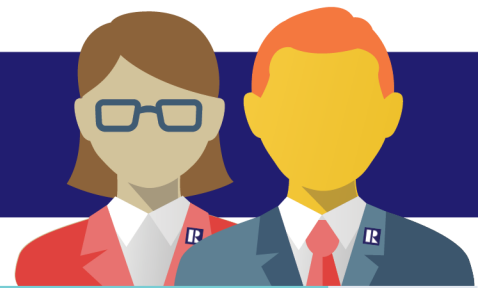


MARKET ONE SHEET January 2020

PROVIDES A QUICK OVERVIEW OF MA MARKET & TRENDS



MARKET ANALYSIS

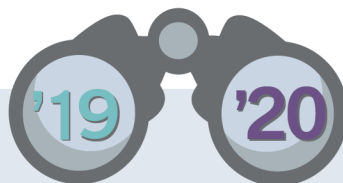
- Statewide single-family home and condominium closed sales were up in January.
- Median price for single-family homes was \$405,000 and median price for condominiums was \$401,613.
- Ninth straight month of median prices for single-family homes at or above \$400k.
- Lowest number of single-family homes for sale for the month of January since MAR began reporting the data in 2004.

REALTOR® CONFIDENCE INDEXES

	JAN 2019	JAN 2020
MARKET	52.11	65.11
PRICE	60.84	71.08

Based on a scale of zero to 100

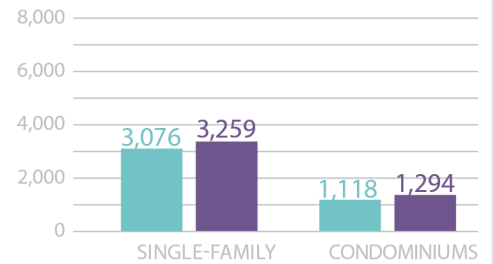
PENDING HOME SALES



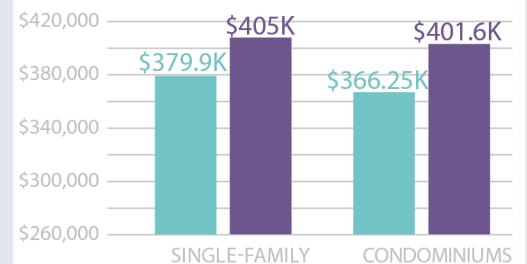
	JAN 2019	JAN 2020
SINGLE-FAMILY SALES	3,293	3,628
MEDIAN PRICE	\$379,900	\$406,000
CONDOMINIUM SALES	1,435	1,580
MEDIAN PRICE	\$366,250	\$404,500

CLOSED SALES

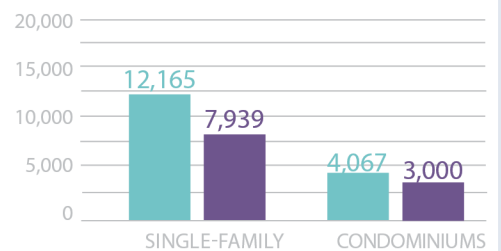
SALES



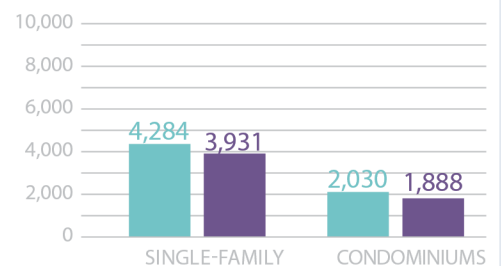
MEDIAN PRICE



INVENTORY



NEW LISTINGS



n JAN '19 n JAN '20



MASSACHUSETTS ASSOCIATION OF REALTORS®

