



Central Region

+ 25.9%

Year-Over-Year
Change in
Closed Sales
All Properties

+ 4.4%

Year-Over-Year
Change in
Median Sales Price
All Properties

- 23.9%

Year-Over-Year
Change in
Inventory of Homes
All Properties

Single-Family Properties

	January			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	438	663	+ 51.4%	438	663	+ 51.4%
Closed Sales	397	512	+ 29.0%	397	512	+ 29.0%
Median Sales Price*	\$235,000	\$240,000	+ 2.1%	\$235,000	\$240,000	+ 2.1%
Inventory of Homes for Sale	3,077	2,303	-25.2%	--	--	--
Months Supply of Inventory	5.0	3.3	-34.0%	--	--	--
Cumulative Days on Market Until Sale	125	116	-7.2%	125	116	-7.2%
Percent of Original List Price Received*	93.7%	94.4%	+ 0.7%	93.7%	94.4%	+ 0.7%
New Listings	636	688	+ 8.2%	636	688	+ 8.2%

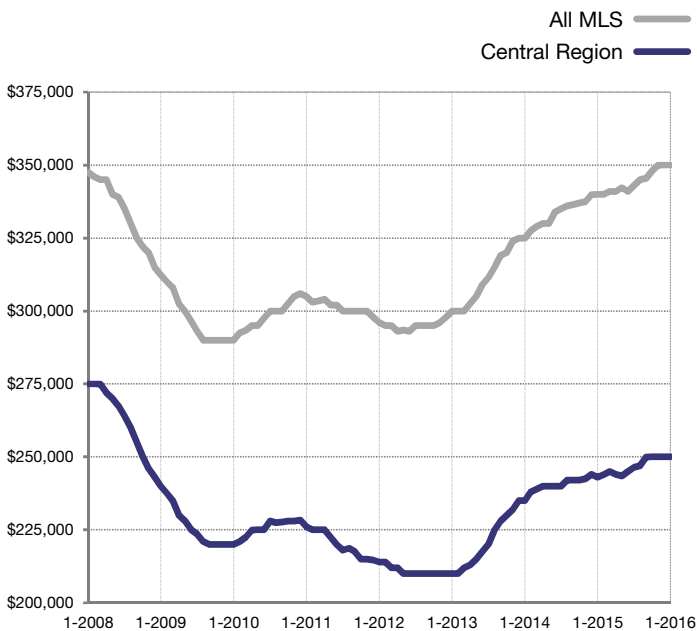
Condominium Properties

	January			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	89	144	+ 61.8%	89	144	+ 61.8%
Closed Sales	86	96	+ 11.6%	86	96	+ 11.6%
Median Sales Price*	\$187,500	\$201,198	+ 7.3%	\$187,500	\$201,198	+ 7.3%
Inventory of Homes for Sale	544	453	-16.7%	--	--	--
Months Supply of Inventory	4.1	3.1	-24.4%	--	--	--
Cumulative Days on Market Until Sale	131	104	-20.6%	131	104	-20.6%
Percent of Original List Price Received*	95.8%	94.6%	-1.3%	95.8%	94.6%	-1.3%
New Listings	134	163	+ 21.6%	134	163	+ 21.6%

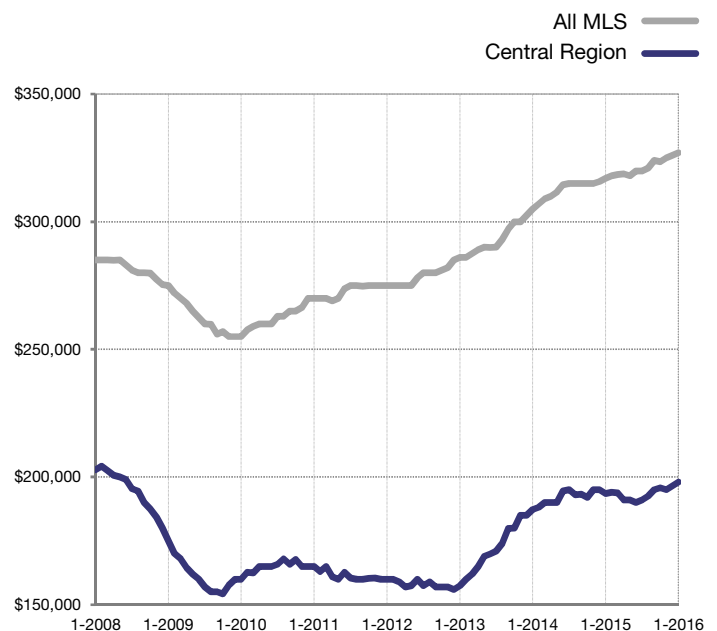
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price BASED ON A ROLLING 12-MONTH AVERAGE

Single-Family Properties



Condominium Properties





Northern Region

+ 22.7%

Year-Over-Year
Change in
Closed Sales
All Properties

- 2.3%

Year-Over-Year
Change in
Median Sales Price
All Properties

- 26.3%

Year-Over-Year
Change in
Inventory of Homes
All Properties

Single-Family Properties

	January			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	525	666	+ 26.9%	525	666	+ 26.9%
Closed Sales	519	636	+ 22.5%	519	636	+ 22.5%
Median Sales Price*	\$379,000	\$370,000	-2.4%	\$379,000	\$370,000	-2.4%
Inventory of Homes for Sale	1,990	1,472	-26.0%	--	--	--
Months Supply of Inventory	2.6	1.7	-34.6%	--	--	--
Cumulative Days on Market Until Sale	98	97	-1.0%	98	97	-1.0%
Percent of Original List Price Received*	93.8%	95.0%	+ 1.3%	93.8%	95.0%	+ 1.3%
New Listings	645	707	+ 9.6%	645	707	+ 9.6%

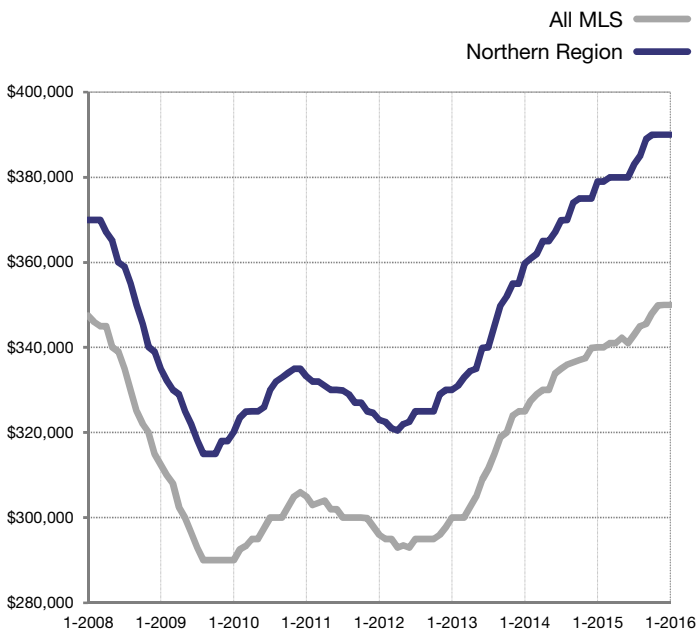
Condominium Properties

	January			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	253	298	+ 17.8%	253	298	+ 17.8%
Closed Sales	222	273	+ 23.0%	222	273	+ 23.0%
Median Sales Price*	\$245,000	\$239,900	-2.1%	\$245,000	\$239,900	-2.1%
Inventory of Homes for Sale	875	639	-27.0%	--	--	--
Months Supply of Inventory	2.6	1.8	-30.8%	--	--	--
Cumulative Days on Market Until Sale	95	93	-2.1%	95	93	-2.1%
Percent of Original List Price Received*	96.2%	95.6%	-0.6%	96.2%	95.6%	-0.6%
New Listings	302	291	-3.6%	302	291	-3.6%

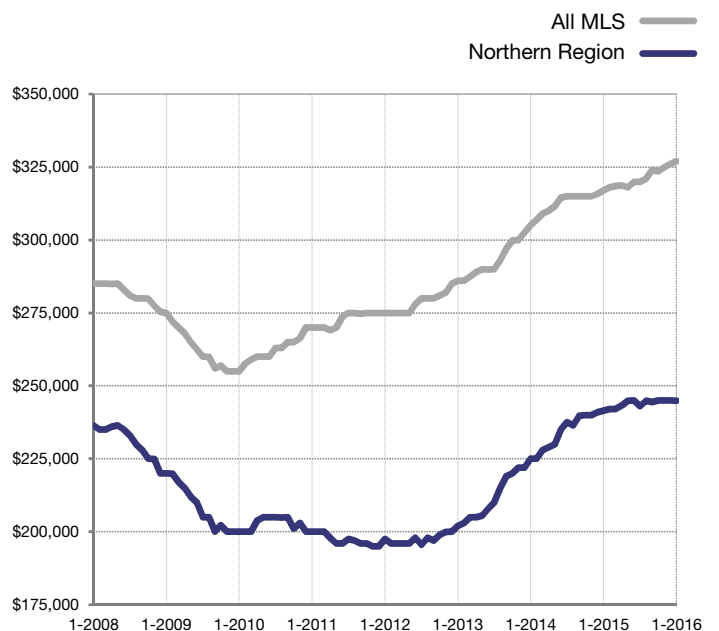
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Median Sales Price BASED ON A ROLLING 12-MONTH AVERAGE

Single-Family Properties



Condominium Properties





Southeast Region

+ 19.6%

Year-Over-Year
Change in
Closed Sales
All Properties

+ 9.0%

Year-Over-Year
Change in
Median Sales Price
All Properties

- 16.4%

Year-Over-Year
Change in
Inventory of Homes
All Properties

The Southeast Region now includes data from the North Bristol and former Tri-County boards of REALTORS®.

Single-Family Properties

	January			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	268	421	+ 57.1%	268	421	+ 57.1%
Closed Sales	268	302	+ 12.7%	268	302	+ 12.7%
Median Sales Price*	\$255,000	\$279,950	+ 9.8%	\$255,000	\$279,950	+ 9.8%
Inventory of Homes for Sale	1,847	1,504	-18.6%	--	--	--
Months Supply of Inventory	5.0	3.6	-28.0%	--	--	--
Cumulative Days on Market Until Sale	131	107	-18.3%	131	107	-18.3%
Percent of Original List Price Received*	93.1%	94.0%	+ 1.0%	93.1%	94.0%	+ 1.0%
New Listings	401	446	+ 11.2%	401	446	+ 11.2%

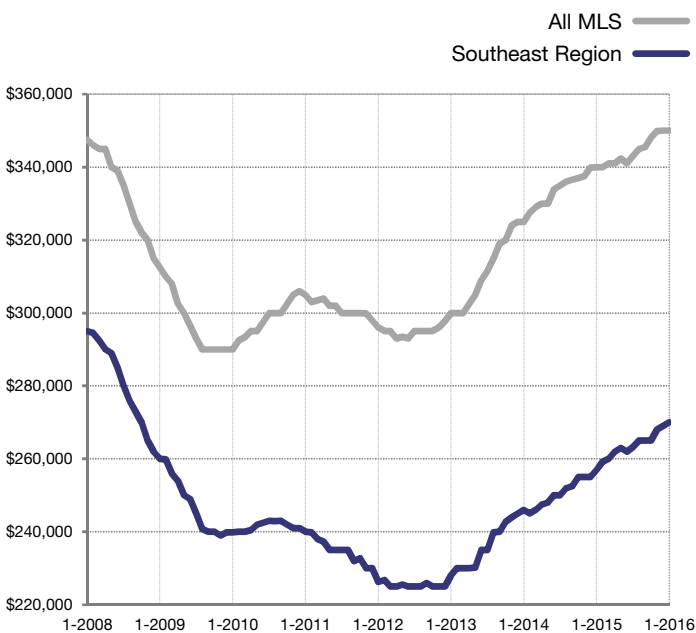
Condominium Properties

	January			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	34	72	+ 111.8%	34	72	+ 111.8%
Closed Sales	28	52	+ 85.7%	28	52	+ 85.7%
Median Sales Price*	\$191,750	\$207,000	+ 8.0%	\$191,750	\$207,000	+ 8.0%
Inventory of Homes for Sale	214	220	+ 2.8%	--	--	--
Months Supply of Inventory	3.5	3.3	-5.7%	--	--	--
Cumulative Days on Market Until Sale	109	100	-8.3%	109	100	-8.3%
Percent of Original List Price Received*	95.1%	96.6%	+ 1.6%	95.1%	96.6%	+ 1.6%
New Listings	49	89	+ 81.6%	49	89	+ 81.6%

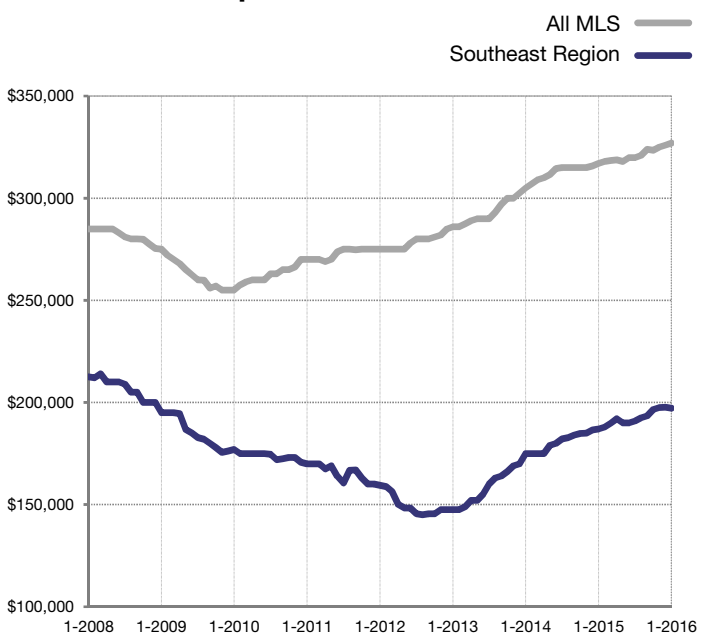
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Median Sales Price BASED ON A ROLLING 12-MONTH AVERAGE

Single-Family Properties



Condominium Properties





West Region

+ 13.8%

Year-Over-Year
Change in
Closed Sales
All Properties

- 0.2%

Year-Over-Year
Change in
Median Sales Price
All Properties

- 16.6%

Year-Over-Year
Change in
Inventory of Homes
All Properties

Single-Family Properties

	January			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	354	469	+ 32.5%	354	469	+ 32.5%
Closed Sales	340	403	+ 18.5%	340	403	+ 18.5%
Median Sales Price*	\$185,000	\$183,113	-1.0%	\$185,000	\$183,113	-1.0%
Inventory of Homes for Sale	3,331	2,801	-15.9%	--	--	--
Months Supply of Inventory	7.1	5.3	-25.4%	--	--	--
Cumulative Days on Market Until Sale	152	147	-3.3%	152	147	-3.3%
Percent of Original List Price Received*	90.4%	90.8%	+ 0.4%	90.4%	90.8%	+ 0.4%
New Listings	515	584	+ 13.4%	515	584	+ 13.4%

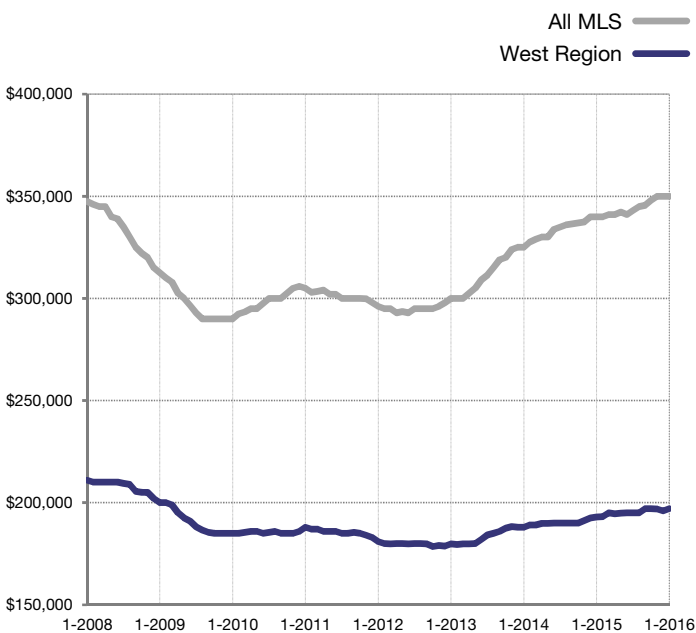
Condominium Properties

	January			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	48	66	+ 37.5%	48	66	+ 37.5%
Closed Sales	50	41	-18.0%	50	41	-18.0%
Median Sales Price*	\$174,000	\$175,000	+ 0.6%	\$174,000	\$175,000	+ 0.6%
Inventory of Homes for Sale	602	481	-20.1%	--	--	--
Months Supply of Inventory	8.7	6.1	-29.9%	--	--	--
Cumulative Days on Market Until Sale	184	107	-41.8%	184	107	-41.8%
Percent of Original List Price Received*	92.2%	94.0%	+ 2.0%	92.2%	94.0%	+ 2.0%
New Listings	108	89	-17.6%	108	89	-17.6%

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Median Sales Price BASED ON A ROLLING 12-MONTH AVERAGE

Single-Family Properties



Condominium Properties

