

Local Market Update – May 2016

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Barnstable County

Single-Family Properties

Key Metrics	May			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	517	726	+ 40.4%	1,734	2,556	+ 47.4%
Closed Sales	455	516	+ 13.4%	1,479	1,868	+ 26.3%
Median Sales Price*	\$365,000	\$366,250	+ 0.3%	\$360,000	\$355,250	- 1.3%
Inventory of Homes for Sale	4,052	3,043	- 24.9%	--	--	--
Months Supply of Inventory	11.4	7.2	- 36.8%	--	--	--
Cumulative Days on Market Until Sale	182	162	- 11.0%	183	174	- 4.9%
Percent of Original List Price Received*	92.8%	93.3%	+ 0.5%	92.0%	92.5%	+ 0.5%
New Listings	1,021	893	- 12.5%	3,604	3,572	- 0.9%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

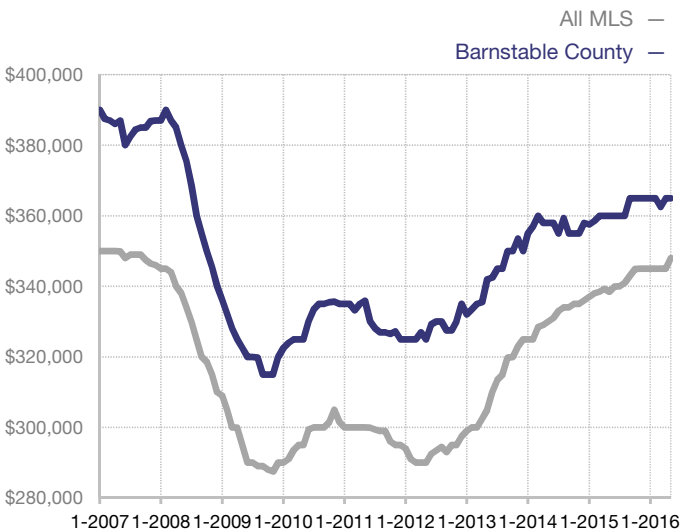
Condominium Properties

Key Metrics	May			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	128	177	+ 38.3%	464	578	+ 24.6%
Closed Sales	107	95	- 11.2%	378	437	+ 15.6%
Median Sales Price*	\$220,000	\$270,000	+ 22.7%	\$244,450	\$260,000	+ 6.4%
Inventory of Homes for Sale	947	673	- 28.9%	--	--	--
Months Supply of Inventory	10.0	6.3	- 37.0%	--	--	--
Cumulative Days on Market Until Sale	128	166	+ 29.7%	160	158	- 1.3%
Percent of Original List Price Received*	93.7%	93.7%	0.0%	93.6%	94.2%	+ 0.6%
New Listings	226	154	- 31.9%	865	789	- 8.8%

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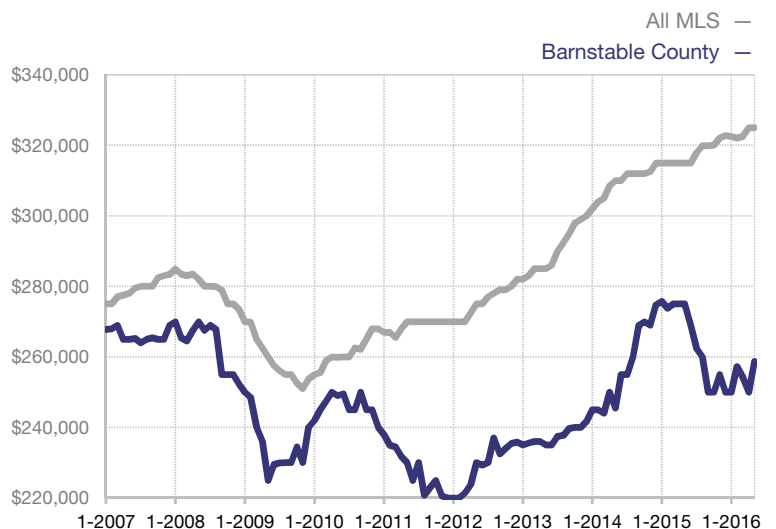
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – May 2016

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Berkshire County

Single-Family Properties

Key Metrics	May			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	130	133	+ 2.3%	474	549	+ 15.8%
Closed Sales	99	116	+ 17.2%	370	456	+ 23.2%
Median Sales Price*	\$186,000	\$188,000	+ 1.1%	\$171,200	\$183,750	+ 7.3%
Inventory of Homes for Sale	1,499	1,162	- 22.5%	--	--	--
Months Supply of Inventory	16.1	10.5	- 34.8%	--	--	--
Cumulative Days on Market Until Sale	140	128	- 8.6%	145	140	- 3.4%
Percent of Original List Price Received*	90.1%	88.7%	- 1.6%	89.1%	89.0%	- 0.1%
New Listings	377	254	- 32.6%	1,094	1,023	- 6.5%

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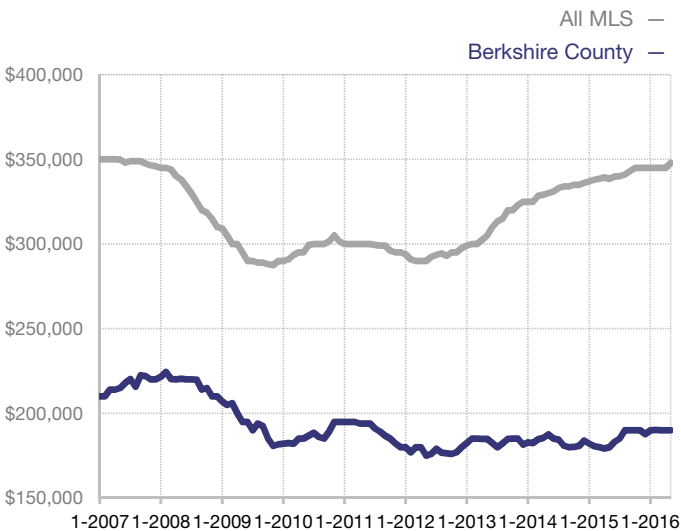
Condominium Properties

Key Metrics	May			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	19	10	- 47.4%	57	34	- 40.4%
Closed Sales	13	7	- 46.2%	35	27	- 22.9%
Median Sales Price*	\$165,000	\$169,000	+ 2.4%	\$165,000	\$177,500	+ 7.6%
Inventory of Homes for Sale	165	146	- 11.5%	--	--	--
Months Supply of Inventory	19.7	14.8	- 24.9%	--	--	--
Cumulative Days on Market Until Sale	129	207	+ 60.5%	158	180	+ 13.9%
Percent of Original List Price Received*	92.0%	92.0%	0.0%	90.1%	90.2%	+ 0.1%
New Listings	34	32	- 5.9%	109	90	- 17.4%

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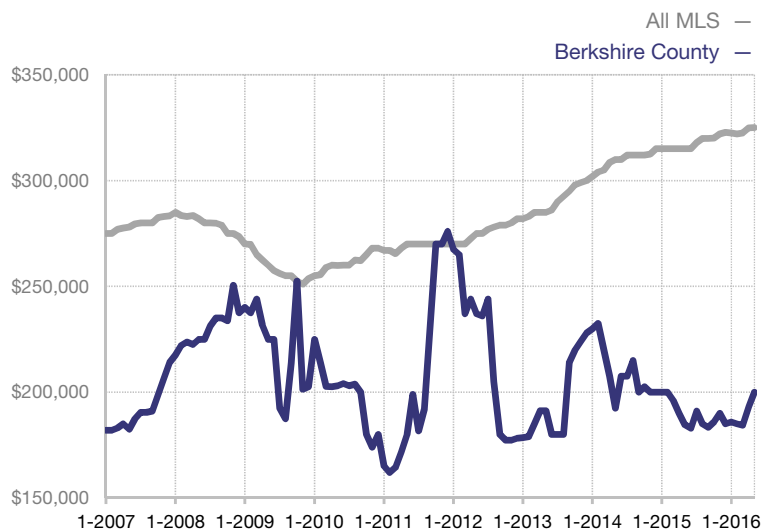
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Bristol County

Single-Family Properties

Key Metrics	May			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	465	581	+ 24.9%	1,648	2,228	+ 35.2%
Closed Sales	341	437	+ 28.2%	1,266	1,600	+ 26.4%
Median Sales Price*	\$259,900	\$285,000	+ 9.7%	\$256,500	\$272,000	+ 6.0%
Inventory of Homes for Sale	1,903	1,341	- 29.5%	--	--	--
Months Supply of Inventory	6.1	3.5	- 42.6%	--	--	--
Cumulative Days on Market Until Sale	107	93	- 13.1%	126	105	- 16.7%
Percent of Original List Price Received*	95.2%	96.7%	+ 1.6%	93.8%	95.3%	+ 1.6%
New Listings	760	665	- 12.5%	2,586	2,732	+ 5.6%

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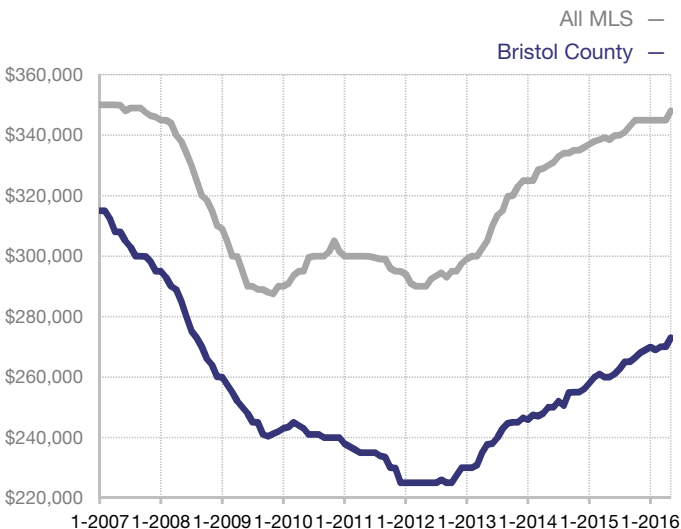
Condominium Properties

Key Metrics	May			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	54	97	+ 79.6%	287	416	+ 44.9%
Closed Sales	64	81	+ 26.6%	238	304	+ 27.7%
Median Sales Price*	\$182,000	\$196,500	+ 8.0%	\$174,950	\$183,250	+ 4.7%
Inventory of Homes for Sale	268	204	- 23.9%	--	--	--
Months Supply of Inventory	4.8	3.2	- 33.3%	--	--	--
Cumulative Days on Market Until Sale	91	108	+ 18.7%	103	113	+ 9.7%
Percent of Original List Price Received*	97.0%	94.9%	- 2.2%	94.5%	94.8%	+ 0.3%
New Listings	111	107	- 3.6%	433	491	+ 13.4%

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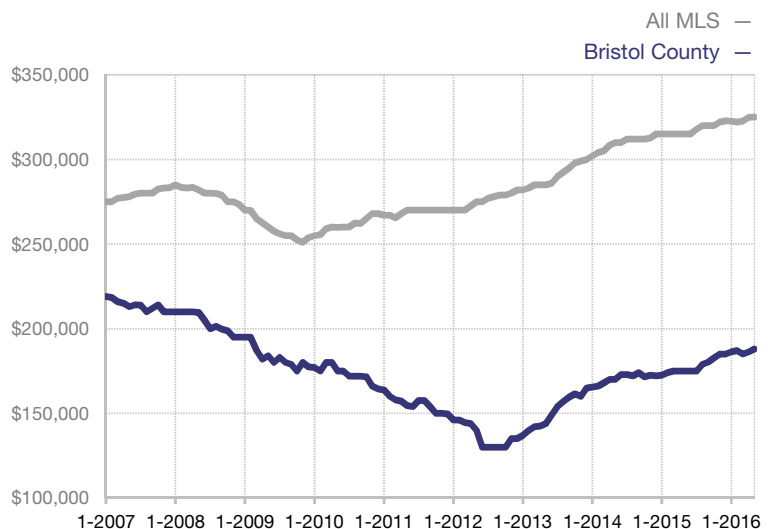
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – May 2016

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Dukes County

Single-Family Properties

Key Metrics	May			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	12	14	+ 16.7%	44	56	+ 27.3%
Closed Sales	8	10	+ 25.0%	34	58	+ 70.6%
Median Sales Price*	\$665,000	\$720,000	+ 8.3%	\$724,500	\$817,500	+ 12.8%
Inventory of Homes for Sale	290	182	- 37.2%	--	--	--
Months Supply of Inventory	29.5	11.4	- 61.4%	--	--	--
Cumulative Days on Market Until Sale	207	105	- 49.3%	235	178	- 24.3%
Percent of Original List Price Received*	91.6%	95.6%	+ 4.4%	87.3%	91.2%	+ 4.5%
New Listings	60	26	- 56.7%	216	140	- 35.2%

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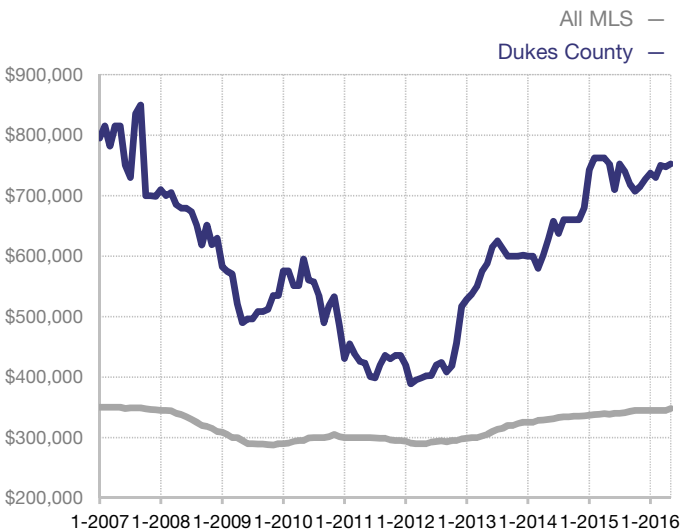
Condominium Properties

Key Metrics	May			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	0	0	--	3	1	- 66.7%
Closed Sales	2	0	- 100.0%	4	3	- 25.0%
Median Sales Price*	\$41,000	\$0	- 100.0%	\$198,000	\$70,000	- 64.6%
Inventory of Homes for Sale	18	11	- 38.9%	--	--	--
Months Supply of Inventory	12.0	9.6	- 20.0%	--	--	--
Cumulative Days on Market Until Sale	394	0	- 100.0%	251	72	- 71.3%
Percent of Original List Price Received*	56.3%	0.0%	- 100.0%	76.0%	90.9%	+ 19.6%
New Listings	1	3	+ 200.0%	17	10	- 41.2%

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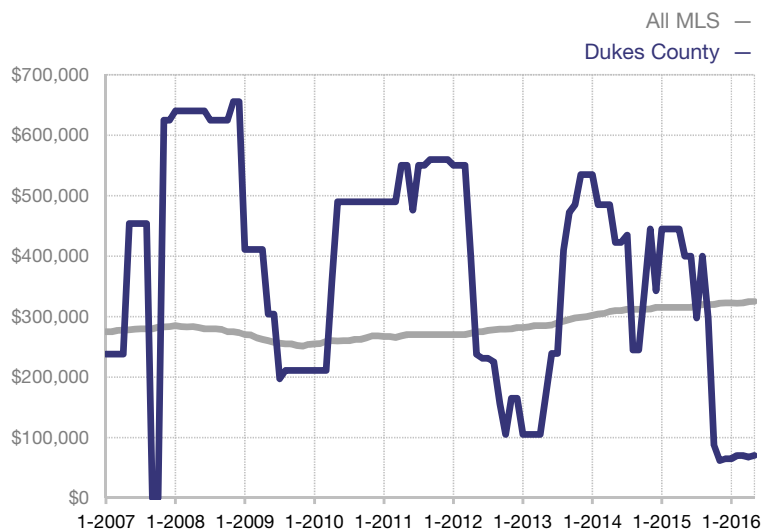
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Essex County

Single-Family Properties

Key Metrics	May			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	757	804	+ 6.2%	2,461	2,809	+ 14.1%
Closed Sales	477	525	+ 10.1%	1,687	1,995	+ 18.3%
Median Sales Price*	\$372,500	\$410,000	+ 10.1%	\$366,500	\$379,839	+ 3.6%
Inventory of Homes for Sale	1,922	1,387	- 27.8%	--	--	--
Months Supply of Inventory	4.2	2.6	- 38.1%	--	--	--
Cumulative Days on Market Until Sale	87	74	- 14.9%	106	94	- 11.3%
Percent of Original List Price Received*	97.0%	98.2%	+ 1.2%	95.3%	96.1%	+ 0.8%
New Listings	1,141	979	- 14.2%	3,559	3,603	+ 1.2%

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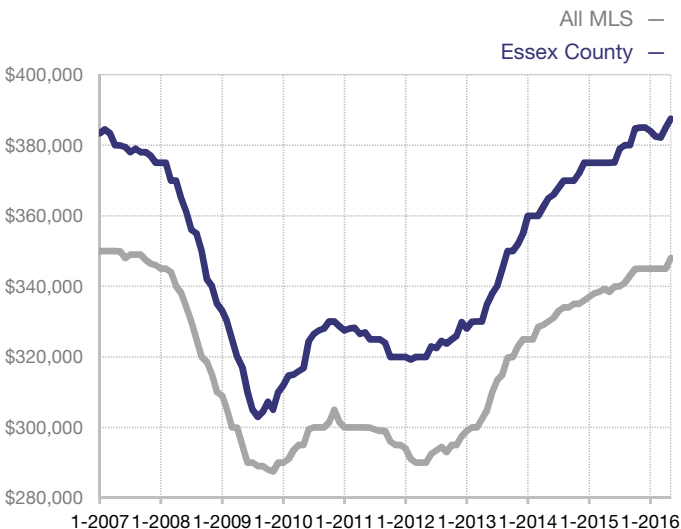
Condominium Properties

Key Metrics	May			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	279	363	+ 30.1%	1,112	1,300	+ 16.9%
Closed Sales	227	241	+ 6.2%	789	892	+ 13.1%
Median Sales Price*	\$249,900	\$255,394	+ 2.2%	\$245,000	\$249,000	+ 1.6%
Inventory of Homes for Sale	800	492	- 38.5%	--	--	--
Months Supply of Inventory	4.0	2.1	- 47.5%	--	--	--
Cumulative Days on Market Until Sale	80	82	+ 2.5%	92	90	- 2.2%
Percent of Original List Price Received*	97.4%	98.2%	+ 0.8%	96.2%	96.6%	+ 0.4%
New Listings	441	367	- 16.8%	1,545	1,488	- 3.7%

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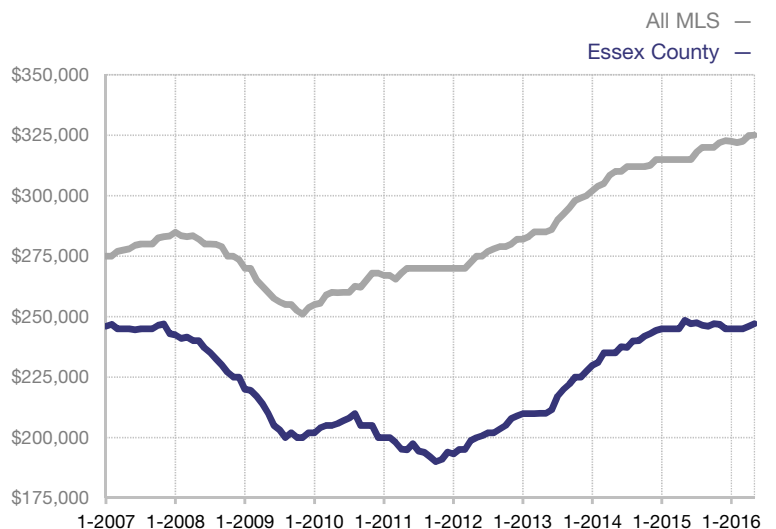
Median Sales Price – Single-Family Properties

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Franklin County

Single-Family Properties

Key Metrics	May			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	53	71	+ 34.0%	179	266	+ 48.6%
Closed Sales	31	59	+ 90.3%	158	194	+ 22.8%
Median Sales Price*	\$180,000	\$190,000	+ 5.6%	\$180,000	\$193,750	+ 7.6%
Inventory of Homes for Sale	419	353	- 15.8%	--	--	--
Months Supply of Inventory	9.5	7.2	- 24.2%	--	--	--
Cumulative Days on Market Until Sale	193	154	- 20.2%	170	170	0.0%
Percent of Original List Price Received*	89.2%	90.4%	+ 1.3%	89.4%	90.8%	+ 1.6%
New Listings	145	124	- 14.5%	392	418	+ 6.6%

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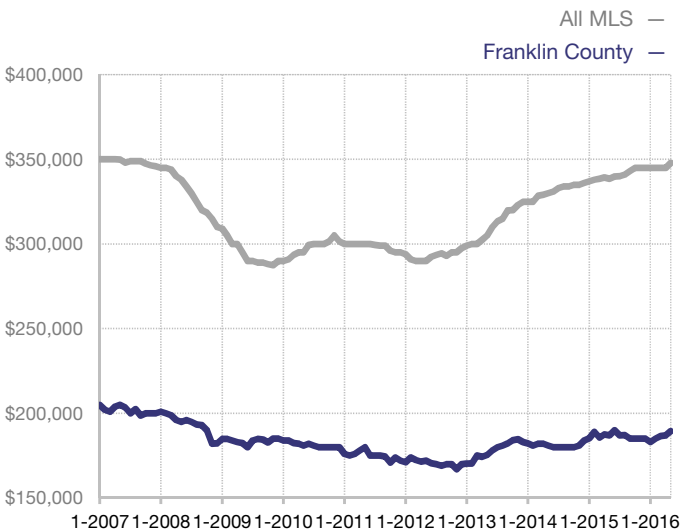
Condominium Properties

Key Metrics	May			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	11	6	- 45.5%	19	22	+ 15.8%
Closed Sales	1	5	+ 400.0%	10	15	+ 50.0%
Median Sales Price*	\$316,454	\$128,500	- 59.4%	\$221,750	\$122,000	- 45.0%
Inventory of Homes for Sale	36	24	- 33.3%	--	--	--
Months Supply of Inventory	9.4	5.3	- 43.6%	--	--	--
Cumulative Days on Market Until Sale	185	197	+ 6.5%	262	179	- 31.7%
Percent of Original List Price Received*	124.1%	96.2%	- 22.5%	101.5%	90.8%	- 10.5%
New Listings	12	5	- 58.3%	30	26	- 13.3%

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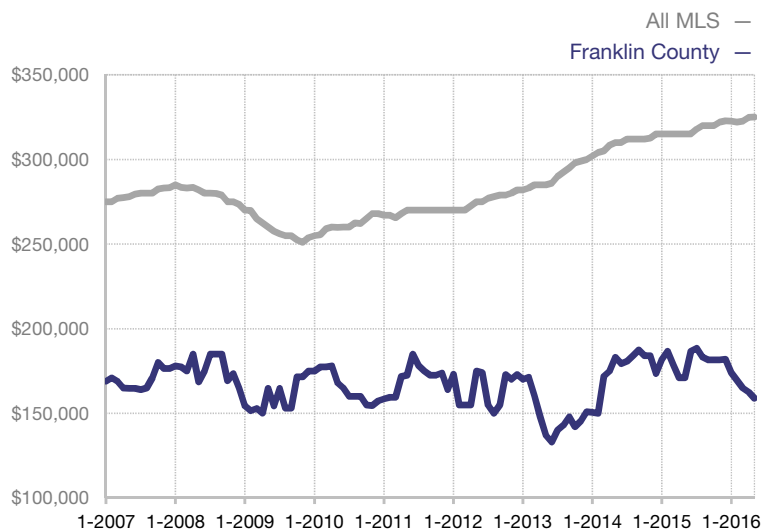
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Hampden County

Single-Family Properties

Key Metrics	May			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	395	510	+ 29.1%	1,411	1,874	+ 32.8%
Closed Sales	310	362	+ 16.8%	1,072	1,394	+ 30.0%
Median Sales Price*	\$182,250	\$185,000	+ 1.5%	\$175,000	\$173,000	- 1.1%
Inventory of Homes for Sale	1,784	1,201	- 32.7%	--	--	--
Months Supply of Inventory	6.7	3.8	- 43.3%	--	--	--
Cumulative Days on Market Until Sale	122	107	- 12.3%	134	124	- 7.5%
Percent of Original List Price Received*	94.0%	95.4%	+ 1.5%	92.7%	93.4%	+ 0.8%
New Listings	693	559	- 19.3%	2,366	2,350	- 0.7%

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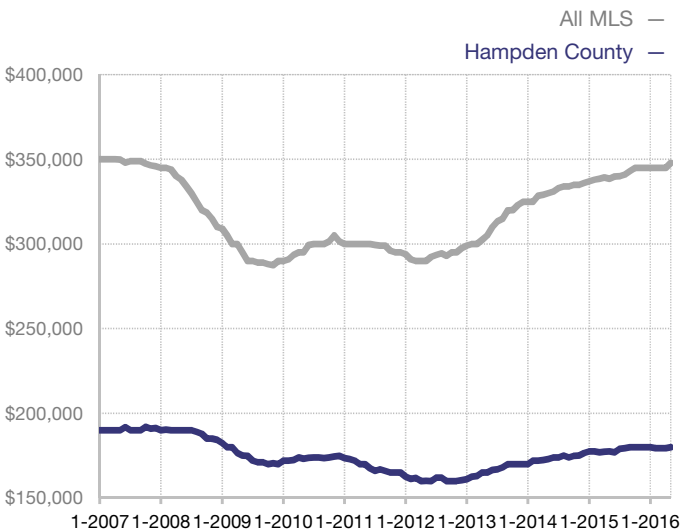
Condominium Properties

Key Metrics	May			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	57	64	+ 12.3%	221	247	+ 11.8%
Closed Sales	47	37	- 21.3%	172	180	+ 4.7%
Median Sales Price*	\$149,500	\$145,000	- 3.0%	\$135,000	\$138,000	+ 2.2%
Inventory of Homes for Sale	278	195	- 29.9%	--	--	--
Months Supply of Inventory	7.3	4.7	- 35.6%	--	--	--
Cumulative Days on Market Until Sale	124	120	- 3.2%	161	131	- 18.6%
Percent of Original List Price Received*	93.3%	95.5%	+ 2.4%	92.5%	94.1%	+ 1.7%
New Listings	80	63	- 21.3%	328	304	- 7.3%

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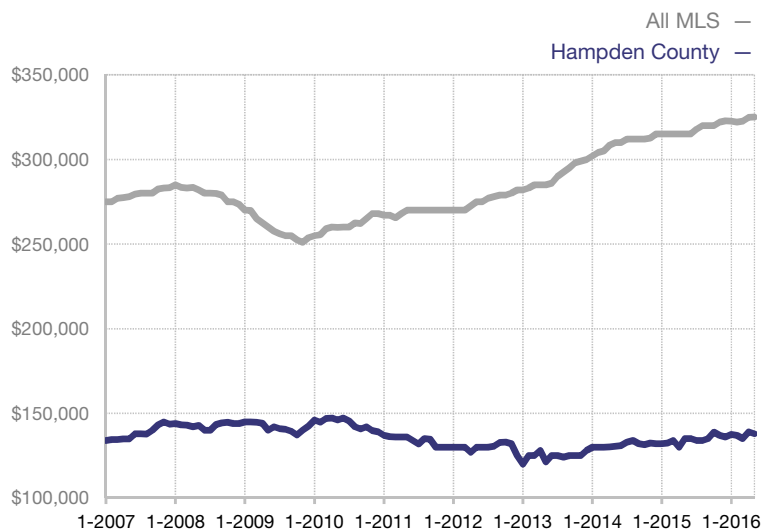
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

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Hampshire County

Single-Family Properties

Key Metrics	May			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	156	178	+ 14.1%	520	609	+ 17.1%
Closed Sales	104	115	+ 10.6%	349	386	+ 10.6%
Median Sales Price*	\$272,000	\$262,000	- 3.7%	\$249,500	\$257,500	+ 3.2%
Inventory of Homes for Sale	723	578	- 20.1%	--	--	--
Months Supply of Inventory	7.8	5.4	- 30.8%	--	--	--
Cumulative Days on Market Until Sale	162	114	- 29.6%	161	132	- 18.0%
Percent of Original List Price Received*	93.2%	95.8%	+ 2.8%	92.2%	93.6%	+ 1.5%
New Listings	268	213	- 20.5%	891	861	- 3.4%

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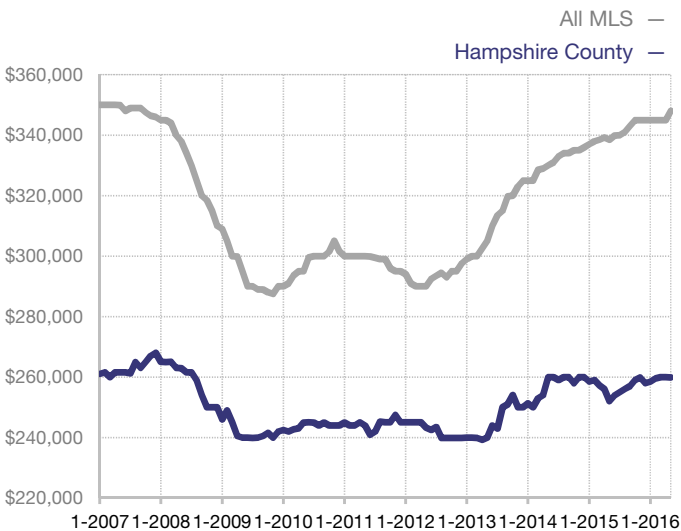
Condominium Properties

Key Metrics	May			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	40	34	- 15.0%	133	136	+ 2.3%
Closed Sales	18	26	+ 44.4%	83	97	+ 16.9%
Median Sales Price*	\$237,450	\$183,500	- 22.7%	\$185,000	\$175,000	- 5.4%
Inventory of Homes for Sale	173	134	- 22.5%	--	--	--
Months Supply of Inventory	7.6	5.3	- 30.3%	--	--	--
Cumulative Days on Market Until Sale	161	153	- 5.0%	188	154	- 18.1%
Percent of Original List Price Received*	94.8%	96.6%	+ 1.9%	94.5%	95.8%	+ 1.4%
New Listings	41	44	+ 7.3%	206	168	- 18.4%

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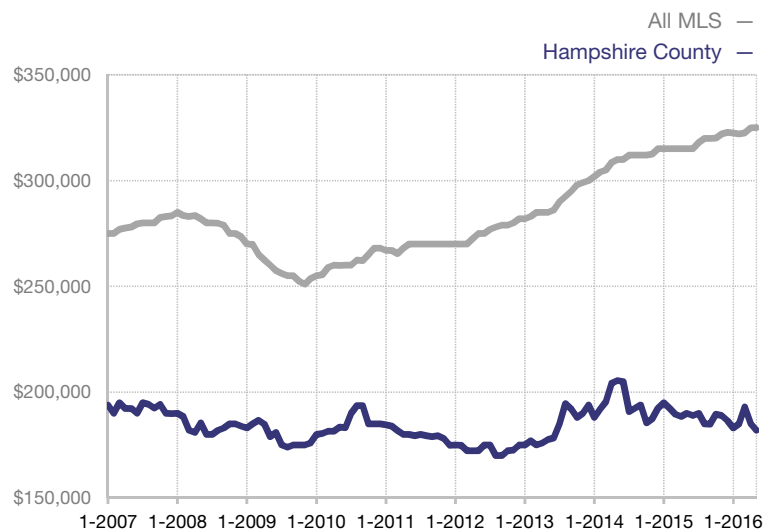
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

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Local Market Update – May 2016

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Middlesex County

Single-Family Properties

Key Metrics	May			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	1,378	1,504	+ 9.1%	4,466	5,267	+ 17.9%
Closed Sales	823	995	+ 20.9%	2,946	3,533	+ 19.9%
Median Sales Price*	\$480,000	\$495,000	+ 3.1%	\$459,000	\$468,000	+ 2.0%
Inventory of Homes for Sale	2,866	2,160	- 24.6%	--	--	--
Months Supply of Inventory	3.4	2.2	- 35.3%	--	--	--
Cumulative Days on Market Until Sale	67	62	- 7.5%	86	78	- 9.3%
Percent of Original List Price Received*	99.1%	99.6%	+ 0.5%	97.1%	97.8%	+ 0.7%
New Listings	2,037	1,636	- 19.7%	6,271	6,564	+ 4.7%

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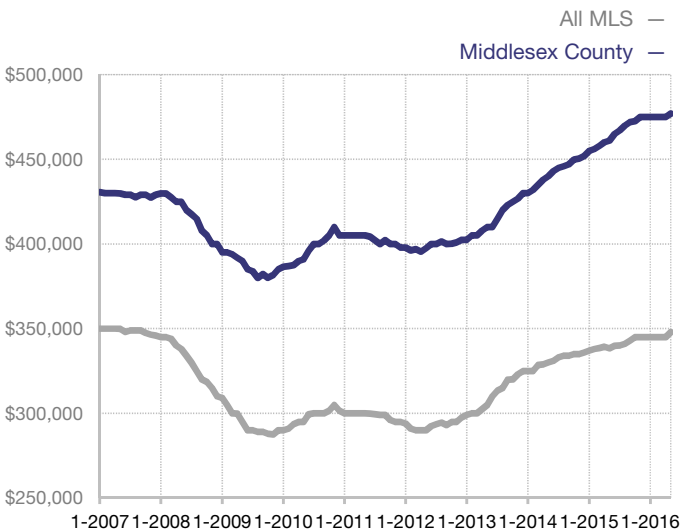
Condominium Properties

Key Metrics	May			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	665	748	+ 12.5%	2,375	2,897	+ 22.0%
Closed Sales	476	597	+ 25.4%	1,651	2,066	+ 25.1%
Median Sales Price*	\$388,950	\$406,000	+ 4.4%	\$370,000	\$398,405	+ 7.7%
Inventory of Homes for Sale	983	678	- 31.0%	--	--	--
Months Supply of Inventory	2.2	1.3	- 40.9%	--	--	--
Cumulative Days on Market Until Sale	52	52	0.0%	69	60	- 13.0%
Percent of Original List Price Received*	100.8%	101.3%	+ 0.5%	99.7%	100.2%	+ 0.5%
New Listings	851	746	- 12.3%	3,000	3,264	+ 8.8%

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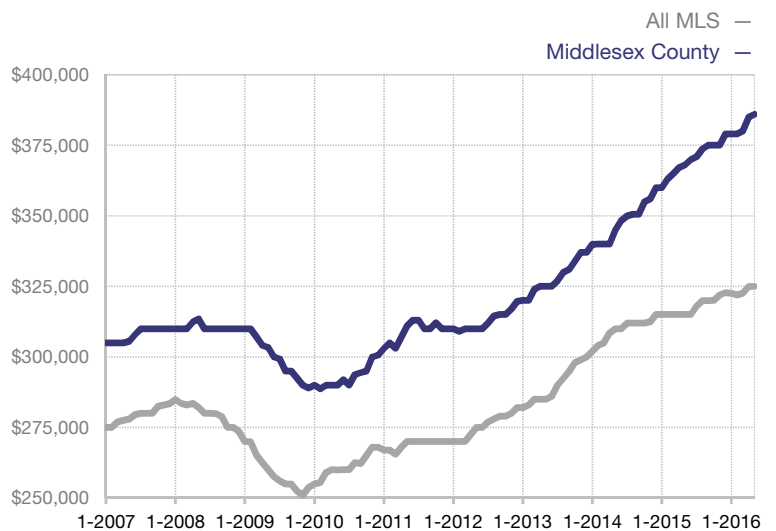
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

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Nantucket County

Single-Family Properties

Key Metrics	May			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	3	2	- 33.3%	8	8	0.0%
Closed Sales	1	1	0.0%	9	10	+ 11.1%
Median Sales Price*	\$1,800,000	\$1,360,000	- 24.4%	\$1,800,000	\$1,455,000	- 19.2%
Inventory of Homes for Sale	35	32	- 8.6%	--	--	--
Months Supply of Inventory	12.4	9.8	- 21.0%	--	--	--
Cumulative Days on Market Until Sale	55	390	+ 609.1%	152	237	+ 55.9%
Percent of Original List Price Received*	105.9%	95.4%	- 9.9%	94.1%	89.6%	- 4.8%
New Listings	10	9	- 10.0%	30	22	- 26.7%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

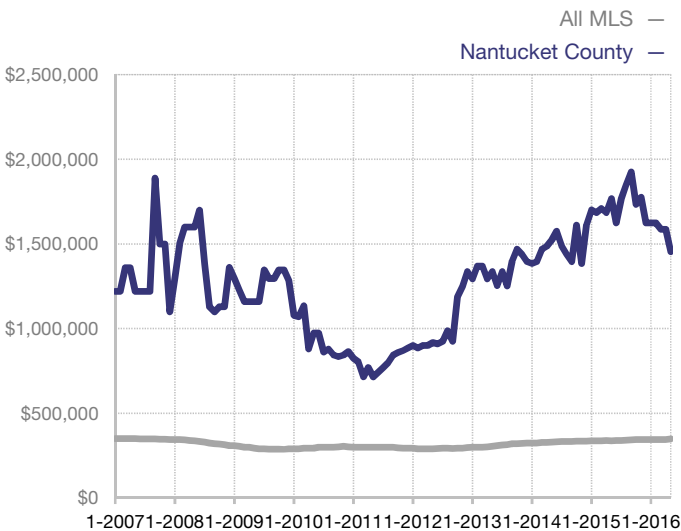
Condominium Properties

Key Metrics	May			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	0	0	--	4	1	- 75.0%
Closed Sales	1	0	- 100.0%	4	0	- 100.0%
Median Sales Price*	\$620,000	\$0	- 100.0%	\$503,000	\$0	- 100.0%
Inventory of Homes for Sale	3	3	0.0%	--	--	--
Months Supply of Inventory	1.9	1.5	- 21.1%	--	--	--
Cumulative Days on Market Until Sale	0	0	--	32	0	- 100.0%
Percent of Original List Price Received*	94.1%	0.0%	- 100.0%	97.4%	0.0%	- 100.0%
New Listings	1	0	- 100.0%	7	4	- 42.9%

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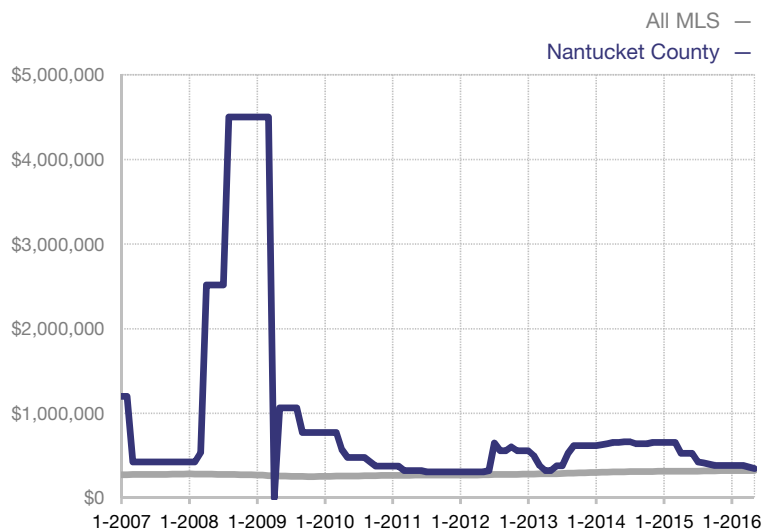
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – May 2016

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Norfolk County

Single-Family Properties

Key Metrics	May			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	735	803	+ 9.3%	2,559	2,911	+ 13.8%
Closed Sales	474	534	+ 12.7%	1,673	1,998	+ 19.4%
Median Sales Price*	\$435,000	\$472,750	+ 8.7%	\$422,500	\$448,500	+ 6.2%
Inventory of Homes for Sale	1,690	1,393	- 17.6%	--	--	--
Months Supply of Inventory	3.7	2.6	- 29.7%	--	--	--
Cumulative Days on Market Until Sale	74	72	- 2.7%	95	87	- 8.4%
Percent of Original List Price Received*	97.8%	98.6%	+ 0.8%	96.0%	96.7%	+ 0.7%
New Listings	1,050	940	- 10.5%	3,494	3,788	+ 8.4%

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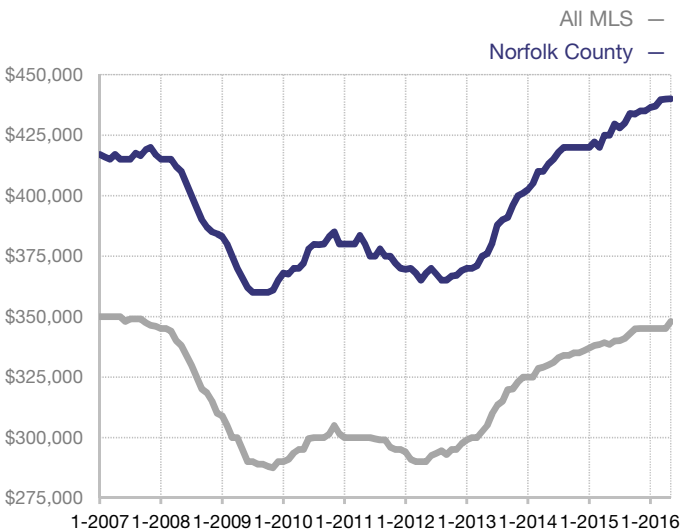
Condominium Properties

Key Metrics	May			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	262	294	+ 12.2%	1,032	1,122	+ 8.7%
Closed Sales	222	208	- 6.3%	738	742	+ 0.5%
Median Sales Price*	\$375,250	\$313,750	- 16.4%	\$331,450	\$306,525	- 7.5%
Inventory of Homes for Sale	492	353	- 28.3%	--	--	--
Months Supply of Inventory	2.6	1.8	- 30.8%	--	--	--
Cumulative Days on Market Until Sale	56	56	0.0%	70	68	- 2.9%
Percent of Original List Price Received*	99.7%	100.1%	+ 0.4%	98.5%	98.5%	0.0%
New Listings	346	316	- 8.7%	1,307	1,335	+ 2.1%

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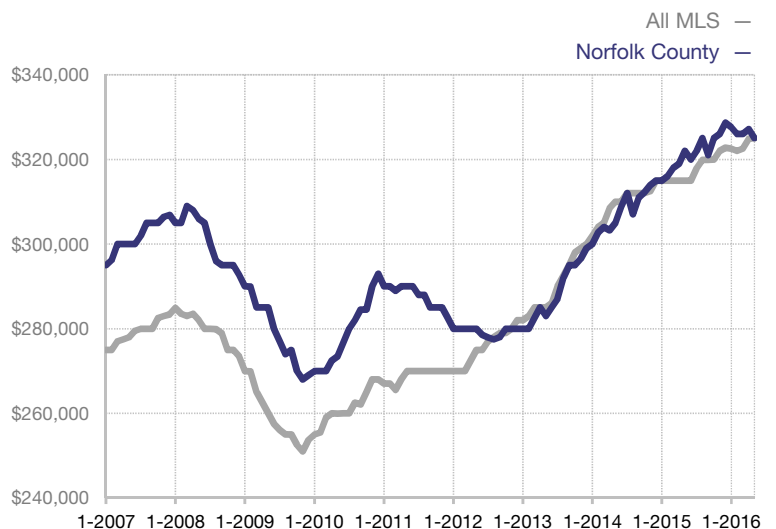
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – May 2016

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Plymouth County

Single-Family Properties

Key Metrics	May			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	616	782	+ 26.9%	2,165	2,899	+ 33.9%
Closed Sales	436	529	+ 21.3%	1,544	2,012	+ 30.3%
Median Sales Price*	\$322,500	\$339,450	+ 5.3%	\$309,000	\$322,500	+ 4.4%
Inventory of Homes for Sale	2,476	1,757	- 29.0%	--	--	--
Months Supply of Inventory	5.9	3.5	- 40.7%	--	--	--
Cumulative Days on Market Until Sale	120	104	- 13.3%	128	112	- 12.5%
Percent of Original List Price Received*	96.0%	96.6%	+ 0.6%	94.5%	95.5%	+ 1.1%
New Listings	1,129	941	- 16.7%	3,547	3,790	+ 6.9%

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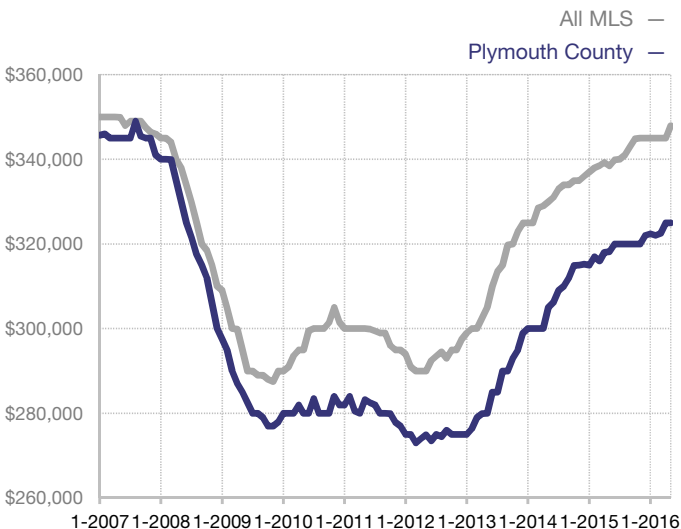
Condominium Properties

Key Metrics	May			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	124	127	+ 2.4%	448	474	+ 5.8%
Closed Sales	105	90	- 14.3%	316	361	+ 14.2%
Median Sales Price*	\$242,500	\$239,500	- 1.2%	\$235,000	\$239,000	+ 1.7%
Inventory of Homes for Sale	372	296	- 20.4%	--	--	--
Months Supply of Inventory	4.8	3.5	- 27.1%	--	--	--
Cumulative Days on Market Until Sale	130	110	- 15.4%	133	105	- 21.1%
Percent of Original List Price Received*	97.2%	97.4%	+ 0.2%	95.6%	96.9%	+ 1.4%
New Listings	152	128	- 15.8%	613	611	- 0.3%

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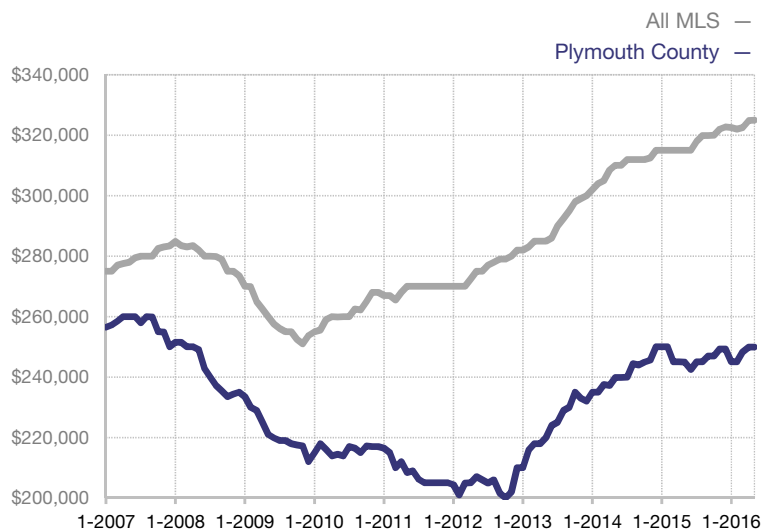
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – May 2016

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Suffolk County

Single-Family Properties

Key Metrics	May			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	152	211	+ 38.8%	503	633	+ 25.8%
Closed Sales	86	114	+ 32.6%	358	418	+ 16.8%
Median Sales Price*	\$437,500	\$431,500	- 1.4%	\$401,750	\$431,500	+ 7.4%
Inventory of Homes for Sale	313	220	- 29.7%	--	--	--
Months Supply of Inventory	3.1	1.9	- 38.7%	--	--	--
Cumulative Days on Market Until Sale	57	51	- 10.5%	73	67	- 8.2%
Percent of Original List Price Received*	100.1%	98.4%	- 1.7%	96.9%	97.9%	+ 1.0%
New Listings	227	218	- 4.0%	710	777	+ 9.4%

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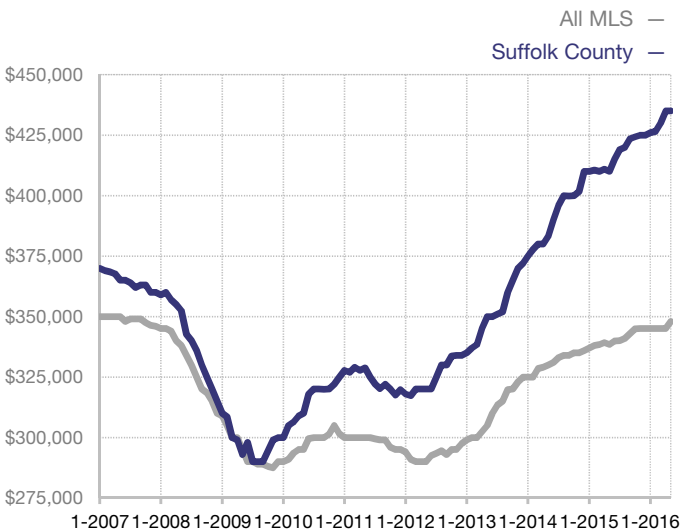
Condominium Properties

Key Metrics	May			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	587	601	+ 2.4%	2,146	2,301	+ 7.2%
Closed Sales	439	450	+ 2.5%	1,413	1,611	+ 14.0%
Median Sales Price*	\$522,000	\$560,000	+ 7.3%	\$495,000	\$515,000	+ 4.0%
Inventory of Homes for Sale	886	658	- 25.7%	--	--	--
Months Supply of Inventory	2.4	1.6	- 33.3%	--	--	--
Cumulative Days on Market Until Sale	43	46	+ 7.0%	57	55	- 3.5%
Percent of Original List Price Received*	100.7%	101.0%	+ 0.3%	99.0%	99.3%	+ 0.3%
New Listings	744	661	- 11.2%	2,756	2,737	- 0.7%

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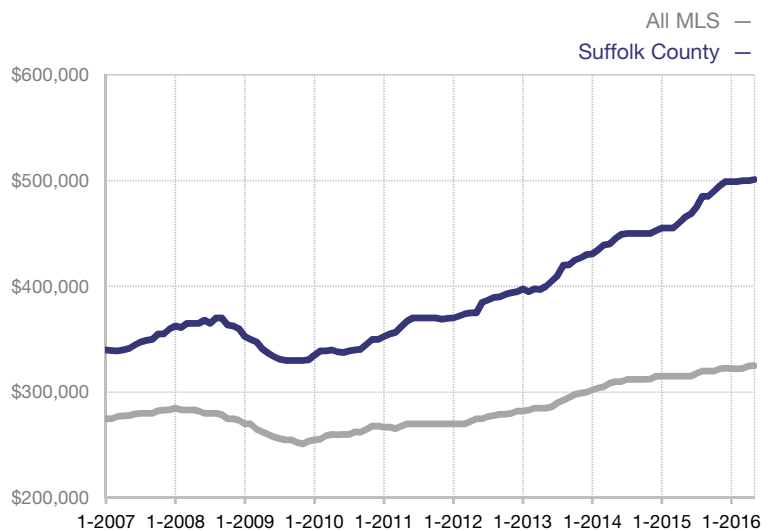
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – May 2016

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Worcester County

Single-Family Properties

Key Metrics	May			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	881	1,080	+ 22.6%	3,034	3,920	+ 29.2%
Closed Sales	588	649	+ 10.4%	2,121	2,658	+ 25.3%
Median Sales Price*	\$240,000	\$246,000	+ 2.5%	\$231,500	\$237,500	+ 2.6%
Inventory of Homes for Sale	3,509	2,277	- 35.1%	--	--	--
Months Supply of Inventory	6.5	3.4	- 47.7%	--	--	--
Cumulative Days on Market Until Sale	113	101	- 10.6%	131	117	- 10.7%
Percent of Original List Price Received*	95.6%	96.1%	+ 0.5%	93.8%	94.8%	+ 1.1%
New Listings	1,516	1,197	- 21.0%	4,896	4,868	- 0.6%

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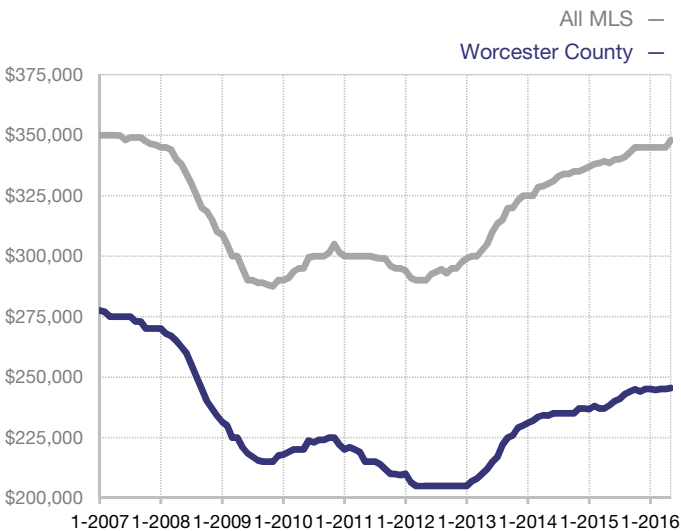
Condominium Properties

Key Metrics	May			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	184	177	- 3.8%	679	787	+ 15.9%
Closed Sales	143	160	+ 11.9%	465	564	+ 21.3%
Median Sales Price*	\$191,000	\$186,675	- 2.3%	\$182,000	\$187,750	+ 3.2%
Inventory of Homes for Sale	601	443	- 26.3%	--	--	--
Months Supply of Inventory	5.3	3.3	- 37.7%	--	--	--
Cumulative Days on Market Until Sale	91	77	- 15.4%	112	103	- 8.0%
Percent of Original List Price Received*	95.1%	97.1%	+ 2.1%	94.9%	96.2%	+ 1.4%
New Listings	278	211	- 24.1%	995	982	- 1.3%

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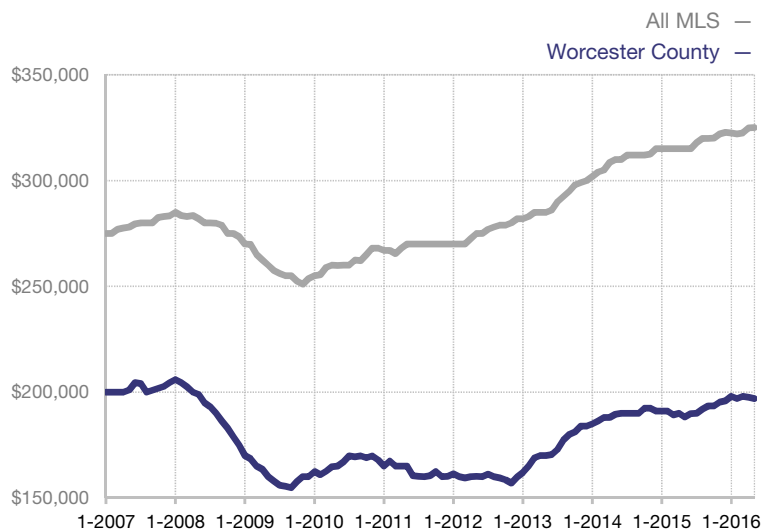
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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