

Local Market Update – May 2017

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Barnstable County

Single-Family Properties

Key Metrics	May			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	511	558	+ 9.2%	2,174	2,229	+ 2.5%
Closed Sales	536	509	- 5.0%	1,896	1,856	- 2.1%
Median Sales Price*	\$365,000	\$419,000	+ 14.8%	\$355,750	\$389,000	+ 9.3%
Inventory of Homes for Sale	3,706	2,558	- 31.0%	--	--	--
Months Supply of Inventory	8.7	5.8	- 33.3%	--	--	--
Cumulative Days on Market Until Sale	156	116	- 25.6%	162	127	- 21.6%
Percent of Original List Price Received*	93.3%	95.4%	+ 2.3%	92.5%	93.9%	+ 1.5%
New Listings	867	827	- 4.6%	3,571	3,127	- 12.4%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

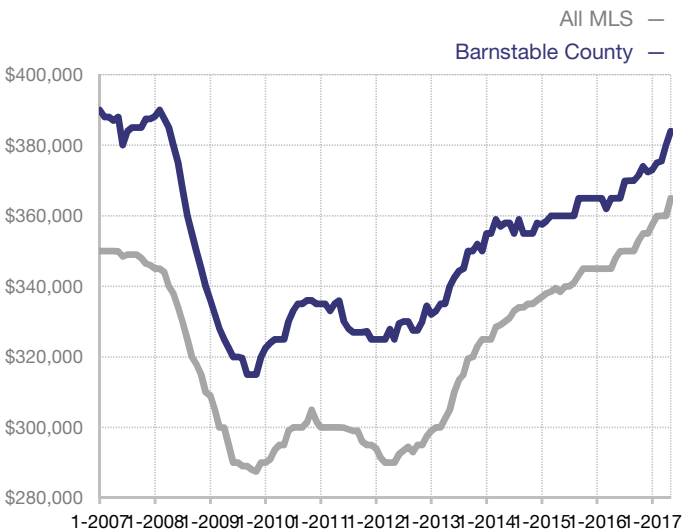
Condominium Properties

Key Metrics	May			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	110	131	+ 19.1%	475	490	+ 3.2%
Closed Sales	97	101	+ 4.1%	439	387	- 11.8%
Median Sales Price*	\$270,000	\$282,000	+ 4.4%	\$260,000	\$255,750	- 1.6%
Inventory of Homes for Sale	836	582	- 30.4%	--	--	--
Months Supply of Inventory	7.9	6.1	- 22.8%	--	--	--
Cumulative Days on Market Until Sale	149	167	+ 12.1%	151	144	- 4.6%
Percent of Original List Price Received*	93.7%	94.2%	+ 0.5%	94.1%	94.7%	+ 0.6%
New Listings	153	201	+ 31.4%	794	665	- 16.2%

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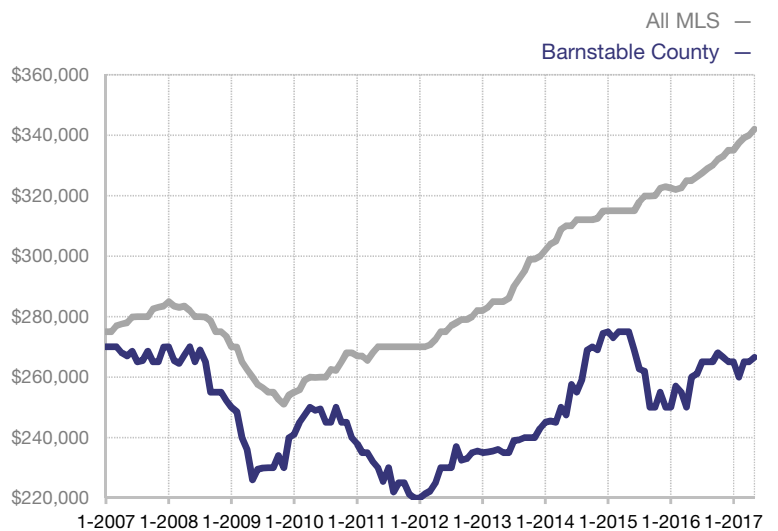
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Berkshire County

Single-Family Properties

Key Metrics	May			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	142	61	- 57.0%	541	398	- 26.4%
Closed Sales	111	56	- 49.5%	445	391	- 12.1%
Median Sales Price*	\$190,450	\$232,500	+ 22.1%	\$182,500	\$195,000	+ 6.8%
Inventory of Homes for Sale	1,193	498	- 58.3%	--	--	--
Months Supply of Inventory	10.9	4.6	- 57.8%	--	--	--
Cumulative Days on Market Until Sale	128	173	+ 35.2%	140	144	+ 2.9%
Percent of Original List Price Received*	88.8%	90.2%	+ 1.6%	89.0%	88.7%	- 0.3%
New Listings	254	81	- 68.1%	1,008	482	- 52.2%

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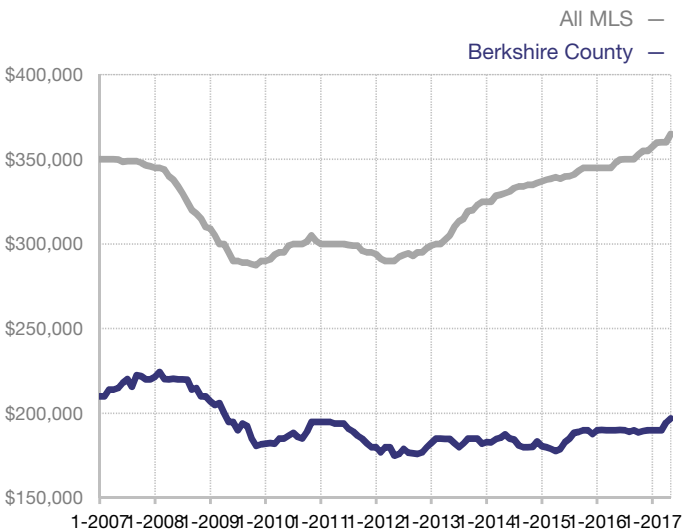
Condominium Properties

Key Metrics	May			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	12	3	- 75.0%	36	37	+ 2.8%
Closed Sales	8	6	- 25.0%	28	33	+ 17.9%
Median Sales Price*	\$174,500	\$266,250	+ 52.6%	\$178,750	\$193,900	+ 8.5%
Inventory of Homes for Sale	152	114	- 25.0%	--	--	--
Months Supply of Inventory	15.7	12.1	- 22.9%	--	--	--
Cumulative Days on Market Until Sale	182	137	- 24.7%	173	159	- 8.1%
Percent of Original List Price Received*	93.0%	94.7%	+ 1.8%	90.6%	91.1%	+ 0.6%
New Listings	34	8	- 76.5%	97	53	- 45.4%

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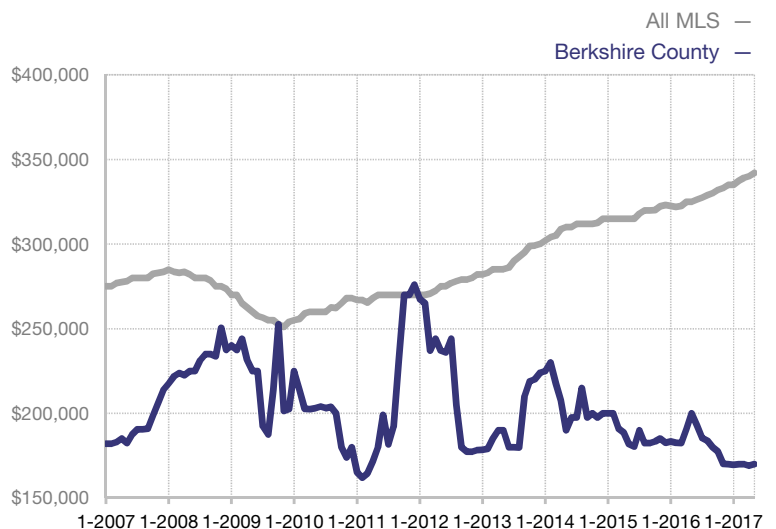
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Bristol County

Single-Family Properties

Key Metrics	May			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	494	571	+ 15.6%	2,065	2,073	+ 0.4%
Closed Sales	445	409	- 8.1%	1,610	1,581	- 1.8%
Median Sales Price*	\$285,000	\$299,950	+ 5.2%	\$272,000	\$285,000	+ 4.8%
Inventory of Homes for Sale	1,597	1,134	- 29.0%	--	--	--
Months Supply of Inventory	4.2	2.9	- 31.0%	--	--	--
Cumulative Days on Market Until Sale	93	63	- 32.3%	105	74	- 29.5%
Percent of Original List Price Received*	96.6%	97.6%	+ 1.0%	95.3%	96.6%	+ 1.4%
New Listings	663	689	+ 3.9%	2,717	2,587	- 4.8%

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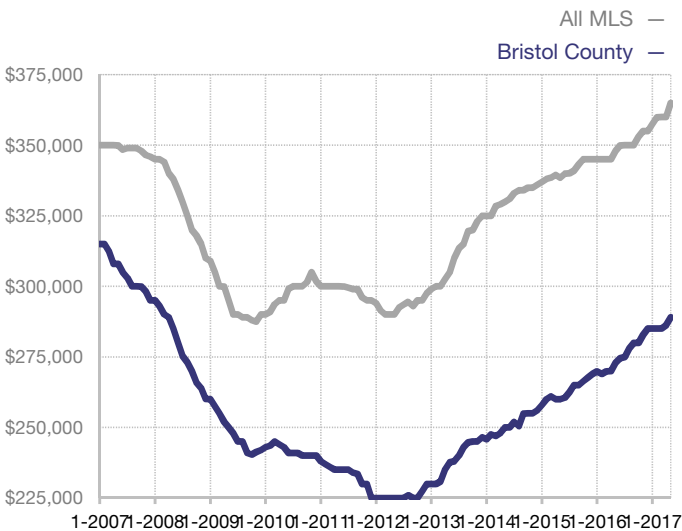
Condominium Properties

Key Metrics	May			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	88	101	+ 14.8%	392	394	+ 0.5%
Closed Sales	83	80	- 3.6%	307	315	+ 2.6%
Median Sales Price*	\$196,500	\$209,000	+ 6.4%	\$184,000	\$199,900	+ 8.6%
Inventory of Homes for Sale	244	143	- 41.4%	--	--	--
Months Supply of Inventory	3.8	2.0	- 47.4%	--	--	--
Cumulative Days on Market Until Sale	107	74	- 30.8%	113	70	- 38.1%
Percent of Original List Price Received*	95.0%	97.0%	+ 2.1%	94.8%	96.9%	+ 2.2%
New Listings	106	122	+ 15.1%	492	438	- 11.0%

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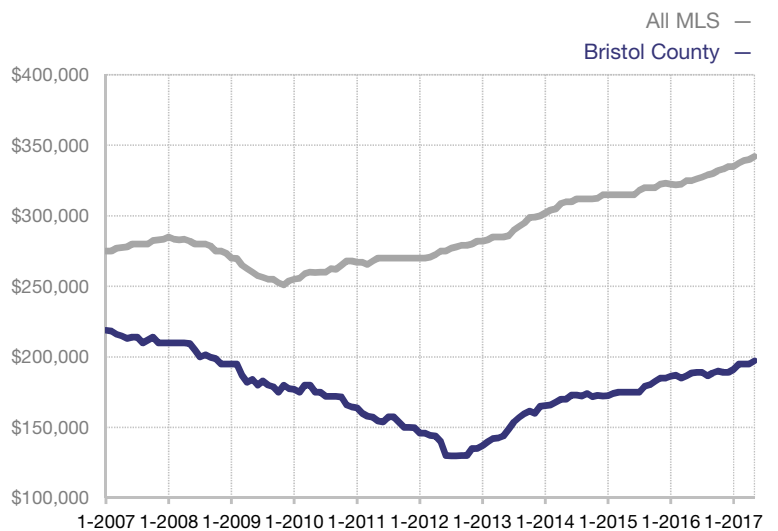
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – May 2017

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Dukes County

Single-Family Properties

Key Metrics	May			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	14	19	+ 35.7%	58	75	+ 29.3%
Closed Sales	10	12	+ 20.0%	62	64	+ 3.2%
Median Sales Price*	\$720,000	\$880,000	+ 22.2%	\$817,500	\$745,000	- 8.9%
Inventory of Homes for Sale	221	179	- 19.0%	--	--	--
Months Supply of Inventory	13.2	12.2	- 7.6%	--	--	--
Cumulative Days on Market Until Sale	105	101	- 3.8%	193	139	- 28.0%
Percent of Original List Price Received*	95.6%	94.7%	- 0.9%	91.5%	93.3%	+ 2.0%
New Listings	33	46	+ 39.4%	162	160	- 1.2%

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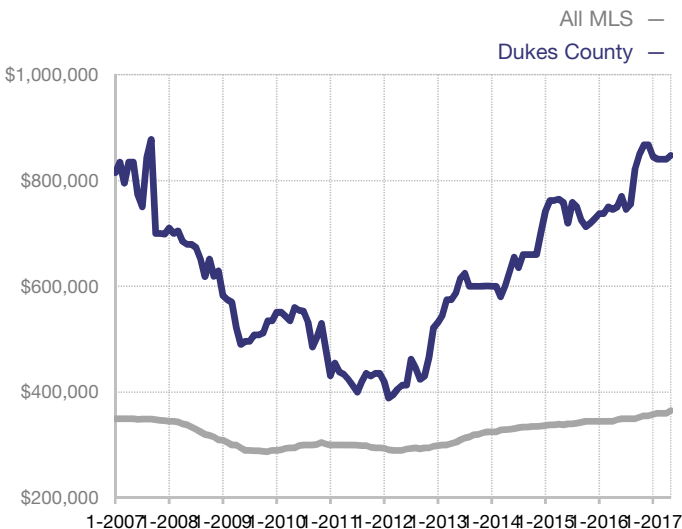
Condominium Properties

Key Metrics	May			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	0	0	--	1	3	+ 200.0%
Closed Sales	0	0	--	3	4	+ 33.3%
Median Sales Price*	\$0	\$0	--	\$70,000	\$547,500	+ 682.1%
Inventory of Homes for Sale	13	15	+ 15.4%	--	--	--
Months Supply of Inventory	11.4	10.0	- 12.3%	--	--	--
Cumulative Days on Market Until Sale	0	0	--	72	122	+ 69.4%
Percent of Original List Price Received*	0.0%	0.0%	--	90.9%	90.2%	- 0.8%
New Listings	4	3	- 25.0%	12	6	- 50.0%

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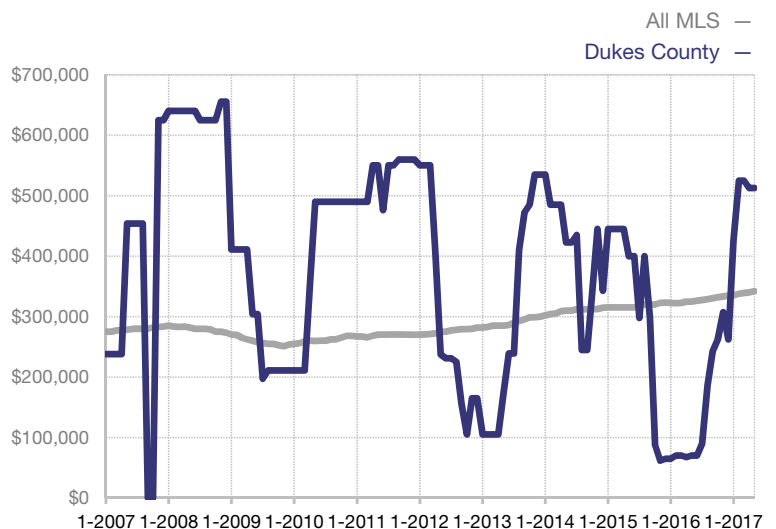
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Essex County

Single-Family Properties

Key Metrics	May			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	739	766	+ 3.7%	2,678	2,563	- 4.3%
Closed Sales	536	509	- 5.0%	2,008	1,963	- 2.2%
Median Sales Price*	\$409,500	\$420,000	+ 2.6%	\$379,839	\$405,000	+ 6.6%
Inventory of Homes for Sale	1,619	1,181	- 27.1%	--	--	--
Months Supply of Inventory	3.0	2.3	- 23.3%	--	--	--
Cumulative Days on Market Until Sale	75	57	- 24.0%	94	64	- 31.9%
Percent of Original List Price Received*	98.2%	99.1%	+ 0.9%	96.1%	97.6%	+ 1.6%
New Listings	976	974	- 0.2%	3,587	3,296	- 8.1%

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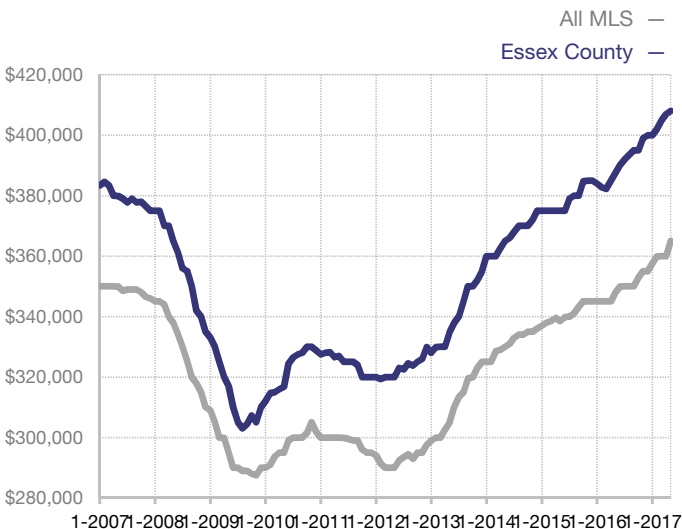
Condominium Properties

Key Metrics	May			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	320	371	+ 15.9%	1,229	1,301	+ 5.9%
Closed Sales	243	275	+ 13.2%	896	1,045	+ 16.6%
Median Sales Price*	\$255,000	\$290,000	+ 13.7%	\$249,000	\$280,000	+ 12.4%
Inventory of Homes for Sale	618	415	- 32.8%	--	--	--
Months Supply of Inventory	2.7	1.7	- 37.0%	--	--	--
Cumulative Days on Market Until Sale	83	57	- 31.3%	91	64	- 29.7%
Percent of Original List Price Received*	98.2%	99.4%	+ 1.2%	96.6%	98.4%	+ 1.9%
New Listings	368	397	+ 7.9%	1,495	1,513	+ 1.2%

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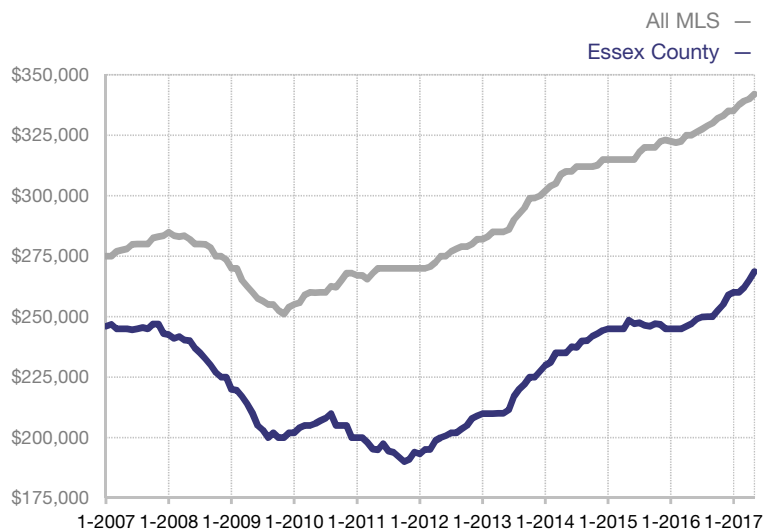
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

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Franklin County

Single-Family Properties

Key Metrics	May			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	59	93	+ 57.6%	247	277	+ 12.1%
Closed Sales	59	58	- 1.7%	194	190	- 2.1%
Median Sales Price*	\$190,000	\$205,500	+ 8.2%	\$192,500	\$180,450	- 6.3%
Inventory of Homes for Sale	391	272	- 30.4%	--	--	--
Months Supply of Inventory	7.9	5.2	- 34.2%	--	--	--
Cumulative Days on Market Until Sale	149	158	+ 6.0%	169	140	- 17.2%
Percent of Original List Price Received*	90.8%	94.3%	+ 3.9%	90.9%	92.5%	+ 1.8%
New Listings	126	118	- 6.3%	418	378	- 9.6%

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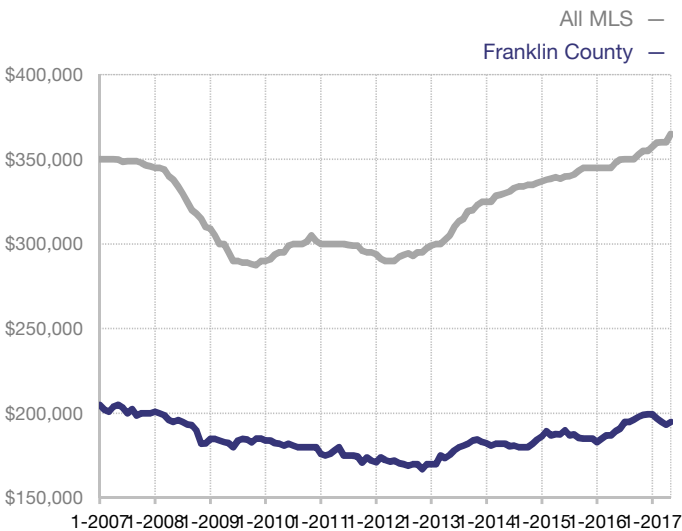
Condominium Properties

Key Metrics	May			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	6	9	+ 50.0%	22	19	- 13.6%
Closed Sales	5	4	- 20.0%	15	12	- 20.0%
Median Sales Price*	\$128,500	\$258,428	+ 101.1%	\$122,000	\$214,000	+ 75.4%
Inventory of Homes for Sale	23	24	+ 4.3%	--	--	--
Months Supply of Inventory	5.1	5.9	+ 15.7%	--	--	--
Cumulative Days on Market Until Sale	197	348	+ 76.6%	179	283	+ 58.1%
Percent of Original List Price Received*	96.2%	98.7%	+ 2.6%	90.8%	93.3%	+ 2.8%
New Listings	5	8	+ 60.0%	26	31	+ 19.2%

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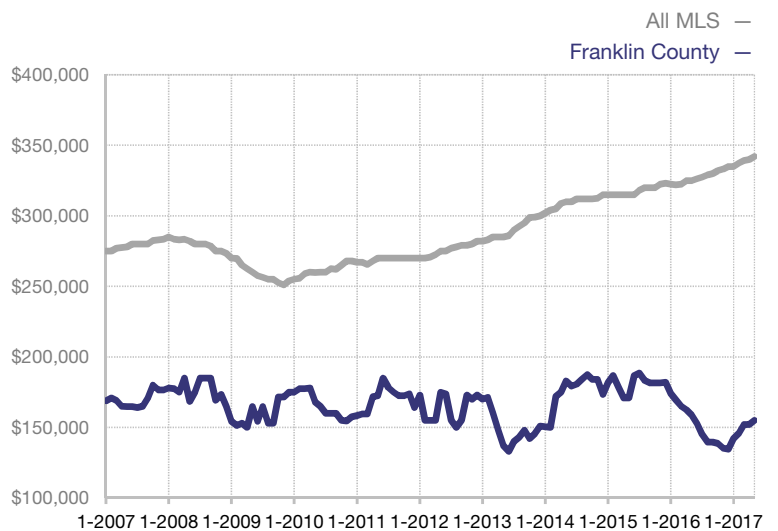
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Hampden County

Single-Family Properties

Key Metrics	May			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	443	521	+ 17.6%	1,765	1,853	+ 5.0%
Closed Sales	367	340	- 7.4%	1,398	1,357	- 2.9%
Median Sales Price*	\$184,000	\$187,500	+ 1.9%	\$173,000	\$177,000	+ 2.3%
Inventory of Homes for Sale	1,405	1,006	- 28.4%	--	--	--
Months Supply of Inventory	4.5	3.0	- 33.3%	--	--	--
Cumulative Days on Market Until Sale	106	84	- 20.8%	123	88	- 28.5%
Percent of Original List Price Received*	95.4%	95.5%	+ 0.1%	93.5%	95.0%	+ 1.6%
New Listings	555	679	+ 22.3%	2,342	2,349	+ 0.3%

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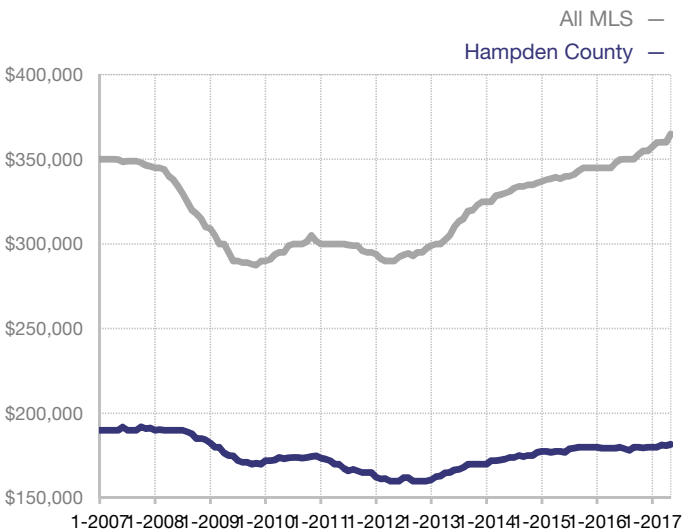
Condominium Properties

Key Metrics	May			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	57	69	+ 21.1%	237	227	- 4.2%
Closed Sales	38	39	+ 2.6%	181	171	- 5.5%
Median Sales Price*	\$143,500	\$122,000	- 15.0%	\$138,000	\$128,500	- 6.9%
Inventory of Homes for Sale	218	181	- 17.0%	--	--	--
Months Supply of Inventory	5.2	4.3	- 17.3%	--	--	--
Cumulative Days on Market Until Sale	119	74	- 37.8%	131	113	- 13.7%
Percent of Original List Price Received*	95.6%	95.8%	+ 0.2%	94.2%	94.2%	0.0%
New Listings	63	88	+ 39.7%	303	309	+ 2.0%

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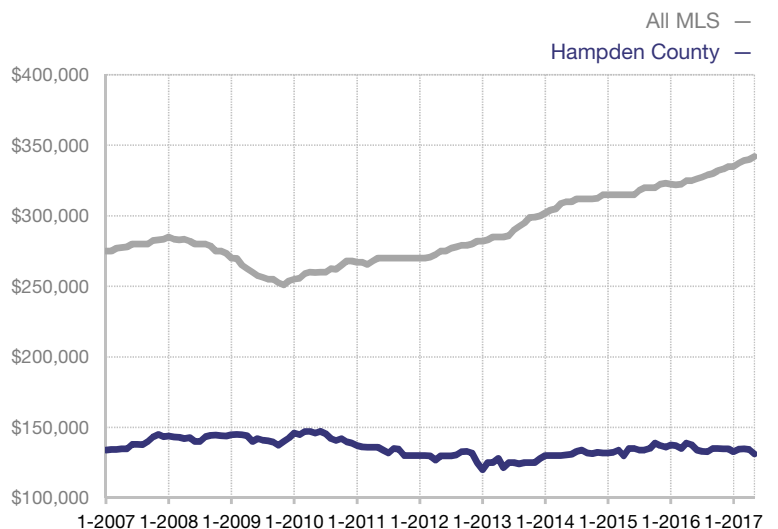
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Hampshire County

Single-Family Properties

Key Metrics	May			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	162	165	+ 1.9%	580	543	- 6.4%
Closed Sales	118	113	- 4.2%	389	394	+ 1.3%
Median Sales Price*	\$263,500	\$270,000	+ 2.5%	\$258,000	\$260,000	+ 0.8%
Inventory of Homes for Sale	628	445	- 29.1%	--	--	--
Months Supply of Inventory	5.9	4.1	- 30.5%	--	--	--
Cumulative Days on Market Until Sale	113	88	- 22.1%	132	114	- 13.6%
Percent of Original List Price Received*	95.8%	96.7%	+ 0.9%	93.7%	94.3%	+ 0.6%
New Listings	211	220	+ 4.3%	856	780	- 8.9%

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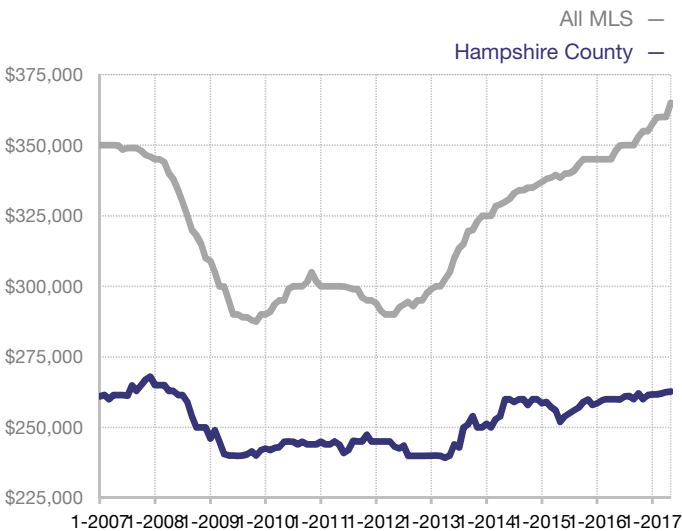
Condominium Properties

Key Metrics	May			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	28	54	+ 92.9%	127	138	+ 8.7%
Closed Sales	29	23	- 20.7%	100	94	- 6.0%
Median Sales Price*	\$181,000	\$175,000	- 3.3%	\$174,000	\$188,868	+ 8.5%
Inventory of Homes for Sale	154	105	- 31.8%	--	--	--
Months Supply of Inventory	6.0	4.3	- 28.3%	--	--	--
Cumulative Days on Market Until Sale	149	125	- 16.1%	152	148	- 2.6%
Percent of Original List Price Received*	96.7%	94.2%	- 2.6%	95.8%	96.1%	+ 0.3%
New Listings	44	62	+ 40.9%	168	185	+ 10.1%

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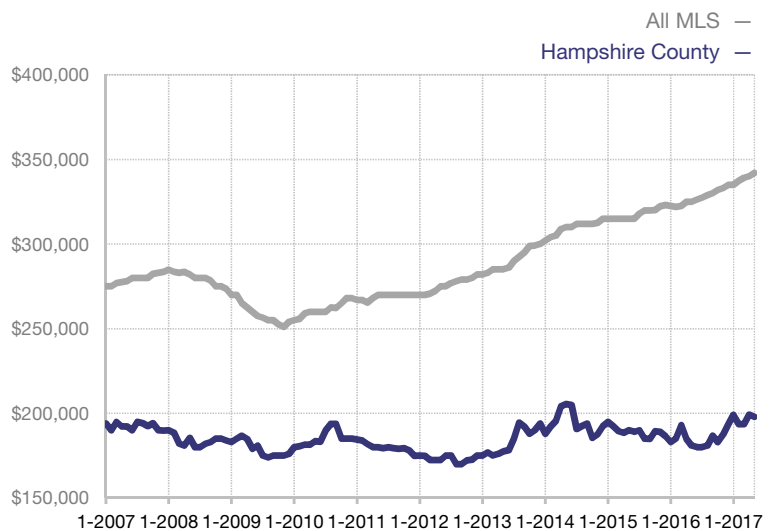
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

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Local Market Update – May 2017

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Middlesex County

Single-Family Properties

Key Metrics	May			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	1,393	1,578	+ 13.3%	5,077	4,947	- 2.6%
Closed Sales	1,002	964	- 3.8%	3,541	3,313	- 6.4%
Median Sales Price*	\$495,000	\$549,990	+ 11.1%	\$468,000	\$510,000	+ 9.0%
Inventory of Homes for Sale	2,485	1,833	- 26.2%	--	--	--
Months Supply of Inventory	2.6	2.0	- 23.1%	--	--	--
Cumulative Days on Market Until Sale	62	47	- 24.2%	78	62	- 20.5%
Percent of Original List Price Received*	99.6%	100.8%	+ 1.2%	97.7%	99.0%	+ 1.3%
New Listings	1,624	1,827	+ 12.5%	6,541	6,173	- 5.6%

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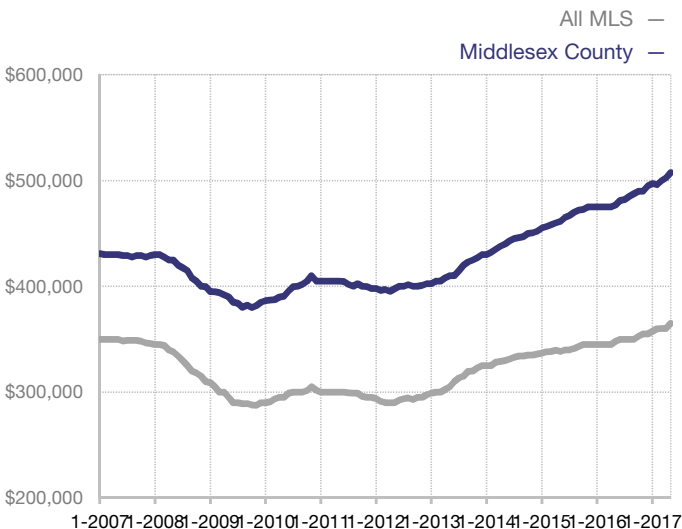
Condominium Properties

Key Metrics	May			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	703	698	- 0.7%	2,819	2,580	- 8.5%
Closed Sales	619	554	- 10.5%	2,092	1,975	- 5.6%
Median Sales Price*	\$414,500	\$444,250	+ 7.2%	\$399,900	\$424,000	+ 6.0%
Inventory of Homes for Sale	859	589	- 31.4%	--	--	--
Months Supply of Inventory	1.7	1.1	- 35.3%	--	--	--
Cumulative Days on Market Until Sale	52	30	- 42.3%	60	42	- 30.0%
Percent of Original List Price Received*	101.3%	102.3%	+ 1.0%	100.2%	100.8%	+ 0.6%
New Listings	751	740	- 1.5%	3,271	2,964	- 9.4%

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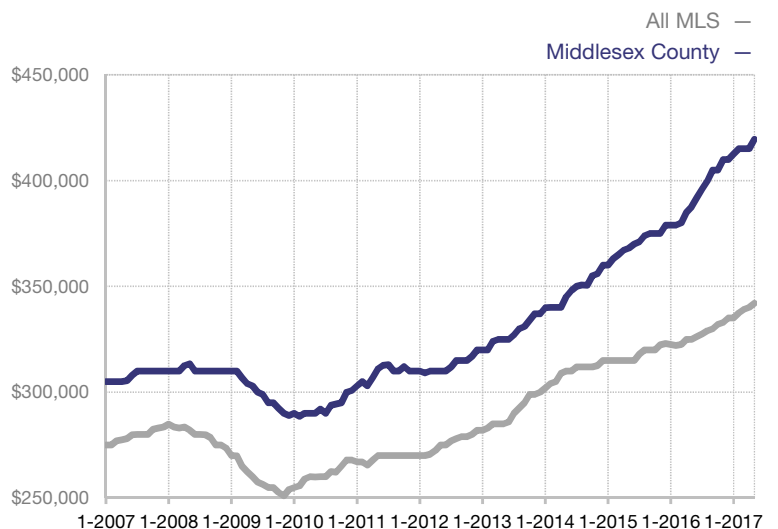
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

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Nantucket County

Single-Family Properties

Key Metrics	May			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	3	4	+ 33.3%	9	9	0.0%
Closed Sales	1	0	- 100.0%	10	6	- 40.0%
Median Sales Price*	\$1,360,000	\$0	- 100.0%	\$1,455,000	\$1,572,500	+ 8.1%
Inventory of Homes for Sale	46	46	0.0%	--	--	--
Months Supply of Inventory	14.1	20.9	+ 48.2%	--	--	--
Cumulative Days on Market Until Sale	288	0	- 100.0%	238	150	- 37.0%
Percent of Original List Price Received*	95.4%	0.0%	- 100.0%	89.6%	85.8%	- 4.2%
New Listings	11	11	0.0%	32	40	+ 25.0%

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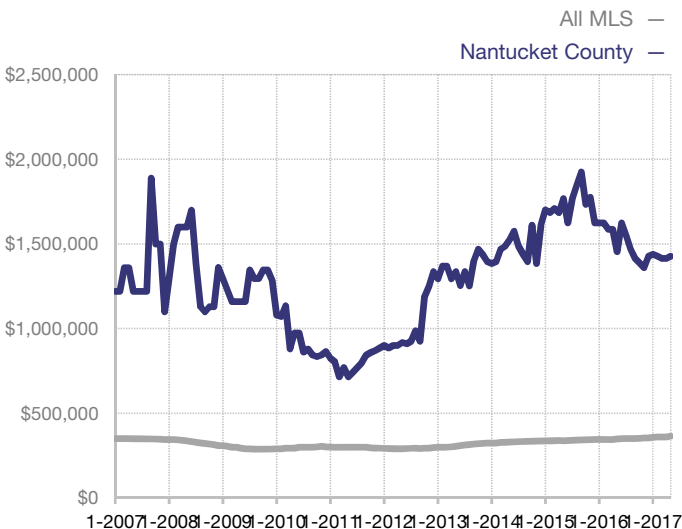
Condominium Properties

Key Metrics	May			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	0	0	--	1	1	0.0%
Closed Sales	0	0	--	0	1	--
Median Sales Price*	\$0	\$0	--	\$0	\$380,000	--
Inventory of Homes for Sale	3	1	- 66.7%	--	--	--
Months Supply of Inventory	1.5	1.0	- 33.3%	--	--	--
Cumulative Days on Market Until Sale	0	0	--	0	3	--
Percent of Original List Price Received*	0.0%	0.0%	--	0.0%	108.0%	--
New Listings	0	1	--	3	2	- 33.3%

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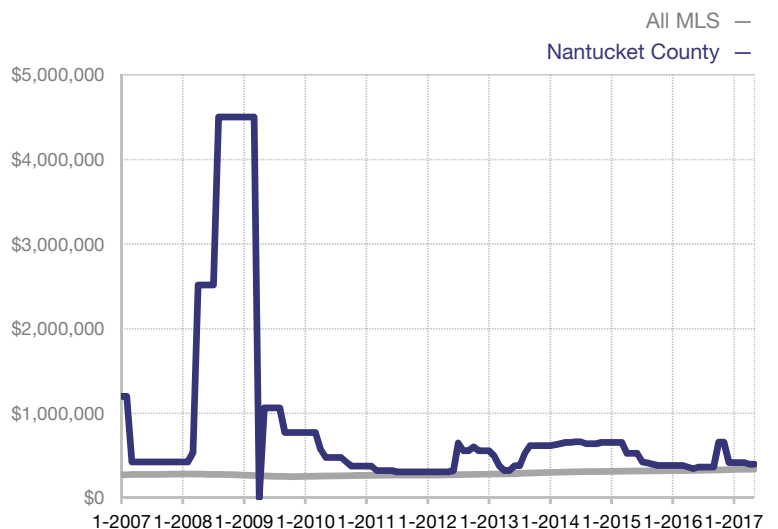
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – May 2017

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Norfolk County

Single-Family Properties

Key Metrics	May			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	760	849	+ 11.7%	2,824	2,925	+ 3.6%
Closed Sales	545	568	+ 4.2%	2,012	2,071	+ 2.9%
Median Sales Price*	\$473,500	\$499,950	+ 5.6%	\$449,000	\$473,500	+ 5.5%
Inventory of Homes for Sale	1,597	1,213	- 24.0%	--	--	--
Months Supply of Inventory	3.0	2.3	- 23.3%	--	--	--
Cumulative Days on Market Until Sale	74	54	- 27.0%	87	72	- 17.2%
Percent of Original List Price Received*	98.5%	99.2%	+ 0.7%	96.7%	97.5%	+ 0.8%
New Listings	936	1,025	+ 9.5%	3,771	3,685	- 2.3%

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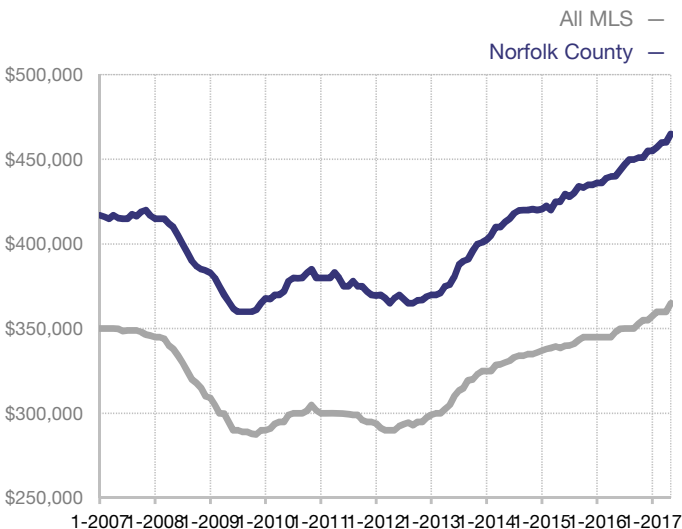
Condominium Properties

Key Metrics	May			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	273	298	+ 9.2%	1,071	1,175	+ 9.7%
Closed Sales	212	254	+ 19.8%	749	818	+ 9.2%
Median Sales Price*	\$317,000	\$374,500	+ 18.1%	\$307,500	\$335,000	+ 8.9%
Inventory of Homes for Sale	463	321	- 30.7%	--	--	--
Months Supply of Inventory	2.3	1.6	- 30.4%	--	--	--
Cumulative Days on Market Until Sale	58	38	- 34.5%	69	48	- 30.4%
Percent of Original List Price Received*	100.2%	101.7%	+ 1.5%	98.5%	99.8%	+ 1.3%
New Listings	320	335	+ 4.7%	1,347	1,359	+ 0.9%

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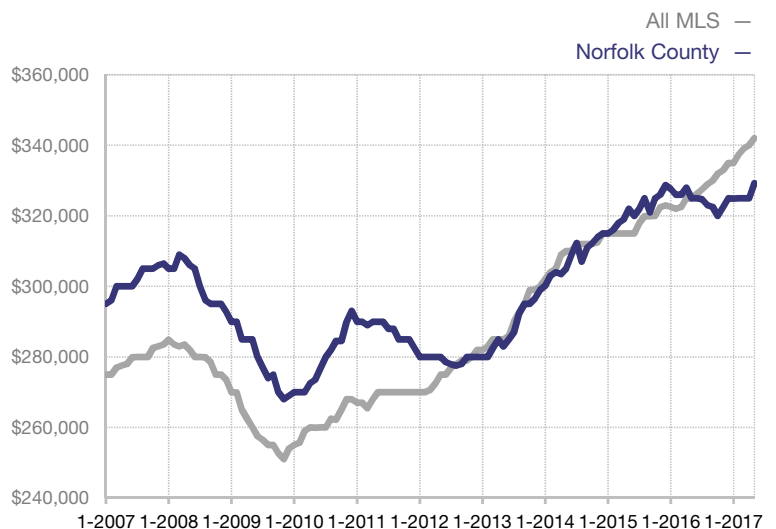
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – May 2017

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Plymouth County

Single-Family Properties

Key Metrics	May			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	684	798	+ 16.7%	2,707	2,728	+ 0.8%
Closed Sales	536	532	- 0.7%	2,027	2,020	- 0.3%
Median Sales Price*	\$338,300	\$365,000	+ 7.9%	\$321,900	\$341,950	+ 6.2%
Inventory of Homes for Sale	2,090	1,554	- 25.6%	--	--	--
Months Supply of Inventory	4.1	3.0	- 26.8%	--	--	--
Cumulative Days on Market Until Sale	105	67	- 36.2%	112	80	- 28.6%
Percent of Original List Price Received*	96.5%	98.8%	+ 2.4%	95.5%	97.3%	+ 1.9%
New Listings	936	986	+ 5.3%	3,773	3,593	- 4.8%

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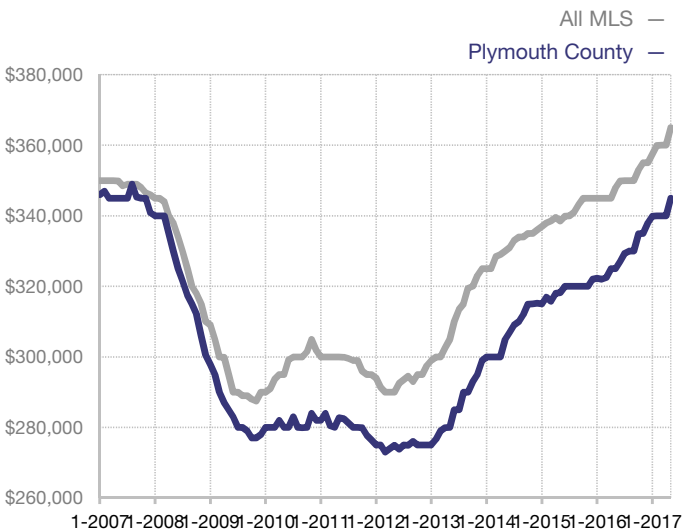
Condominium Properties

Key Metrics	May			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	112	146	+ 30.4%	449	569	+ 26.7%
Closed Sales	95	111	+ 16.8%	365	379	+ 3.8%
Median Sales Price*	\$240,000	\$294,000	+ 22.5%	\$239,000	\$259,900	+ 8.7%
Inventory of Homes for Sale	349	275	- 21.2%	--	--	--
Months Supply of Inventory	4.1	3.1	- 24.4%	--	--	--
Cumulative Days on Market Until Sale	110	87	- 20.9%	105	87	- 17.1%
Percent of Original List Price Received*	97.3%	98.2%	+ 0.9%	96.8%	97.7%	+ 0.9%
New Listings	128	162	+ 26.6%	620	688	+ 11.0%

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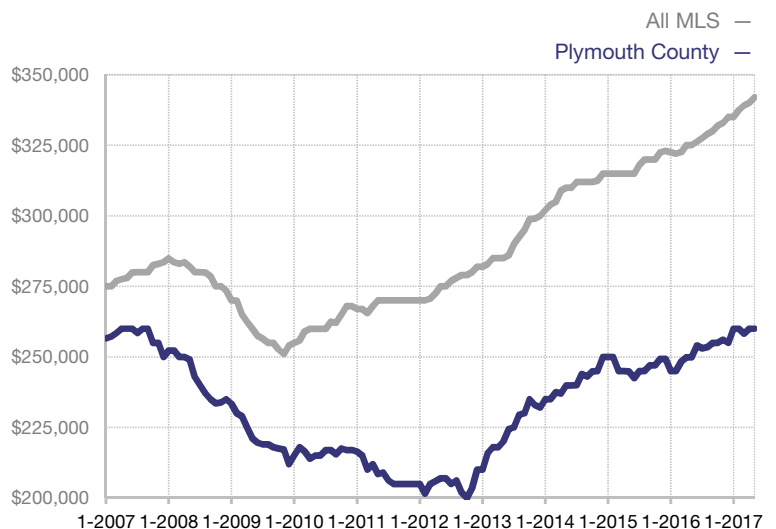
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – May 2017

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Suffolk County

Single-Family Properties

Key Metrics	May			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	185	180	- 2.7%	595	596	+ 0.2%
Closed Sales	116	118	+ 1.7%	424	433	+ 2.1%
Median Sales Price*	\$429,500	\$537,025	+ 25.0%	\$429,500	\$485,000	+ 12.9%
Inventory of Homes for Sale	297	196	- 34.0%	--	--	--
Months Supply of Inventory	2.6	1.7	- 34.6%	--	--	--
Cumulative Days on Market Until Sale	52	34	- 34.6%	67	47	- 29.9%
Percent of Original List Price Received*	98.2%	100.6%	+ 2.4%	97.8%	98.7%	+ 0.9%
New Listings	216	210	- 2.8%	779	757	- 2.8%

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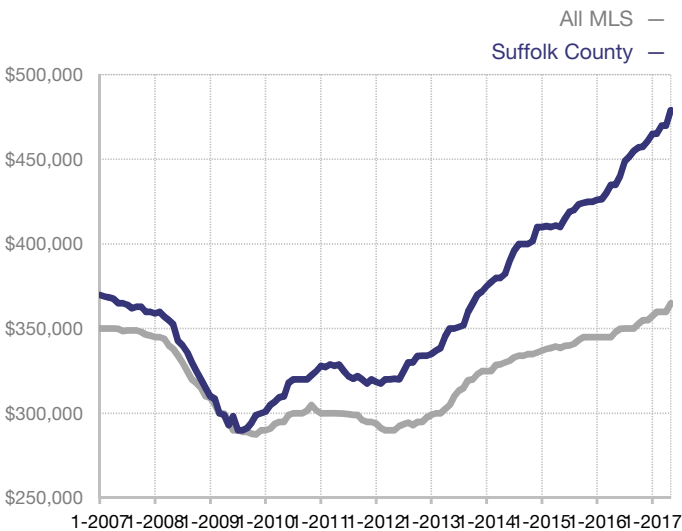
Condominium Properties

Key Metrics	May			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	564	599	+ 6.2%	2,222	2,279	+ 2.6%
Closed Sales	470	449	- 4.5%	1,637	1,628	- 0.5%
Median Sales Price*	\$553,250	\$568,000	+ 2.7%	\$515,000	\$570,000	+ 10.7%
Inventory of Homes for Sale	806	746	- 7.4%	--	--	--
Months Supply of Inventory	2.0	1.9	- 5.0%	--	--	--
Cumulative Days on Market Until Sale	46	34	- 26.1%	55	46	- 16.4%
Percent of Original List Price Received*	101.0%	101.4%	+ 0.4%	99.4%	99.8%	+ 0.4%
New Listings	659	775	+ 17.6%	2,731	2,869	+ 5.1%

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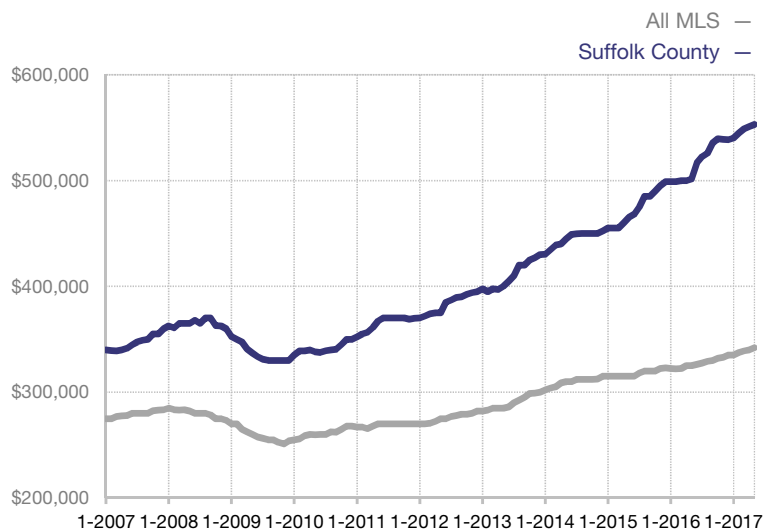
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – May 2017

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Worcester County

Single-Family Properties

Key Metrics	May			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	932	1,074	+ 15.2%	3,648	3,777	+ 3.5%
Closed Sales	661	740	+ 12.0%	2,675	2,732	+ 2.1%
Median Sales Price*	\$247,500	\$272,500	+ 10.1%	\$237,500	\$250,000	+ 5.3%
Inventory of Homes for Sale	2,747	1,776	- 35.3%	--	--	--
Months Supply of Inventory	4.1	2.5	- 39.0%	--	--	--
Cumulative Days on Market Until Sale	100	65	- 35.0%	117	79	- 32.5%
Percent of Original List Price Received*	96.1%	97.5%	+ 1.5%	94.8%	96.4%	+ 1.7%
New Listings	1,194	1,266	+ 6.0%	4,853	4,609	- 5.0%

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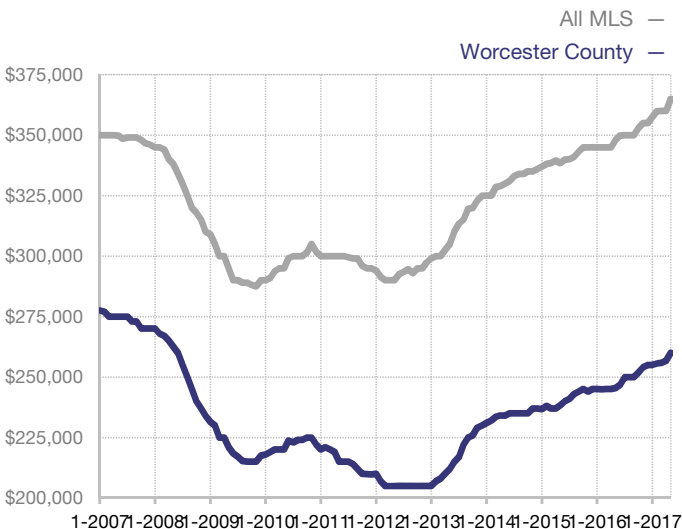
Condominium Properties

Key Metrics	May			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	159	236	+ 48.4%	752	802	+ 6.6%
Closed Sales	168	165	- 1.8%	573	610	+ 6.5%
Median Sales Price*	\$189,500	\$191,100	+ 0.8%	\$189,000	\$182,750	- 3.3%
Inventory of Homes for Sale	518	365	- 29.5%	--	--	--
Months Supply of Inventory	3.8	2.5	- 34.2%	--	--	--
Cumulative Days on Market Until Sale	79	59	- 25.3%	103	74	- 28.2%
Percent of Original List Price Received*	97.5%	98.3%	+ 0.8%	96.4%	96.8%	+ 0.4%
New Listings	211	222	+ 5.2%	983	977	- 0.6%

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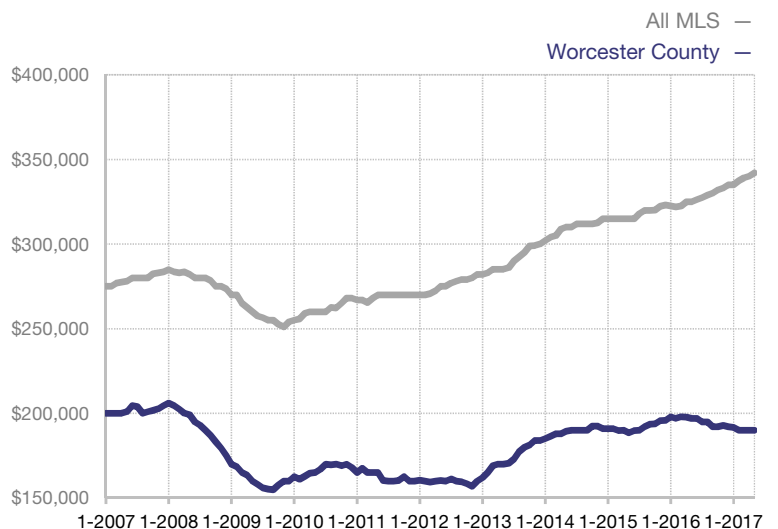
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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