

Local Market Update – March 2018

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Barnstable County

Single-Family Properties

Key Metrics	March			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	538	436	- 19.0%	1,171	1,059	- 9.6%
Closed Sales	393	320	- 18.6%	946	862	- 8.9%
Median Sales Price*	\$385,000	\$408,750	+ 6.2%	\$375,000	\$400,000	+ 6.7%
Inventory of Homes for Sale	2,424	1,795	- 25.9%	--	--	--
Months Supply of Inventory	5.4	4.4	- 18.5%	--	--	--
Cumulative Days on Market Until Sale	147	133	- 9.5%	145	125	- 13.8%
Percent of Original List Price Received*	93.3%	95.2%	+ 2.0%	92.9%	93.9%	+ 1.1%
New Listings	675	575	- 14.8%	1,586	1,405	- 11.4%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

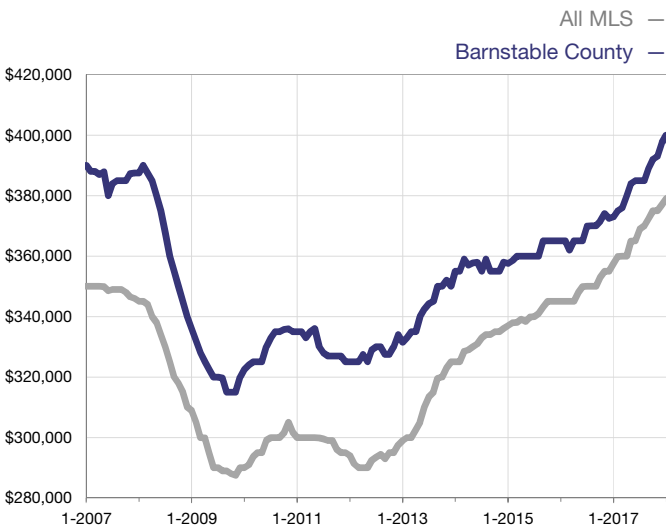
Condominium Properties

Key Metrics	March			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	114	102	- 10.5%	256	265	+ 3.5%
Closed Sales	84	68	- 19.0%	199	198	- 0.5%
Median Sales Price*	\$237,500	\$268,750	+ 13.2%	\$245,000	\$278,250	+ 13.6%
Inventory of Homes for Sale	554	416	- 24.9%	--	--	--
Months Supply of Inventory	5.7	4.1	- 28.1%	--	--	--
Cumulative Days on Market Until Sale	124	95	- 23.4%	149	119	- 20.1%
Percent of Original List Price Received*	97.2%	94.8%	- 2.5%	94.8%	94.6%	- 0.2%
New Listings	142	120	- 15.5%	339	347	+ 2.4%

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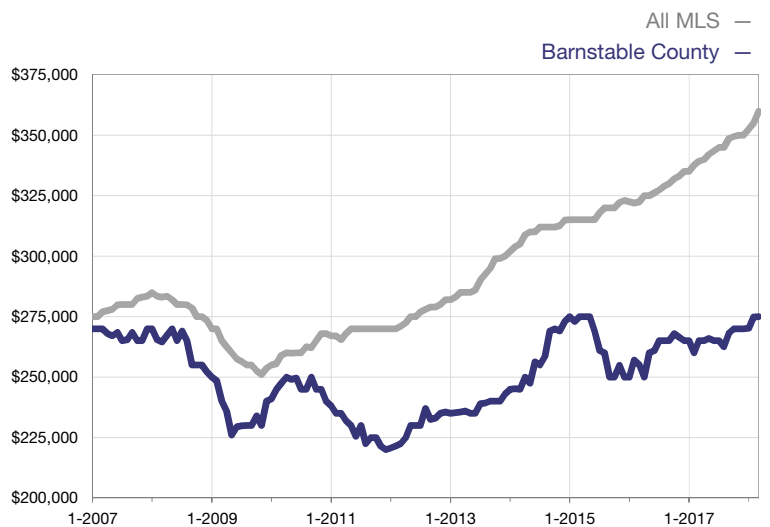
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Berkshire County

Single-Family Properties

Key Metrics	March			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	122	91	- 25.4%	306	253	- 17.3%
Closed Sales	82	86	+ 4.9%	248	210	- 15.3%
Median Sales Price*	\$181,500	\$196,000	+ 8.0%	\$190,125	\$196,000	+ 3.1%
Inventory of Homes for Sale	942	732	- 22.3%	--	--	--
Months Supply of Inventory	8.1	6.3	- 22.2%	--	--	--
Cumulative Days on Market Until Sale	115	129	+ 12.2%	132	141	+ 6.8%
Percent of Original List Price Received*	90.7%	91.0%	+ 0.3%	88.5%	89.5%	+ 1.1%
New Listings	188	147	- 21.8%	426	368	- 13.6%

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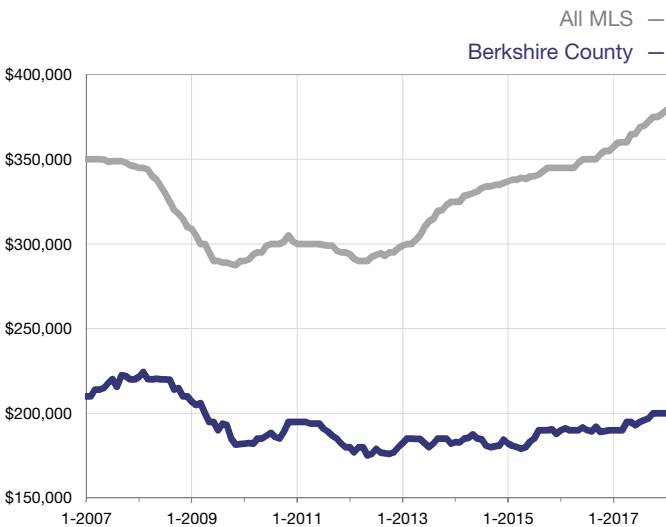
Condominium Properties

Key Metrics	March			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	16	15	- 6.3%	28	25	- 10.7%
Closed Sales	8	9	+ 12.5%	17	24	+ 41.2%
Median Sales Price*	\$162,500	\$300,000	+ 84.6%	\$193,900	\$232,950	+ 20.1%
Inventory of Homes for Sale	180	137	- 23.9%	--	--	--
Months Supply of Inventory	18.9	11.7	- 38.1%	--	--	--
Cumulative Days on Market Until Sale	161	216	+ 34.2%	177	219	+ 23.7%
Percent of Original List Price Received*	86.5%	92.9%	+ 7.4%	91.0%	91.1%	+ 0.1%
New Listings	23	24	+ 4.3%	45	39	- 13.3%

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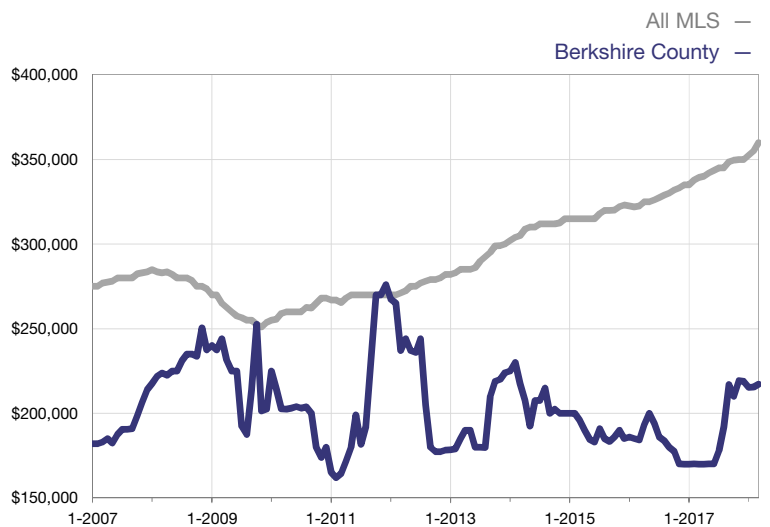
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – March 2018

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Bristol County

Single-Family Properties

Key Metrics	March			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	435	433	- 0.5%	1,031	1,047	+ 1.6%
Closed Sales	309	317	+ 2.6%	830	823	- 0.8%
Median Sales Price*	\$282,100	\$290,000	+ 2.8%	\$275,000	\$290,000	+ 5.5%
Inventory of Homes for Sale	1,146	871	- 24.0%	--	--	--
Months Supply of Inventory	2.9	2.1	- 27.6%	--	--	--
Cumulative Days on Market Until Sale	80	77	- 3.8%	79	78	- 1.3%
Percent of Original List Price Received*	96.9%	96.9%	0.0%	96.3%	96.2%	- 0.1%
New Listings	541	449	- 17.0%	1,282	1,199	- 6.5%

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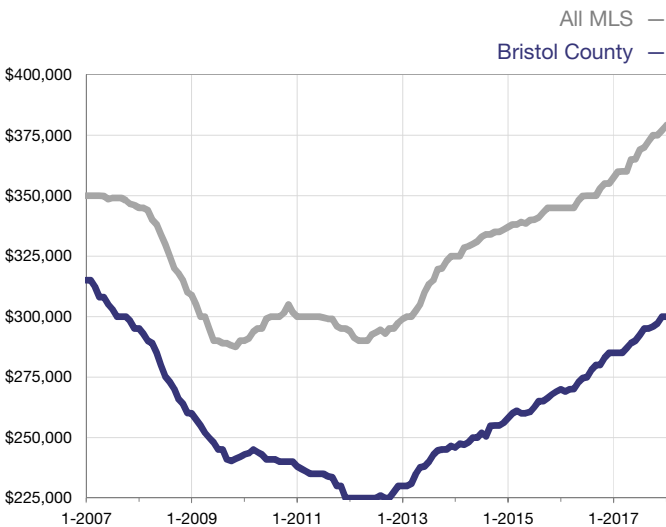
Condominium Properties

Key Metrics	March			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	70	94	+ 34.3%	205	180	- 12.2%
Closed Sales	76	62	- 18.4%	165	134	- 18.8%
Median Sales Price*	\$185,500	\$170,750	- 8.0%	\$195,000	\$206,000	+ 5.6%
Inventory of Homes for Sale	171	107	- 37.4%	--	--	--
Months Supply of Inventory	2.4	1.5	- 37.5%	--	--	--
Cumulative Days on Market Until Sale	69	53	- 23.2%	74	67	- 9.5%
Percent of Original List Price Received*	97.6%	96.1%	- 1.5%	97.1%	96.3%	- 0.8%
New Listings	92	69	- 25.0%	239	200	- 16.3%

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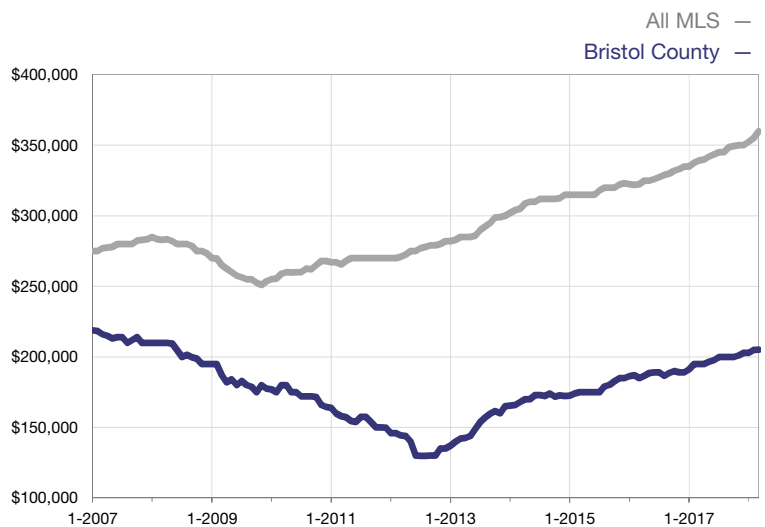
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – March 2018

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Dukes County

Single-Family Properties

Key Metrics	March			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	11	14	+ 27.3%	40	36	- 10.0%
Closed Sales	13	8	- 38.5%	33	32	- 3.0%
Median Sales Price*	\$767,500	\$805,000	+ 4.9%	\$698,750	\$891,250	+ 27.5%
Inventory of Homes for Sale	159	140	- 11.9%	--	--	--
Months Supply of Inventory	11.0	9.1	- 17.3%	--	--	--
Cumulative Days on Market Until Sale	175	115	- 34.3%	166	130	- 21.7%
Percent of Original List Price Received*	93.7%	89.6%	- 4.4%	90.2%	92.3%	+ 2.3%
New Listings	33	29	- 12.1%	81	82	+ 1.2%

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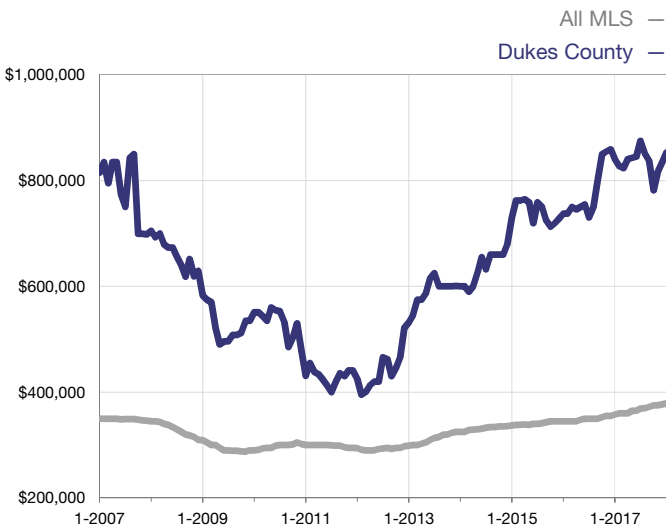
Condominium Properties

Key Metrics	March			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	1	0	- 100.0%	3	1	- 66.7%
Closed Sales	0	0	--	3	2	- 33.3%
Median Sales Price*	\$0	\$0	--	\$555,000	\$670,000	+ 20.7%
Inventory of Homes for Sale	13	9	- 30.8%	--	--	--
Months Supply of Inventory	8.3	6.5	- 21.7%	--	--	--
Cumulative Days on Market Until Sale	0	0	--	153	31	- 79.7%
Percent of Original List Price Received*	0.0%	0.0%	--	86.9%	96.0%	+ 10.5%
New Listings	1	2	+ 100.0%	3	5	+ 66.7%

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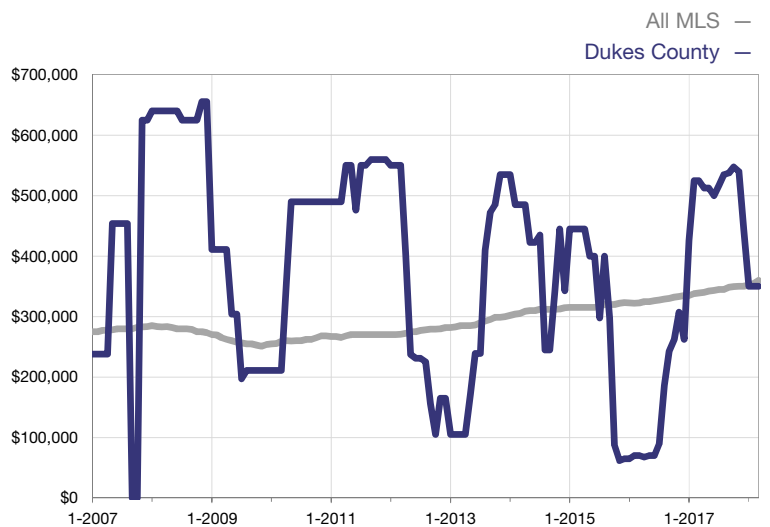
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Essex County

Single-Family Properties

Key Metrics	March			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	538	522	- 3.0%	1,223	1,207	- 1.3%
Closed Sales	385	332	- 13.8%	1,064	1,013	- 4.8%
Median Sales Price*	\$415,000	\$433,250	+ 4.4%	\$399,950	\$421,500	+ 5.4%
Inventory of Homes for Sale	1,014	714	- 29.6%	--	--	--
Months Supply of Inventory	1.9	1.4	- 26.3%	--	--	--
Cumulative Days on Market Until Sale	72	79	+ 9.7%	69	70	+ 1.4%
Percent of Original List Price Received*	97.6%	97.3%	- 0.3%	96.6%	97.0%	+ 0.4%
New Listings	735	581	- 21.0%	1,545	1,368	- 11.5%

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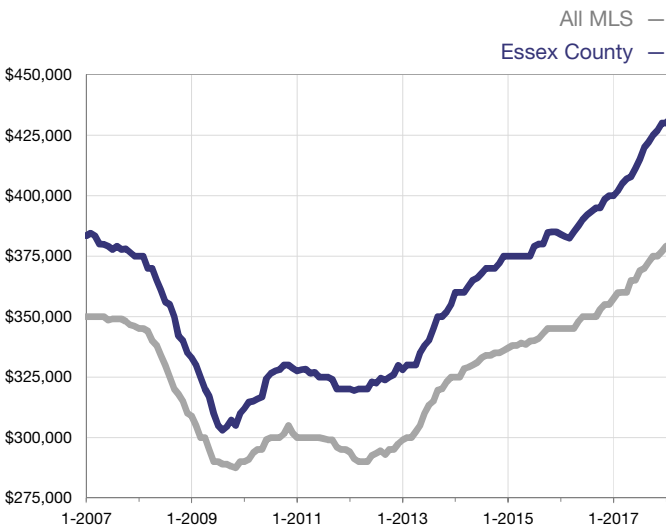
Condominium Properties

Key Metrics	March			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	275	290	+ 5.5%	643	673	+ 4.7%
Closed Sales	239	196	- 18.0%	565	511	- 9.6%
Median Sales Price*	\$264,900	\$265,000	+ 0.0%	\$274,900	\$280,000	+ 1.9%
Inventory of Homes for Sale	469	291	- 38.0%	--	--	--
Months Supply of Inventory	2.0	1.2	- 40.0%	--	--	--
Cumulative Days on Market Until Sale	69	56	- 18.8%	68	57	- 16.2%
Percent of Original List Price Received*	98.2%	99.2%	+ 1.0%	97.7%	98.7%	+ 1.0%
New Listings	336	304	- 9.5%	789	732	- 7.2%

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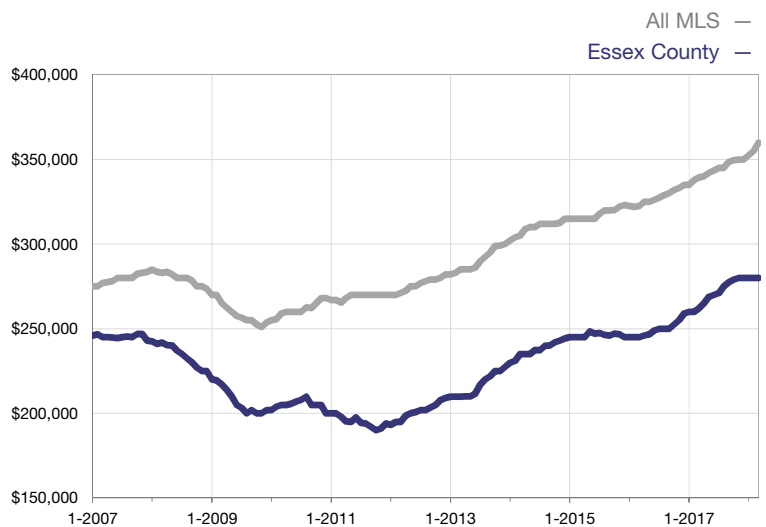
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

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Franklin County

Single-Family Properties

Key Metrics	March			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	46	53	+ 15.2%	117	110	- 6.0%
Closed Sales	41	35	- 14.6%	100	111	+ 11.0%
Median Sales Price*	\$175,000	\$211,000	+ 20.6%	\$174,950	\$189,900	+ 8.5%
Inventory of Homes for Sale	245	140	- 42.9%	--	--	--
Months Supply of Inventory	4.7	2.6	- 44.7%	--	--	--
Cumulative Days on Market Until Sale	166	155	- 6.6%	139	133	- 4.3%
Percent of Original List Price Received*	91.5%	92.3%	+ 0.9%	92.3%	93.8%	+ 1.6%
New Listings	66	57	- 13.6%	152	115	- 24.3%

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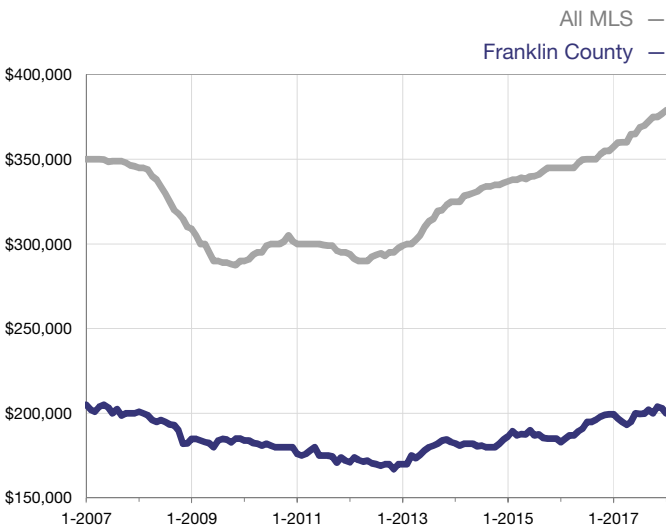
Condominium Properties

Key Metrics	March			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	2	1	- 50.0%	7	4	- 42.9%
Closed Sales	1	1	0.0%	6	2	- 66.7%
Median Sales Price*	\$210,000	\$98,000	- 53.3%	\$214,000	\$130,500	- 39.0%
Inventory of Homes for Sale	19	10	- 47.4%	--	--	--
Months Supply of Inventory	4.6	2.4	- 47.8%	--	--	--
Cumulative Days on Market Until Sale	86	62	- 27.9%	316	68	- 78.5%
Percent of Original List Price Received*	87.5%	99.1%	+ 13.3%	87.6%	97.5%	+ 11.3%
New Listings	7	1	- 85.7%	10	4	- 60.0%

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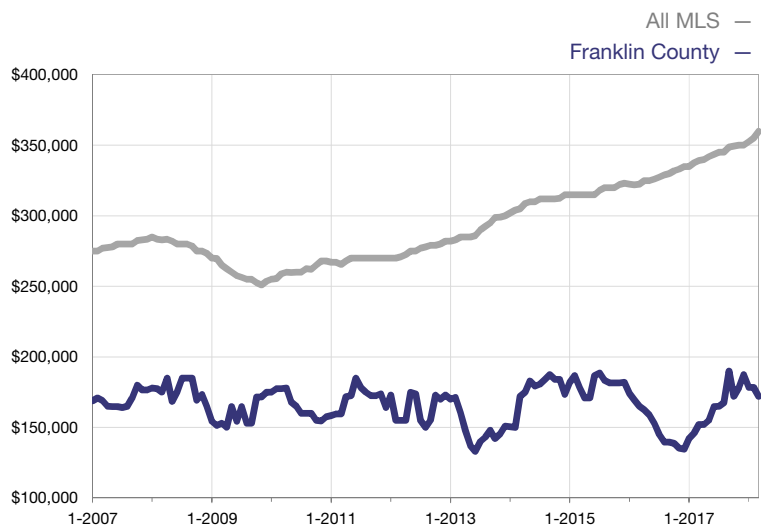
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – March 2018

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Hampden County

Single-Family Properties

Key Metrics	March			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	382	416	+ 8.9%	914	964	+ 5.5%
Closed Sales	314	252	- 19.7%	709	752	+ 6.1%
Median Sales Price*	\$175,000	\$189,450	+ 8.3%	\$171,000	\$184,950	+ 8.2%
Inventory of Homes for Sale	1,036	693	- 33.1%	--	--	--
Months Supply of Inventory	3.1	2.0	- 35.5%	--	--	--
Cumulative Days on Market Until Sale	93	83	- 10.8%	92	77	- 16.3%
Percent of Original List Price Received*	94.5%	95.2%	+ 0.7%	94.3%	95.2%	+ 1.0%
New Listings	443	437	- 1.4%	1,116	1,062	- 4.8%

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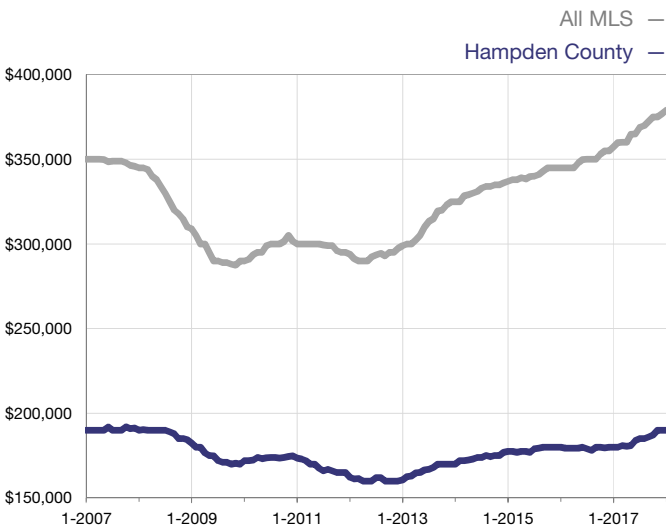
Condominium Properties

Key Metrics	March			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	38	49	+ 28.9%	110	126	+ 14.5%
Closed Sales	49	37	- 24.5%	108	99	- 8.3%
Median Sales Price*	\$125,000	\$124,000	- 0.8%	\$134,850	\$126,500	- 6.2%
Inventory of Homes for Sale	171	125	- 26.9%	--	--	--
Months Supply of Inventory	3.9	2.9	- 25.6%	--	--	--
Cumulative Days on Market Until Sale	112	93	- 17.0%	127	94	- 26.0%
Percent of Original List Price Received*	95.2%	96.1%	+ 0.9%	93.7%	96.0%	+ 2.5%
New Listings	61	52	- 14.8%	157	135	- 14.0%

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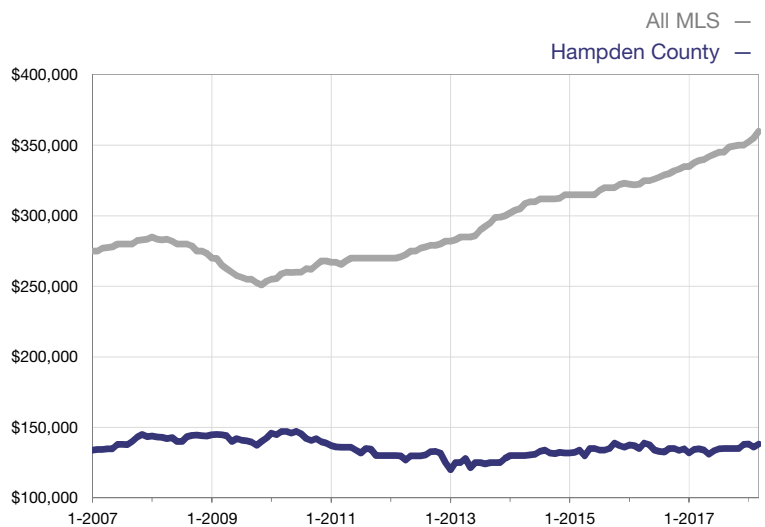
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



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Local Market Update – March 2018

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Hampshire County

Single-Family Properties

Key Metrics	March			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	110	129	+ 17.3%	240	265	+ 10.4%
Closed Sales	71	71	0.0%	207	215	+ 3.9%
Median Sales Price*	\$273,000	\$253,000	- 7.3%	\$250,000	\$256,000	+ 2.4%
Inventory of Homes for Sale	409	317	- 22.5%	--	--	--
Months Supply of Inventory	3.7	3.0	- 18.9%	--	--	--
Cumulative Days on Market Until Sale	100	111	+ 11.0%	117	106	- 9.4%
Percent of Original List Price Received*	93.4%	93.5%	+ 0.1%	93.0%	93.6%	+ 0.6%
New Listings	175	158	- 9.7%	357	342	- 4.2%

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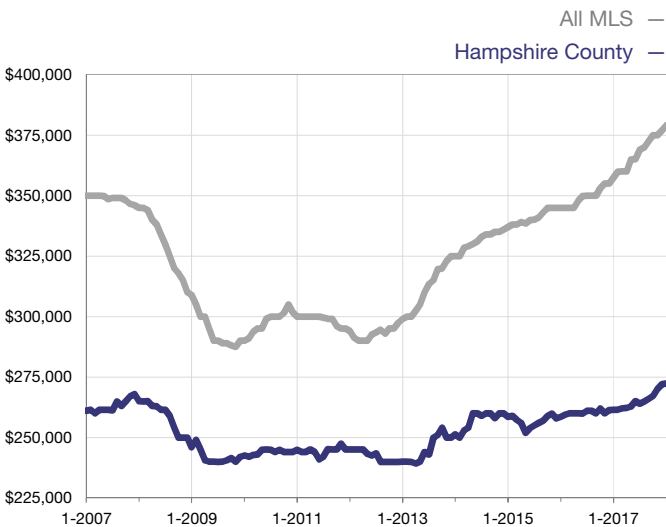
Condominium Properties

Key Metrics	March			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	29	22	- 24.1%	54	62	+ 14.8%
Closed Sales	21	16	- 23.8%	53	47	- 11.3%
Median Sales Price*	\$260,000	\$197,500	- 24.0%	\$215,000	\$205,000	- 4.7%
Inventory of Homes for Sale	89	76	- 14.6%	--	--	--
Months Supply of Inventory	3.5	2.8	- 20.0%	--	--	--
Cumulative Days on Market Until Sale	214	119	- 44.4%	154	126	- 18.2%
Percent of Original List Price Received*	98.3%	96.3%	- 2.0%	96.6%	96.9%	+ 0.3%
New Listings	34	24	- 29.4%	71	70	- 1.4%

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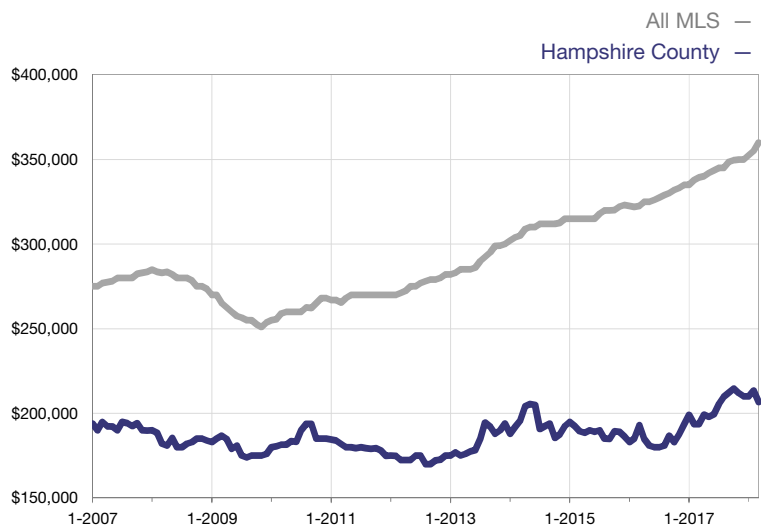
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

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Local Market Update – March 2018

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Middlesex County

Single-Family Properties

Key Metrics	March			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	991	1,061	+ 7.1%	2,238	2,265	+ 1.2%
Closed Sales	689	587	- 14.8%	1,706	1,611	- 5.6%
Median Sales Price*	\$510,000	\$534,900	+ 4.9%	\$486,550	\$530,000	+ 8.9%
Inventory of Homes for Sale	1,605	1,095	- 31.8%	--	--	--
Months Supply of Inventory	1.7	1.2	- 29.4%	--	--	--
Cumulative Days on Market Until Sale	75	55	- 26.7%	73	56	- 23.3%
Percent of Original List Price Received*	98.3%	99.4%	+ 1.1%	97.5%	98.6%	+ 1.1%
New Listings	1,375	1,175	- 14.5%	2,847	2,624	- 7.8%

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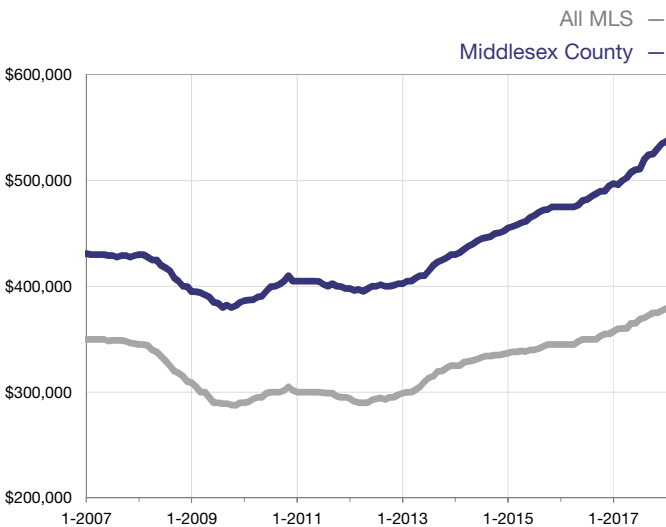
Condominium Properties

Key Metrics	March			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	579	569	- 1.7%	1,315	1,276	- 3.0%
Closed Sales	415	381	- 8.2%	1,041	942	- 9.5%
Median Sales Price*	\$424,000	\$499,900	+ 17.9%	\$412,400	\$454,900	+ 10.3%
Inventory of Homes for Sale	632	411	- 35.0%	--	--	--
Months Supply of Inventory	1.2	0.9	- 25.0%	--	--	--
Cumulative Days on Market Until Sale	48	45	- 6.3%	50	48	- 4.0%
Percent of Original List Price Received*	100.7%	101.1%	+ 0.4%	99.7%	100.2%	+ 0.5%
New Listings	700	597	- 14.7%	1,552	1,417	- 8.7%

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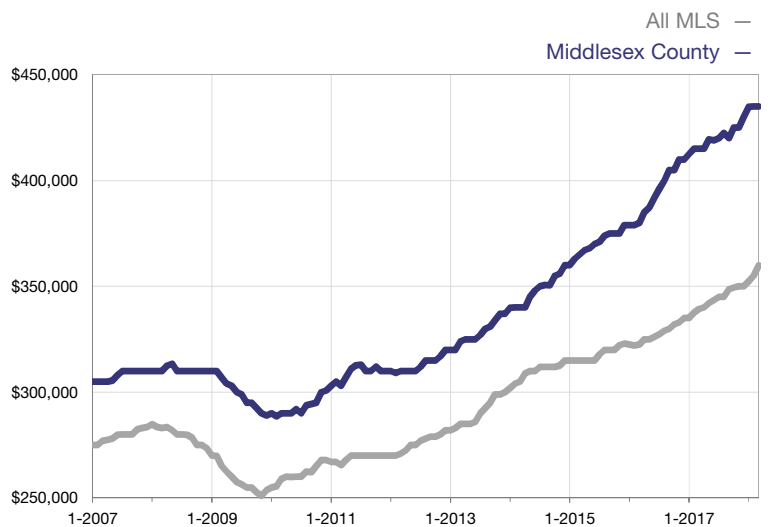
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

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Nantucket County

Single-Family Properties

Key Metrics	March			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	1	1	0.0%	3	4	+ 33.3%
Closed Sales	1	3	+ 200.0%	4	9	+ 125.0%
Median Sales Price*	\$2,250,000	\$1,015,000	- 54.9%	\$1,572,500	\$1,785,000	+ 13.5%
Inventory of Homes for Sale	35	44	+ 25.7%	--	--	--
Months Supply of Inventory	15.9	9.4	- 40.9%	--	--	--
Cumulative Days on Market Until Sale	101	66	- 34.7%	97	115	+ 18.6%
Percent of Original List Price Received*	97.9%	92.9%	- 5.1%	88.1%	88.9%	+ 0.9%
New Listings	13	9	- 30.8%	17	25	+ 47.1%

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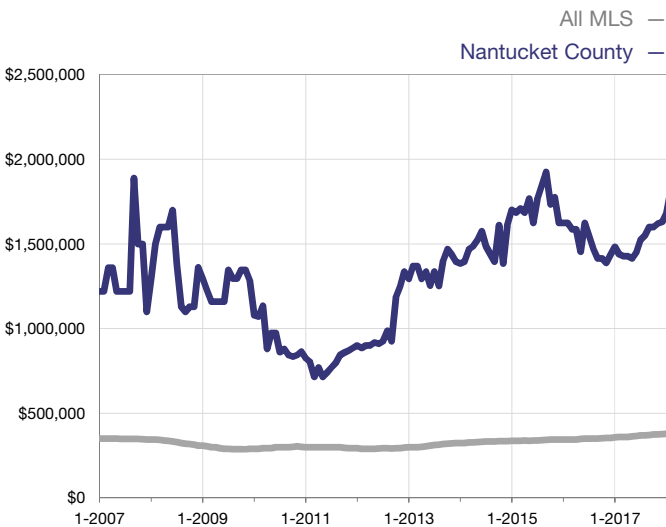
Condominium Properties

Key Metrics	March			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	0	0	--	1	1	0.0%
Closed Sales	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Inventory of Homes for Sale	0	4	--	--	--	--
Months Supply of Inventory	0.0	3.2	--	--	--	--
Cumulative Days on Market Until Sale	0	0	--	0	0	--
Percent of Original List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
New Listings	0	2	--	1	4	+ 300.0%

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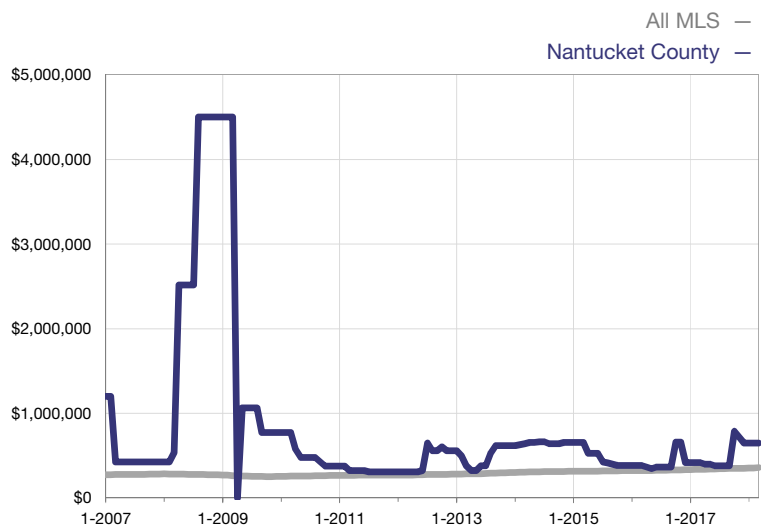
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – March 2018

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Norfolk County

Single-Family Properties

Key Metrics	March			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	631	617	- 2.2%	1,395	1,353	- 3.0%
Closed Sales	400	366	- 8.5%	1,097	962	- 12.3%
Median Sales Price*	\$460,000	\$480,000	+ 4.3%	\$455,000	\$468,500	+ 3.0%
Inventory of Homes for Sale	1,109	781	- 29.6%	--	--	--
Months Supply of Inventory	2.1	1.5	- 28.6%	--	--	--
Cumulative Days on Market Until Sale	86	58	- 32.6%	81	64	- 21.0%
Percent of Original List Price Received*	97.0%	98.3%	+ 1.3%	96.4%	97.5%	+ 1.1%
New Listings	860	693	- 19.4%	1,775	1,645	- 7.3%

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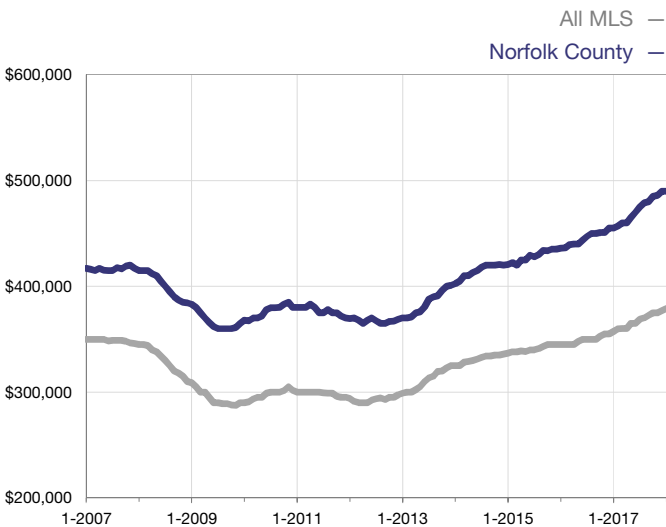
Condominium Properties

Key Metrics	March			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	288	228	- 20.8%	588	538	- 8.5%
Closed Sales	169	142	- 16.0%	420	388	- 7.6%
Median Sales Price*	\$317,680	\$358,250	+ 12.8%	\$312,750	\$353,000	+ 12.9%
Inventory of Homes for Sale	357	247	- 30.8%	--	--	--
Months Supply of Inventory	1.8	1.2	- 33.3%	--	--	--
Cumulative Days on Market Until Sale	56	49	- 12.5%	56	51	- 8.9%
Percent of Original List Price Received*	100.3%	100.1%	- 0.2%	98.8%	98.7%	- 0.1%
New Listings	328	258	- 21.3%	732	634	- 13.4%

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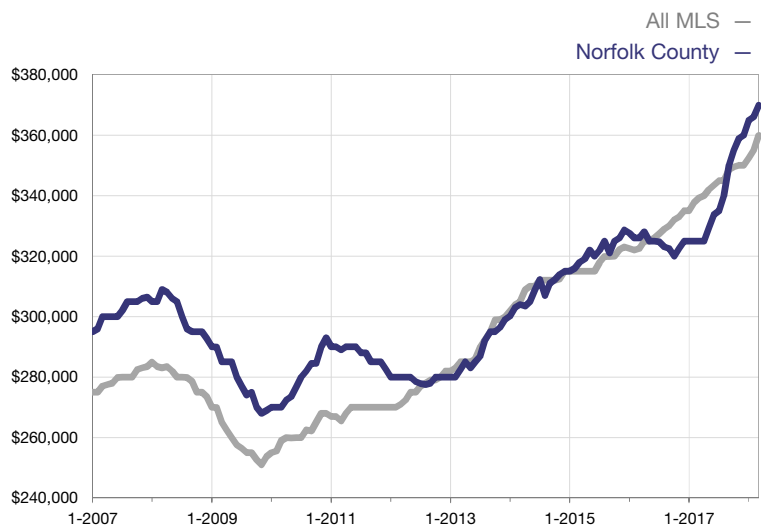
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – March 2018

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Plymouth County

Single-Family Properties

Key Metrics	March			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	550	543	- 1.3%	1,288	1,367	+ 6.1%
Closed Sales	405	414	+ 2.2%	1,083	1,032	- 4.7%
Median Sales Price*	\$325,000	\$369,900	+ 13.8%	\$322,000	\$359,900	+ 11.8%
Inventory of Homes for Sale	1,529	969	- 36.6%	--	--	--
Months Supply of Inventory	2.9	1.9	- 34.5%	--	--	--
Cumulative Days on Market Until Sale	87	80	- 8.0%	87	79	- 9.2%
Percent of Original List Price Received*	98.2%	97.1%	- 1.1%	96.5%	96.3%	- 0.2%
New Listings	783	599	- 23.5%	1,775	1,533	- 13.6%

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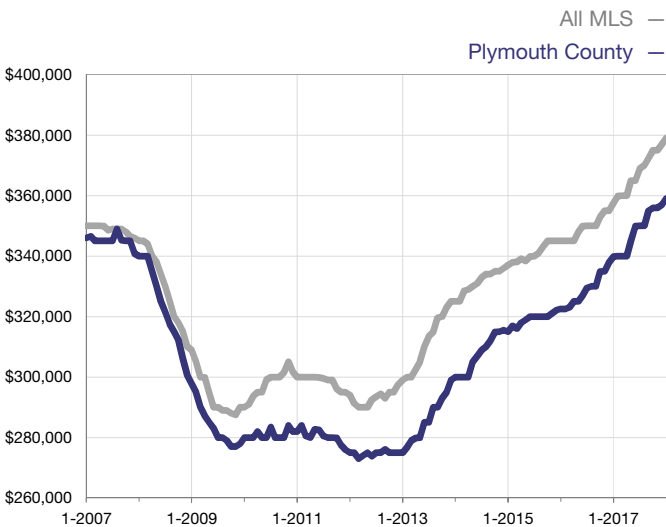
Condominium Properties

Key Metrics	March			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	125	94	- 24.8%	286	281	- 1.7%
Closed Sales	82	81	- 1.2%	196	208	+ 6.1%
Median Sales Price*	\$233,000	\$271,000	+ 16.3%	\$246,000	\$280,000	+ 13.8%
Inventory of Homes for Sale	322	223	- 30.7%	--	--	--
Months Supply of Inventory	3.7	2.1	- 43.2%	--	--	--
Cumulative Days on Market Until Sale	83	42	- 49.4%	82	57	- 30.5%
Percent of Original List Price Received*	97.5%	99.4%	+ 1.9%	97.1%	99.0%	+ 2.0%
New Listings	168	112	- 33.3%	399	339	- 15.0%

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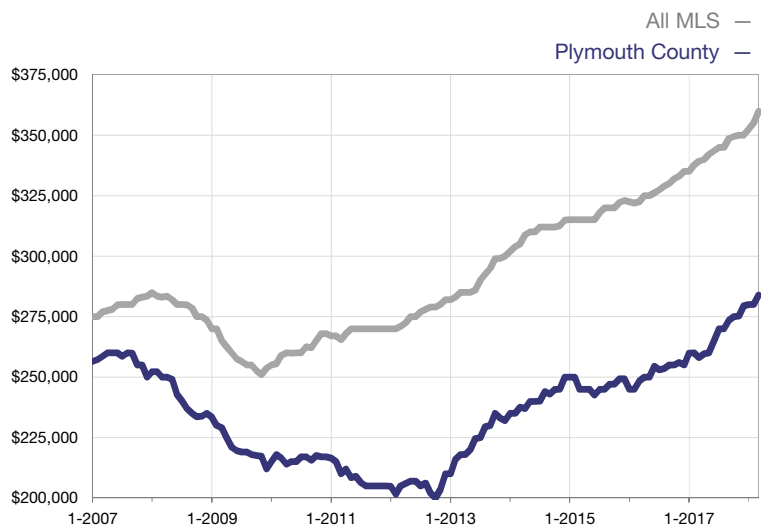
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – March 2018

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Suffolk County

Single-Family Properties

Key Metrics	March			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	129	107	- 17.1%	272	243	- 10.7%
Closed Sales	72	64	- 11.1%	229	210	- 8.3%
Median Sales Price*	\$445,000	\$554,500	+ 24.6%	\$460,000	\$531,500	+ 15.5%
Inventory of Homes for Sale	194	125	- 35.6%	--	--	--
Months Supply of Inventory	1.7	1.1	- 35.3%	--	--	--
Cumulative Days on Market Until Sale	43	54	+ 25.6%	51	51	0.0%
Percent of Original List Price Received*	98.9%	100.7%	+ 1.8%	97.6%	97.8%	+ 0.2%
New Listings	179	133	- 25.7%	364	306	- 15.9%

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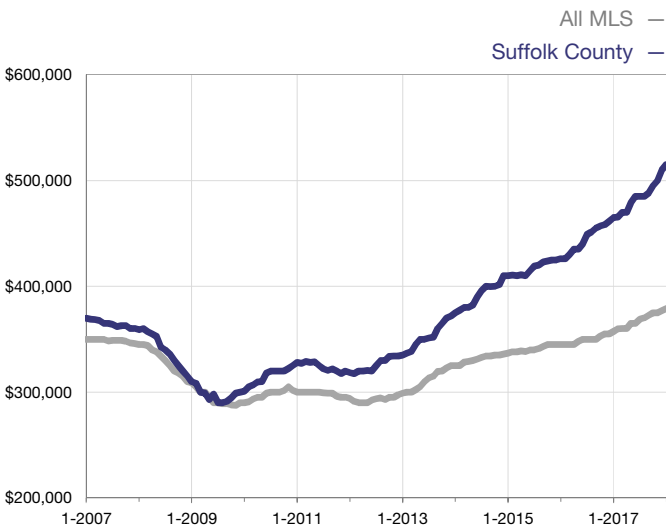
Condominium Properties

Key Metrics	March			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	481	529	+ 10.0%	1,121	1,206	+ 7.6%
Closed Sales	387	341	- 11.9%	840	861	+ 2.5%
Median Sales Price*	\$570,000	\$575,000	+ 0.9%	\$560,000	\$583,500	+ 4.2%
Inventory of Homes for Sale	728	544	- 25.3%	--	--	--
Months Supply of Inventory	1.8	1.4	- 22.2%	--	--	--
Cumulative Days on Market Until Sale	51	52	+ 2.0%	54	53	- 1.9%
Percent of Original List Price Received*	99.4%	100.0%	+ 0.6%	98.4%	98.7%	+ 0.3%
New Listings	676	596	- 11.8%	1,454	1,415	- 2.7%

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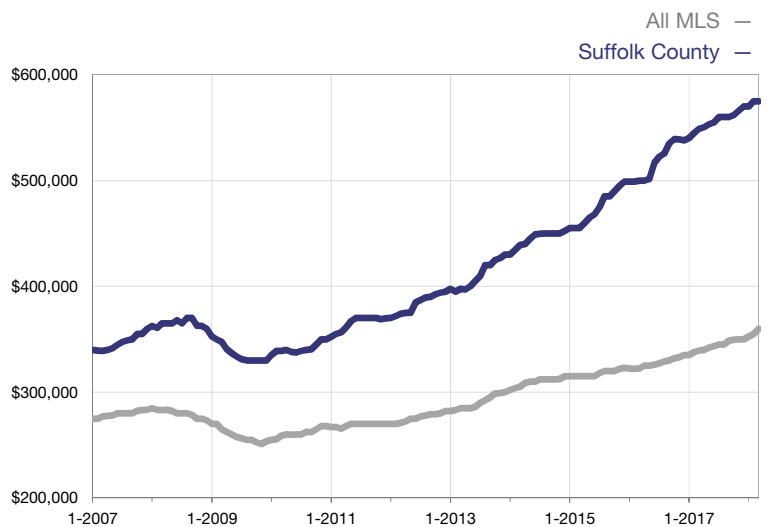
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – March 2018

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Worcester County

Single-Family Properties

Key Metrics	March			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	767	783	+ 2.1%	1,784	1,844	+ 3.4%
Closed Sales	503	496	- 1.4%	1,424	1,400	- 1.7%
Median Sales Price*	\$245,000	\$255,000	+ 4.1%	\$241,000	\$260,000	+ 7.9%
Inventory of Homes for Sale	1,911	1,248	- 34.7%	--	--	--
Months Supply of Inventory	2.7	1.8	- 33.3%	--	--	--
Cumulative Days on Market Until Sale	89	77	- 13.5%	86	74	- 14.0%
Percent of Original List Price Received*	96.0%	97.0%	+ 1.0%	95.5%	96.7%	+ 1.3%
New Listings	1,073	856	- 20.2%	2,283	2,036	- 10.8%

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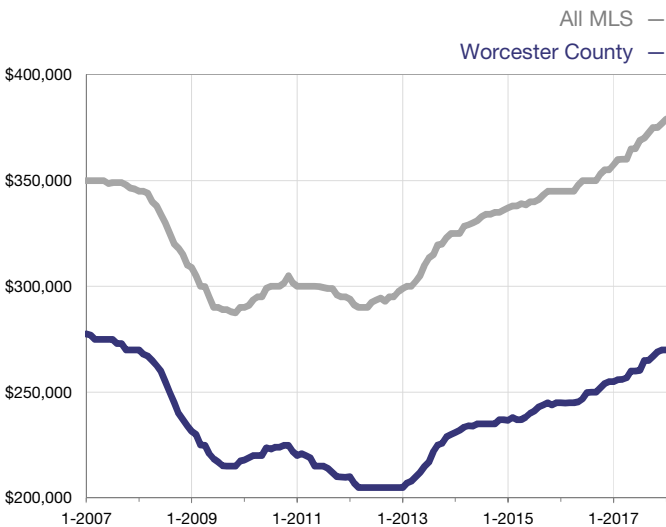
Condominium Properties

Key Metrics	March			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	191	184	- 3.7%	414	409	- 1.2%
Closed Sales	123	116	- 5.7%	334	306	- 8.4%
Median Sales Price*	\$167,250	\$204,950	+ 22.5%	\$180,000	\$189,444	+ 5.2%
Inventory of Homes for Sale	418	261	- 37.6%	--	--	--
Months Supply of Inventory	2.8	1.7	- 39.3%	--	--	--
Cumulative Days on Market Until Sale	79	79	0.0%	83	63	- 24.1%
Percent of Original List Price Received*	95.9%	98.3%	+ 2.5%	95.9%	97.7%	+ 1.9%
New Listings	231	200	- 13.4%	545	470	- 13.8%

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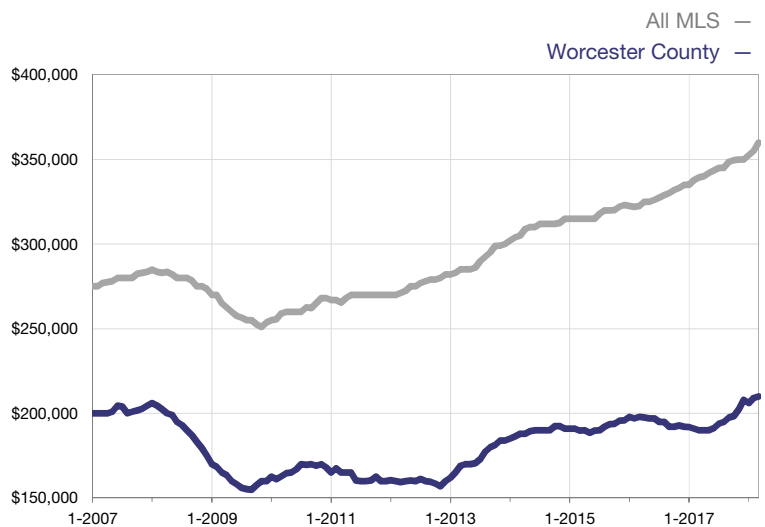
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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