

# Pending Sales Report by Region

## May 2020



MASSACHUSETTS ASSOCIATION OF REALTORS®

A pending sale is defined as anything classified as one of the following statuses:  
Pending, Contingent, Under Agreement or Active with a Flag.

### Single-Family Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	May-2019	May-2020	+ / -	May-2019	May-2020	+ / -	May-2019	May-2020	+ / -
<b>Cape Cod &amp; Islands</b>	493	436	-11.6%	\$426,500	\$450,000	+5.5%	\$29.4	\$26.3	-10.5%
<b>Central</b>	971	978	+0.7%	\$308,000	\$352,000	+14.3%	\$33.8	\$37.5	+10.9%
<b>Greater Boston</b>	1,751	1,347	-23.1%	\$635,000	\$670,000	+5.5%	\$147.4	\$114.2	-22.5%
<b>Northeast</b>	1,009	840	-16.7%	\$465,500	\$480,000	+3.1%	\$54.3	\$46.1	-15.1%
<b>Southeast</b>	624	620	-0.6%	\$336,500	\$353,750	+5.1%	\$23.1	\$24.1	+4.3%
<b>South Shore</b>	690	693	+0.4%	\$461,950	\$472,900	+2.4%	\$37.9	\$36.9	-2.6%
<b>West</b>	793	817	+3.0%	\$225,950	\$235,000	+4.0%	\$20.7	\$22.2	+7.2%
<b>State Totals</b>	<b>6,399</b>	<b>5,914</b>	<b>-7.6%</b>	<b>\$420,000</b>	<b>\$439,700</b>	<b>+4.7%</b>	<b>\$344.8</b>	<b>\$318.1</b>	<b>-7.7%</b>

### Condominium Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	May-2019	May-2020	+ / -	May-2019	May-2020	+ / -	May-2019	May-2020	+ / -
<b>Cape Cod &amp; Islands</b>	126	88	-30.2%	\$293,250	\$275,000	-6.2%	\$4.3	\$3.2	-25.6%
<b>Central</b>	190	171	-10.0%	\$239,450	\$245,250	+2.4%	\$5.1	\$4.7	-7.8%
<b>Greater Boston</b>	1,283	881	-31.3%	\$595,000	\$585,000	-1.7%	\$96.4	\$58.3	-39.5%
<b>Northeast</b>	412	359	-12.9%	\$311,000	\$324,000	+4.2%	\$14.1	\$13.0	-7.8%
<b>Southeast</b>	96	90	-6.3%	\$225,000	\$225,000	0.0%	\$2.2	\$2.1	-4.5%
<b>South Shore</b>	189	174	-7.9%	\$350,000	\$344,000	-1.7%	\$7.5	\$6.9	-8.0%
<b>West</b>	116	101	-12.9%	\$161,500	\$168,500	+4.3%	\$2.4	\$2.1	-12.5%
<b>State Totals</b>	<b>2,427</b>	<b>1,906</b>	<b>-21.5%</b>	<b>\$415,000</b>	<b>\$405,100</b>	<b>-2.4%</b>	<b>\$132.6</b>	<b>\$93.5</b>	<b>-29.5%</b>