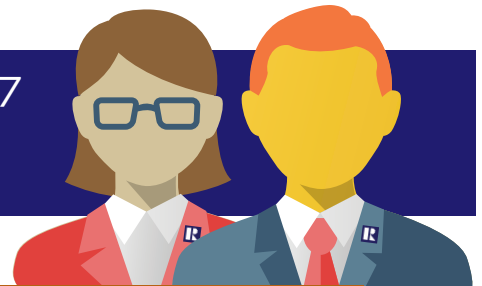


MARKET ONE SHEET DECEMBER 2017

PROVIDES A QUICK OVERVIEW OF MA MARKET & TRENDS



MARKET ANALYSIS

- Statewide close sales down while prices continue to climb
- Inventory of homes for sale reached its lowest level for the month of December
- Statewide median price reach highest point for the month of December

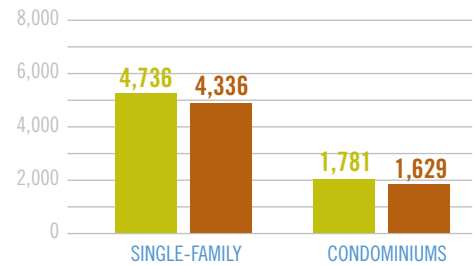
REALTOR® CONFIDENCE INDEXES

	DEC 2016	DEC 2017
MARKET	66.95	74.62
PRICE	69.70	71.55

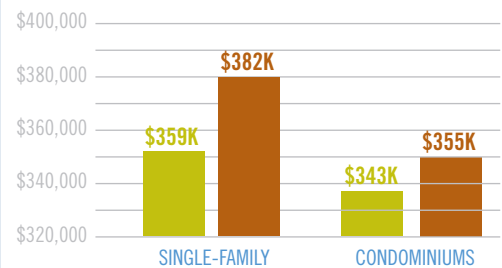
Based on a scale of zero to 100

CLOSED SALES

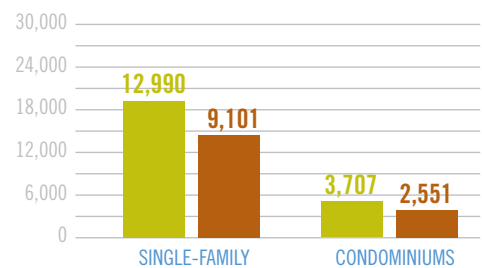
SALES



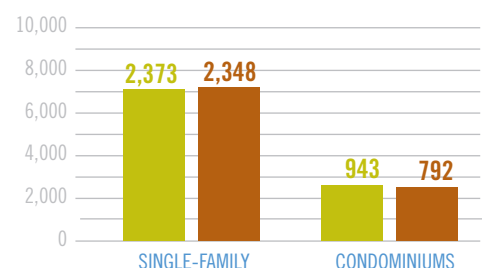
MEDIAN PRICE



INVENTORY

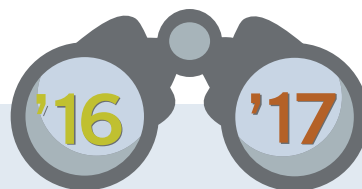


NEW LISTINGS



■ DEC '16 ■ DEC '17

PENDING HOME SALES



	DEC 2016	DEC 2017
SINGLE-FAMILY		
SALES	2,834	3,162
MEDIAN PRICE	\$358,750	\$382,500
CONDOMINIUMS		
SALES	1,068	1,164
MEDIAN PRICE	\$342,500	\$352,500



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