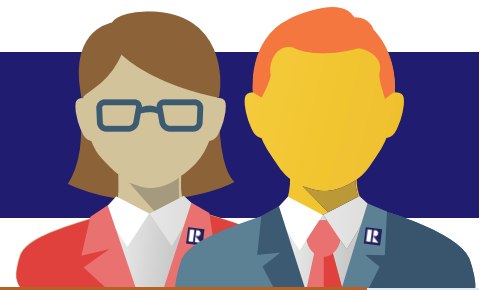


MARKET ONE SHEET MARCH 2016

PROVIDES A QUICK OVERVIEW OF MA MARKET & TRENDS



MARKET ANALYSIS

- Closed home sales at highest level in a March since 2007
- March median home prices have ticked up compared to same time last year
- While inventory remained low, there was a surge of new listings in March

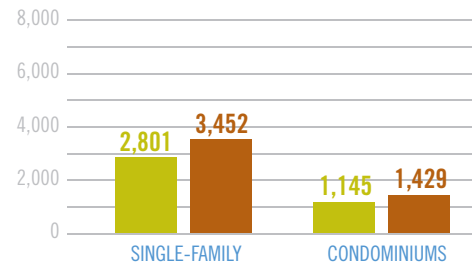
REALTOR® CONFIDENCE INDEXES

	MAR 2015	MAR 2016
MARKET	69.18	72.79
PRICE	78.88	74.45

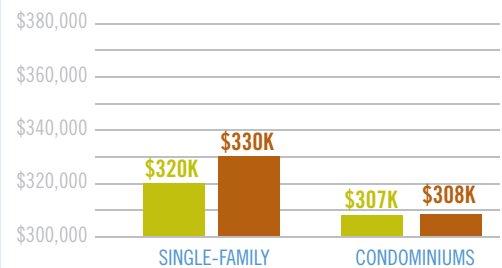
Based on a scale of zero to 100

CLOSED SALES

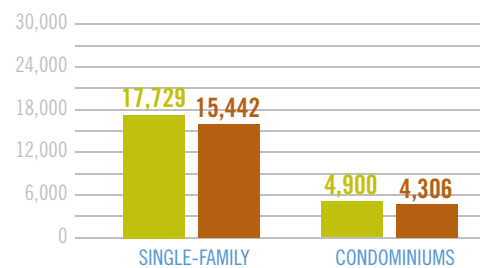
SALES



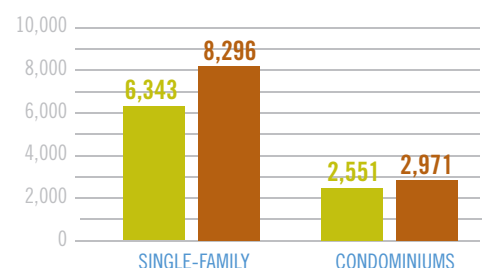
MEDIAN PRICE



INVENTORY



NEW LISTINGS



PENDING HOME SALES



	MAR 2015	MAR 2016
SINGLE-FAMILY		
SALES	4,177	6,431
MEDIAN PRICE	\$320,000	\$329,900
CONDOMINIUMS		
SALES	1,906	2,401
MEDIAN PRICE	\$307,000	\$307,500



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