

Pending Sales Report by Region

February 2019



MASSACHUSETTS ASSOCIATION OF REALTORS®

A pending sale is defined as anything classified as one of the following statuses:
Pending, Contingent, Under Agreement or Active with a Flag.

Single-Family Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	Feb-2018	Feb-2019	+ / -	Feb-2018	Feb-2019	+ / -	Feb-2018	Feb-2019	+ / -
Cape Cod & Islands	289	274	-5.2%	\$405,000	\$407,750	+0.7%	\$19.4	\$16.1	-17.0%
Central	587	651	+10.9%	\$260,000	\$280,000	+7.7%	\$16.9	\$20.1	+18.9%
Greater Boston	761	883	+16.0%	\$540,500	\$577,500	+6.8%	\$55.0	\$64.1	+16.5%
Northeast	513	537	+4.7%	\$399,900	\$430,000	+7.5%	\$23.7	\$26.0	+9.7%
Southeast	421	470	+11.6%	\$295,000	\$304,450	+3.2%	\$13.7	\$15.9	+16.1%
South Shore	414	407	-1.7%	\$402,950	\$412,450	+2.4%	\$20.2	\$19.3	-4.5%
West	458	543	+18.6%	\$192,000	\$207,050	+7.8%	\$10.4	\$12.1	+16.3%
State Totals	3,528	3,931	+11.4%	\$350,000	\$375,950	+7.4%	\$160.2	\$183.0	+14.2%

Condominium Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	Feb-2018	Feb-2019	+ / -	Feb-2018	Feb-2019	+ / -	Feb-2018	Feb-2019	+ / -
Cape Cod & Islands	73	48	-34.2%	\$362,000	\$265,000	-26.8%	\$3.0	\$1.4	-53.3%
Central	133	133	0.0%	\$199,900	\$195,500	-2.2%	\$3.1	\$3.0	-3.2%
Greater Boston	795	813	+2.3%	\$546,000	\$537,000	-1.6%	\$54.1	\$52.4	-3.1%
Northeast	252	287	+13.9%	\$254,000	\$266,500	+4.9%	\$7.3	\$8.6	+17.8%
Southeast	63	74	+17.5%	\$210,000	\$195,500	-6.9%	\$1.5	\$1.6	+6.7%
South Shore	155	147	-5.2%	\$286,000	\$299,900	+4.9%	\$5.5	\$4.8	-12.7%
West	57	76	+33.3%	\$157,500	\$153,000	-2.9%	\$1.5	\$1.4	-6.7%
State Totals	1,544	1,613	+4.5%	\$359,900	\$349,000	-3.0%	\$73.1	\$72.5	-0.8%