

Local Market Update – April 2019

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Barnstable County

Single-Family Properties

Key Metrics	April			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	437	536	+ 22.7%	1,420	1,626	+ 14.5%
Closed Sales	399	402	+ 0.8%	1,269	1,275	+ 0.5%
Median Sales Price*	\$399,000	\$425,000	+ 6.5%	\$400,000	\$417,000	+ 4.3%
Inventory of Homes for Sale	2,165	2,194	+ 1.3%	--	--	--
Months Supply of Inventory	5.3	5.4	+ 1.9%	--	--	--
Cumulative Days on Market Until Sale	110	120	+ 9.1%	119	119	0.0%
Percent of Original List Price Received*	95.7%	94.3%	- 1.5%	94.4%	93.1%	- 1.4%
New Listings	704	762	+ 8.2%	2,094	2,327	+ 11.1%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

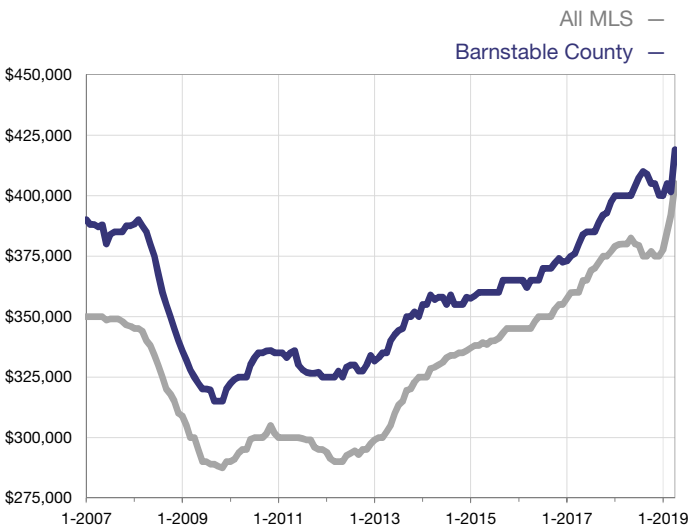
Condominium Properties

Key Metrics	April			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	103	113	+ 9.7%	357	351	- 1.7%
Closed Sales	117	107	- 8.5%	322	270	- 16.1%
Median Sales Price*	\$299,900	\$249,000	- 17.0%	\$283,000	\$255,000	- 9.9%
Inventory of Homes for Sale	489	592	+ 21.1%	--	--	--
Months Supply of Inventory	4.7	6.0	+ 27.7%	--	--	--
Cumulative Days on Market Until Sale	109	90	- 17.4%	117	102	- 12.8%
Percent of Original List Price Received*	95.5%	94.1%	- 1.5%	94.9%	93.8%	- 1.2%
New Listings	163	221	+ 35.6%	510	610	+ 19.6%

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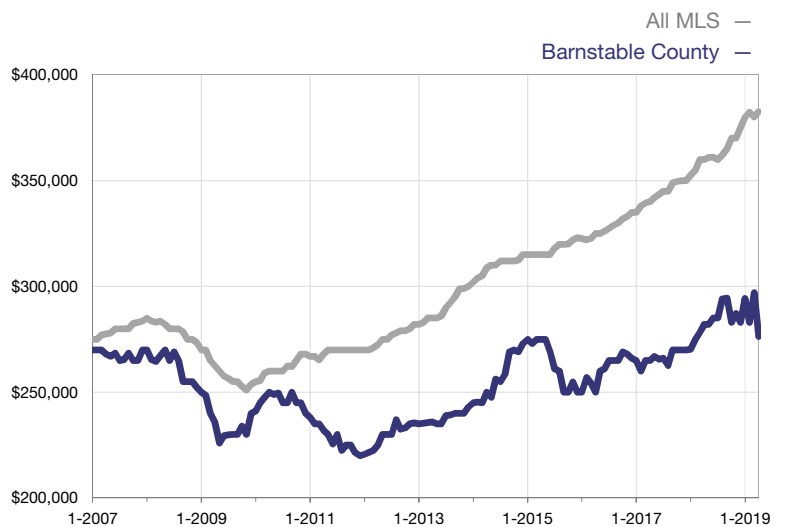
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Berkshire County

Single-Family Properties

Key Metrics	April			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	129	116	- 10.1%	380	408	+ 7.4%
Closed Sales	90	125	+ 38.9%	300	341	+ 13.7%
Median Sales Price*	\$176,250	\$218,800	+ 24.1%	\$195,000	\$208,450	+ 6.9%
Inventory of Homes for Sale	862	759	- 11.9%	--	--	--
Months Supply of Inventory	7.4	6.1	- 17.6%	--	--	--
Cumulative Days on Market Until Sale	150	103	- 31.3%	144	97	- 32.6%
Percent of Original List Price Received*	90.8%	91.0%	+ 0.2%	89.9%	91.1%	+ 1.3%
New Listings	204	214	+ 4.9%	585	635	+ 8.5%

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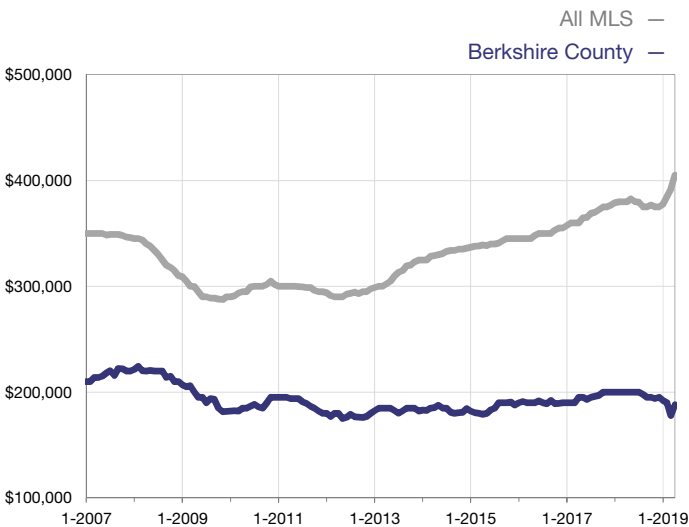
Condominium Properties

Key Metrics	April			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	13	10	- 23.1%	38	40	+ 5.3%
Closed Sales	9	12	+ 33.3%	33	30	- 9.1%
Median Sales Price*	\$215,000	\$225,000	+ 4.7%	\$225,900	\$160,750	- 28.8%
Inventory of Homes for Sale	175	175	0.0%	--	--	--
Months Supply of Inventory	15.3	14.2	- 7.2%	--	--	--
Cumulative Days on Market Until Sale	221	103	- 53.4%	219	132	- 39.7%
Percent of Original List Price Received*	93.6%	93.6%	0.0%	91.8%	92.4%	+ 0.7%
New Listings	27	37	+ 37.0%	71	114	+ 60.6%

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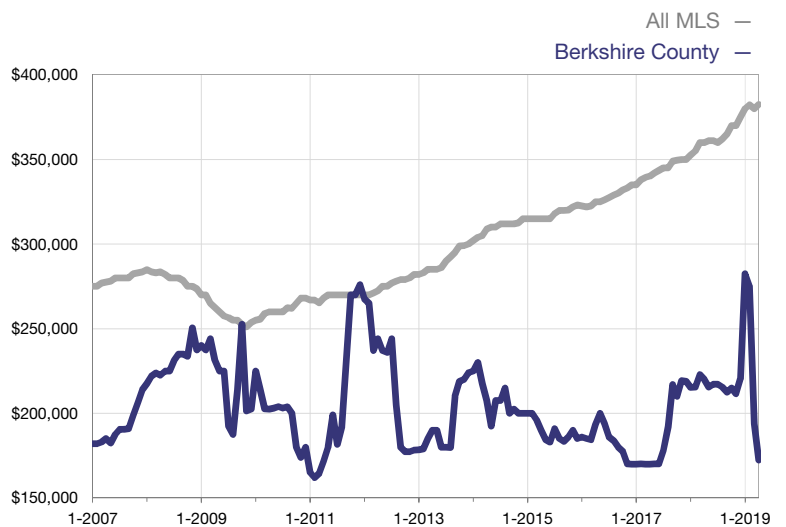
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Bristol County

Single-Family Properties

Key Metrics	April			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	448	512	+ 14.3%	1,428	1,543	+ 8.1%
Closed Sales	342	299	- 12.6%	1,170	1,148	- 1.9%
Median Sales Price*	\$310,000	\$329,900	+ 6.4%	\$294,950	\$314,950	+ 6.8%
Inventory of Homes for Sale	1,106	962	- 13.0%	--	--	--
Months Supply of Inventory	2.7	2.5	- 7.4%	--	--	--
Cumulative Days on Market Until Sale	68	74	+ 8.8%	75	77	+ 2.7%
Percent of Original List Price Received*	96.7%	96.9%	+ 0.2%	96.4%	95.6%	- 0.8%
New Listings	603	632	+ 4.8%	1,800	1,849	+ 2.7%

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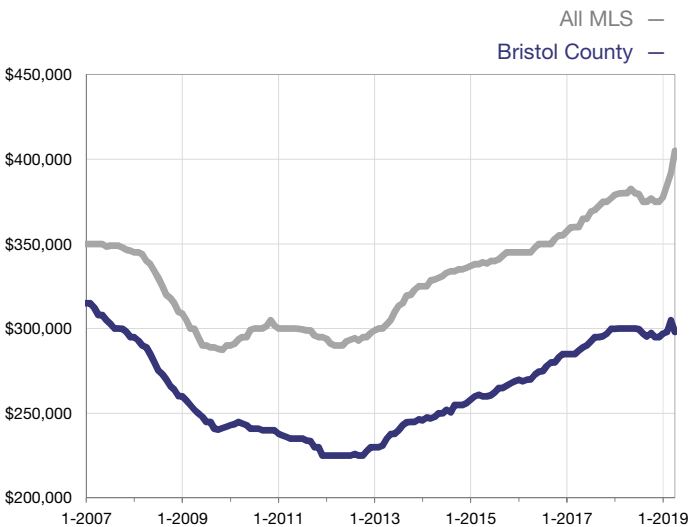
Condominium Properties

Key Metrics	April			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	93	68	- 26.9%	270	264	- 2.2%
Closed Sales	73	63	- 13.7%	210	204	- 2.9%
Median Sales Price*	\$215,000	\$232,000	+ 7.9%	\$210,000	\$216,000	+ 2.9%
Inventory of Homes for Sale	128	141	+ 10.2%	--	--	--
Months Supply of Inventory	1.8	2.0	+ 11.1%	--	--	--
Cumulative Days on Market Until Sale	55	59	+ 7.3%	63	68	+ 7.9%
Percent of Original List Price Received*	97.2%	98.3%	+ 1.1%	96.6%	97.1%	+ 0.5%
New Listings	107	81	- 24.3%	308	320	+ 3.9%

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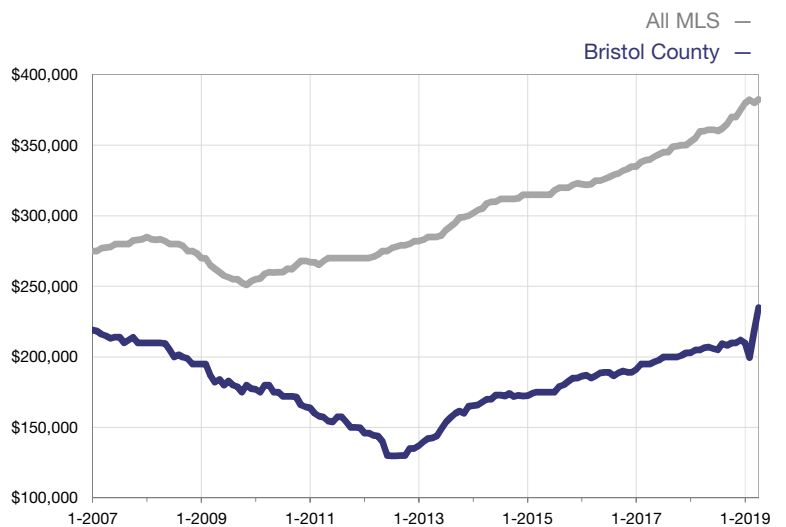
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – April 2019

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Dukes County

Single-Family Properties

Key Metrics	April			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	16	7	- 56.3%	53	28	- 47.2%
Closed Sales	13	4	- 69.2%	48	21	- 56.3%
Median Sales Price*	\$865,000	\$825,000	- 4.6%	\$863,750	\$845,000	- 2.2%
Inventory of Homes for Sale	177	78	- 55.9%	--	--	--
Months Supply of Inventory	11.6	6.5	- 44.0%	--	--	--
Cumulative Days on Market Until Sale	47	85	+ 80.9%	120	196	+ 63.3%
Percent of Original List Price Received*	93.3%	91.4%	- 2.0%	92.7%	90.2%	- 2.7%
New Listings	38	24	- 36.8%	119	64	- 46.2%

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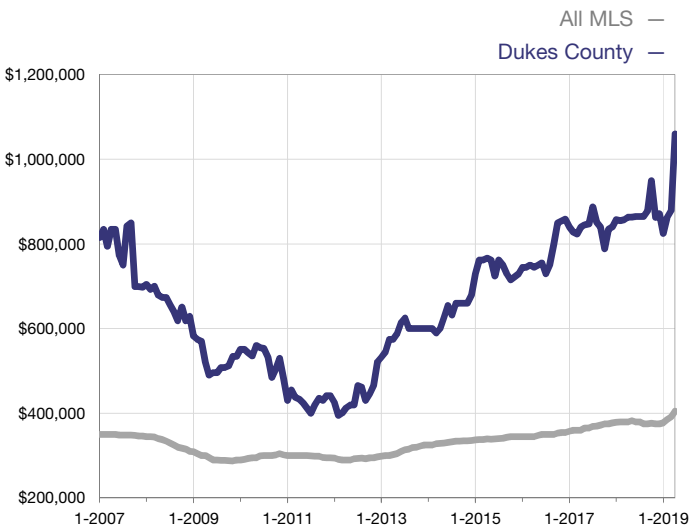
Condominium Properties

Key Metrics	April			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	2	0	- 100.0%	3	3	0.0%
Closed Sales	0	4	--	2	4	+ 100.0%
Median Sales Price*	\$0	\$600,000	--	\$670,000	\$600,000	- 10.4%
Inventory of Homes for Sale	12	10	- 16.7%	--	--	--
Months Supply of Inventory	8.4	5.8	- 31.0%	--	--	--
Cumulative Days on Market Until Sale	0	163	--	31	163	+ 425.8%
Percent of Original List Price Received*	0.0%	98.9%	--	96.0%	98.9%	+ 3.0%
New Listings	3	2	- 33.3%	8	8	0.0%

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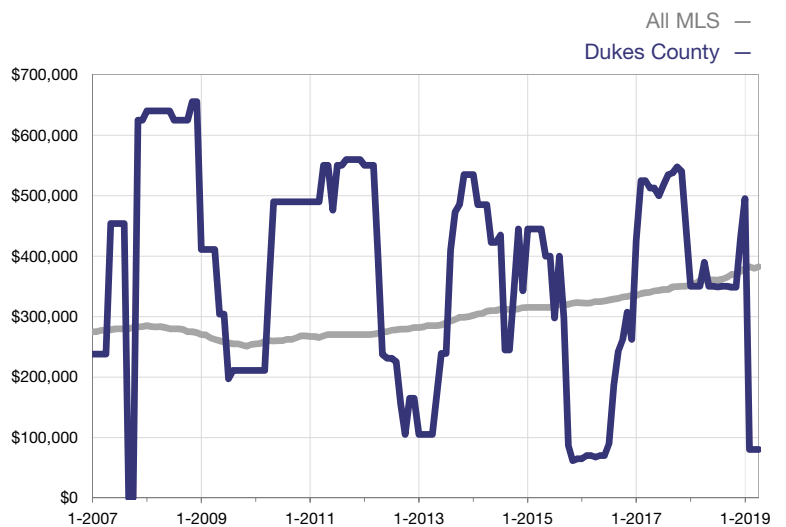
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Essex County

Single-Family Properties

Key Metrics	April			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	566	681	+ 20.3%	1,705	1,954	+ 14.6%
Closed Sales	411	403	- 1.9%	1,431	1,425	- 0.4%
Median Sales Price*	\$447,500	\$440,000	- 1.7%	\$430,000	\$440,000	+ 2.3%
Inventory of Homes for Sale	1,033	1,019	- 1.4%	--	--	--
Months Supply of Inventory	2.0	2.0	0.0%	--	--	--
Cumulative Days on Market Until Sale	55	60	+ 9.1%	66	65	- 1.5%
Percent of Original List Price Received*	99.8%	97.9%	- 1.9%	97.8%	96.5%	- 1.3%
New Listings	828	908	+ 9.7%	2,188	2,443	+ 11.7%

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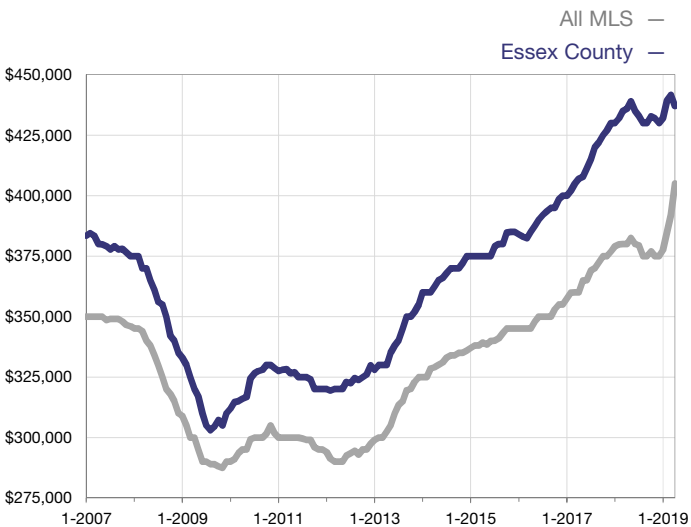
Condominium Properties

Key Metrics	April			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	266	281	+ 5.6%	916	949	+ 3.6%
Closed Sales	226	244	+ 8.0%	743	741	- 0.3%
Median Sales Price*	\$265,000	\$310,000	+ 17.0%	\$275,000	\$305,000	+ 10.9%
Inventory of Homes for Sale	421	386	- 8.3%	--	--	--
Months Supply of Inventory	1.7	1.6	- 5.9%	--	--	--
Cumulative Days on Market Until Sale	44	58	+ 31.8%	53	59	+ 11.3%
Percent of Original List Price Received*	99.2%	98.8%	- 0.4%	98.9%	97.9%	- 1.0%
New Listings	386	329	- 14.8%	1,121	1,098	- 2.1%

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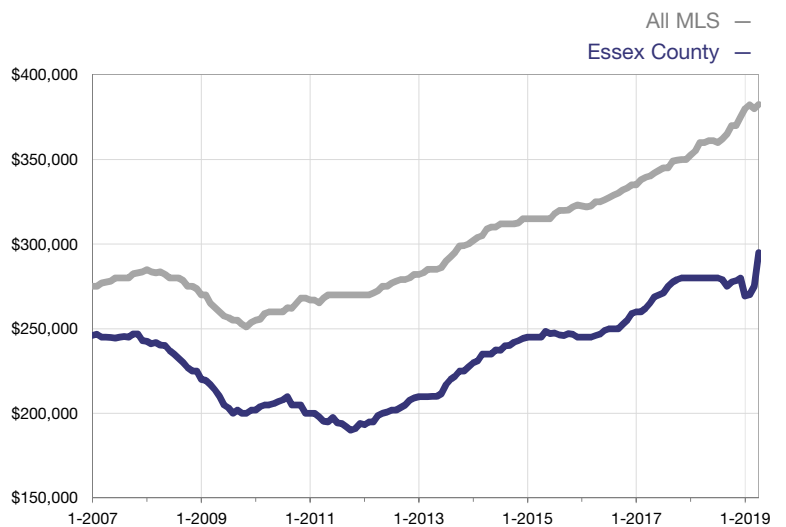
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

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Franklin County

Single-Family Properties

Key Metrics	April			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	54	69	+ 27.8%	154	197	+ 27.9%
Closed Sales	29	47	+ 62.1%	141	146	+ 3.5%
Median Sales Price*	\$191,300	\$231,000	+ 20.8%	\$189,900	\$217,500	+ 14.5%
Inventory of Homes for Sale	179	179	0.0%	--	--	--
Months Supply of Inventory	3.3	3.6	+ 9.1%	--	--	--
Cumulative Days on Market Until Sale	108	100	- 7.4%	131	112	- 14.5%
Percent of Original List Price Received*	94.9%	95.5%	+ 0.6%	94.1%	93.0%	- 1.2%
New Listings	79	94	+ 19.0%	194	242	+ 24.7%

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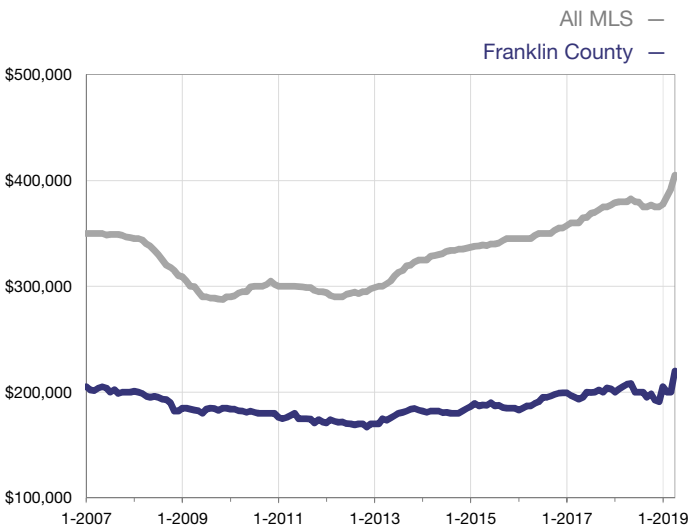
Condominium Properties

Key Metrics	April			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	3	4	+ 33.3%	7	15	+ 114.3%
Closed Sales	0	2	--	2	10	+ 400.0%
Median Sales Price*	\$0	\$280,000	--	\$130,500	\$211,250	+ 61.9%
Inventory of Homes for Sale	13	10	- 23.1%	--	--	--
Months Supply of Inventory	3.0	2.6	- 13.3%	--	--	--
Cumulative Days on Market Until Sale	0	147	--	68	174	+ 155.9%
Percent of Original List Price Received*	0.0%	94.5%	--	97.5%	95.8%	- 1.7%
New Listings	4	5	+ 25.0%	8	15	+ 87.5%

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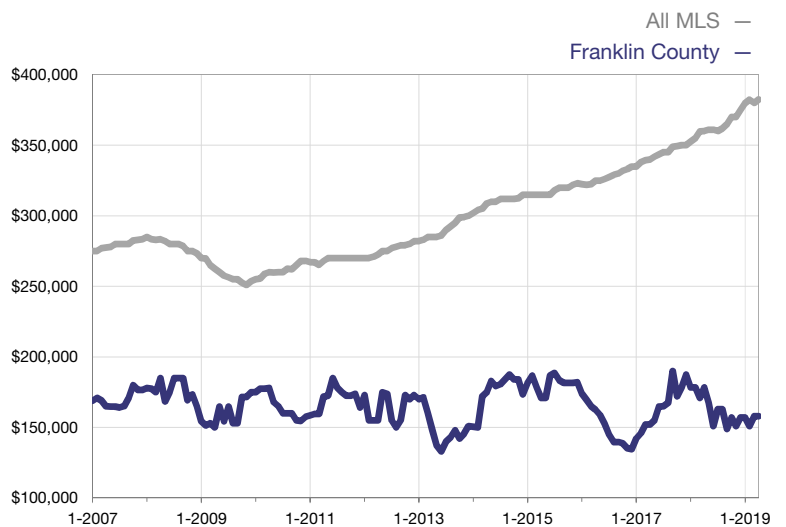
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Hampden County

Single-Family Properties

Key Metrics	April			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	421	462	+ 9.7%	1,287	1,439	+ 11.8%
Closed Sales	285	340	+ 19.3%	1,040	1,085	+ 4.3%
Median Sales Price*	\$204,700	\$205,750	+ 0.5%	\$189,900	\$195,000	+ 2.7%
Inventory of Homes for Sale	939	708	- 24.6%	--	--	--
Months Supply of Inventory	2.7	2.0	- 25.9%	--	--	--
Cumulative Days on Market Until Sale	64	74	+ 15.6%	73	78	+ 6.8%
Percent of Original List Price Received*	96.8%	96.5%	- 0.3%	95.6%	95.1%	- 0.5%
New Listings	566	528	- 6.7%	1,626	1,665	+ 2.4%

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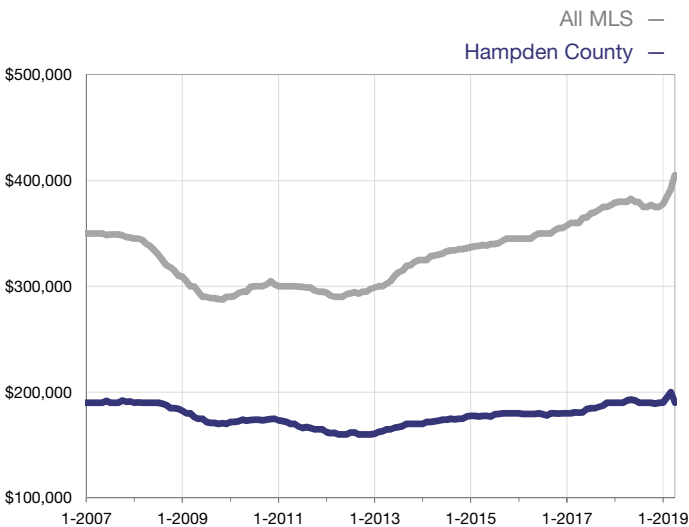
Condominium Properties

Key Metrics	April			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	57	56	- 1.8%	177	203	+ 14.7%
Closed Sales	37	48	+ 29.7%	138	171	+ 23.9%
Median Sales Price*	\$157,000	\$137,350	- 12.5%	\$130,000	\$142,550	+ 9.7%
Inventory of Homes for Sale	149	98	- 34.2%	--	--	--
Months Supply of Inventory	3.4	2.1	- 38.2%	--	--	--
Cumulative Days on Market Until Sale	98	93	- 5.1%	95	90	- 5.3%
Percent of Original List Price Received*	96.3%	95.1%	- 1.2%	96.0%	95.4%	- 0.6%
New Listings	77	65	- 15.6%	212	222	+ 4.7%

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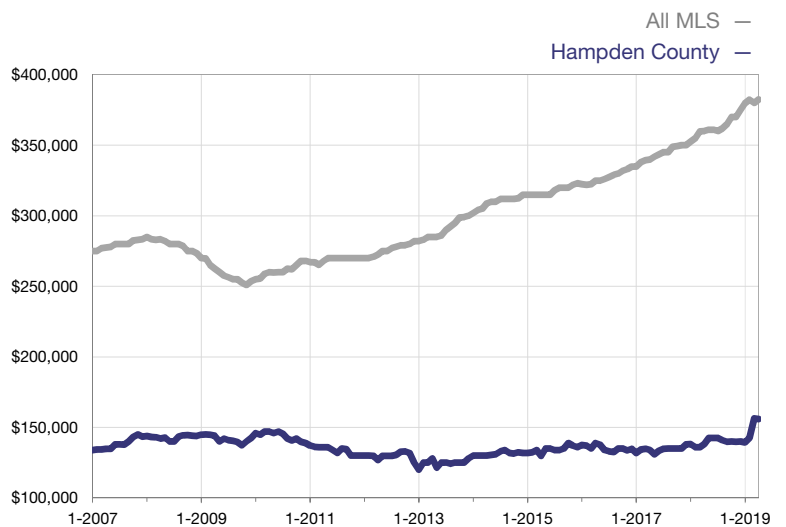
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

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Hampshire County

Single-Family Properties

Key Metrics	April			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	128	124	- 3.1%	381	391	+ 2.6%
Closed Sales	74	88	+ 18.9%	290	265	- 8.6%
Median Sales Price*	\$258,000	\$277,000	+ 7.4%	\$256,162	\$265,000	+ 3.5%
Inventory of Homes for Sale	389	304	- 21.9%	--	--	--
Months Supply of Inventory	3.7	2.9	- 21.6%	--	--	--
Cumulative Days on Market Until Sale	109	109	0.0%	107	108	+ 0.9%
Percent of Original List Price Received*	94.8%	96.0%	+ 1.3%	93.9%	94.2%	+ 0.3%
New Listings	195	163	- 16.4%	534	483	- 9.6%

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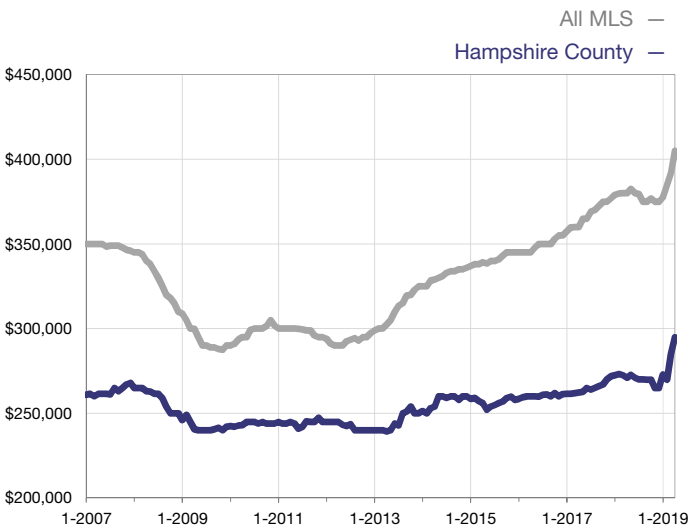
Condominium Properties

Key Metrics	April			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	43	37	- 14.0%	101	102	+ 1.0%
Closed Sales	13	22	+ 69.2%	60	64	+ 6.7%
Median Sales Price*	\$162,100	\$233,899	+ 44.3%	\$192,500	\$225,200	+ 17.0%
Inventory of Homes for Sale	63	63	0.0%	--	--	--
Months Supply of Inventory	2.3	2.6	+ 13.0%	--	--	--
Cumulative Days on Market Until Sale	34	50	+ 47.1%	106	81	- 23.6%
Percent of Original List Price Received*	98.5%	96.8%	- 1.7%	97.3%	96.6%	- 0.7%
New Listings	35	43	+ 22.9%	105	121	+ 15.2%

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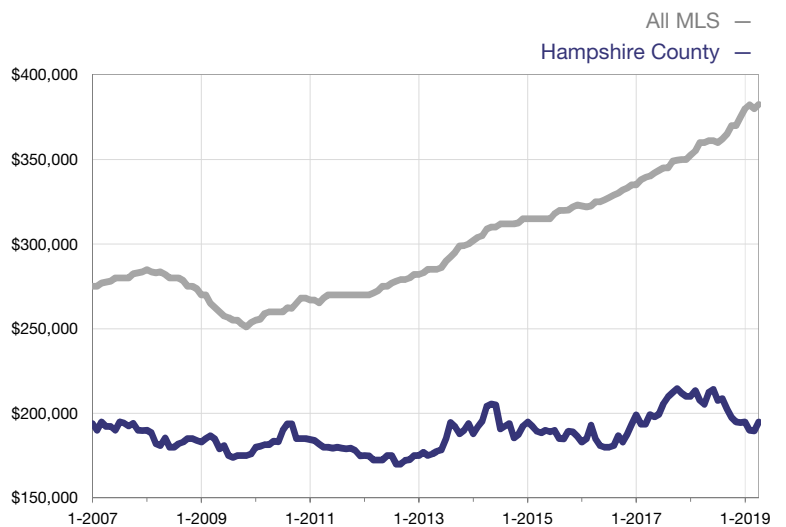
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

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Local Market Update – April 2019

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Middlesex County

Single-Family Properties

Key Metrics	April			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	1,124	1,263	+ 12.4%	3,290	3,633	+ 10.4%
Closed Sales	704	789	+ 12.1%	2,323	2,532	+ 9.0%
Median Sales Price*	\$551,500	\$570,000	+ 3.4%	\$535,000	\$550,000	+ 2.8%
Inventory of Homes for Sale	1,627	1,662	+ 2.2%	--	--	--
Months Supply of Inventory	1.8	1.8	0.0%	--	--	--
Cumulative Days on Market Until Sale	49	57	+ 16.3%	54	61	+ 13.0%
Percent of Original List Price Received*	100.8%	98.8%	- 2.0%	99.3%	97.5%	- 1.8%
New Listings	1,594	1,525	- 4.3%	4,206	4,563	+ 8.5%

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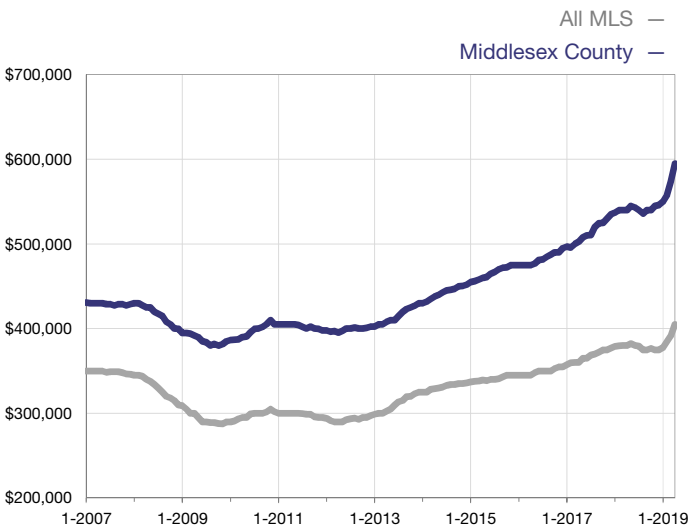
Condominium Properties

Key Metrics	April			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	591	635	+ 7.4%	1,827	2,009	+ 10.0%
Closed Sales	463	442	- 4.5%	1,411	1,385	- 1.8%
Median Sales Price*	\$474,500	\$470,500	- 0.8%	\$464,033	\$455,000	- 1.9%
Inventory of Homes for Sale	649	806	+ 24.2%	--	--	--
Months Supply of Inventory	1.3	1.7	+ 30.8%	--	--	--
Cumulative Days on Market Until Sale	34	43	+ 26.5%	44	52	+ 18.2%
Percent of Original List Price Received*	102.3%	100.0%	- 2.2%	100.9%	98.9%	- 2.0%
New Listings	778	795	+ 2.2%	2,202	2,460	+ 11.7%

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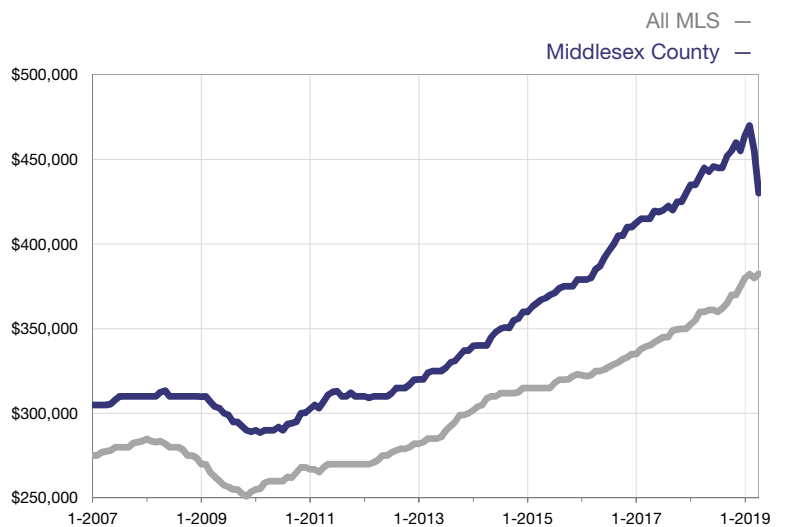
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Nantucket County

Single-Family Properties

Key Metrics	April			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	2	3	+ 50.0%	7	9	+ 28.6%
Closed Sales	2	0	- 100.0%	13	11	- 15.4%
Median Sales Price*	\$2,386,500	\$0	- 100.0%	\$1,785,000	\$1,700,000	- 4.8%
Inventory of Homes for Sale	50	47	- 6.0%	--	--	--
Months Supply of Inventory	10.3	10.3	0.0%	--	--	--
Cumulative Days on Market Until Sale	171	0	- 100.0%	121	100	- 17.4%
Percent of Original List Price Received*	91.2%	0.0%	- 100.0%	89.9%	92.3%	+ 2.7%
New Listings	12	17	+ 41.7%	37	31	- 16.2%

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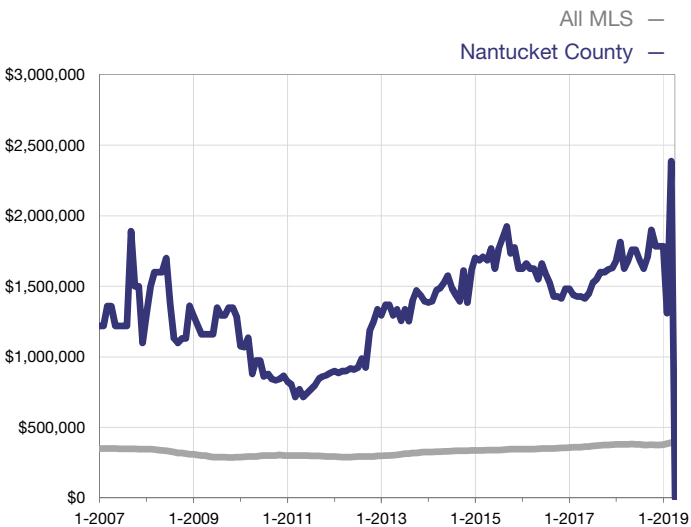
Condominium Properties

Key Metrics	April			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	1	1	0.0%	2	1	- 50.0%
Closed Sales	1	0	- 100.0%	1	0	- 100.0%
Median Sales Price*	\$680,000	\$0	- 100.0%	\$680,000	\$0	- 100.0%
Inventory of Homes for Sale	5	2	- 60.0%	--	--	--
Months Supply of Inventory	4.0	2.0	- 50.0%	--	--	--
Cumulative Days on Market Until Sale	5	0	- 100.0%	5	0	- 100.0%
Percent of Original List Price Received*	100.7%	0.0%	- 100.0%	100.7%	0.0%	- 100.0%
New Listings	2	0	- 100.0%	6	3	- 50.0%

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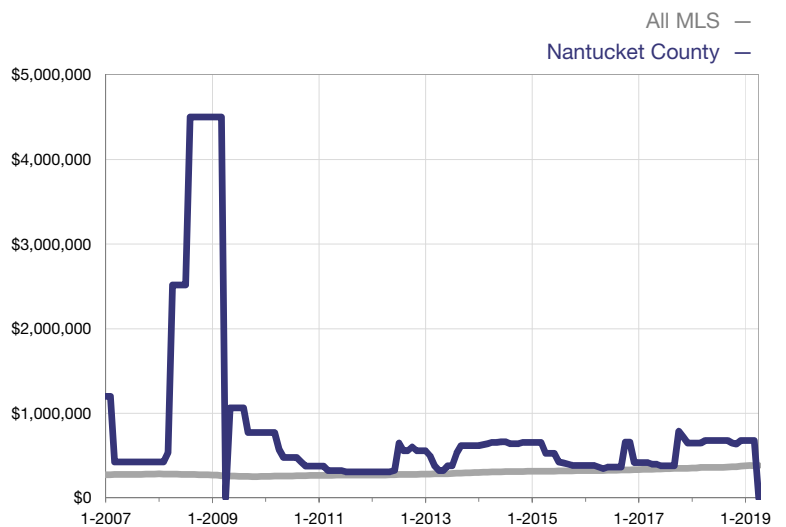
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – April 2019

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Norfolk County

Single-Family Properties

Key Metrics	April			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	671	707	+ 5.4%	1,961	1,949	- 0.6%
Closed Sales	426	411	- 3.5%	1,394	1,333	- 4.4%
Median Sales Price*	\$522,500	\$525,000	+ 0.5%	\$485,000	\$510,500	+ 5.3%
Inventory of Homes for Sale	1,164	1,066	- 8.4%	--	--	--
Months Supply of Inventory	2.2	2.1	- 4.5%	--	--	--
Cumulative Days on Market Until Sale	52	54	+ 3.8%	60	66	+ 10.0%
Percent of Original List Price Received*	99.9%	98.2%	- 1.7%	98.2%	96.7%	- 1.5%
New Listings	981	915	- 6.7%	2,620	2,562	- 2.2%

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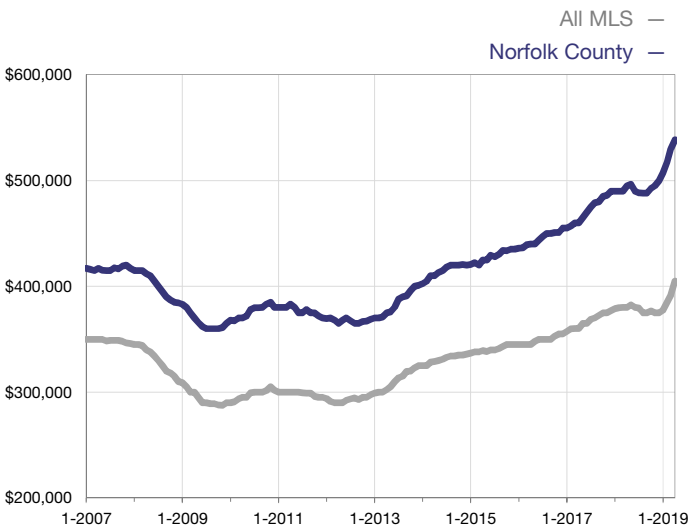
Condominium Properties

Key Metrics	April			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	265	303	+ 14.3%	782	909	+ 16.2%
Closed Sales	168	180	+ 7.1%	561	580	+ 3.4%
Median Sales Price*	\$349,950	\$409,000	+ 16.9%	\$350,000	\$395,250	+ 12.9%
Inventory of Homes for Sale	371	442	+ 19.1%	--	--	--
Months Supply of Inventory	1.8	2.2	+ 22.2%	--	--	--
Cumulative Days on Market Until Sale	38	50	+ 31.6%	48	58	+ 20.8%
Percent of Original List Price Received*	101.0%	99.2%	- 1.8%	99.5%	98.6%	- 0.9%
New Listings	367	378	+ 3.0%	1,006	1,196	+ 18.9%

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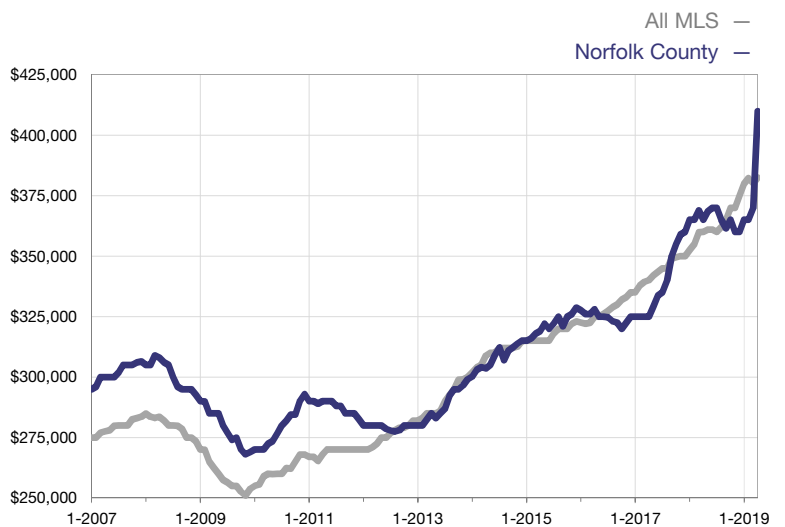
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – April 2019

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Plymouth County

Single-Family Properties

Key Metrics	April			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	591	695	+ 17.6%	1,870	2,040	+ 9.1%
Closed Sales	416	413	- 0.7%	1,462	1,439	- 1.6%
Median Sales Price*	\$385,750	\$385,000	- 0.2%	\$369,900	\$375,000	+ 1.4%
Inventory of Homes for Sale	1,368	1,278	- 6.6%	--	--	--
Months Supply of Inventory	2.6	2.5	- 3.8%	--	--	--
Cumulative Days on Market Until Sale	69	68	- 1.4%	77	77	0.0%
Percent of Original List Price Received*	98.2%	96.9%	- 1.3%	96.8%	96.3%	- 0.5%
New Listings	897	880	- 1.9%	2,424	2,622	+ 8.2%

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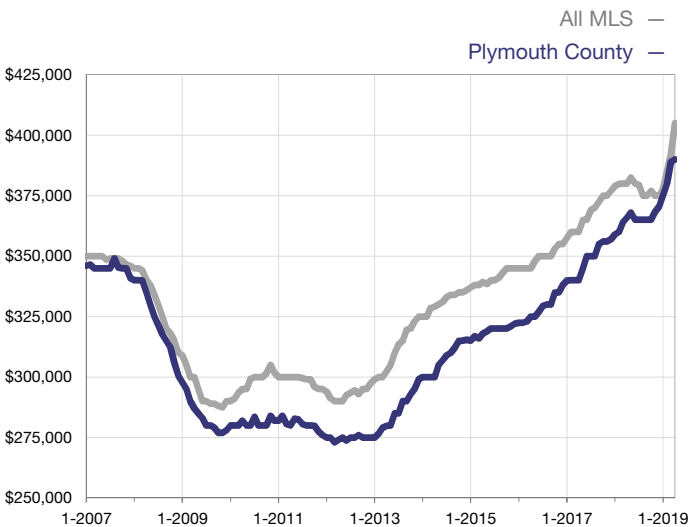
Condominium Properties

Key Metrics	April			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	114	151	+ 32.5%	385	476	+ 23.6%
Closed Sales	78	117	+ 50.0%	284	394	+ 38.7%
Median Sales Price*	\$272,450	\$299,900	+ 10.1%	\$279,900	\$305,000	+ 9.0%
Inventory of Homes for Sale	307	297	- 3.3%	--	--	--
Months Supply of Inventory	2.9	2.7	- 6.9%	--	--	--
Cumulative Days on Market Until Sale	85	60	- 29.4%	65	64	- 1.5%
Percent of Original List Price Received*	99.6%	98.3%	- 1.3%	99.3%	97.7%	- 1.6%
New Listings	179	190	+ 6.1%	523	593	+ 13.4%

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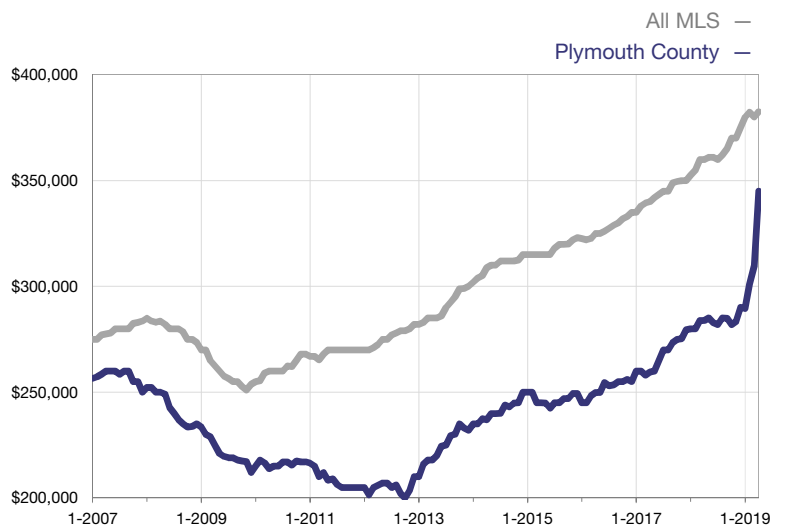
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – April 2019

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Suffolk County

Single-Family Properties

Key Metrics	April			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	135	139	+ 3.0%	356	410	+ 15.2%
Closed Sales	73	78	+ 6.8%	285	284	- 0.4%
Median Sales Price*	\$535,000	\$595,000	+ 11.2%	\$535,000	\$553,500	+ 3.5%
Inventory of Homes for Sale	220	168	- 23.6%	--	--	--
Months Supply of Inventory	2.0	1.5	- 25.0%	--	--	--
Cumulative Days on Market Until Sale	32	42	+ 31.3%	46	52	+ 13.0%
Percent of Original List Price Received*	102.2%	97.5%	- 4.6%	99.1%	97.6%	- 1.5%
New Listings	210	168	- 20.0%	511	506	- 1.0%

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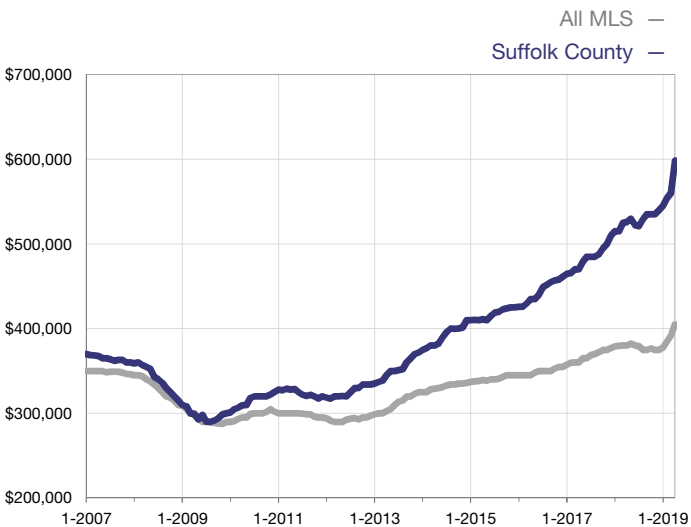
Condominium Properties

Key Metrics	April			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	507	630	+ 24.3%	1,663	1,724	+ 3.7%
Closed Sales	406	369	- 9.1%	1,287	1,164	- 9.6%
Median Sales Price*	\$680,000	\$610,000	- 10.3%	\$616,000	\$590,000	- 4.2%
Inventory of Homes for Sale	926	964	+ 4.1%	--	--	--
Months Supply of Inventory	2.3	2.4	+ 4.3%	--	--	--
Cumulative Days on Market Until Sale	42	55	+ 31.0%	49	57	+ 16.3%
Percent of Original List Price Received*	101.5%	98.6%	- 2.9%	99.6%	97.7%	- 1.9%
New Listings	825	798	- 3.3%	2,241	2,410	+ 7.5%

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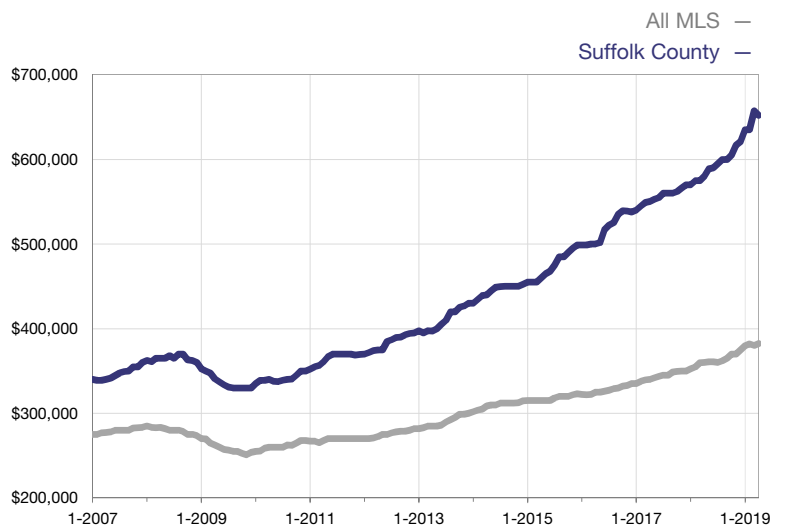
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – April 2019

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Worcester County

Single-Family Properties

Key Metrics	April			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	858	909	+ 5.9%	2,584	2,686	+ 3.9%
Closed Sales	586	570	- 2.7%	2,004	1,974	- 1.5%
Median Sales Price*	\$273,000	\$292,001	+ 7.0%	\$262,750	\$278,950	+ 6.2%
Inventory of Homes for Sale	1,743	1,486	- 14.7%	--	--	--
Months Supply of Inventory	2.4	2.1	- 12.5%	--	--	--
Cumulative Days on Market Until Sale	64	73	+ 14.1%	71	76	+ 7.0%
Percent of Original List Price Received*	98.0%	97.3%	- 0.7%	97.1%	96.1%	- 1.0%
New Listings	1,188	1,176	- 1.0%	3,216	3,240	+ 0.7%

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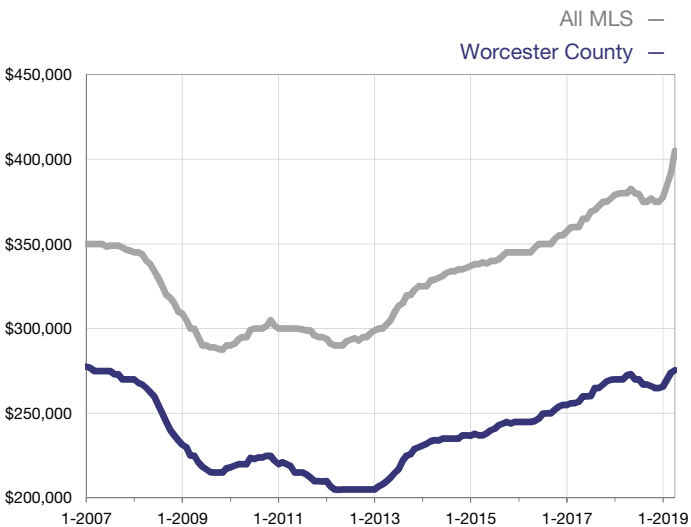
Condominium Properties

Key Metrics	April			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	190	178	- 6.3%	575	546	- 5.0%
Closed Sales	135	128	- 5.2%	443	436	- 1.6%
Median Sales Price*	\$215,000	\$232,500	+ 8.1%	\$198,000	\$210,000	+ 6.1%
Inventory of Homes for Sale	334	252	- 24.6%	--	--	--
Months Supply of Inventory	2.2	1.7	- 22.7%	--	--	--
Cumulative Days on Market Until Sale	60	60	0.0%	62	64	+ 3.2%
Percent of Original List Price Received*	98.5%	99.5%	+ 1.0%	98.0%	98.2%	+ 0.2%
New Listings	221	186	- 15.8%	692	634	- 8.4%

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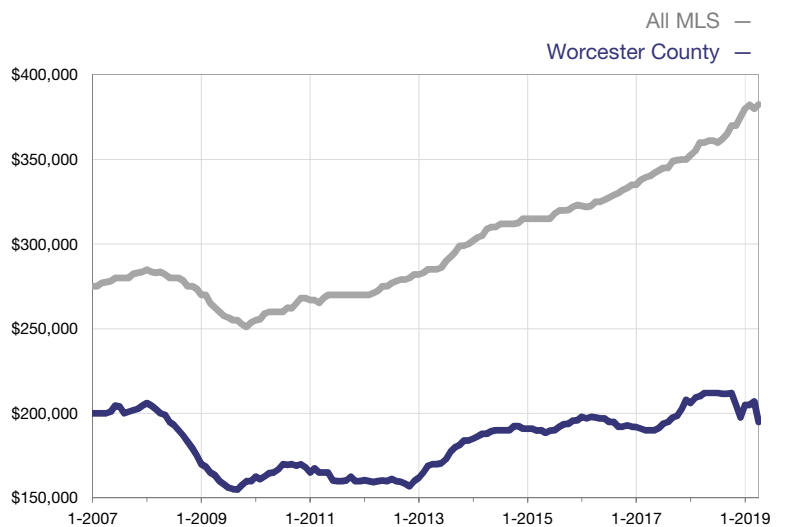
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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