

Local Market Update – January 2020

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Barnstable County

Single-Family Properties

Key Metrics	January			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
Pending Sales	278	306	+ 10.1%	278	306	+ 10.1%
Closed Sales	271	313	+ 15.5%	271	313	+ 15.5%
Median Sales Price*	\$389,000	\$425,000	+ 9.3%	\$389,000	\$425,000	+ 9.3%
Inventory of Homes for Sale	2,147	1,564	- 27.2%	--	--	--
Months Supply of Inventory	5.4	3.9	- 27.8%	--	--	--
Cumulative Days on Market Until Sale	112	107	- 4.5%	112	107	- 4.5%
Percent of Original List Price Received*	92.5%	92.3%	- 0.2%	92.5%	92.3%	- 0.2%
New Listings	441	470	+ 6.6%	441	470	+ 6.6%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

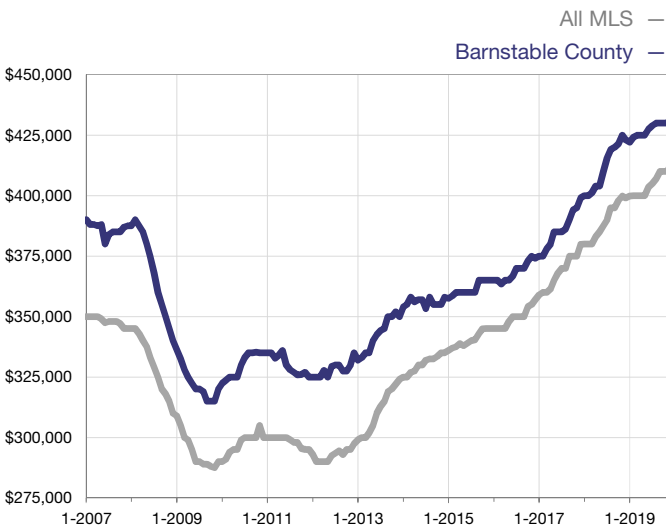
Condominium Properties

Key Metrics	January			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
Pending Sales	56	70	+ 25.0%	56	70	+ 25.0%
Closed Sales	48	83	+ 72.9%	48	83	+ 72.9%
Median Sales Price*	\$245,000	\$270,000	+ 10.2%	\$245,000	\$270,000	+ 10.2%
Inventory of Homes for Sale	493	453	- 8.1%	--	--	--
Months Supply of Inventory	4.9	4.4	- 10.2%	--	--	--
Cumulative Days on Market Until Sale	137	88	- 35.8%	137	88	- 35.8%
Percent of Original List Price Received*	93.1%	95.5%	+ 2.6%	93.1%	95.5%	+ 2.6%
New Listings	119	120	+ 0.8%	119	120	+ 0.8%

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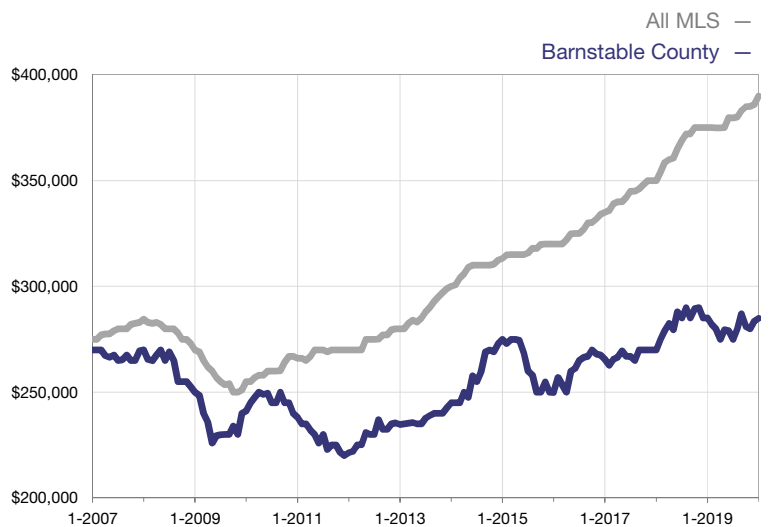
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – January 2020

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Berkshire County

Single-Family Properties

Key Metrics	January			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
Pending Sales	71	74	+ 4.2%	71	74	+ 4.2%
Closed Sales	78	104	+ 33.3%	78	104	+ 33.3%
Median Sales Price*	\$186,188	\$234,250	+ 25.8%	\$186,188	\$234,250	+ 25.8%
Inventory of Homes for Sale	874	573	- 34.4%	--	--	--
Months Supply of Inventory	7.3	4.6	- 37.0%	--	--	--
Cumulative Days on Market Until Sale	87	117	+ 34.5%	87	117	+ 34.5%
Percent of Original List Price Received*	90.5%	91.6%	+ 1.2%	90.5%	91.6%	+ 1.2%
New Listings	137	90	- 34.3%	137	90	- 34.3%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

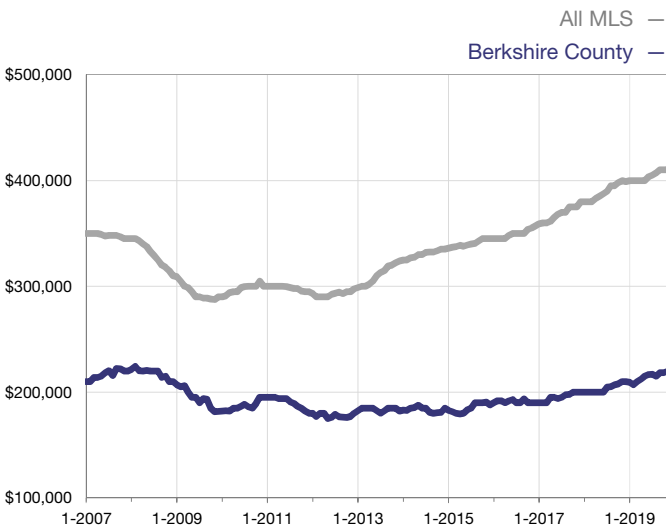
Condominium Properties

Key Metrics	January			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
Pending Sales	6	7	+ 16.7%	6	7	+ 16.7%
Closed Sales	6	7	+ 16.7%	6	7	+ 16.7%
Median Sales Price*	\$169,500	\$150,000	- 11.5%	\$169,500	\$150,000	- 11.5%
Inventory of Homes for Sale	162	108	- 33.3%	--	--	--
Months Supply of Inventory	13.2	7.3	- 44.7%	--	--	--
Cumulative Days on Market Until Sale	132	69	- 47.7%	132	69	- 47.7%
Percent of Original List Price Received*	87.3%	92.5%	+ 6.0%	87.3%	92.5%	+ 6.0%
New Listings	17	15	- 11.8%	17	15	- 11.8%

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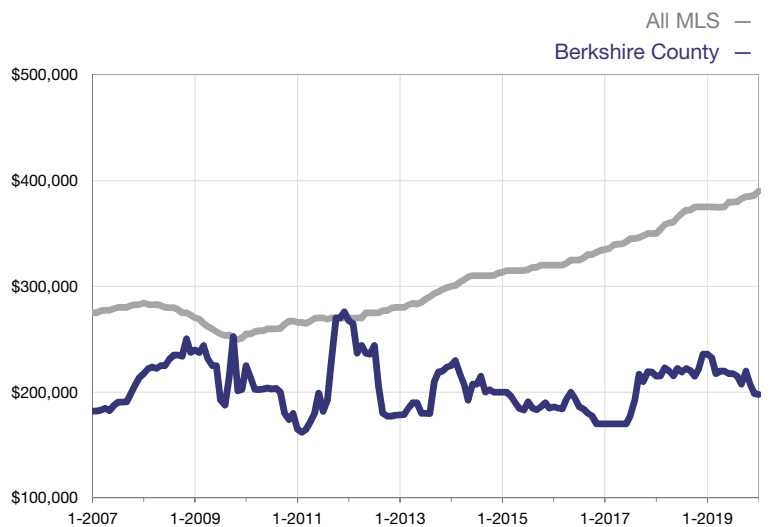
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – January 2020

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Bristol County

Single-Family Properties

Key Metrics	January			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
Pending Sales	310	367	+ 18.4%	310	367	+ 18.4%
Closed Sales	267	260	- 2.6%	267	260	- 2.6%
Median Sales Price*	\$300,000	\$335,000	+ 11.7%	\$300,000	\$335,000	+ 11.7%
Inventory of Homes for Sale	1,169	776	- 33.6%	--	--	--
Months Supply of Inventory	3.0	2.0	- 33.3%	--	--	--
Cumulative Days on Market Until Sale	66	70	+ 6.1%	66	70	+ 6.1%
Percent of Original List Price Received*	95.3%	96.2%	+ 0.9%	95.3%	96.2%	+ 0.9%
New Listings	372	399	+ 7.3%	372	399	+ 7.3%

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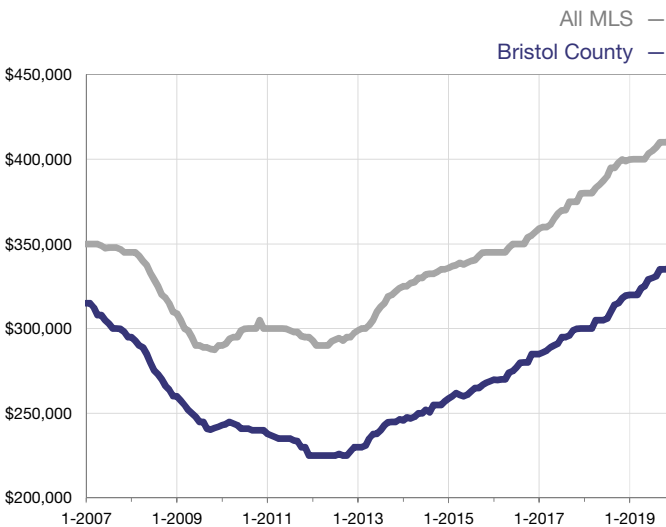
Condominium Properties

Key Metrics	January			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
Pending Sales	54	54	0.0%	54	54	0.0%
Closed Sales	35	45	+ 28.6%	35	45	+ 28.6%
Median Sales Price*	\$195,500	\$240,000	+ 22.8%	\$195,500	\$240,000	+ 22.8%
Inventory of Homes for Sale	169	108	- 36.1%	--	--	--
Months Supply of Inventory	2.4	1.6	- 33.3%	--	--	--
Cumulative Days on Market Until Sale	75	55	- 26.7%	75	55	- 26.7%
Percent of Original List Price Received*	94.8%	96.9%	+ 2.2%	94.8%	96.9%	+ 2.2%
New Listings	74	74	0.0%	74	74	0.0%

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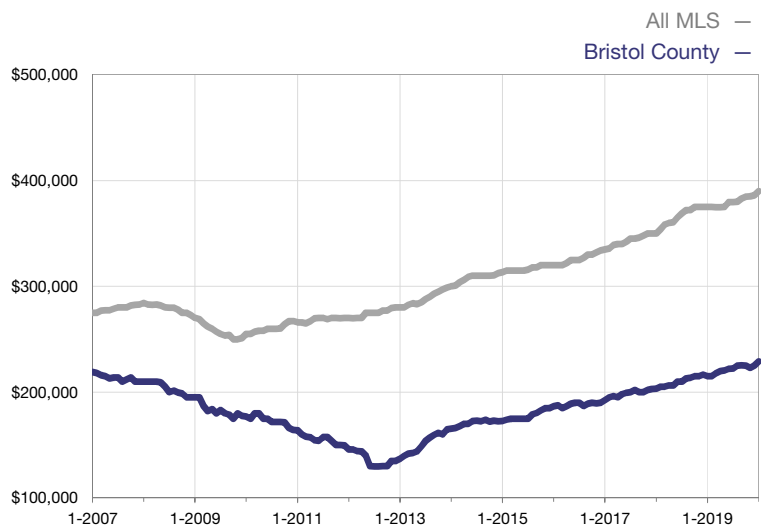
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – January 2020

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Dukes County

Single-Family Properties

Key Metrics	January			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
Pending Sales	9	4	- 55.6%	9	4	- 55.6%
Closed Sales	9	9	0.0%	9	9	0.0%
Median Sales Price*	\$700,000	\$1,000,000	+ 42.9%	\$700,000	\$1,000,000	+ 42.9%
Inventory of Homes for Sale	76	40	- 47.4%	--	--	--
Months Supply of Inventory	5.7	6.8	+ 19.3%	--	--	--
Cumulative Days on Market Until Sale	186	176	- 5.4%	186	176	- 5.4%
Percent of Original List Price Received*	89.8%	88.7%	- 1.2%	89.8%	88.7%	- 1.2%
New Listings	15	10	- 33.3%	15	10	- 33.3%

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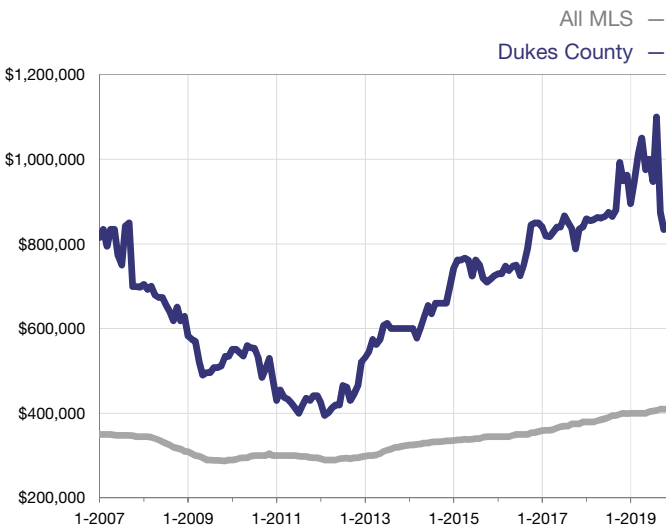
Condominium Properties

Key Metrics	January			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
Pending Sales	2	1	- 50.0%	2	1	- 50.0%
Closed Sales	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Inventory of Homes for Sale	5	1	- 80.0%	--	--	--
Months Supply of Inventory	3.9	0.5	- 87.2%	--	--	--
Cumulative Days on Market Until Sale	0	0	--	0	0	--
Percent of Original List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
New Listings	2	0	- 100.0%	2	0	- 100.0%

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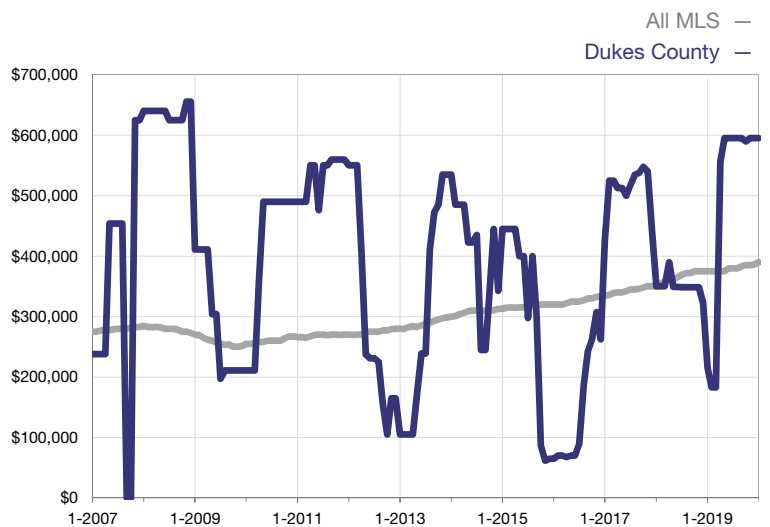
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – January 2020

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Essex County

Single-Family Properties

Key Metrics	January			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
Pending Sales	371	350	- 5.7%	371	350	- 5.7%
Closed Sales	357	346	- 3.1%	357	346	- 3.1%
Median Sales Price*	\$440,000	\$477,750	+ 8.6%	\$440,000	\$477,750	+ 8.6%
Inventory of Homes for Sale	910	528	- 42.0%	--	--	--
Months Supply of Inventory	1.8	1.0	- 44.4%	--	--	--
Cumulative Days on Market Until Sale	67	57	- 14.9%	67	57	- 14.9%
Percent of Original List Price Received*	95.0%	96.3%	+ 1.4%	95.0%	96.3%	+ 1.4%
New Listings	395	358	- 9.4%	395	358	- 9.4%

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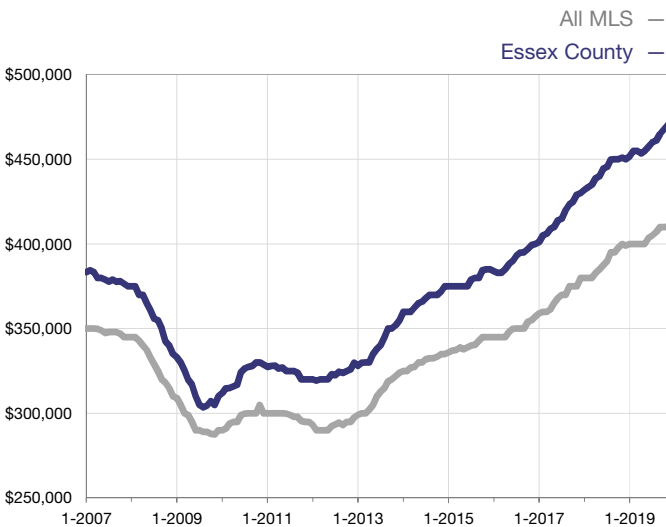
Condominium Properties

Key Metrics	January			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
Pending Sales	192	214	+ 11.5%	192	214	+ 11.5%
Closed Sales	145	151	+ 4.1%	145	151	+ 4.1%
Median Sales Price*	\$305,000	\$309,900	+ 1.6%	\$305,000	\$309,900	+ 1.6%
Inventory of Homes for Sale	430	289	- 32.8%	--	--	--
Months Supply of Inventory	1.9	1.2	- 36.8%	--	--	--
Cumulative Days on Market Until Sale	56	61	+ 8.9%	56	61	+ 8.9%
Percent of Original List Price Received*	97.7%	97.8%	+ 0.1%	97.7%	97.8%	+ 0.1%
New Listings	230	227	- 1.3%	230	227	- 1.3%

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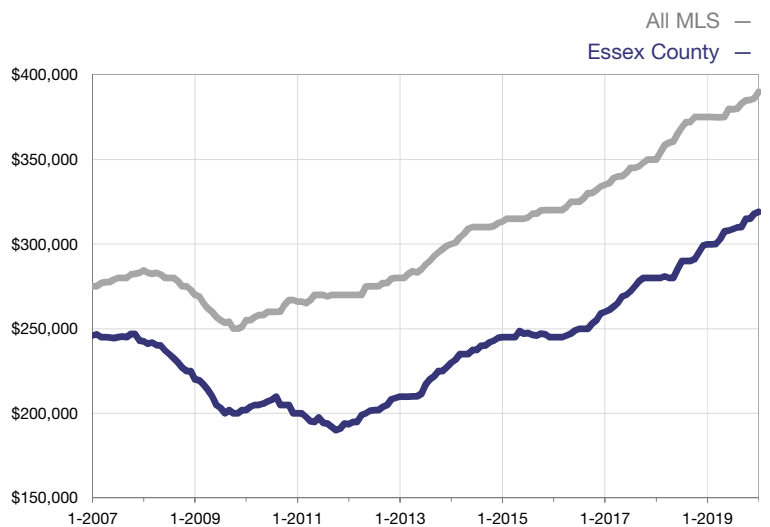
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Franklin County

Single-Family Properties

Key Metrics	January			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
Pending Sales	30	31	+ 3.3%	30	31	+ 3.3%
Closed Sales	38	36	- 5.3%	38	36	- 5.3%
Median Sales Price*	\$220,000	\$200,000	- 9.1%	\$220,000	\$200,000	- 9.1%
Inventory of Homes for Sale	186	134	- 28.0%	--	--	--
Months Supply of Inventory	3.9	2.7	- 30.8%	--	--	--
Cumulative Days on Market Until Sale	132	69	- 47.7%	132	69	- 47.7%
Percent of Original List Price Received*	92.6%	91.3%	- 1.4%	92.6%	91.3%	- 1.4%
New Listings	37	32	- 13.5%	37	32	- 13.5%

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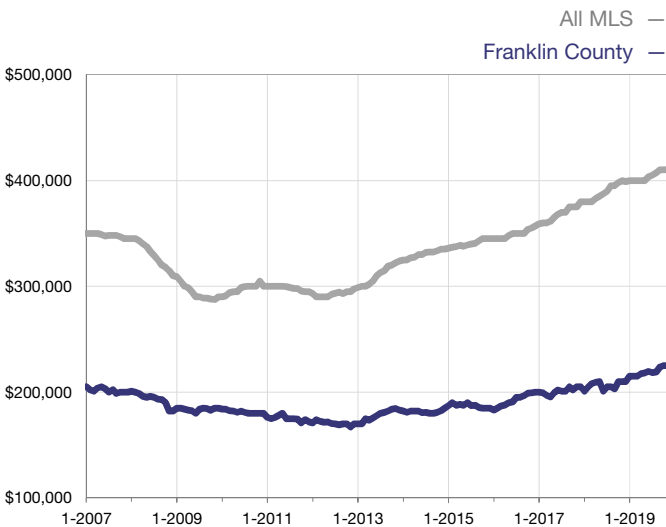
Condominium Properties

Key Metrics	January			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
Pending Sales	4	2	- 50.0%	4	2	- 50.0%
Closed Sales	2	2	0.0%	2	2	0.0%
Median Sales Price*	\$118,000	\$163,250	+ 38.3%	\$118,000	\$163,250	+ 38.3%
Inventory of Homes for Sale	9	9	0.0%	--	--	--
Months Supply of Inventory	2.4	2.7	+ 12.5%	--	--	--
Cumulative Days on Market Until Sale	28	43	+ 53.6%	28	43	+ 53.6%
Percent of Original List Price Received*	96.3%	100.1%	+ 3.9%	96.3%	100.1%	+ 3.9%
New Listings	1	2	+ 100.0%	1	2	+ 100.0%

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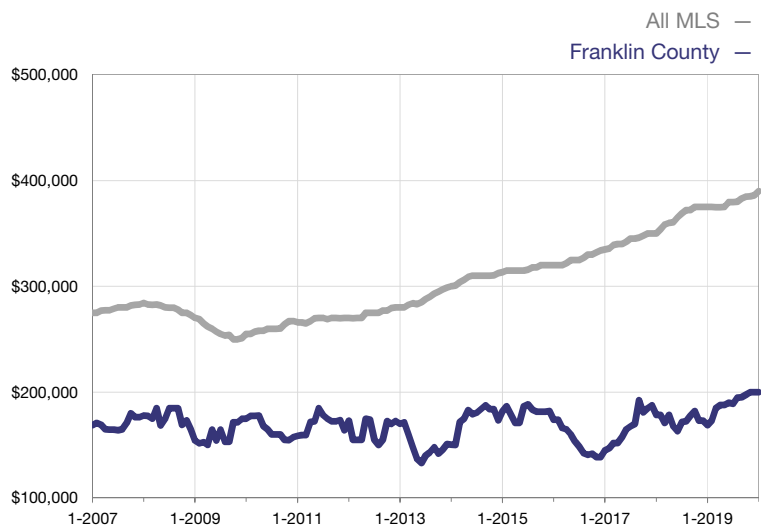
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Hampden County

Single-Family Properties

Key Metrics	January			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
Pending Sales	255	280	+ 9.8%	255	280	+ 9.8%
Closed Sales	255	254	- 0.4%	255	254	- 0.4%
Median Sales Price*	\$190,000	\$210,000	+ 10.5%	\$190,000	\$210,000	+ 10.5%
Inventory of Homes for Sale	911	578	- 36.6%	--	--	--
Months Supply of Inventory	2.6	1.6	- 38.5%	--	--	--
Cumulative Days on Market Until Sale	81	73	- 9.9%	81	73	- 9.9%
Percent of Original List Price Received*	94.1%	94.9%	+ 0.9%	94.1%	94.9%	+ 0.9%
New Listings	330	325	- 1.5%	330	325	- 1.5%

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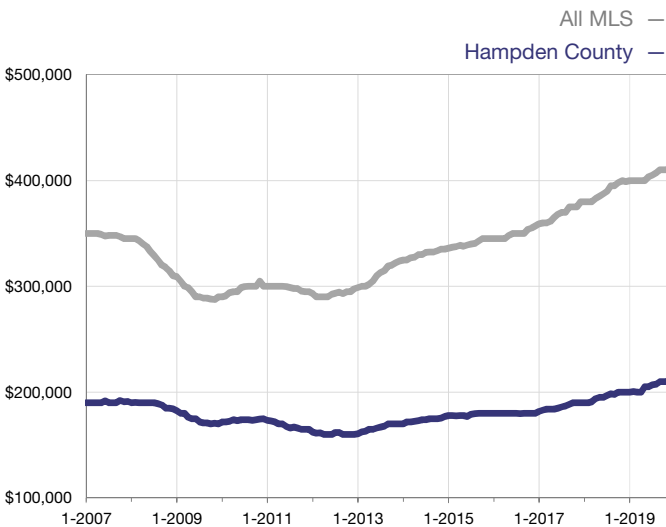
Condominium Properties

Key Metrics	January			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
Pending Sales	45	38	- 15.6%	45	38	- 15.6%
Closed Sales	38	28	- 26.3%	38	28	- 26.3%
Median Sales Price*	\$159,450	\$126,000	- 21.0%	\$159,450	\$126,000	- 21.0%
Inventory of Homes for Sale	119	96	- 19.3%	--	--	--
Months Supply of Inventory	2.6	2.0	- 23.1%	--	--	--
Cumulative Days on Market Until Sale	88	57	- 35.2%	88	57	- 35.2%
Percent of Original List Price Received*	97.1%	95.0%	- 2.2%	97.1%	95.0%	- 2.2%
New Listings	47	47	0.0%	47	47	0.0%

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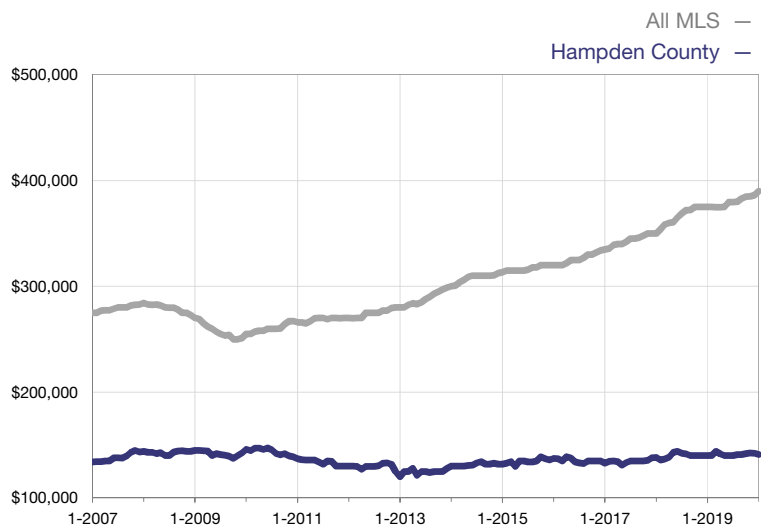
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Hampshire County

Single-Family Properties

Key Metrics	January			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
Pending Sales	77	80	+ 3.9%	77	80	+ 3.9%
Closed Sales	58	77	+ 32.8%	58	77	+ 32.8%
Median Sales Price*	\$246,950	\$265,000	+ 7.3%	\$246,950	\$265,000	+ 7.3%
Inventory of Homes for Sale	304	249	- 18.1%	--	--	--
Months Supply of Inventory	2.9	2.4	- 17.2%	--	--	--
Cumulative Days on Market Until Sale	104	77	- 26.0%	104	77	- 26.0%
Percent of Original List Price Received*	92.4%	95.4%	+ 3.2%	92.4%	95.4%	+ 3.2%
New Listings	76	84	+ 10.5%	76	84	+ 10.5%

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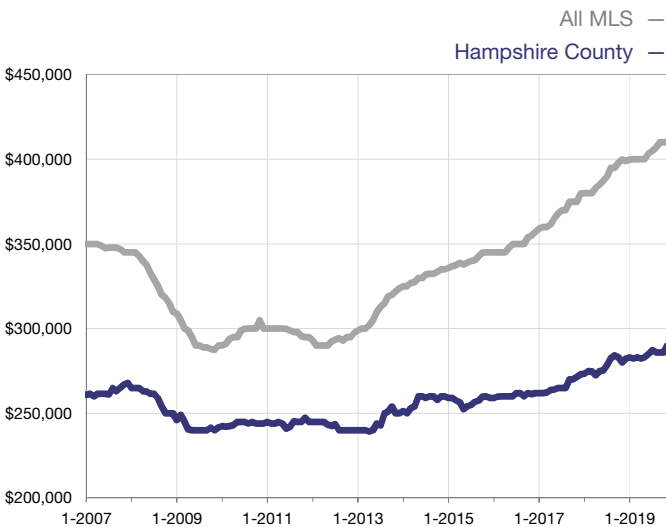
Condominium Properties

Key Metrics	January			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
Pending Sales	24	17	- 29.2%	24	17	- 29.2%
Closed Sales	8	11	+ 37.5%	8	11	+ 37.5%
Median Sales Price*	\$226,000	\$235,000	+ 4.0%	\$226,000	\$235,000	+ 4.0%
Inventory of Homes for Sale	54	40	- 25.9%	--	--	--
Months Supply of Inventory	2.3	1.7	- 26.1%	--	--	--
Cumulative Days on Market Until Sale	67	60	- 10.4%	67	60	- 10.4%
Percent of Original List Price Received*	96.8%	94.8%	- 2.1%	96.8%	94.8%	- 2.1%
New Listings	23	20	- 13.0%	23	20	- 13.0%

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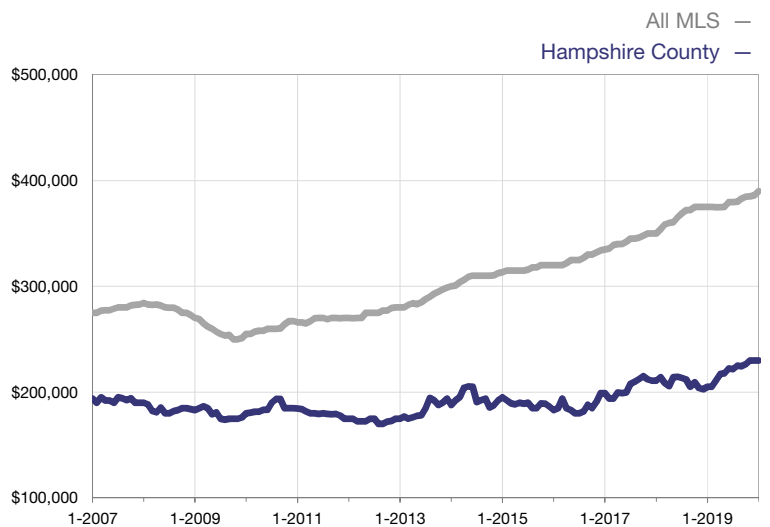
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – January 2020

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Middlesex County

Single-Family Properties

Key Metrics	January			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
Pending Sales	648	628	- 3.1%	648	628	- 3.1%
Closed Sales	565	613	+ 8.5%	565	613	+ 8.5%
Median Sales Price*	\$550,000	\$565,000	+ 2.7%	\$550,000	\$565,000	+ 2.7%
Inventory of Homes for Sale	1,423	875	- 38.5%	--	--	--
Months Supply of Inventory	1.6	0.9	- 43.8%	--	--	--
Cumulative Days on Market Until Sale	64	68	+ 6.3%	64	68	+ 6.3%
Percent of Original List Price Received*	95.9%	96.1%	+ 0.2%	95.9%	96.1%	+ 0.2%
New Listings	808	650	- 19.6%	808	650	- 19.6%

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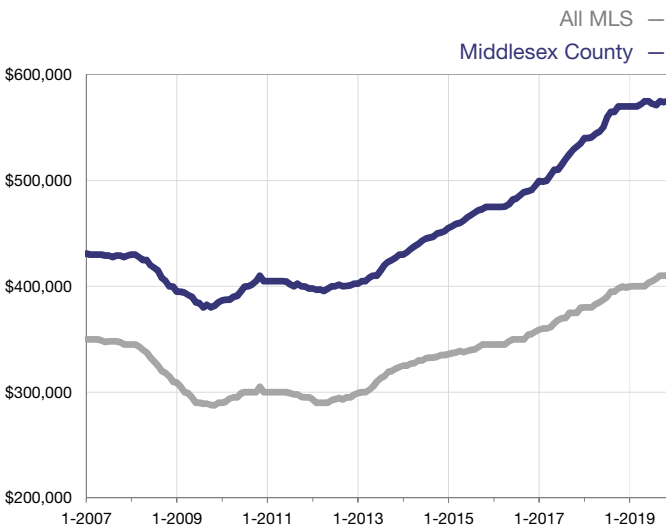
Condominium Properties

Key Metrics	January			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
Pending Sales	384	395	+ 2.9%	384	395	+ 2.9%
Closed Sales	311	323	+ 3.9%	311	323	+ 3.9%
Median Sales Price*	\$440,000	\$500,000	+ 13.6%	\$440,000	\$500,000	+ 13.6%
Inventory of Homes for Sale	735	513	- 30.2%	--	--	--
Months Supply of Inventory	1.5	1.1	- 26.7%	--	--	--
Cumulative Days on Market Until Sale	57	60	+ 5.3%	57	60	+ 5.3%
Percent of Original List Price Received*	97.6%	97.4%	- 0.2%	97.6%	97.4%	- 0.2%
New Listings	496	462	- 6.9%	496	462	- 6.9%

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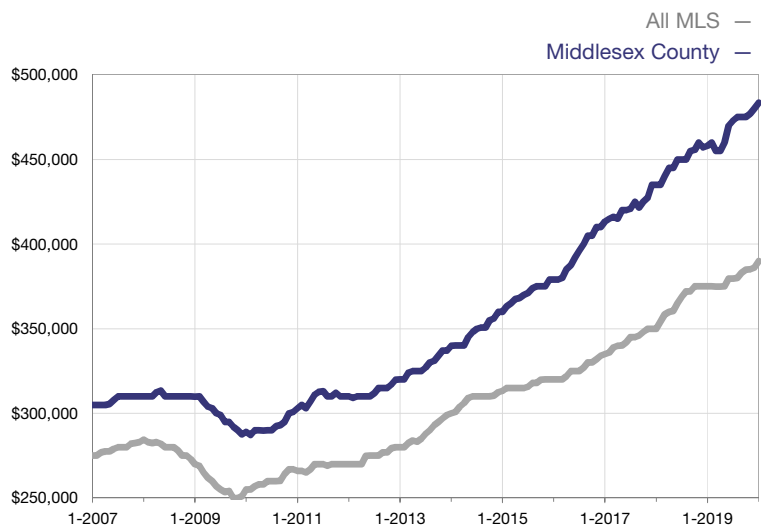
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – January 2020

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Nantucket County

Single-Family Properties

Key Metrics	January			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
Pending Sales	1	2	+ 100.0%	1	2	+ 100.0%
Closed Sales	2	4	+ 100.0%	2	4	+ 100.0%
Median Sales Price*	\$1,380,000	\$2,700,000	+ 95.7%	\$1,380,000	\$2,700,000	+ 95.7%
Inventory of Homes for Sale	42	17	- 59.5%	--	--	--
Months Supply of Inventory	10.1	3.5	- 65.3%	--	--	--
Cumulative Days on Market Until Sale	17	90	+ 429.4%	17	90	+ 429.4%
Percent of Original List Price Received*	95.6%	83.8%	- 12.3%	95.6%	83.8%	- 12.3%
New Listings	5	3	- 40.0%	5	3	- 40.0%

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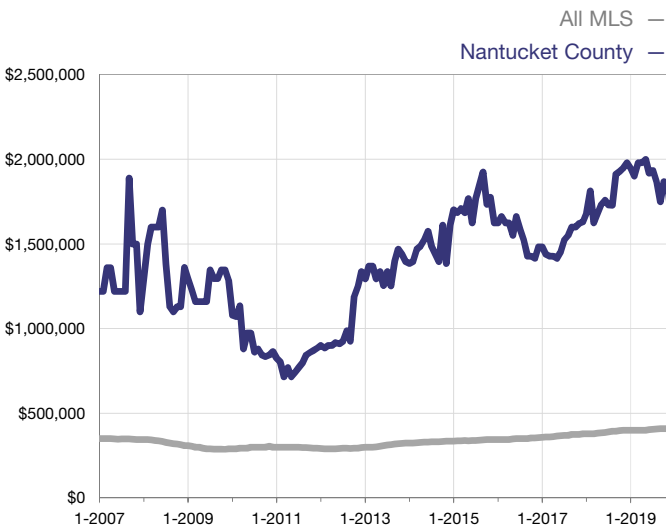
Condominium Properties

Key Metrics	January			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
Pending Sales	0	0	--	0	0	--
Closed Sales	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--
Cumulative Days on Market Until Sale	0	0	--	0	0	--
Percent of Original List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
New Listings	0	0	--	0	0	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

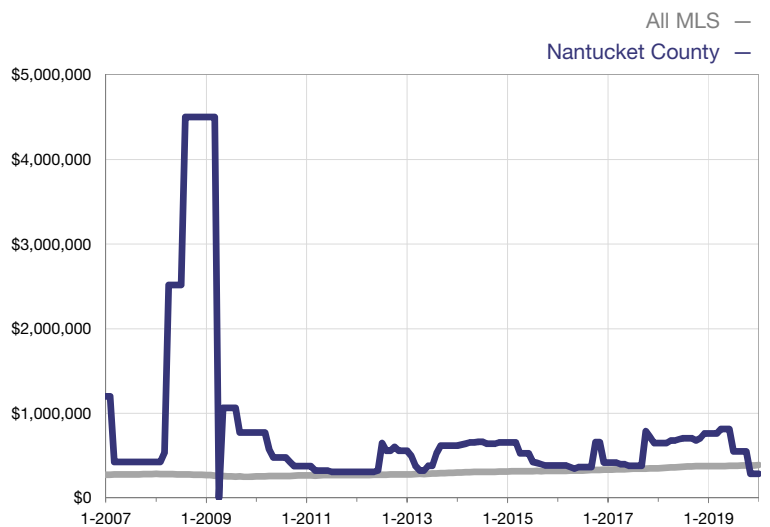
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – January 2020

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Norfolk County

Single-Family Properties

Key Metrics	January			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
Pending Sales	316	372	+ 17.7%	316	372	+ 17.7%
Closed Sales	322	338	+ 5.0%	322	338	+ 5.0%
Median Sales Price*	\$500,000	\$520,000	+ 4.0%	\$500,000	\$520,000	+ 4.0%
Inventory of Homes for Sale	915	567	- 38.0%	--	--	--
Months Supply of Inventory	1.8	1.1	- 38.9%	--	--	--
Cumulative Days on Market Until Sale	70	60	- 14.3%	70	60	- 14.3%
Percent of Original List Price Received*	96.0%	96.3%	+ 0.3%	96.0%	96.3%	+ 0.3%
New Listings	442	399	- 9.7%	442	399	- 9.7%

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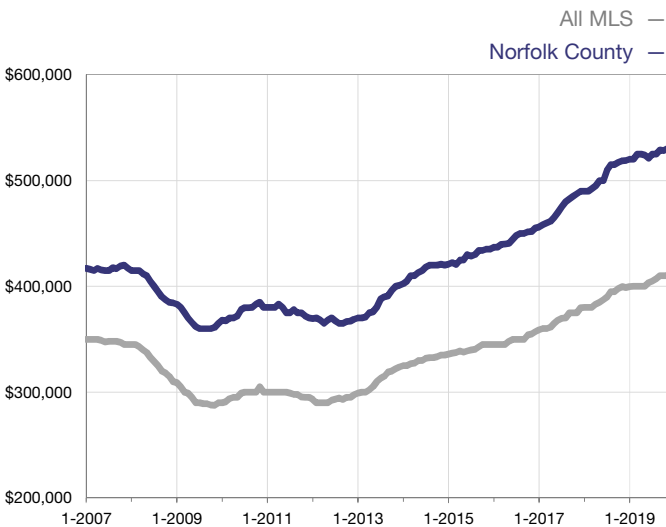
Condominium Properties

Key Metrics	January			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
Pending Sales	156	179	+ 14.7%	156	179	+ 14.7%
Closed Sales	127	155	+ 22.0%	127	155	+ 22.0%
Median Sales Price*	\$425,000	\$405,000	- 4.7%	\$425,000	\$405,000	- 4.7%
Inventory of Homes for Sale	417	261	- 37.4%	--	--	--
Months Supply of Inventory	2.1	1.3	- 38.1%	--	--	--
Cumulative Days on Market Until Sale	60	69	+ 15.0%	60	69	+ 15.0%
Percent of Original List Price Received*	97.5%	97.3%	- 0.2%	97.5%	97.3%	- 0.2%
New Listings	279	173	- 38.0%	279	173	- 38.0%

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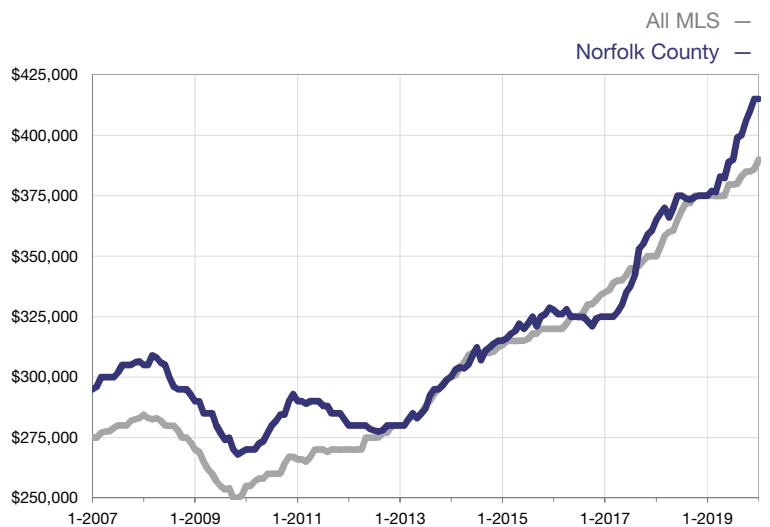
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – January 2020

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Plymouth County

Single-Family Properties

Key Metrics	January			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
Pending Sales	346	425	+ 22.8%	346	425	+ 22.8%
Closed Sales	317	339	+ 6.9%	317	339	+ 6.9%
Median Sales Price*	\$370,000	\$407,500	+ 10.1%	\$370,000	\$407,500	+ 10.1%
Inventory of Homes for Sale	1,328	856	- 35.5%	--	--	--
Months Supply of Inventory	2.6	1.7	- 34.6%	--	--	--
Cumulative Days on Market Until Sale	82	74	- 9.8%	82	74	- 9.8%
Percent of Original List Price Received*	95.3%	95.6%	+ 0.3%	95.3%	95.6%	+ 0.3%
New Listings	504	445	- 11.7%	504	445	- 11.7%

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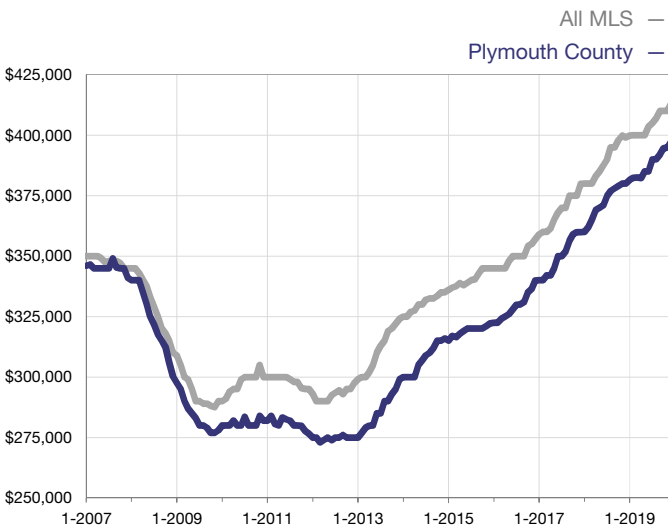
Condominium Properties

Key Metrics	January			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
Pending Sales	88	107	+ 21.6%	88	107	+ 21.6%
Closed Sales	71	91	+ 28.2%	71	91	+ 28.2%
Median Sales Price*	\$273,000	\$360,000	+ 31.9%	\$273,000	\$360,000	+ 31.9%
Inventory of Homes for Sale	303	207	- 31.7%	--	--	--
Months Supply of Inventory	3.0	1.8	- 40.0%	--	--	--
Cumulative Days on Market Until Sale	67	65	- 3.0%	67	65	- 3.0%
Percent of Original List Price Received*	97.3%	98.3%	+ 1.0%	97.3%	98.3%	+ 1.0%
New Listings	112	133	+ 18.8%	112	133	+ 18.8%

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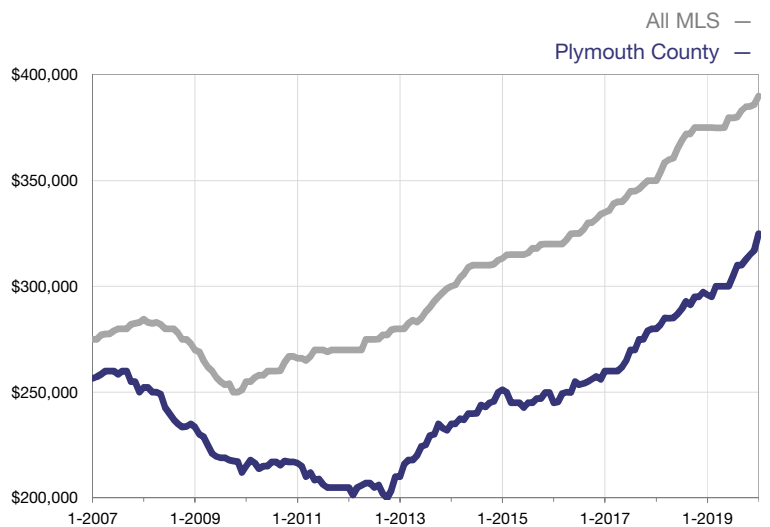
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – January 2020

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Suffolk County

Single-Family Properties

Key Metrics	January			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
Pending Sales	86	69	- 19.8%	86	69	- 19.8%
Closed Sales	65	65	0.0%	65	65	0.0%
Median Sales Price*	\$585,000	\$560,000	- 4.3%	\$585,000	\$560,000	- 4.3%
Inventory of Homes for Sale	186	107	- 42.5%	--	--	--
Months Supply of Inventory	1.7	1.0	- 41.2%	--	--	--
Cumulative Days on Market Until Sale	57	48	- 15.8%	57	48	- 15.8%
Percent of Original List Price Received*	96.6%	96.6%	0.0%	96.6%	96.6%	0.0%
New Listings	103	85	- 17.5%	103	85	- 17.5%

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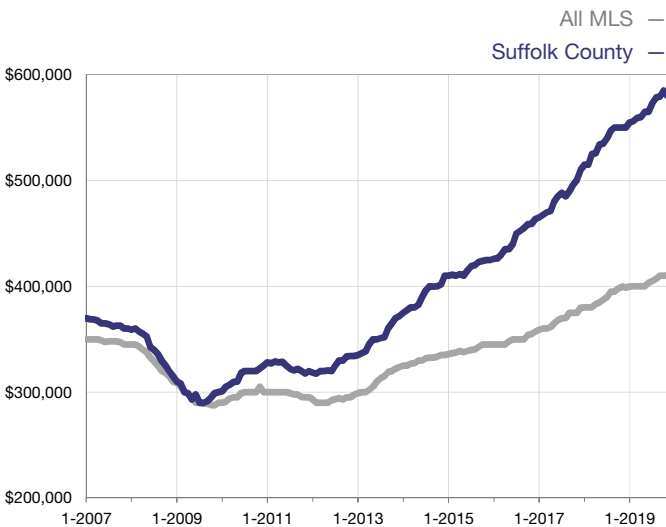
Condominium Properties

Key Metrics	January			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
Pending Sales	305	342	+ 12.1%	305	342	+ 12.1%
Closed Sales	230	302	+ 31.3%	230	302	+ 31.3%
Median Sales Price*	\$625,000	\$679,000	+ 8.6%	\$625,000	\$679,000	+ 8.6%
Inventory of Homes for Sale	882	708	- 19.7%	--	--	--
Months Supply of Inventory	2.2	1.8	- 18.2%	--	--	--
Cumulative Days on Market Until Sale	61	62	+ 1.6%	61	62	+ 1.6%
Percent of Original List Price Received*	96.5%	96.3%	- 0.2%	96.5%	96.3%	- 0.2%
New Listings	501	471	- 6.0%	501	471	- 6.0%

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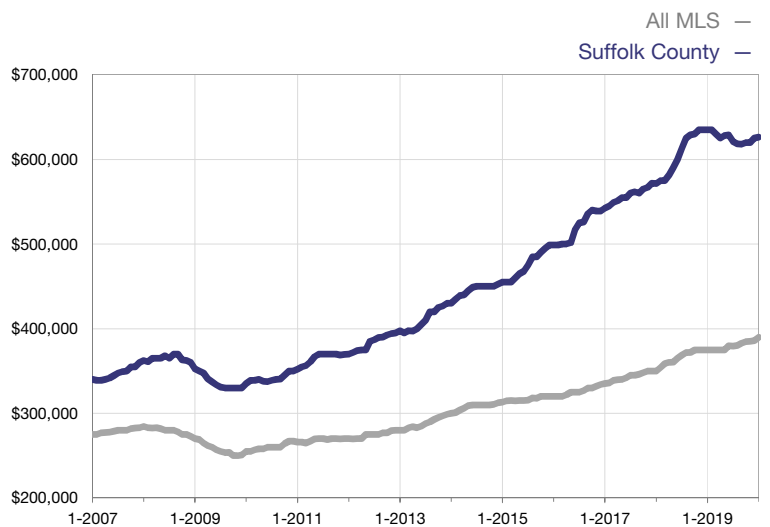
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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Local Market Update – January 2020

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Worcester County

Single-Family Properties

Key Metrics	January			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
Pending Sales	491	577	+ 17.5%	491	577	+ 17.5%
Closed Sales	469	499	+ 6.4%	469	499	+ 6.4%
Median Sales Price*	\$265,000	\$299,900	+ 13.2%	\$265,000	\$299,900	+ 13.2%
Inventory of Homes for Sale	1,666	1,057	- 36.6%	--	--	--
Months Supply of Inventory	2.4	1.5	- 37.5%	--	--	--
Cumulative Days on Market Until Sale	74	68	- 8.1%	74	68	- 8.1%
Percent of Original List Price Received*	94.3%	95.7%	+ 1.5%	94.3%	95.7%	+ 1.5%
New Listings	613	581	- 5.2%	613	581	- 5.2%

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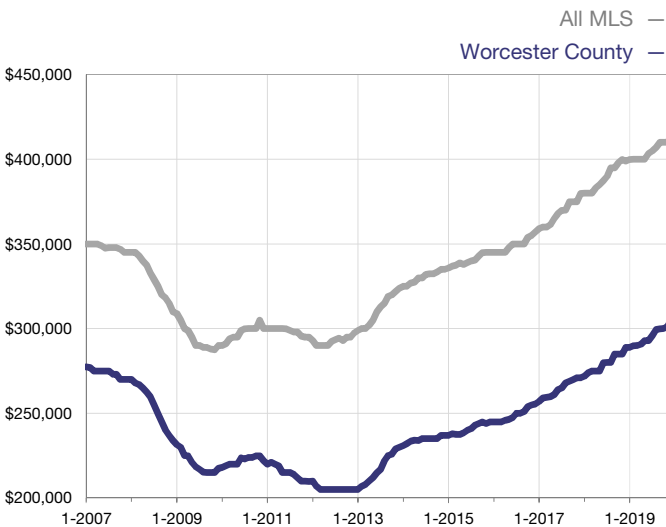
Condominium Properties

Key Metrics	January			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
Pending Sales	117	144	+ 23.1%	117	144	+ 23.1%
Closed Sales	97	96	- 1.0%	97	96	- 1.0%
Median Sales Price*	\$205,000	\$238,000	+ 16.1%	\$205,000	\$238,000	+ 16.1%
Inventory of Homes for Sale	287	207	- 27.9%	--	--	--
Months Supply of Inventory	2.0	1.5	- 25.0%	--	--	--
Cumulative Days on Market Until Sale	55	51	- 7.3%	55	51	- 7.3%
Percent of Original List Price Received*	97.8%	98.0%	+ 0.2%	97.8%	98.0%	+ 0.2%
New Listings	129	144	+ 11.6%	129	144	+ 11.6%

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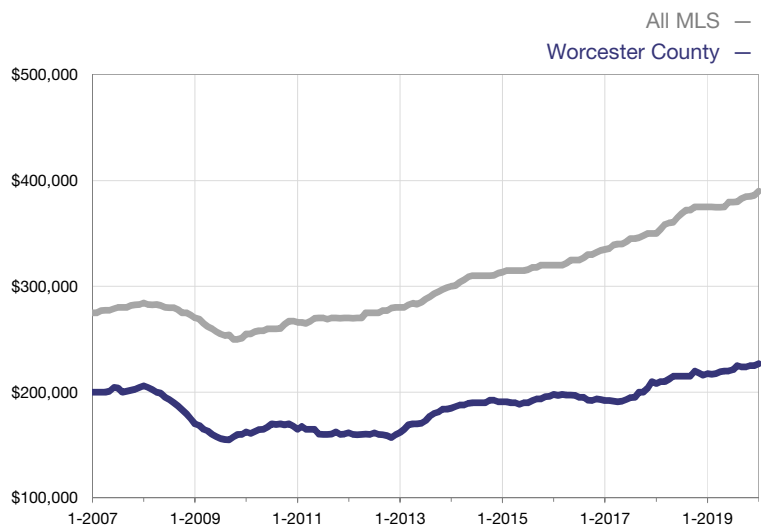
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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