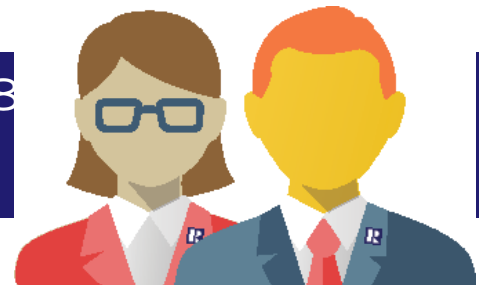


MARKET ONE SHEET AUGUST 2018

PROVIDES A QUICK OVERVIEW OF MA MARKET & TRENDS



MARKET ANALYSIS

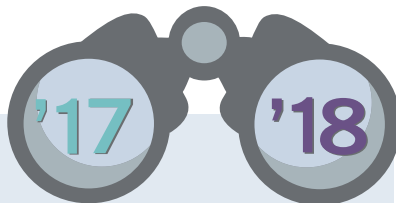
- Statewide closed sales remained essentially flat while median price rose year-over-year
- Inventory of homes for sale reached the lowest level for the month of August
- Single-family home median price over the \$400,000 mark for the fourth time in 2018

REALTOR® CONFIDENCE INDEXES

	AUG 2017	AUG 2018
MARKET	80.39	76.85
PRICE	71.91	64.52

Based on a scale of zero to 100

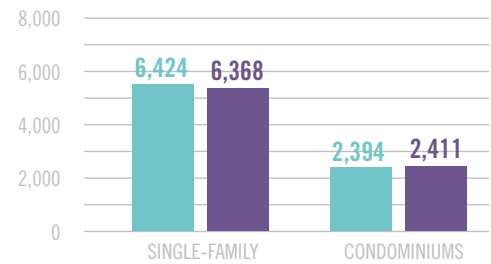
PENDING HOME SALES



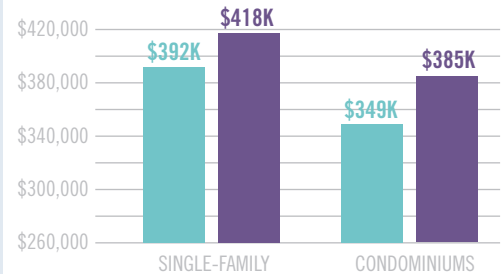
	AUG 2017	AUG 2018
SINGLE-FAMILY		
SALES	5,228	5,572
MEDIAN PRICE	\$392,000	\$419,900
CONDOMINIUMS		
SALES	1,880	1,923
MEDIAN PRICE	\$349,000	\$385,000

CLOSED SALES

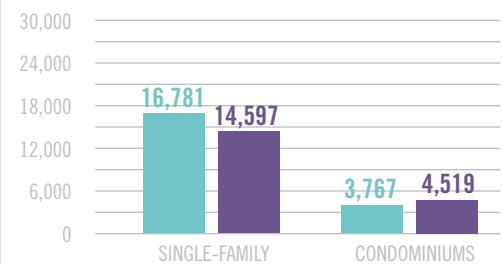
SALES



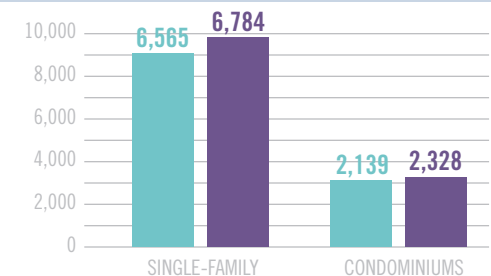
MEDIAN PRICE



INVENTORY



NEW LISTINGS



■ AUG '17 ■ AUG '18



MASSACHUSETTS ASSOCIATION OF REALTORS®

