

Pending Sales Report by Region

May 2017



MASSACHUSETTS ASSOCIATION OF REALTORS®

A pending sale is defined as anything classified as one of the following statuses:
Pending, Contingent, Under Agreement or Active with a Flag.

Single-Family Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	May-2016	May-2017	+ / -	May-2016	May-2017	+ / -	May-2016	May-2017	+ / -
Cape Cod & Islands	466	436	-6.4%	\$372,000	\$415,000	+11.6%	\$22.3	\$24.9	+11.7%
Central	1,030	1,231	+19.5%	\$257,000	\$280,000	+8.9%	\$29.2	\$38.4	+31.5%
Greater Boston	1,770	1,943	+9.8%	\$530,500	\$597,000	+12.5%	\$120.5	\$144.7	+20.1%
Northeast	1,026	1,096	+6.8%	\$398,000	\$419,700	+5.5%	\$45.0	\$52.7	+17.1%
Southeast	630	726	+15.2%	\$279,000	\$295,000	+5.7%	\$18.7	\$23.1	+23.5%
South Shore	687	829	+20.7%	\$382,000	\$420,000	+9.9%	\$31.0	\$39.8	+28.4%
West	808	836	+3.5%	\$200,000	\$209,000	+4.5%	\$19.2	\$19.6	+2.1%
State Totals	6,530	7,280	+11.5%	\$352,700	\$385,000	+9.2%	\$285.8	\$350.4	+22.6%

Condominium Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	May-2016	May-2017	+ / -	May-2016	May-2017	+ / -	May-2016	May-2017	+ / -
Cape Cod & Islands	94	111	+18.1%	\$275,500	\$282,000	+2.4%	\$3.1	\$4.0	+29.0%
Central	190	255	+34.2%	\$188,500	\$197,500	+4.8%	\$4.0	\$6.0	+50.0%
Greater Boston	1,297	1,372	+5.8%	\$482,500	\$525,000	+8.8%	\$80.7	\$87.3	+8.2%
Northeast	439	494	+12.5%	\$235,000	\$275,000	+17.0%	\$11.9	\$15.1	+26.9%
Southeast	102	114	+11.8%	\$190,500	\$208,000	+9.2%	\$2.1	\$2.6	+23.8%
South Shore	191	228	+19.4%	\$275,000	\$320,000	+16.4%	\$6.3	\$8.3	+31.7%
West	103	134	+30.1%	\$163,500	\$152,000	-7.0%	\$1.9	\$2.4	+26.3%
State Totals	2,432	2,736	+12.5%	\$343,000	\$370,000	+7.9%	\$111.1	\$128.6	+15.8%