.5</b>	<b>+12.4%</b>

### Condominium Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	May-2018	May-2019	+ / -	May-2018	May-2019	+ / -	May-2018	May-2019	+ / -
<b>Cape Cod &amp; Islands</b>	115	121	<b>+5.2%</b>	\$282,500	\$302,500	<b>+7.1%</b>	\$3.9	\$4.2	<b>+7.7%</b>
<b>Central</b>	211	213	<b>+0.9%</b>	\$219,450	\$237,000	<b>+8.0%</b>	\$5.3	\$5.6	<b>+5.7%</b>
<b>Greater Boston</b>	1,309	1,374	<b>+5.0%</b>	\$550,870	\$595,000	<b>+8.0%</b>	\$87.7	\$103.6	<b>+18.1%</b>
<b>Northeast</b>	425	436	<b>+2.6%</b>	\$285,000	\$310,000	<b>+8.8%</b>	\$13.7	\$14.8	<b>+8.0%</b>
<b>Southeast</b>	113	108	<b>-4.4%</b>	\$233,000	\$225,000	<b>-3.4%</b>	\$2.7	\$2.5	<b>-7.4%</b>
<b>South Shore</b>	253	207	<b>-18.2%</b>	\$360,000	\$350,000	<b>-2.8%</b>	\$10.1	\$8.0	<b>-20.8%</b>
<b>West</b>	95	117	<b>+23.2%</b>	\$164,500	\$161,500	<b>-1.8%</b>	\$1.9	\$2.4	<b>+26.3%</b>
<b>State Totals</b>	<b>2,546</b>	<b>2,606</b>	<b>+2.4%</b>	<b>\$386,000</b>	<b>\$415,000</b>	<b>+7.5%</b>	<b>\$125.1</b>	<b>\$142.6</b>	<b>+14.0%</b>