

MARKET ANALYSIS

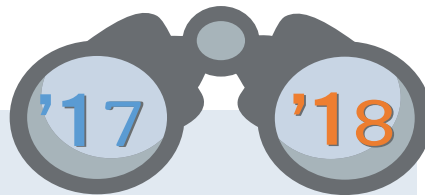
- Statewide single-family home closed sales down while median prices are also down, but remain close to \$400,000.
- Statewide condominium closed sales and median prices are also down in December.
- Lowest number of homes for sale for the month of December since MAR began reporting the data in 2004.

REALTOR® CONFIDENCE INDEXES

	DEC 2017	DEC 2018
MARKET	74.62	57.40
PRICE	71.55	56.30

Based on a scale of zero to 100

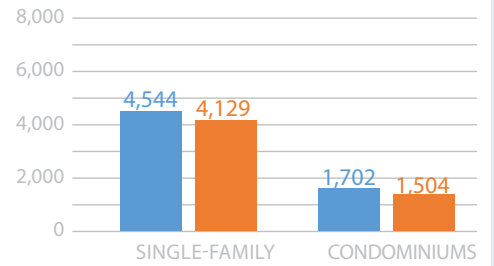
PENDING HOME SALES



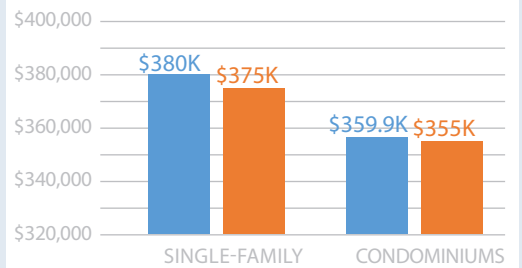
	DEC 2017	DEC 2018
SINGLE-FAMILY		
SALES	2,847	3,122
MEDIAN PRICE	\$380,000	\$375,000
CONDOMINIUMS		
SALES	1,083	1,077
MEDIAN PRICE	\$359,900	\$352,500

CLOSED SALES

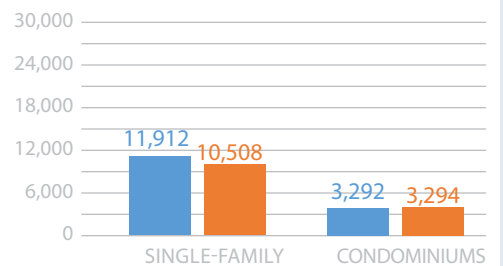
SALES



MEDIAN PRICE



INVENTORY



NEW LISTINGS

