

Local Market Update – September 2017

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Barnstable County

Single-Family Properties

Key Metrics	September			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	490	447	- 8.8%	4,078	3,966	- 2.7%
Closed Sales	492	407	- 17.3%	3,893	3,704	- 4.9%
Median Sales Price*	\$390,000	\$425,000	+ 9.0%	\$369,500	\$390,000	+ 5.5%
Inventory of Homes for Sale	3,655	2,677	- 26.8%	--	--	--
Months Supply of Inventory	8.5	6.3	- 25.9%	--	--	--
Cumulative Days on Market Until Sale	134	108	- 19.4%	146	113	- 22.6%
Percent of Original List Price Received*	92.9%	93.6%	+ 0.8%	93.1%	94.4%	+ 1.4%
New Listings	725	709	- 2.2%	6,286	5,679	- 9.7%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

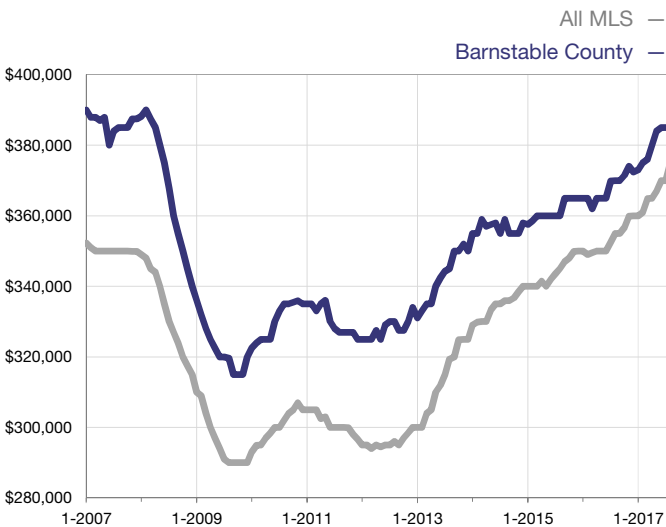
Condominium Properties

Key Metrics	September			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	109	125	+ 14.7%	913	972	+ 6.5%
Closed Sales	126	126	0.0%	913	897	- 1.8%
Median Sales Price*	\$257,750	\$283,500	+ 10.0%	\$261,000	\$261,000	0.0%
Inventory of Homes for Sale	824	548	- 33.5%	--	--	--
Months Supply of Inventory	8.0	5.5	- 31.3%	--	--	--
Cumulative Days on Market Until Sale	120	130	+ 8.3%	143	123	- 14.0%
Percent of Original List Price Received*	94.4%	94.8%	+ 0.4%	94.4%	94.8%	+ 0.4%
New Listings	144	142	- 1.4%	1,394	1,239	- 11.1%

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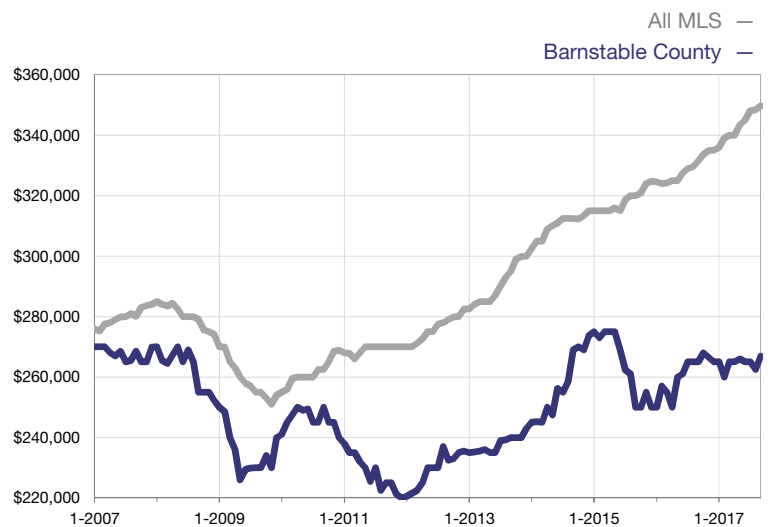
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Berkshire County

Single-Family Properties

Key Metrics	September			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	12	14	+ 16.7%	65	82	+ 26.2%
Closed Sales	7	7	0.0%	57	67	+ 17.5%
Median Sales Price*	\$155,000	\$315,000	+ 103.2%	\$122,552	\$195,000	+ 59.1%
Inventory of Homes for Sale	122	99	- 18.9%	--	--	--
Months Supply of Inventory	19.5	12.9	- 33.8%	--	--	--
Cumulative Days on Market Until Sale	205	58	- 71.7%	162	153	- 5.6%
Percent of Original List Price Received*	80.9%	90.5%	+ 11.9%	87.7%	90.0%	+ 2.6%
New Listings	17	19	+ 11.8%	157	169	+ 7.6%

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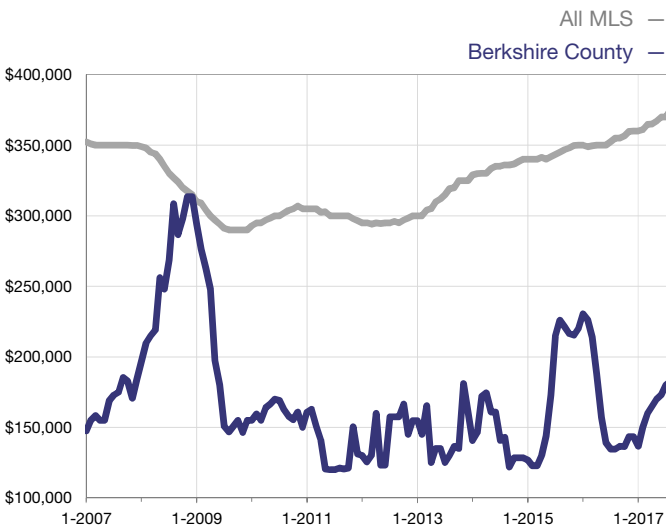
Condominium Properties

Key Metrics	September			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	0	0	--	0	2	--
Closed Sales	0	0	--	0	2	--
Median Sales Price*	\$0	\$0	--	\$0	\$85,500	--
Inventory of Homes for Sale	2	3	+ 50.0%	--	--	--
Months Supply of Inventory	0.0	3.0	--	--	--	--
Cumulative Days on Market Until Sale	0	0	--	0	144	--
Percent of Original List Price Received*	0.0%	0.0%	--	0.0%	92.4%	--
New Listings	1	0	- 100.0%	1	2	+ 100.0%

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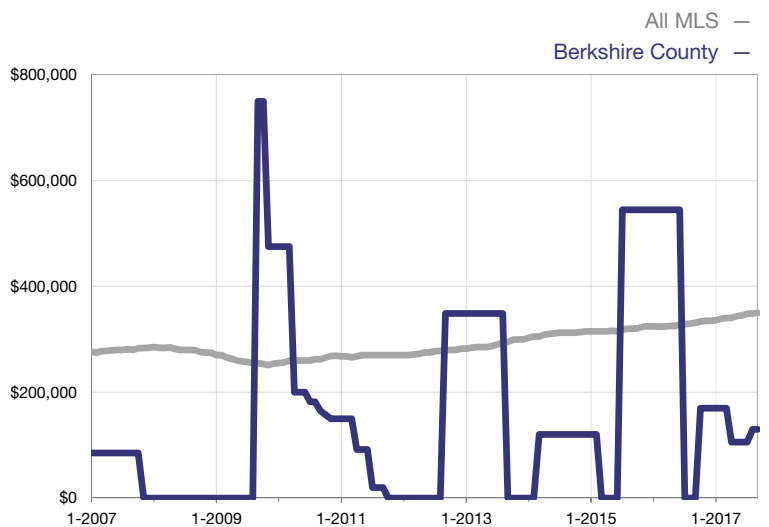
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Bristol County

Single-Family Properties

Key Metrics	September			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	403	432	+ 7.2%	3,853	3,890	+ 1.0%
Closed Sales	507	492	- 3.0%	3,572	3,564	- 0.2%
Median Sales Price*	\$289,900	\$300,000	+ 3.5%	\$285,000	\$299,600	+ 5.1%
Inventory of Homes for Sale	1,552	1,262	- 18.7%	--	--	--
Months Supply of Inventory	3.9	3.2	- 17.9%	--	--	--
Cumulative Days on Market Until Sale	79	61	- 22.8%	94	65	- 30.9%
Percent of Original List Price Received*	96.5%	97.7%	+ 1.2%	96.1%	97.4%	+ 1.4%
New Listings	551	590	+ 7.1%	5,023	5,047	+ 0.5%

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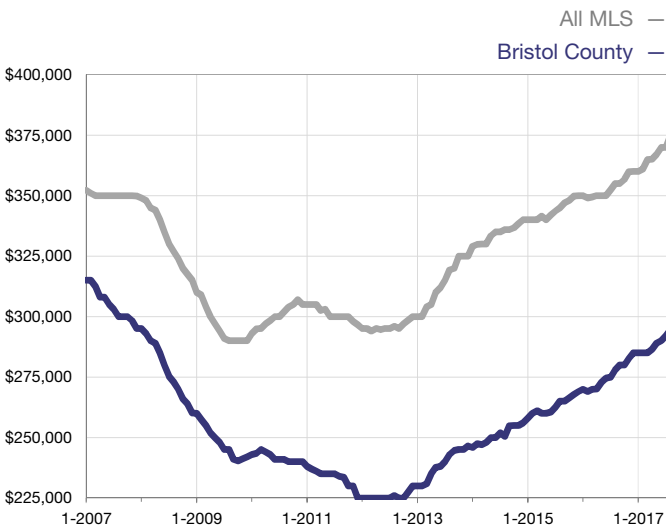
Condominium Properties

Key Metrics	September			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	76	68	- 10.5%	693	689	- 0.6%
Closed Sales	55	86	+ 56.4%	651	651	0.0%
Median Sales Price*	\$232,000	\$210,000	- 9.5%	\$190,000	\$203,000	+ 6.8%
Inventory of Homes for Sale	223	170	- 23.8%	--	--	--
Months Supply of Inventory	3.2	2.4	- 25.0%	--	--	--
Cumulative Days on Market Until Sale	77	59	- 23.4%	97	62	- 36.1%
Percent of Original List Price Received*	95.3%	96.8%	+ 1.6%	95.6%	97.2%	+ 1.7%
New Listings	98	95	- 3.1%	872	821	- 5.8%

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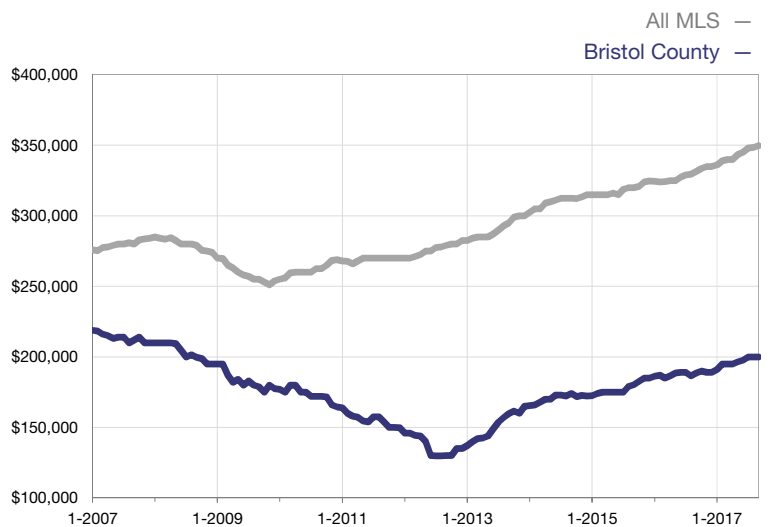
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Dukes County

Single-Family Properties

Key Metrics	September			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	21	16	- 23.8%	133	143	+ 7.5%
Closed Sales	25	17	- 32.0%	127	119	- 6.3%
Median Sales Price*	\$930,000	\$860,000	- 7.5%	\$840,000	\$776,000	- 7.6%
Inventory of Homes for Sale	240	217	- 9.6%	--	--	--
Months Supply of Inventory	14.3	15.3	+ 7.0%	--	--	--
Cumulative Days on Market Until Sale	185	105	- 43.2%	174	123	- 29.3%
Percent of Original List Price Received*	92.3%	91.6%	- 0.8%	92.3%	93.4%	+ 1.2%
New Listings	30	42	+ 40.0%	299	312	+ 4.3%

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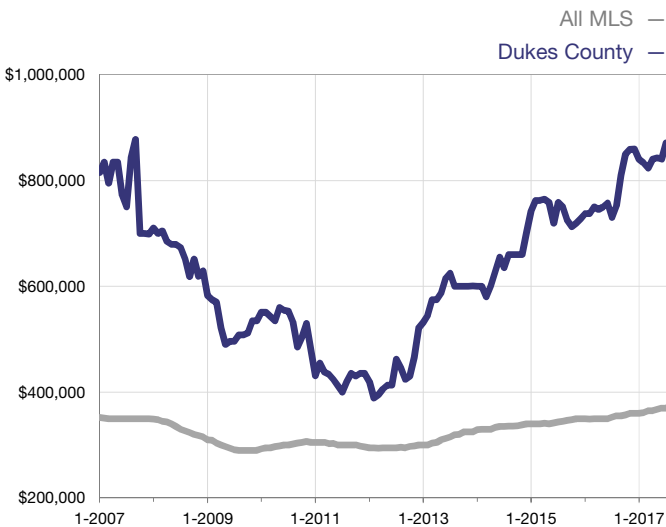
Condominium Properties

Key Metrics	September			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	3	1	- 66.7%	7	7	0.0%
Closed Sales	1	0	- 100.0%	7	6	- 14.3%
Median Sales Price*	\$223,000	\$0	- 100.0%	\$262,500	\$547,500	+ 108.6%
Inventory of Homes for Sale	12	18	+ 50.0%	--	--	--
Months Supply of Inventory	9.6	12.6	+ 31.3%	--	--	--
Cumulative Days on Market Until Sale	95	0	- 100.0%	61	182	+ 198.4%
Percent of Original List Price Received*	91.0%	0.0%	- 100.0%	94.2%	90.7%	- 3.7%
New Listings	0	2	--	18	15	- 16.7%

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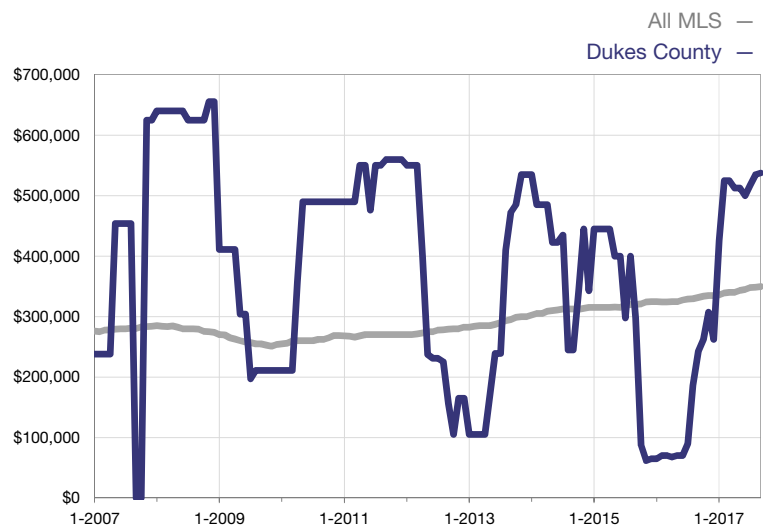
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Essex County

Single-Family Properties

Key Metrics	September			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	524	612	+ 16.8%	5,057	5,028	- 0.6%
Closed Sales	585	561	- 4.1%	4,702	4,647	- 1.2%
Median Sales Price*	\$399,500	\$430,000	+ 7.6%	\$399,900	\$430,000	+ 7.5%
Inventory of Homes for Sale	1,699	1,289	- 24.1%	--	--	--
Months Supply of Inventory	3.2	2.5	- 21.9%	--	--	--
Cumulative Days on Market Until Sale	59	50	- 15.3%	79	54	- 31.6%
Percent of Original List Price Received*	97.3%	97.9%	+ 0.6%	97.3%	98.3%	+ 1.0%
New Listings	764	791	+ 3.5%	6,682	6,447	- 3.5%

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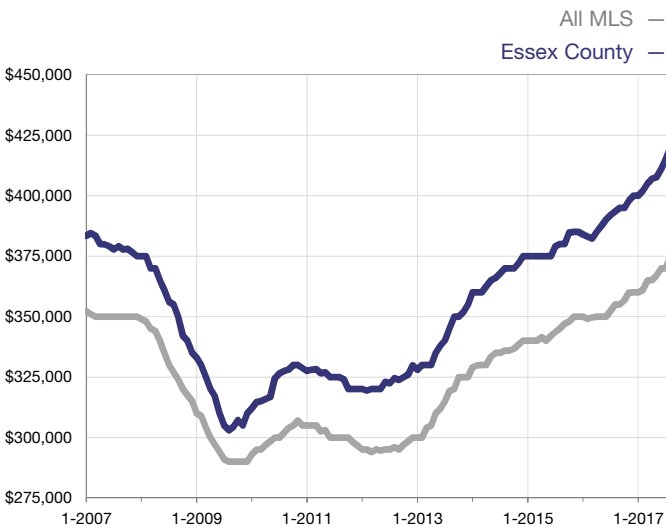
Condominium Properties

Key Metrics	September			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	234	245	+ 4.7%	2,218	2,348	+ 5.9%
Closed Sales	273	233	- 14.7%	2,052	2,231	+ 8.7%
Median Sales Price*	\$266,000	\$300,000	+ 12.8%	\$255,000	\$282,000	+ 10.6%
Inventory of Homes for Sale	651	452	- 30.6%	--	--	--
Months Supply of Inventory	2.9	1.8	- 37.9%	--	--	--
Cumulative Days on Market Until Sale	62	33	- 46.8%	77	53	- 31.2%
Percent of Original List Price Received*	98.0%	100.2%	+ 2.2%	97.5%	99.0%	+ 1.5%
New Listings	336	328	- 2.4%	2,775	2,804	+ 1.0%

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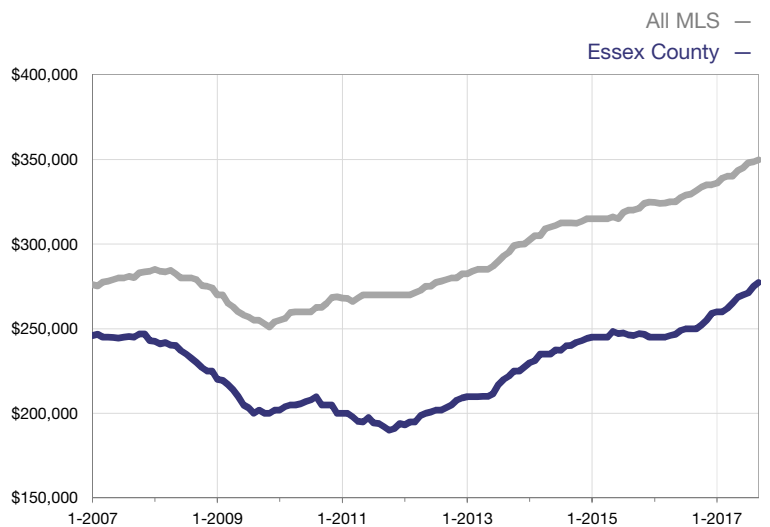
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

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Franklin County

Single-Family Properties

Key Metrics	September			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	66	63	- 4.5%	507	532	+ 4.9%
Closed Sales	57	72	+ 26.3%	444	490	+ 10.4%
Median Sales Price*	\$190,000	\$212,500	+ 11.8%	\$200,000	\$205,000	+ 2.5%
Inventory of Homes for Sale	396	262	- 33.8%	--	--	--
Months Supply of Inventory	8.0	4.7	- 41.3%	--	--	--
Cumulative Days on Market Until Sale	97	85	- 12.4%	141	117	- 17.0%
Percent of Original List Price Received*	95.1%	94.4%	- 0.7%	92.7%	94.0%	+ 1.4%
New Listings	96	61	- 36.5%	799	702	- 12.1%

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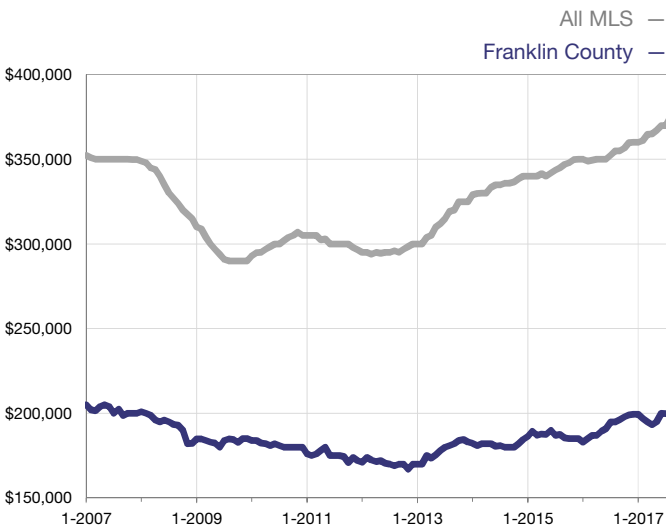
Condominium Properties

Key Metrics	September			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	2	5	+ 150.0%	38	38	0.0%
Closed Sales	8	9	+ 12.5%	41	38	- 7.3%
Median Sales Price*	\$144,500	\$218,000	+ 50.9%	\$135,400	\$196,500	+ 45.1%
Inventory of Homes for Sale	19	17	- 10.5%	--	--	--
Months Supply of Inventory	4.3	4.1	- 4.7%	--	--	--
Cumulative Days on Market Until Sale	173	153	- 11.6%	153	157	+ 2.6%
Percent of Original List Price Received*	94.5%	94.7%	+ 0.2%	94.0%	94.2%	+ 0.2%
New Listings	3	3	0.0%	43	48	+ 11.6%

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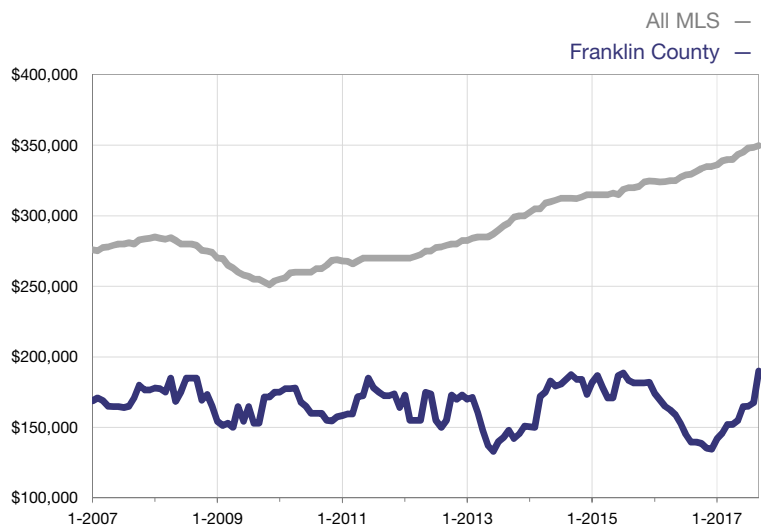
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Hampden County

Single-Family Properties

Key Metrics	September			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	353	376	+ 6.5%	3,197	3,373	+ 5.5%
Closed Sales	402	368	- 8.5%	3,022	3,096	+ 2.4%
Median Sales Price*	\$186,500	\$200,000	+ 7.2%	\$180,000	\$190,000	+ 5.6%
Inventory of Homes for Sale	1,490	1,111	- 25.4%	--	--	--
Months Supply of Inventory	4.6	3.3	- 28.3%	--	--	--
Cumulative Days on Market Until Sale	77	56	- 27.3%	102	71	- 30.4%
Percent of Original List Price Received*	94.1%	96.3%	+ 2.3%	94.4%	96.0%	+ 1.7%
New Listings	477	457	- 4.2%	4,347	4,457	+ 2.5%

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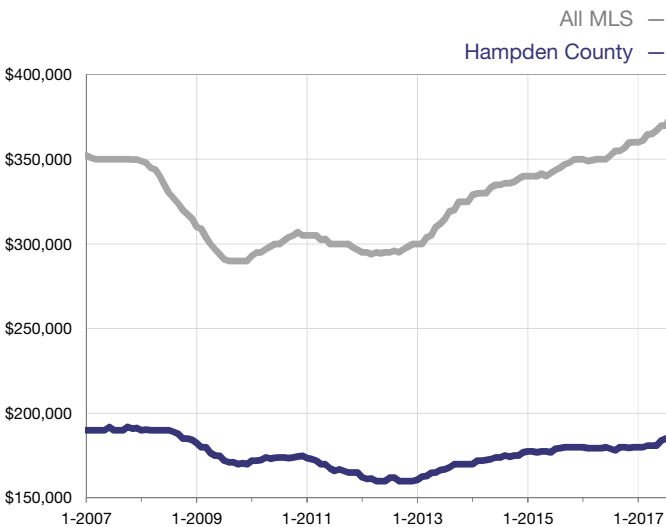
Condominium Properties

Key Metrics	September			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	41	46	+ 12.2%	408	415	+ 1.7%
Closed Sales	47	57	+ 21.3%	397	383	- 3.5%
Median Sales Price*	\$149,000	\$158,000	+ 6.0%	\$135,000	\$136,000	+ 0.7%
Inventory of Homes for Sale	227	165	- 27.3%	--	--	--
Months Supply of Inventory	5.5	3.9	- 29.1%	--	--	--
Cumulative Days on Market Until Sale	99	72	- 27.3%	116	98	- 15.5%
Percent of Original List Price Received*	95.7%	96.2%	+ 0.5%	94.9%	94.9%	0.0%
New Listings	57	60	+ 5.3%	553	539	- 2.5%

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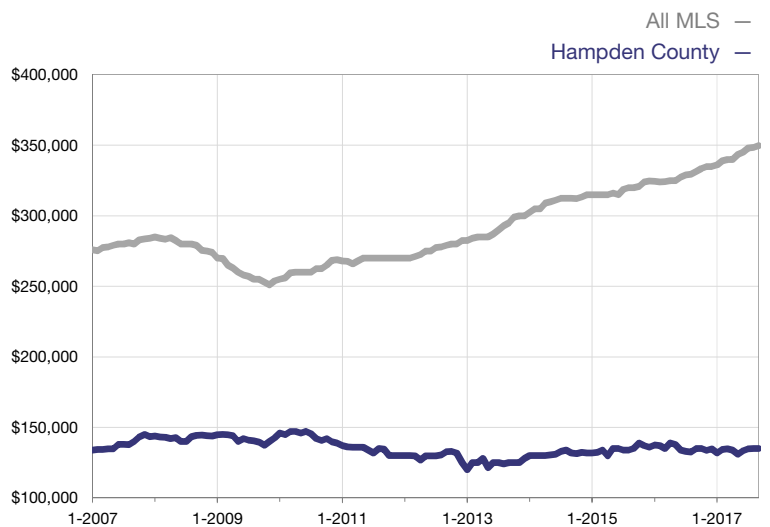
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



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Hampshire County

Single-Family Properties

Key Metrics	September			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	112	119	+ 6.3%	1,081	1,015	- 6.1%
Closed Sales	123	111	- 9.8%	1,010	943	- 6.6%
Median Sales Price*	\$241,500	\$291,000	+ 20.5%	\$263,500	\$272,750	+ 3.5%
Inventory of Homes for Sale	596	482	- 19.1%	--	--	--
Months Supply of Inventory	5.5	4.7	- 14.5%	--	--	--
Cumulative Days on Market Until Sale	95	74	- 22.1%	112	89	- 20.5%
Percent of Original List Price Received*	95.3%	95.5%	+ 0.2%	94.9%	95.3%	+ 0.4%
New Listings	147	159	+ 8.2%	1,529	1,452	- 5.0%

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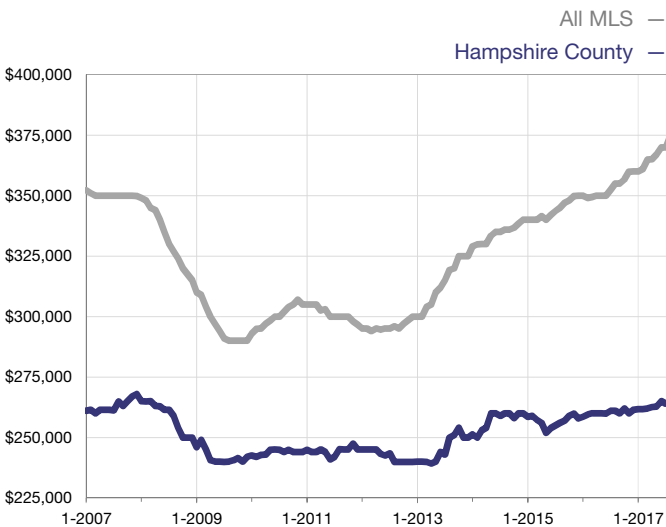
Condominium Properties

Key Metrics	September			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	30	20	- 33.3%	248	257	+ 3.6%
Closed Sales	31	44	+ 41.9%	223	260	+ 16.6%
Median Sales Price*	\$215,600	\$230,450	+ 6.9%	\$183,000	\$206,575	+ 12.9%
Inventory of Homes for Sale	138	98	- 29.0%	--	--	--
Months Supply of Inventory	5.9	3.5	- 40.7%	--	--	--
Cumulative Days on Market Until Sale	149	60	- 59.7%	134	104	- 22.4%
Percent of Original List Price Received*	95.9%	96.7%	+ 0.8%	96.9%	96.7%	- 0.2%
New Listings	28	31	+ 10.7%	300	326	+ 8.7%

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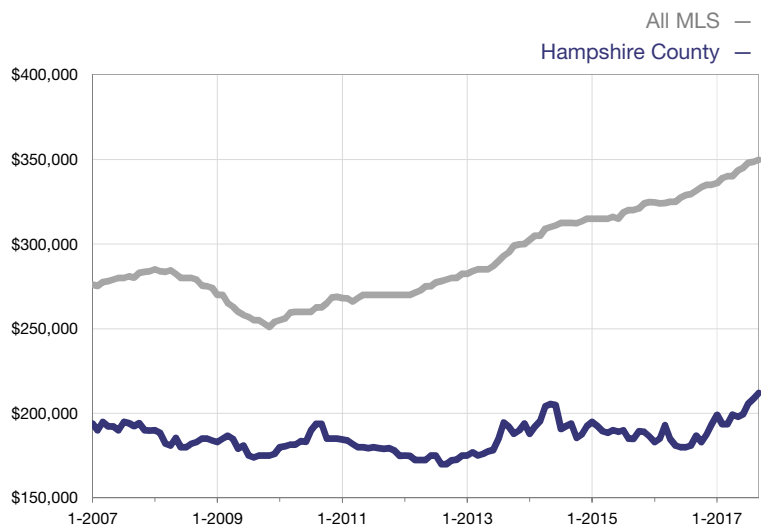
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

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Local Market Update – September 2017

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Middlesex County

Single-Family Properties

Key Metrics	September			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	980	1,009	+ 3.0%	9,273	9,042	- 2.5%
Closed Sales	980	933	- 4.8%	8,723	8,310	- 4.7%
Median Sales Price*	\$475,000	\$525,000	+ 10.5%	\$495,000	\$535,000	+ 8.1%
Inventory of Homes for Sale	2,500	1,890	- 24.4%	--	--	--
Months Supply of Inventory	2.6	2.1	- 19.2%	--	--	--
Cumulative Days on Market Until Sale	57	44	- 22.8%	65	48	- 26.2%
Percent of Original List Price Received*	98.3%	99.2%	+ 0.9%	98.7%	99.7%	+ 1.0%
New Listings	1,476	1,433	- 2.9%	11,823	11,195	- 5.3%

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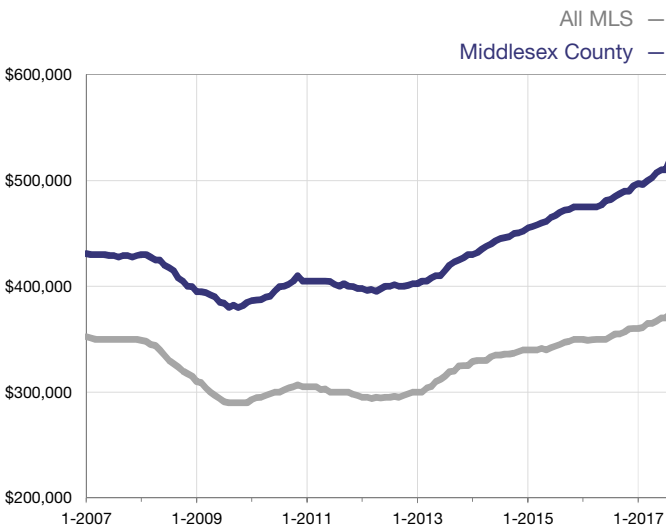
Condominium Properties

Key Metrics	September			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	550	525	- 4.5%	5,123	4,737	- 7.5%
Closed Sales	563	482	- 14.4%	4,828	4,440	- 8.0%
Median Sales Price*	\$410,000	\$392,950	- 4.2%	\$412,000	\$427,250	+ 3.7%
Inventory of Homes for Sale	960	665	- 30.7%	--	--	--
Months Supply of Inventory	1.9	1.3	- 31.6%	--	--	--
Cumulative Days on Market Until Sale	42	34	- 19.0%	50	36	- 28.0%
Percent of Original List Price Received*	100.1%	101.3%	+ 1.2%	100.7%	101.5%	+ 0.8%
New Listings	794	671	- 15.5%	6,054	5,533	- 8.6%

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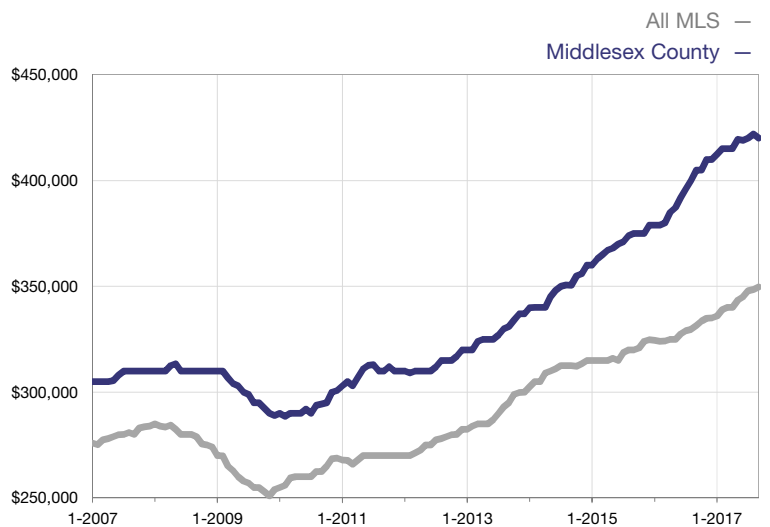
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

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Nantucket County

Single-Family Properties

Key Metrics	September			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	1	10	+ 900.0%	19	35	+ 84.2%
Closed Sales	2	6	+ 200.0%	20	27	+ 35.0%
Median Sales Price*	\$1,073,000	\$1,487,500	+ 38.6%	\$1,427,500	\$1,733,000	+ 21.4%
Inventory of Homes for Sale	38	72	+ 89.5%	--	--	--
Months Supply of Inventory	13.5	23.3	+ 72.6%	--	--	--
Cumulative Days on Market Until Sale	100	71	- 29.0%	190	108	- 43.2%
Percent of Original List Price Received*	100.9%	95.9%	- 5.0%	91.7%	91.3%	- 0.4%
New Listings	4	8	+ 100.0%	51	106	+ 107.8%

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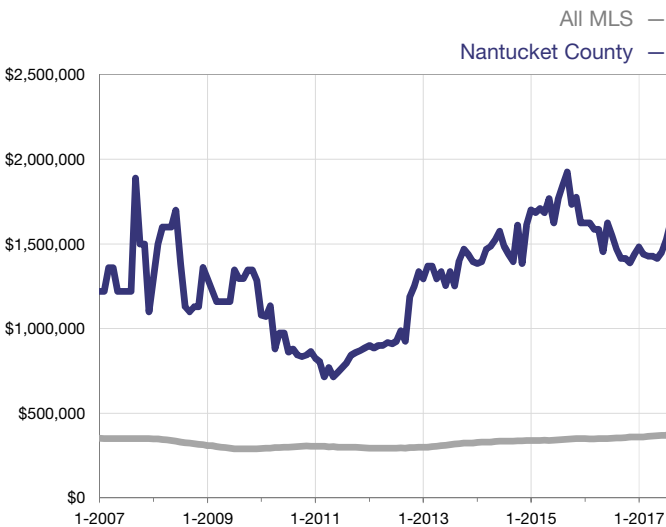
Condominium Properties

Key Metrics	September			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	0	1	--	1	3	+ 200.0%
Closed Sales	0	0	--	1	1	0.0%
Median Sales Price*	\$0	\$0	--	\$418,500	\$380,000	- 9.2%
Inventory of Homes for Sale	3	4	+ 33.3%	--	--	--
Months Supply of Inventory	1.8	4.0	+ 122.2%	--	--	--
Cumulative Days on Market Until Sale	0	0	--	48	3	- 93.8%
Percent of Original List Price Received*	0.0%	0.0%	--	99.6%	108.0%	+ 8.4%
New Listings	0	2	--	4	9	+ 125.0%

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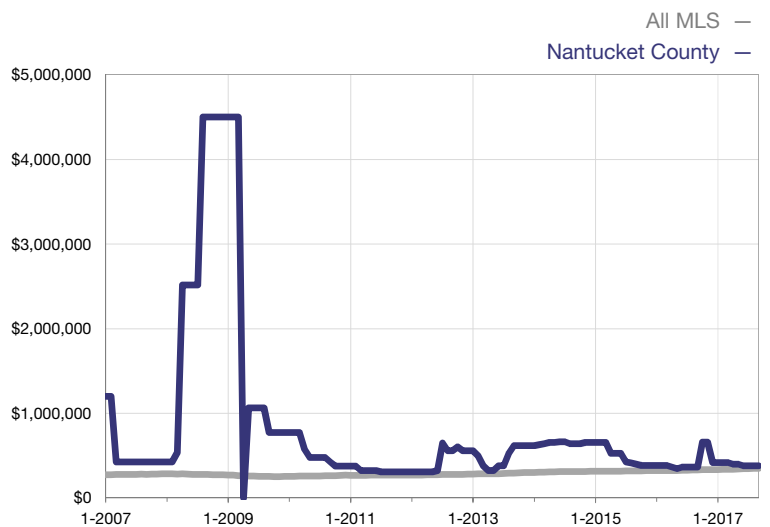
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – September 2017

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Norfolk County

Single-Family Properties

Key Metrics	September			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	483	530	+ 9.7%	5,026	5,198	+ 3.4%
Closed Sales	530	520	- 1.9%	4,786	4,935	+ 3.1%
Median Sales Price*	\$429,000	\$483,750	+ 12.8%	\$459,500	\$492,000	+ 7.1%
Inventory of Homes for Sale	1,751	1,238	- 29.3%	--	--	--
Months Supply of Inventory	3.3	2.3	- 30.3%	--	--	--
Cumulative Days on Market Until Sale	57	57	0.0%	72	57	- 20.8%
Percent of Original List Price Received*	97.0%	97.7%	+ 0.7%	97.4%	98.3%	+ 0.9%
New Listings	832	804	- 3.4%	6,787	6,568	- 3.2%

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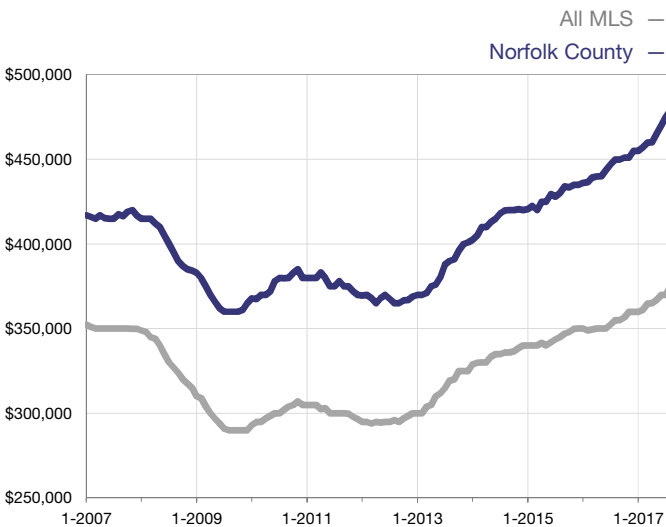
Condominium Properties

Key Metrics	September			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	195	225	+ 15.4%	1,905	1,974	+ 3.6%
Closed Sales	209	179	- 14.4%	1,741	1,839	+ 5.6%
Median Sales Price*	\$293,000	\$369,900	+ 26.2%	\$322,500	\$359,450	+ 11.5%
Inventory of Homes for Sale	449	388	- 13.6%	--	--	--
Months Supply of Inventory	2.3	2.0	- 13.0%	--	--	--
Cumulative Days on Market Until Sale	50	41	- 18.0%	60	43	- 28.3%
Percent of Original List Price Received*	98.6%	100.1%	+ 1.5%	99.0%	100.1%	+ 1.1%
New Listings	292	296	+ 1.4%	2,352	2,369	+ 0.7%

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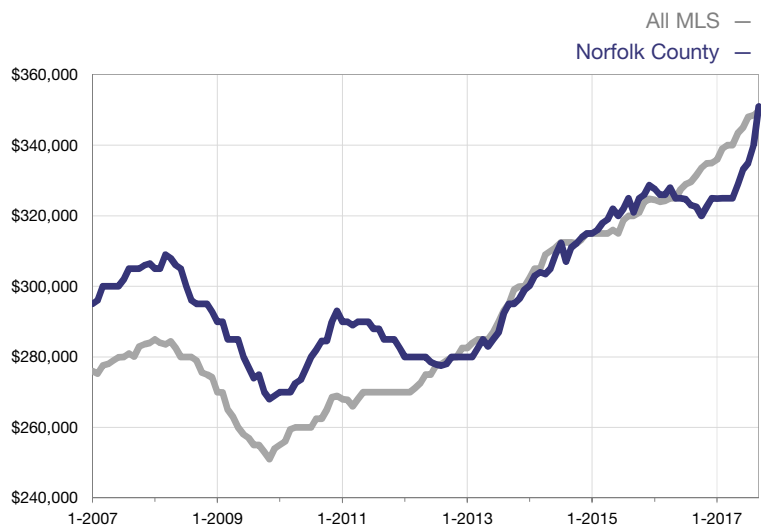
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – September 2017

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Plymouth County

Single-Family Properties

Key Metrics	September			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	565	589	+ 4.2%	5,059	5,085	+ 0.5%
Closed Sales	573	561	- 2.1%	4,672	4,675	+ 0.1%
Median Sales Price*	\$325,000	\$368,000	+ 13.2%	\$335,000	\$357,000	+ 6.6%
Inventory of Homes for Sale	2,164	1,644	- 24.0%	--	--	--
Months Supply of Inventory	4.2	3.2	- 23.8%	--	--	--
Cumulative Days on Market Until Sale	74	61	- 17.6%	91	67	- 26.4%
Percent of Original List Price Received*	97.1%	97.0%	- 0.1%	96.4%	97.7%	+ 1.3%
New Listings	821	782	- 4.8%	7,015	6,786	- 3.3%

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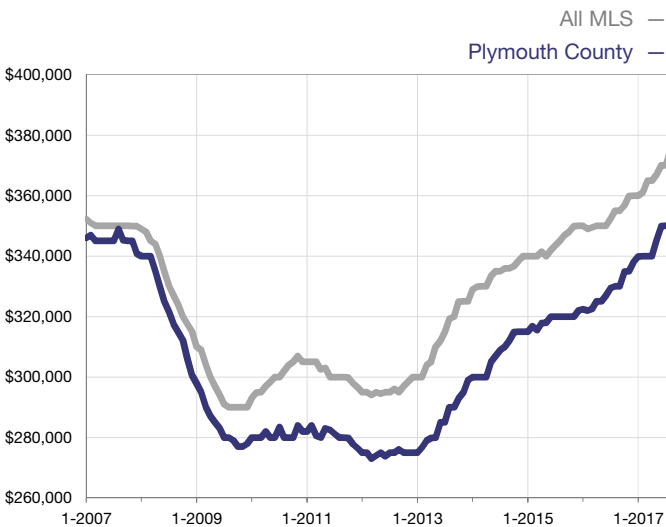
Condominium Properties

Key Metrics	September			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	77	130	+ 68.8%	837	1,024	+ 22.3%
Closed Sales	93	109	+ 17.2%	811	900	+ 11.0%
Median Sales Price*	\$300,000	\$325,900	+ 8.6%	\$254,000	\$279,900	+ 10.2%
Inventory of Homes for Sale	357	283	- 20.7%	--	--	--
Months Supply of Inventory	4.0	3.0	- 25.0%	--	--	--
Cumulative Days on Market Until Sale	83	61	- 26.5%	95	77	- 18.9%
Percent of Original List Price Received*	96.9%	99.6%	+ 2.8%	97.1%	98.2%	+ 1.1%
New Listings	137	144	+ 5.1%	1,140	1,253	+ 9.9%

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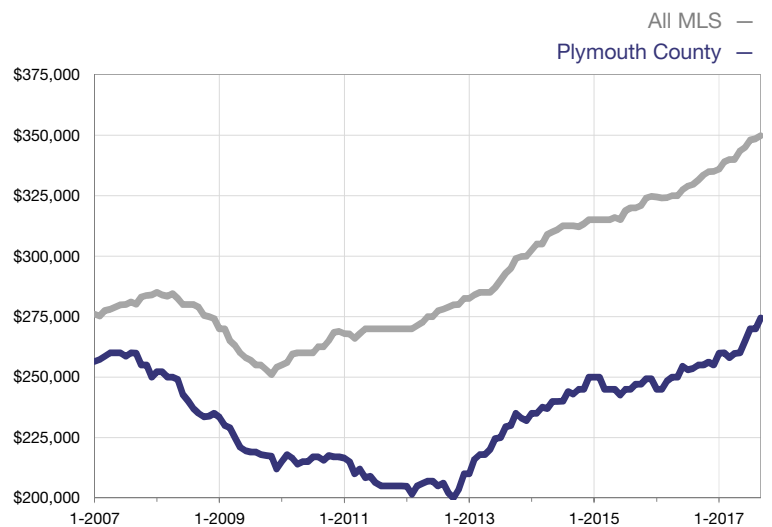
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – September 2017

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Suffolk County

Single-Family Properties

Key Metrics	September			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	113	137	+ 21.2%	1,100	1,104	+ 0.4%
Closed Sales	122	98	- 19.7%	1,027	1,021	- 0.6%
Median Sales Price*	\$449,950	\$485,500	+ 7.9%	\$465,000	\$506,250	+ 8.9%
Inventory of Homes for Sale	294	214	- 27.2%	--	--	--
Months Supply of Inventory	2.6	1.9	- 26.9%	--	--	--
Cumulative Days on Market Until Sale	47	56	+ 19.1%	54	41	- 24.1%
Percent of Original List Price Received*	98.4%	98.9%	+ 0.5%	98.8%	99.8%	+ 1.0%
New Listings	194	200	+ 3.1%	1,439	1,421	- 1.3%

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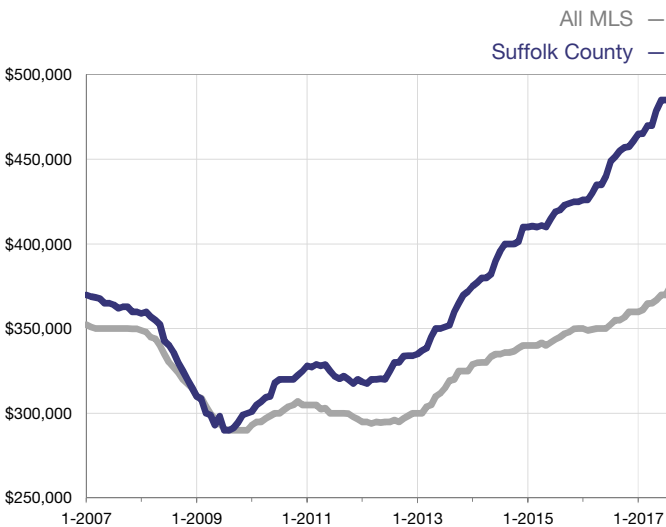
Condominium Properties

Key Metrics	September			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	350	391	+ 11.7%	3,799	3,956	+ 4.1%
Closed Sales	461	380	- 17.6%	3,658	3,648	- 0.3%
Median Sales Price*	\$575,000	\$579,500	+ 0.8%	\$540,000	\$570,000	+ 5.6%
Inventory of Homes for Sale	900	897	- 0.3%	--	--	--
Months Supply of Inventory	2.3	2.3	0.0%	--	--	--
Cumulative Days on Market Until Sale	43	44	+ 2.3%	48	41	- 14.6%
Percent of Original List Price Received*	99.7%	99.5%	- 0.2%	100.0%	100.3%	+ 0.3%
New Listings	640	705	+ 10.2%	4,872	5,195	+ 6.6%

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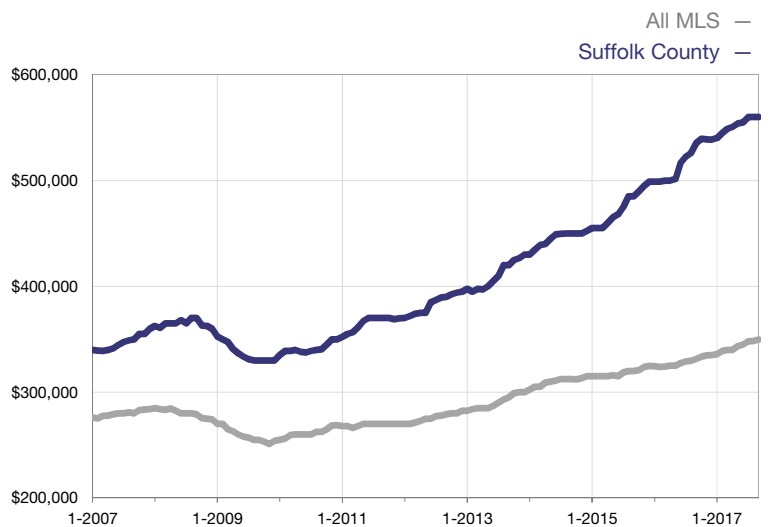
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – September 2017

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Worcester County

Single-Family Properties

Key Metrics	September			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	679	858	+ 26.4%	6,760	6,871	+ 1.6%
Closed Sales	781	730	- 6.5%	6,288	6,255	- 0.5%
Median Sales Price*	\$254,950	\$267,850	+ 5.1%	\$255,000	\$269,900	+ 5.8%
Inventory of Homes for Sale	2,761	2,062	- 25.3%	--	--	--
Months Supply of Inventory	4.0	3.0	- 25.0%	--	--	--
Cumulative Days on Market Until Sale	71	57	- 19.7%	96	64	- 33.3%
Percent of Original List Price Received*	96.8%	98.4%	+ 1.7%	96.2%	97.6%	+ 1.5%
New Listings	1,023	1,126	+ 10.1%	9,061	8,882	- 2.0%

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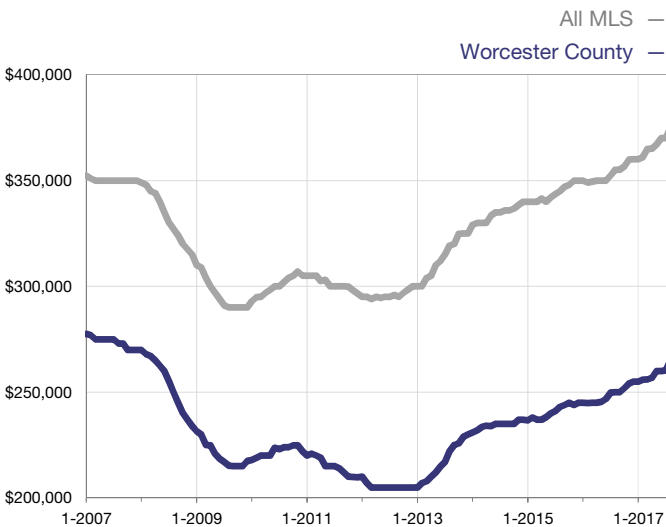
Condominium Properties

Key Metrics	September			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	139	169	+ 21.6%	1,384	1,468	+ 6.1%
Closed Sales	149	159	+ 6.7%	1,287	1,349	+ 4.8%
Median Sales Price*	\$175,000	\$211,000	+ 20.6%	\$192,500	\$200,000	+ 3.9%
Inventory of Homes for Sale	503	371	- 26.2%	--	--	--
Months Supply of Inventory	3.6	2.5	- 30.6%	--	--	--
Cumulative Days on Market Until Sale	81	53	- 34.6%	93	68	- 26.9%
Percent of Original List Price Received*	95.4%	98.7%	+ 3.5%	96.6%	97.6%	+ 1.0%
New Listings	206	187	- 9.2%	1,798	1,776	- 1.2%

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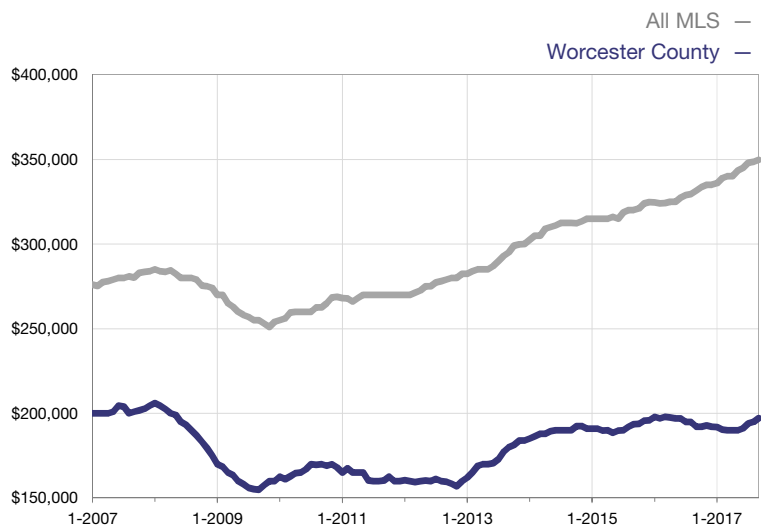
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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