

# Local Market Update – April 2017

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Barnstable County

### Single-Family Properties

Key Metrics	April			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	526	<b>514</b>	- 2.3%	1,663	<b>1,717</b>	+ 3.2%
Closed Sales	467	<b>394</b>	- 15.6%	1,360	<b>1,336</b>	- 1.8%
Median Sales Price*	\$365,000	<b>\$385,000</b>	+ 5.5%	\$351,000	<b>\$380,000</b>	+ 8.3%
Inventory of Homes for Sale	3,500	<b>2,395</b>	- 31.6%	--	--	--
Months Supply of Inventory	8.4	<b>5.4</b>	- 35.7%	--	--	--
Cumulative Days on Market Until Sale	156	<b>125</b>	- 19.9%	165	<b>132</b>	- 20.0%
Percent of Original List Price Received*	93.2%	<b>94.4%</b>	+ 1.3%	92.2%	<b>93.3%</b>	+ 1.2%
New Listings	841	<b>715</b>	- 15.0%	2,704	<b>2,306</b>	- 14.7%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

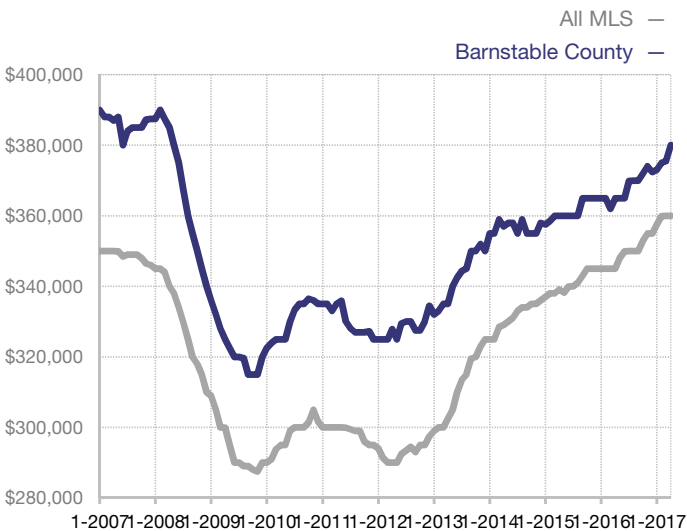
### Condominium Properties

Key Metrics	April			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	121	<b>104</b>	- 14.0%	365	<b>364</b>	- 0.3%
Closed Sales	108	<b>87</b>	- 19.4%	342	<b>284</b>	- 17.0%
Median Sales Price*	\$250,500	<b>\$260,000</b>	+ 3.8%	\$255,000	<b>\$246,250</b>	- 3.4%
Inventory of Homes for Sale	834	<b>528</b>	- 36.7%	--	--	--
Months Supply of Inventory	7.8	<b>5.5</b>	- 29.5%	--	--	--
Cumulative Days on Market Until Sale	165	<b>157</b>	- 4.8%	166	<b>145</b>	- 12.7%
Percent of Original List Price Received*	94.3%	<b>94.8%</b>	+ 0.5%	94.3%	<b>94.9%</b>	+ 0.6%
New Listings	201	<b>126</b>	- 37.3%	640	<b>456</b>	- 28.8%

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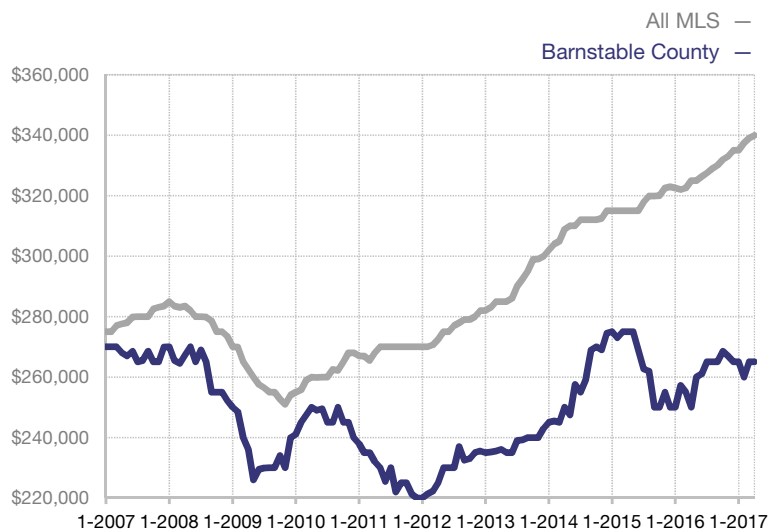
### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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# Local Market Update – April 2017

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## Berkshire County

### Single-Family Properties

Key Metrics	April			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	104	<b>123</b>	+ 18.3%	407	<b>429</b>	+ 5.4%
Closed Sales	111	<b>92</b>	- 17.1%	340	<b>337</b>	- 0.9%
Median Sales Price*	\$178,277	<b>\$218,750</b>	+ 22.7%	\$180,000	<b>\$192,200</b>	+ 6.8%
Inventory of Homes for Sale	1,239	<b>851</b>	- 31.3%	--	--	--
Months Supply of Inventory	11.4	<b>7.4</b>	- 35.1%	--	--	--
Cumulative Days on Market Until Sale	124	<b>161</b>	+ 29.8%	144	<b>139</b>	- 3.5%
Percent of Original List Price Received*	89.8%	<b>88.4%</b>	- 1.6%	89.1%	<b>88.4%</b>	- 0.8%
New Listings	293	<b>227</b>	- 22.5%	788	<b>632</b>	- 19.8%

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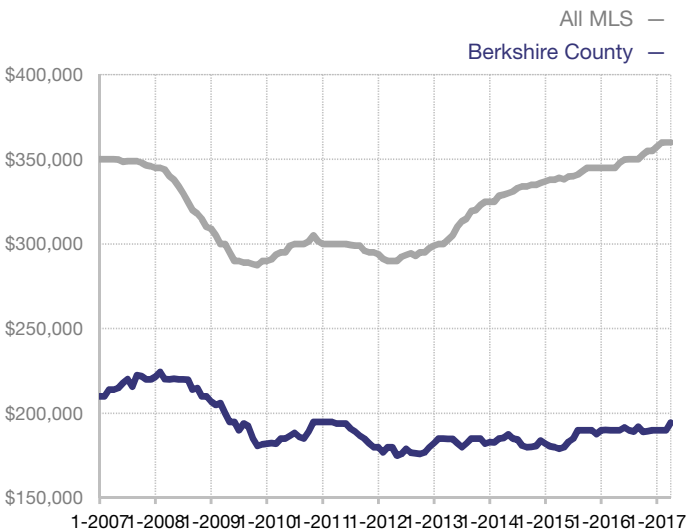
### Condominium Properties

Key Metrics	April			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	7	<b>13</b>	+ 85.7%	24	<b>42</b>	+ 75.0%
Closed Sales	9	<b>12</b>	+ 33.3%	20	<b>29</b>	+ 45.0%
Median Sales Price*	\$195,000	<b>\$191,000</b>	- 2.1%	\$186,250	<b>\$193,900</b>	+ 4.1%
Inventory of Homes for Sale	148	<b>165</b>	+ 11.5%	--	--	--
Months Supply of Inventory	14.3	<b>16.9</b>	+ 18.2%	--	--	--
Cumulative Days on Market Until Sale	206	<b>156</b>	- 24.3%	169	<b>169</b>	0.0%
Percent of Original List Price Received*	88.9%	<b>91.1%</b>	+ 2.5%	89.6%	<b>91.0%</b>	+ 1.6%
New Listings	24	<b>37</b>	+ 54.2%	66	<b>77</b>	+ 16.7%

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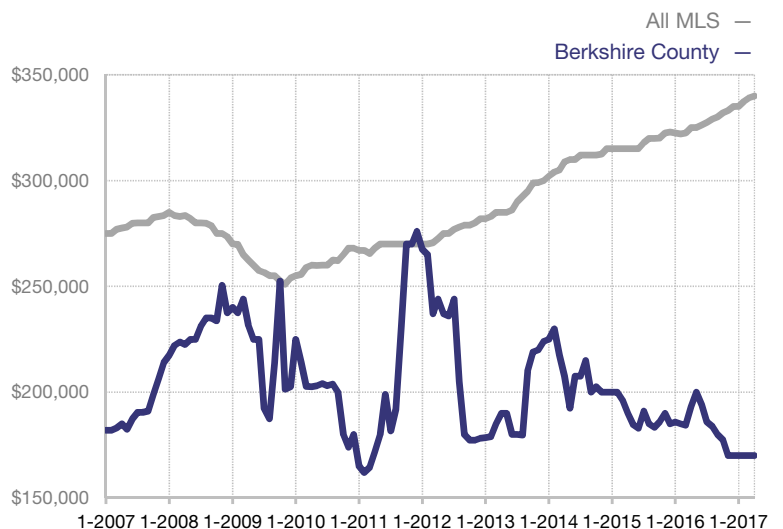
### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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# Local Market Update – April 2017

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## Bristol County

### Single-Family Properties

Key Metrics	April			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	503	478	- 5.0%	1,572	1,541	- 2.0%
Closed Sales	333	335	+ 0.6%	1,165	1,162	- 0.3%
Median Sales Price*	\$265,000	<b>\$291,000</b>	+ 9.8%	\$264,900	<b>\$280,000</b>	+ 5.7%
Inventory of Homes for Sale	1,546	1,053	- 31.9%	--	--	--
Months Supply of Inventory	4.1	2.6	- 36.6%	--	--	--
Cumulative Days on Market Until Sale	108	78	- 27.8%	110	78	- 29.1%
Percent of Original List Price Received*	96.1%	<b>96.4%</b>	+ 0.3%	94.7%	<b>96.3%</b>	+ 1.7%
New Listings	631	614	- 2.7%	2,054	1,898	- 7.6%

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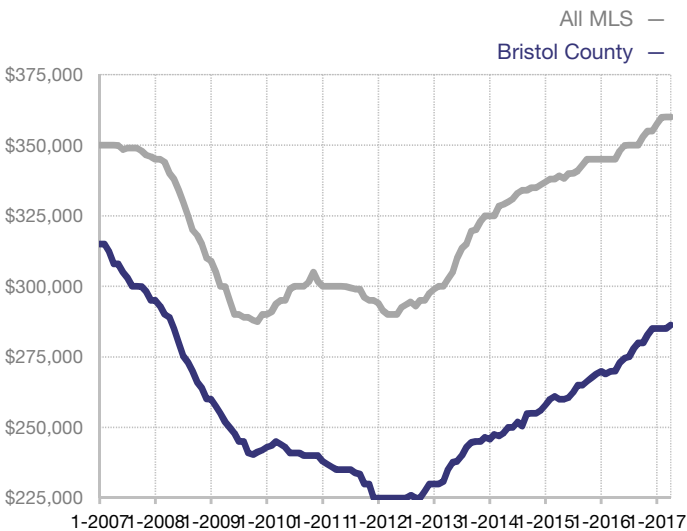
### Condominium Properties

Key Metrics	April			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	105	86	- 18.1%	304	298	- 2.0%
Closed Sales	57	68	+ 19.3%	224	233	+ 4.0%
Median Sales Price*	\$190,000	<b>\$184,075</b>	- 3.1%	\$180,000	<b>\$194,900</b>	+ 8.3%
Inventory of Homes for Sale	244	128	- 47.5%	--	--	--
Months Supply of Inventory	3.9	1.8	- 53.8%	--	--	--
Cumulative Days on Market Until Sale	117	60	- 48.7%	115	68	- 40.9%
Percent of Original List Price Received*	94.8%	<b>96.4%</b>	+ 1.7%	94.7%	<b>96.9%</b>	+ 2.3%
New Listings	107	79	- 26.2%	386	317	- 17.9%

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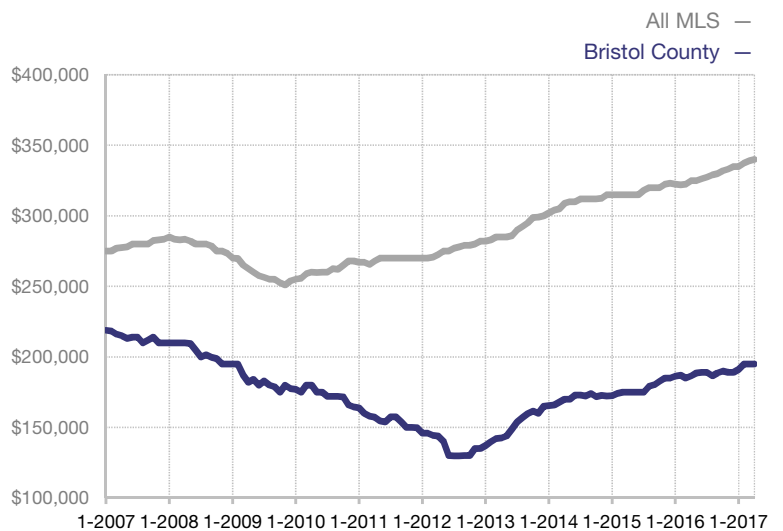
### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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# Local Market Update – April 2017

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## Dukes County

### Single-Family Properties

Key Metrics	April			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	10	15	+ 50.0%	44	54	+ 22.7%
Closed Sales	14	19	+ 35.7%	52	49	- 5.8%
Median Sales Price*	\$695,500	<b>\$745,000</b>	+ 7.1%	\$849,500	<b>\$700,000</b>	- 17.6%
Inventory of Homes for Sale	214	166	- 22.4%	--	--	--
Months Supply of Inventory	12.9	11.6	- 10.1%	--	--	--
Cumulative Days on Market Until Sale	159	168	+ 5.7%	211	159	- 24.6%
Percent of Original List Price Received*	93.8%	96.3%	+ 2.7%	90.8%	92.9%	+ 2.3%
New Listings	37	33	- 10.8%	129	114	- 11.6%

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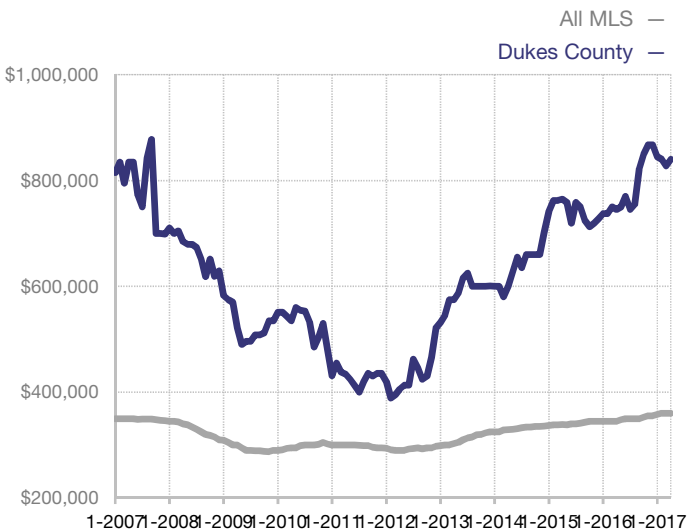
### Condominium Properties

Key Metrics	April			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	0	0	--	1	3	+ 200.0%
Closed Sales	0	1	--	3	4	+ 33.3%
Median Sales Price*	\$0	<b>\$89,900</b>	--	\$70,000	<b>\$547,500</b>	+ 682.1%
Inventory of Homes for Sale	9	11	+ 22.2%	--	--	--
Months Supply of Inventory	7.2	7.3	+ 1.4%	--	--	--
Cumulative Days on Market Until Sale	0	26	--	72	122	+ 69.4%
Percent of Original List Price Received*	0.0%	100.0%	--	90.9%	90.2%	- 0.8%
New Listings	1	0	- 100.0%	8	3	- 62.5%

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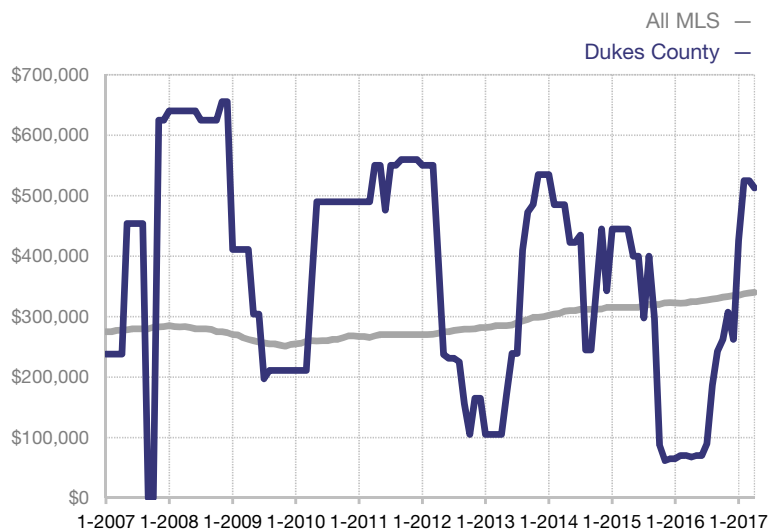
### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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# Local Market Update – April 2017

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## Essex County

### Single-Family Properties

Key Metrics	April			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	655	<b>585</b>	- 10.7%	1,939	<b>1,842</b>	- 5.0%
Closed Sales	426	<b>388</b>	- 8.9%	1,472	<b>1,449</b>	- 1.6%
Median Sales Price*	\$389,500	<b>\$409,000</b>	+ 5.0%	\$370,000	<b>\$400,000</b>	+ 8.1%
Inventory of Homes for Sale	1,503	<b>1,028</b>	- 31.6%	--	--	--
Months Supply of Inventory	2.8	<b>2.0</b>	- 28.6%	--	--	--
Cumulative Days on Market Until Sale	94	<b>60</b>	- 36.2%	101	<b>66</b>	- 34.7%
Percent of Original List Price Received*	96.8%	<b>98.4%</b>	+ 1.7%	95.4%	<b>97.1%</b>	+ 1.8%
New Listings	877	<b>773</b>	- 11.9%	2,611	<b>2,322</b>	- 11.1%

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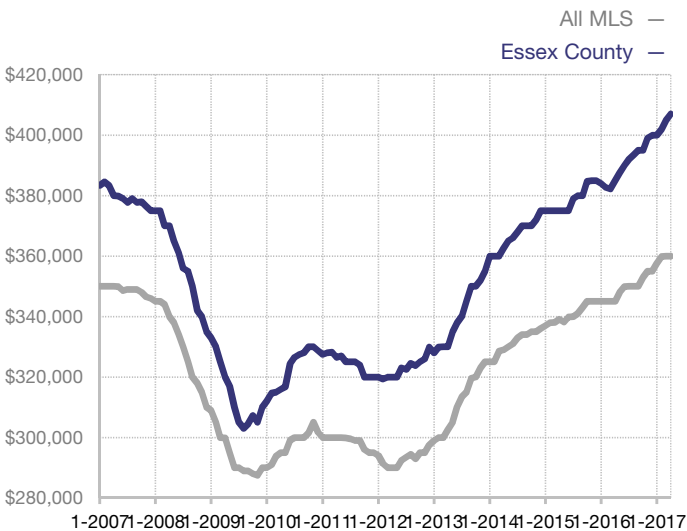
### Condominium Properties

Key Metrics	April			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	314	<b>300</b>	- 4.5%	911	<b>953</b>	+ 4.6%
Closed Sales	202	<b>204</b>	+ 1.0%	653	<b>769</b>	+ 17.8%
Median Sales Price*	\$255,000	<b>\$280,000</b>	+ 9.8%	\$247,000	<b>\$275,000</b>	+ 11.3%
Inventory of Homes for Sale	614	<b>396</b>	- 35.5%	--	--	--
Months Supply of Inventory	2.7	<b>1.7</b>	- 37.0%	--	--	--
Cumulative Days on Market Until Sale	84	<b>61</b>	- 27.4%	93	<b>66</b>	- 29.0%
Percent of Original List Price Received*	97.2%	<b>98.8%</b>	+ 1.6%	96.0%	<b>98.0%</b>	+ 2.1%
New Listings	366	<b>331</b>	- 9.6%	1,128	<b>1,115</b>	- 1.2%

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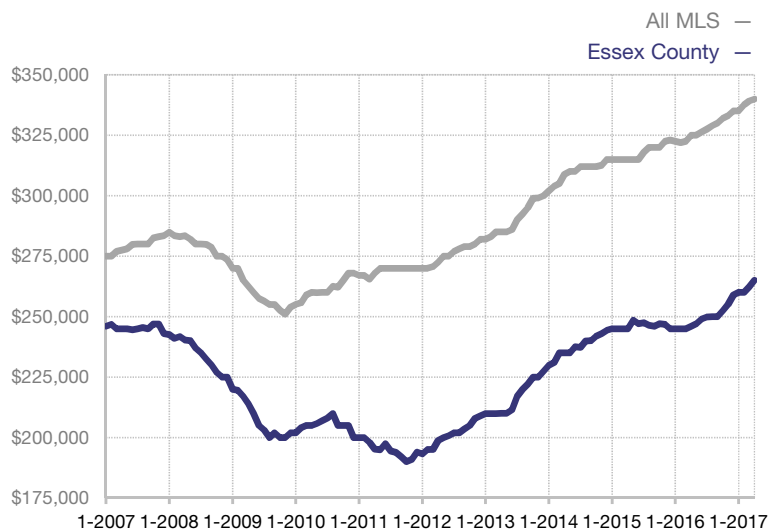
### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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# Local Market Update – April 2017

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## Franklin County

### Single-Family Properties

Key Metrics	April			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	63	<b>69</b>	+ 9.5%	188	<b>192</b>	+ 2.1%
Closed Sales	35	<b>33</b>	- 5.7%	135	<b>132</b>	- 2.2%
Median Sales Price*	\$195,000	<b>\$173,000</b>	- 11.3%	\$195,000	<b>\$173,950</b>	- 10.8%
Inventory of Homes for Sale	342	<b>247</b>	- 27.8%	--	--	--
Months Supply of Inventory	7.3	<b>4.8</b>	- 34.2%	--	--	--
Cumulative Days on Market Until Sale	196	<b>112</b>	- 42.9%	177	<b>132</b>	- 25.4%
Percent of Original List Price Received*	89.4%	<b>89.8%</b>	+ 0.4%	91.0%	<b>91.7%</b>	+ 0.8%
New Listings	94	<b>107</b>	+ 13.8%	292	<b>261</b>	- 10.6%

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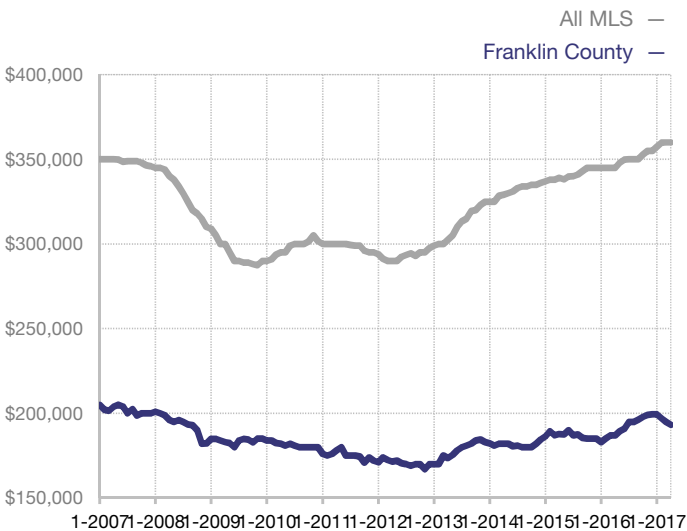
### Condominium Properties

Key Metrics	April			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	5	<b>3</b>	- 40.0%	16	<b>11</b>	- 31.3%
Closed Sales	1	<b>2</b>	+ 100.0%	10	<b>8</b>	- 20.0%
Median Sales Price*	\$89,000	<b>\$131,500</b>	+ 47.8%	\$94,500	<b>\$190,000</b>	+ 101.1%
Inventory of Homes for Sale	26	<b>26</b>	0.0%	--	--	--
Months Supply of Inventory	6.2	<b>6.2</b>	0.0%	--	--	--
Cumulative Days on Market Until Sale	480	<b>57</b>	- 88.1%	171	<b>251</b>	+ 46.8%
Percent of Original List Price Received*	89.0%	<b>99.5%</b>	+ 11.8%	88.0%	<b>90.6%</b>	+ 3.0%
New Listings	6	<b>13</b>	+ 116.7%	21	<b>22</b>	+ 4.8%

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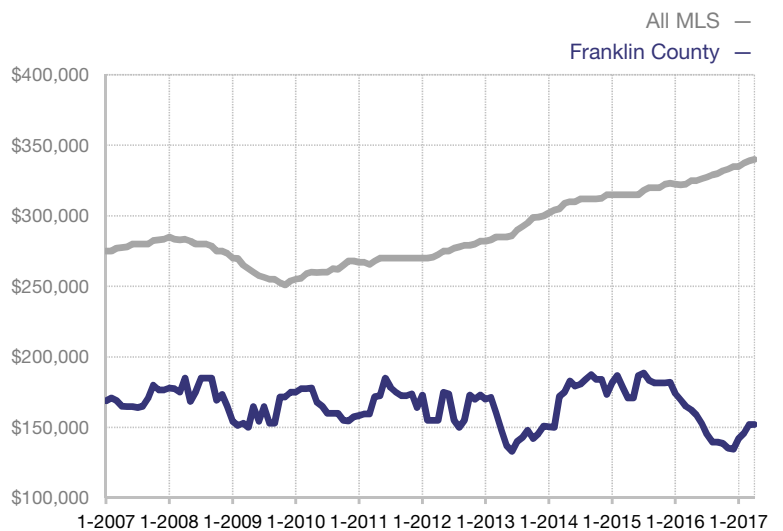
### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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# Local Market Update – April 2017

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## Hampden County

### Single-Family Properties

Key Metrics	April			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	402	<b>435</b>	+ 8.2%	1,322	<b>1,378</b>	+ 4.2%
Closed Sales	283	<b>302</b>	+ 6.7%	1,031	<b>1,011</b>	- 1.9%
Median Sales Price*	\$179,900	<b>\$177,500</b>	- 1.3%	\$169,000	<b>\$175,000</b>	+ 3.6%
Inventory of Homes for Sale	1,394	<b>918</b>	- 34.1%	--	--	--
Months Supply of Inventory	4.5	<b>2.8</b>	- 37.8%	--	--	--
Cumulative Days on Market Until Sale	119	<b>81</b>	- 31.9%	129	<b>89</b>	- 31.0%
Percent of Original List Price Received*	93.9%	<b>95.8%</b>	+ 2.0%	92.8%	<b>94.7%</b>	+ 2.0%
New Listings	581	<b>554</b>	- 4.6%	1,788	<b>1,669</b>	- 6.7%

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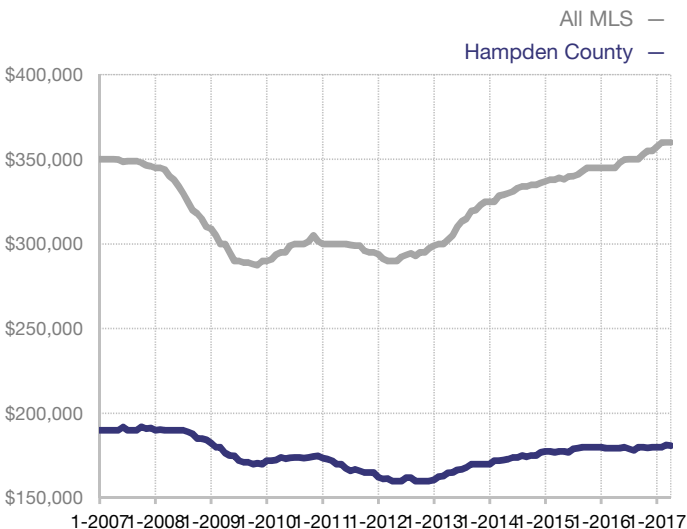
### Condominium Properties

Key Metrics	April			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	57	<b>55</b>	- 3.5%	180	<b>167</b>	- 7.2%
Closed Sales	40	<b>24</b>	- 40.0%	143	<b>132</b>	- 7.7%
Median Sales Price*	\$138,000	<b>\$124,015</b>	- 10.1%	\$135,000	<b>\$133,250</b>	- 1.3%
Inventory of Homes for Sale	223	<b>166</b>	- 25.6%	--	--	--
Months Supply of Inventory	5.2	<b>3.9</b>	- 25.0%	--	--	--
Cumulative Days on Market Until Sale	112	<b>109</b>	- 2.7%	134	<b>124</b>	- 7.5%
Percent of Original List Price Received*	92.7%	<b>93.6%</b>	+ 1.0%	93.8%	<b>93.7%</b>	- 0.1%
New Listings	71	<b>64</b>	- 9.9%	240	<b>221</b>	- 7.9%

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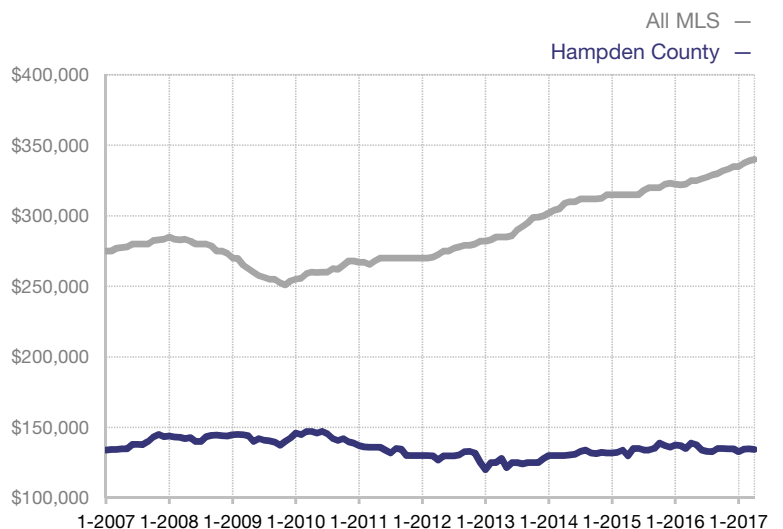
### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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# Local Market Update – April 2017

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## Hampshire County

### Single-Family Properties

Key Metrics	April			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	142	<b>151</b>	+ 6.3%	418	<b>394</b>	- 5.7%
Closed Sales	79	<b>75</b>	- 5.1%	271	<b>281</b>	+ 3.7%
Median Sales Price*	\$259,500	<b>\$280,000</b>	+ 7.9%	\$255,000	<b>\$257,500</b>	+ 1.0%
Inventory of Homes for Sale	621	<b>408</b>	- 34.3%	--	--	--
Months Supply of Inventory	5.9	<b>3.7</b>	- 37.3%	--	--	--
Cumulative Days on Market Until Sale	116	<b>146</b>	+ 25.9%	140	<b>124</b>	- 11.4%
Percent of Original List Price Received*	94.3%	<b>94.2%</b>	- 0.1%	92.7%	<b>93.3%</b>	+ 0.6%
New Listings	233	<b>208</b>	- 10.7%	646	<b>568</b>	- 12.1%

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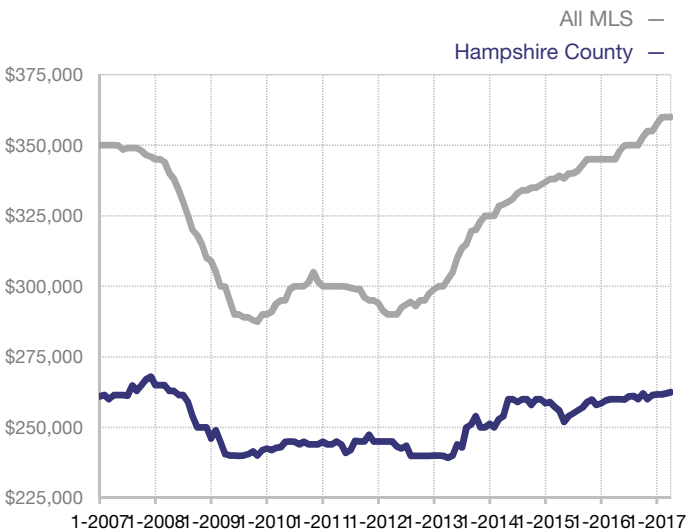
### Condominium Properties

Key Metrics	April			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	36	<b>33</b>	- 8.3%	99	<b>87</b>	- 12.1%
Closed Sales	24	<b>17</b>	- 29.2%	71	<b>70</b>	- 1.4%
Median Sales Price*	\$122,840	<b>\$170,000</b>	+ 38.4%	\$170,000	<b>\$192,600</b>	+ 13.3%
Inventory of Homes for Sale	141	<b>96</b>	- 31.9%	--	--	--
Months Supply of Inventory	5.7	<b>3.9</b>	- 31.6%	--	--	--
Cumulative Days on Market Until Sale	148	<b>166</b>	+ 12.2%	154	<b>157</b>	+ 1.9%
Percent of Original List Price Received*	93.1%	<b>97.4%</b>	+ 4.6%	95.5%	<b>96.8%</b>	+ 1.4%
New Listings	45	<b>48</b>	+ 6.7%	124	<b>122</b>	- 1.6%

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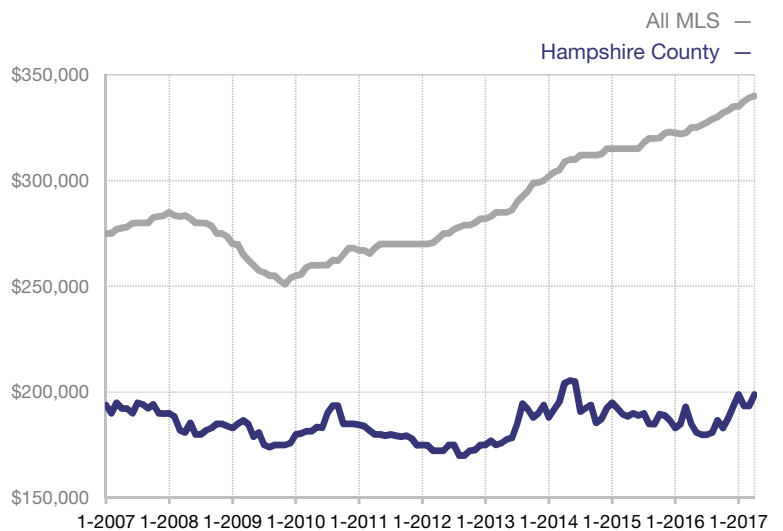
### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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# Local Market Update – April 2017

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## Middlesex County

### Single-Family Properties

Key Metrics	April			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	1,242	<b>1,134</b>	- 8.7%	3,685	<b>3,418</b>	- 7.2%
Closed Sales	776	<b>643</b>	- 17.1%	2,539	<b>2,347</b>	- 7.6%
Median Sales Price*	\$481,000	<b>\$535,000</b>	+ 11.2%	\$455,000	<b>\$499,900</b>	+ 9.9%
Inventory of Homes for Sale	2,445	<b>1,708</b>	- 30.1%	--	--	--
Months Supply of Inventory	2.6	<b>1.8</b>	- 30.8%	--	--	--
Cumulative Days on Market Until Sale	77	<b>57</b>	- 26.0%	85	<b>69</b>	- 18.8%
Percent of Original List Price Received*	98.2%	<b>100.2%</b>	+ 2.0%	97.0%	<b>98.3%</b>	+ 1.3%
New Listings	1,673	<b>1,498</b>	- 10.5%	4,917	<b>4,358</b>	- 11.4%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

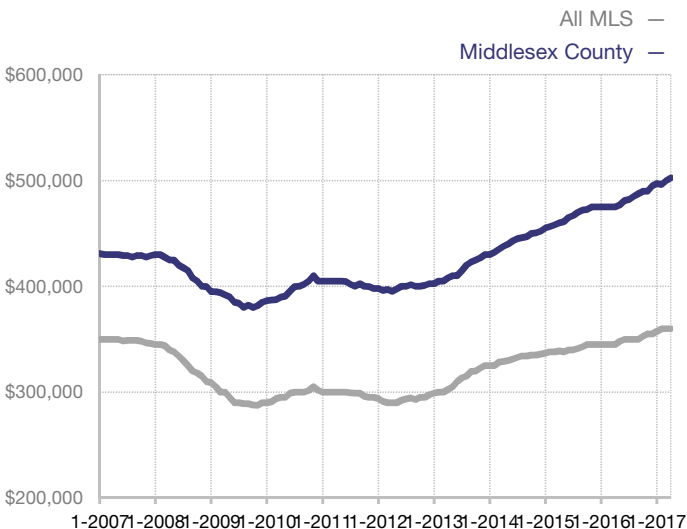
### Condominium Properties

Key Metrics	April			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	696	<b>573</b>	- 17.7%	2,116	<b>1,902</b>	- 10.1%
Closed Sales	432	<b>375</b>	- 13.2%	1,473	<b>1,414</b>	- 4.0%
Median Sales Price*	\$428,000	<b>\$415,000</b>	- 3.0%	\$395,500	<b>\$411,200</b>	+ 4.0%
Inventory of Homes for Sale	866	<b>595</b>	- 31.3%	--	--	--
Months Supply of Inventory	1.8	<b>1.1</b>	- 38.9%	--	--	--
Cumulative Days on Market Until Sale	53	<b>39</b>	- 26.4%	63	<b>47</b>	- 25.4%
Percent of Original List Price Received*	101.8%	<b>101.3%</b>	- 0.5%	99.7%	<b>100.1%</b>	+ 0.4%
New Listings	780	<b>670</b>	- 14.1%	2,520	<b>2,217</b>	- 12.0%

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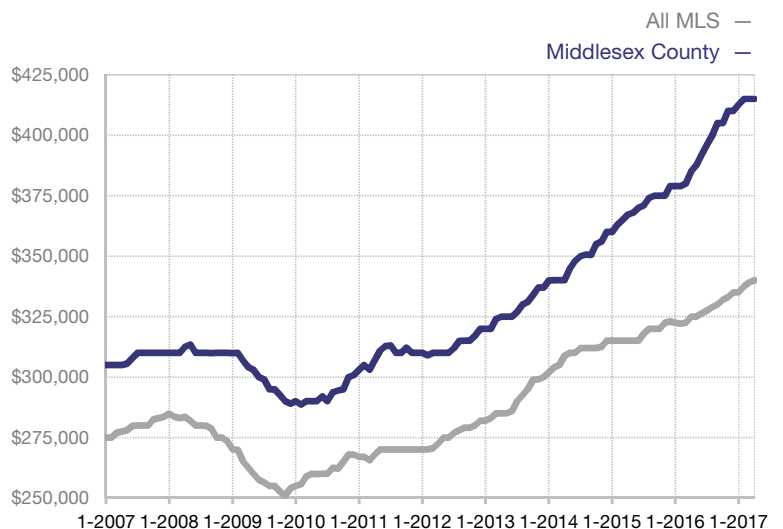
### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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# Local Market Update – April 2017

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Nantucket County

### Single-Family Properties

Key Metrics	April			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	2	3	+ 50.0%	6	5	- 16.7%
Closed Sales	0	2	--	9	6	- 33.3%
Median Sales Price*	\$0	<b>\$1,754,750</b>	--	\$1,550,000	<b>\$1,572,500</b>	+ 1.5%
Inventory of Homes for Sale	44	41	- 6.8%	--	--	--
Months Supply of Inventory	13.4	19.6	+ 46.3%	--	--	--
Cumulative Days on Market Until Sale	0	230	--	233	150	- 35.6%
Percent of Original List Price Received*	0.0%	81.2%	--	89.0%	85.8%	- 3.6%
New Listings	8	12	+ 50.0%	21	29	+ 38.1%

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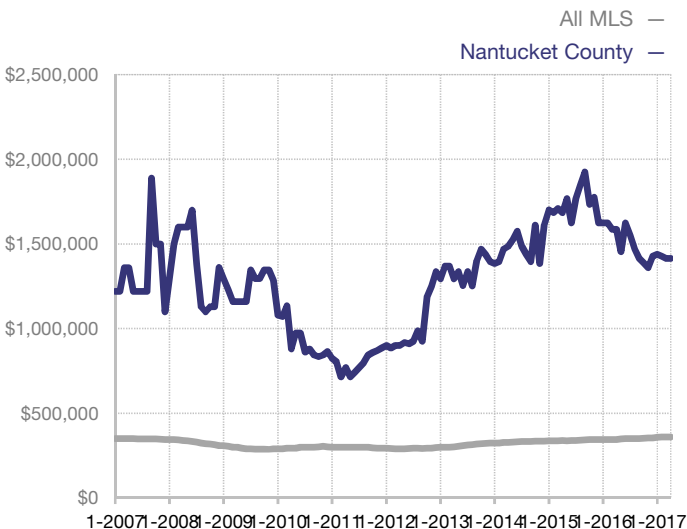
### Condominium Properties

Key Metrics	April			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	0	0	--	1	1	0.0%
Closed Sales	0	1	--	0	1	--
Median Sales Price*	\$0	<b>\$380,000</b>	--	\$0	<b>\$380,000</b>	--
Inventory of Homes for Sale	3	0	- 100.0%	--	--	--
Months Supply of Inventory	1.7	0.0	- 100.0%	--	--	--
Cumulative Days on Market Until Sale	0	3	--	0	3	--
Percent of Original List Price Received*	0.0%	108.0%	--	0.0%	108.0%	--
New Listings	0	0	--	3	1	- 66.7%

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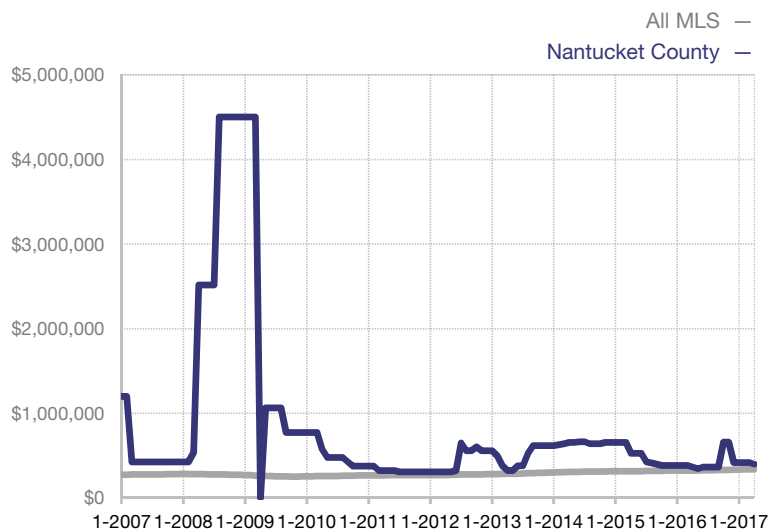
### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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# Local Market Update – April 2017

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## Norfolk County

### Single-Family Properties

Key Metrics	April			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	693	<b>694</b>	+ 0.1%	2,064	<b>2,118</b>	+ 2.6%
Closed Sales	435	<b>402</b>	- 7.6%	1,467	<b>1,499</b>	+ 2.2%
Median Sales Price*	\$459,000	<b>\$490,000</b>	+ 6.8%	\$440,000	<b>\$462,150</b>	+ 5.0%
Inventory of Homes for Sale	1,548	<b>1,117</b>	- 27.8%	--	--	--
Months Supply of Inventory	2.9	<b>2.1</b>	- 27.6%	--	--	--
Cumulative Days on Market Until Sale	83	<b>72</b>	- 13.3%	92	<b>79</b>	- 14.1%
Percent of Original List Price Received*	97.6%	<b>98.2%</b>	+ 0.6%	96.1%	<b>96.9%</b>	+ 0.8%
New Listings	916	<b>885</b>	- 3.4%	2,835	<b>2,662</b>	- 6.1%

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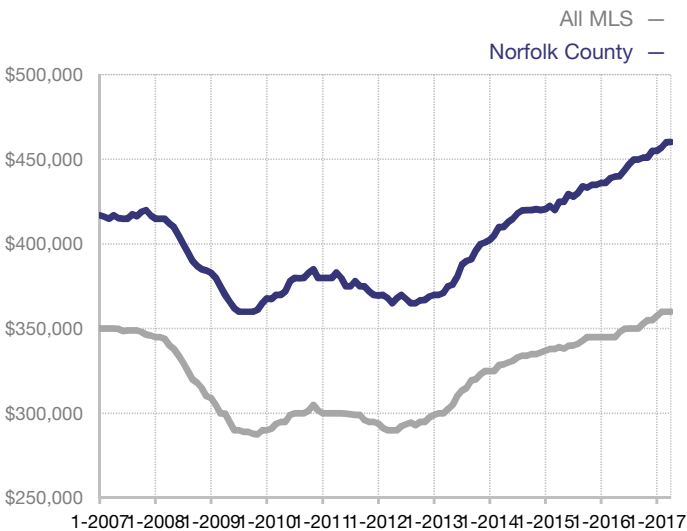
### Condominium Properties

Key Metrics	April			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	273	<b>273</b>	0.0%	798	<b>893</b>	+ 11.9%
Closed Sales	170	<b>142</b>	- 16.5%	537	<b>561</b>	+ 4.5%
Median Sales Price*	\$342,500	<b>\$365,000</b>	+ 6.6%	\$306,000	<b>\$320,000</b>	+ 4.6%
Inventory of Homes for Sale	444	<b>298</b>	- 32.9%	--	--	--
Months Supply of Inventory	2.2	<b>1.6</b>	- 27.3%	--	--	--
Cumulative Days on Market Until Sale	65	<b>43</b>	- 33.8%	73	<b>53</b>	- 27.4%
Percent of Original List Price Received*	98.4%	<b>99.4%</b>	+ 1.0%	97.8%	<b>99.0%</b>	+ 1.2%
New Listings	345	<b>290</b>	- 15.9%	1,027	<b>1,025</b>	- 0.2%

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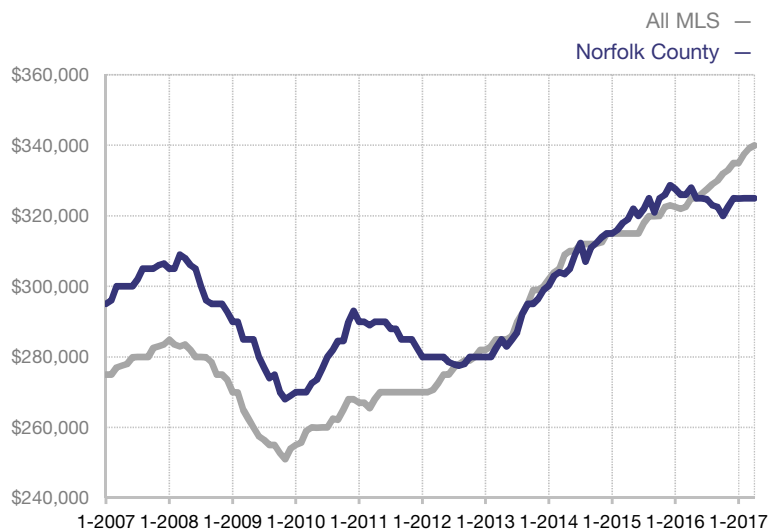
### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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# Local Market Update – April 2017

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Plymouth County

### Single-Family Properties

Key Metrics	April			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	646	<b>639</b>	- 1.1%	2,023	<b>1,992</b>	- 1.5%
Closed Sales	446	<b>398</b>	- 10.8%	1,491	<b>1,478</b>	- 0.9%
Median Sales Price*	\$345,000	<b>\$353,250</b>	+ 2.4%	\$317,000	<b>\$330,000</b>	+ 4.1%
Inventory of Homes for Sale	1,996	<b>1,432</b>	- 28.3%	--	--	--
Months Supply of Inventory	4.0	<b>2.8</b>	- 30.0%	--	--	--
Cumulative Days on Market Until Sale	106	<b>81</b>	- 23.6%	115	<b>84</b>	- 27.0%
Percent of Original List Price Received*	96.6%	<b>97.4%</b>	+ 0.8%	95.1%	<b>96.8%</b>	+ 1.8%
New Listings	954	<b>832</b>	- 12.8%	2,837	<b>2,609</b>	- 8.0%

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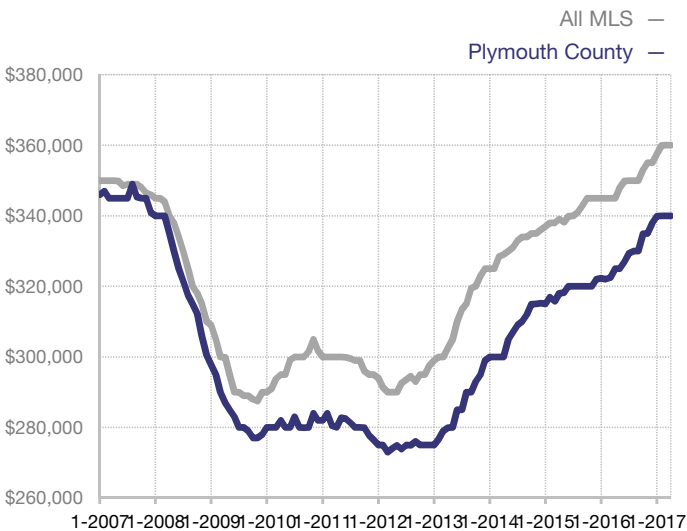
### Condominium Properties

Key Metrics	April			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	115	<b>122</b>	+ 6.1%	337	<b>429</b>	+ 27.3%
Closed Sales	76	<b>71</b>	- 6.6%	270	<b>265</b>	- 1.9%
Median Sales Price*	\$251,350	<b>\$275,000</b>	+ 9.4%	\$237,250	<b>\$250,000</b>	+ 5.4%
Inventory of Homes for Sale	358	<b>274</b>	- 23.5%	--	--	--
Months Supply of Inventory	4.1	<b>3.2</b>	- 22.0%	--	--	--
Cumulative Days on Market Until Sale	99	<b>98</b>	- 1.0%	104	<b>86</b>	- 17.3%
Percent of Original List Price Received*	96.7%	<b>98.4%</b>	+ 1.8%	96.7%	<b>97.6%</b>	+ 0.9%
New Listings	165	<b>128</b>	- 22.4%	492	<b>527</b>	+ 7.1%

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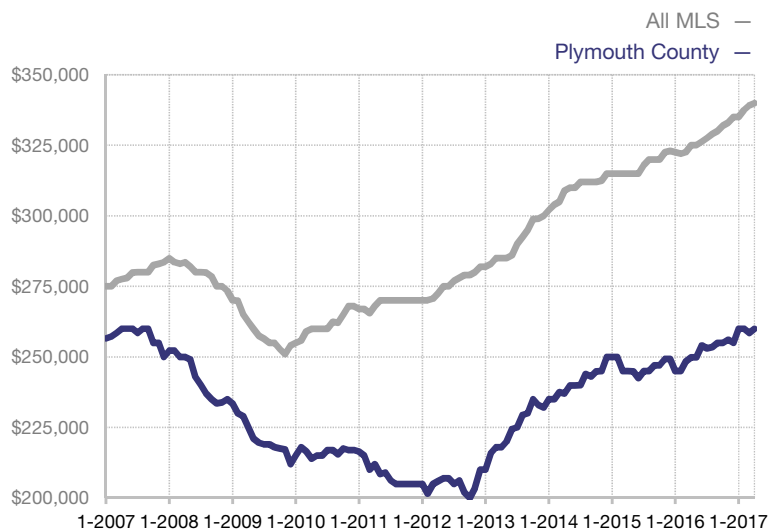
### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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# Local Market Update – April 2017

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## Suffolk County

### Single-Family Properties

Key Metrics	April			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	134	<b>141</b>	+ 5.2%	410	<b>424</b>	+ 3.4%
Closed Sales	86	<b>87</b>	+ 1.2%	308	<b>315</b>	+ 2.3%
Median Sales Price*	\$485,000	<b>\$500,000</b>	+ 3.1%	\$431,000	<b>\$473,000</b>	+ 9.7%
Inventory of Homes for Sale	288	<b>183</b>	- 36.5%	--	--	--
Months Supply of Inventory	2.6	<b>1.6</b>	- 38.5%	--	--	--
Cumulative Days on Market Until Sale	62	<b>52</b>	- 16.1%	73	<b>51</b>	- 30.1%
Percent of Original List Price Received*	99.1%	<b>98.8%</b>	- 0.3%	97.6%	<b>97.9%</b>	+ 0.3%
New Listings	211	<b>181</b>	- 14.2%	563	<b>544</b>	- 3.4%

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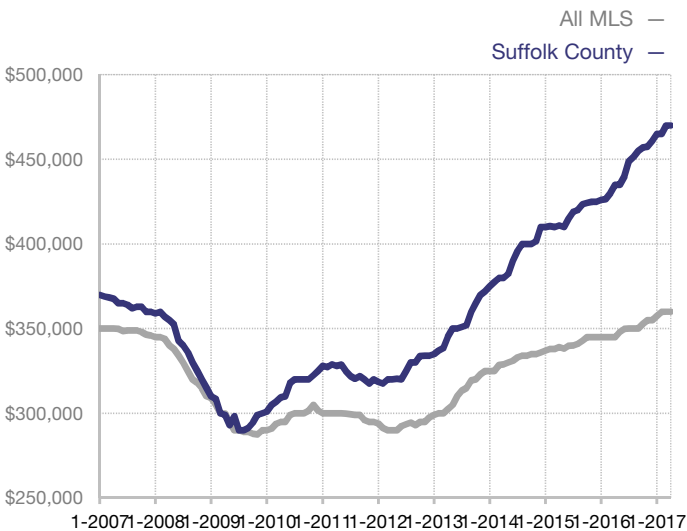
### Condominium Properties

Key Metrics	April			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	542	<b>549</b>	+ 1.3%	1,659	<b>1,699</b>	+ 2.4%
Closed Sales	363	<b>341</b>	- 6.1%	1,167	<b>1,176</b>	+ 0.8%
Median Sales Price*	\$510,000	<b>\$599,000</b>	+ 17.5%	\$500,000	<b>\$570,000</b>	+ 14.0%
Inventory of Homes for Sale	793	<b>657</b>	- 17.2%	--	--	--
Months Supply of Inventory	2.0	<b>1.7</b>	- 15.0%	--	--	--
Cumulative Days on Market Until Sale	53	<b>44</b>	- 17.0%	59	<b>51</b>	- 13.6%
Percent of Original List Price Received*	100.3%	<b>101.0%</b>	+ 0.7%	98.7%	<b>99.2%</b>	+ 0.5%
New Listings	620	<b>640</b>	+ 3.2%	2,072	<b>2,101</b>	+ 1.4%

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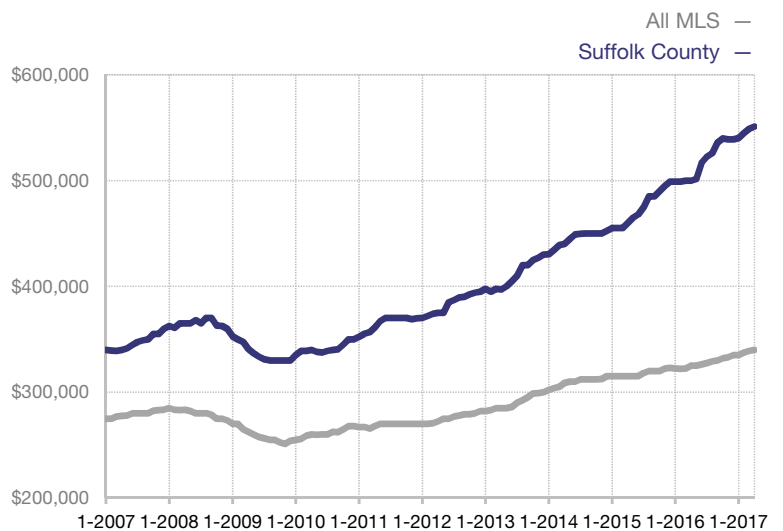
### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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# Local Market Update – April 2017

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## Worcester County

### Single-Family Properties

Key Metrics	April			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	876	<b>926</b>	+ 5.7%	2,718	<b>2,796</b>	+ 2.9%
Closed Sales	589	<b>563</b>	- 4.4%	2,014	<b>1,980</b>	- 1.7%
Median Sales Price*	\$248,000	<b>\$250,000</b>	+ 0.8%	\$235,000	<b>\$245,000</b>	+ 4.3%
Inventory of Homes for Sale	2,664	<b>1,653</b>	- 38.0%	--	--	--
Months Supply of Inventory	4.0	<b>2.4</b>	- 40.0%	--	--	--
Cumulative Days on Market Until Sale	121	<b>80</b>	- 33.9%	122	<b>84</b>	- 31.1%
Percent of Original List Price Received*	95.3%	<b>97.3%</b>	+ 2.1%	94.4%	<b>96.0%</b>	+ 1.7%
New Listings	1,160	<b>1,059</b>	- 8.7%	3,660	<b>3,346</b>	- 8.6%

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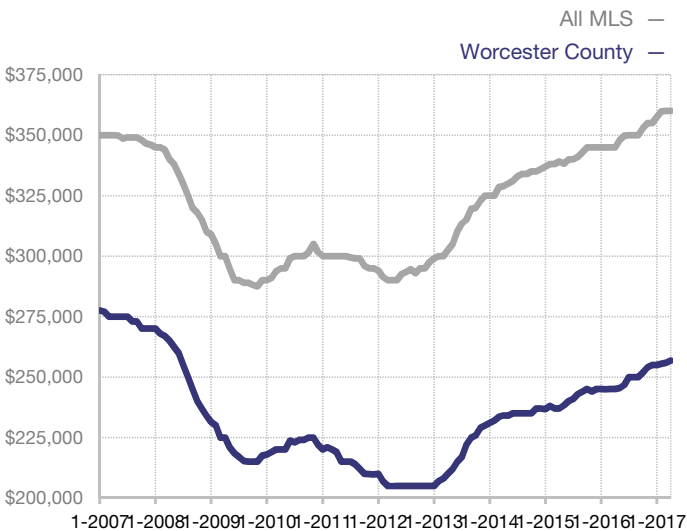
### Condominium Properties

Key Metrics	April			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	198	<b>166</b>	- 16.2%	593	<b>593</b>	0.0%
Closed Sales	125	<b>110</b>	- 12.0%	405	<b>442</b>	+ 9.1%
Median Sales Price*	\$191,900	<b>\$181,500</b>	- 5.4%	\$189,000	<b>\$179,950</b>	- 4.8%
Inventory of Homes for Sale	499	<b>389</b>	- 22.0%	--	--	--
Months Supply of Inventory	3.7	<b>2.7</b>	- 27.0%	--	--	--
Cumulative Days on Market Until Sale	106	<b>71</b>	- 33.0%	113	<b>79</b>	- 30.1%
Percent of Original List Price Received*	96.8%	<b>97.0%</b>	+ 0.2%	95.9%	<b>96.2%</b>	+ 0.3%
New Listings	240	<b>214</b>	- 10.8%	771	<b>755</b>	- 2.1%

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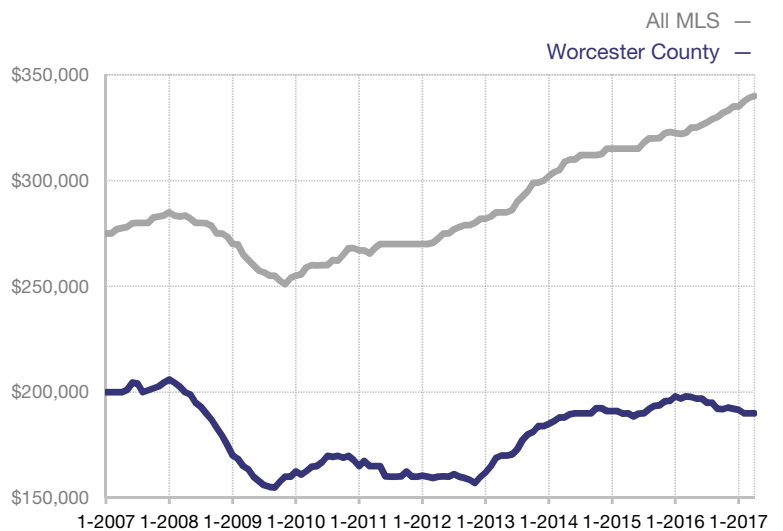
### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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